



February 17, 2016

AirProjects, Inc.
Attn: Emily Escrader
908 King Street, Suite 400E
Alexandria, VA 22314

RE: SEA-TAC AIRPORT CEP – FOOD SERVICE – SINGLE UNIT 2

Dear AirProjects Team:

Qdoba Restaurant Corporation ("Qdoba") d/b/a Qdoba Mexican Eats® is pleased to present its response to Sea-Tac Airport's Competitive Evaluation Process for a national brand, fast casual Mexican restaurant concept in a newly constructed post-security space just outside the Central Terminal. Qdoba currently owns and operates 331 Qdoba restaurants and licenses another 344 for a total of 675 locations in 47 states, DC and Canada. This includes 21 locations in the greater Puget Sound region of Washington. Our fast-casual nouveau Mexican brand was founded in Denver in 1995 and is owned by Jack in the Box Inc. (NASDAQ: JACK).

An expanded location in proximity to the Central Terminal would allow Qdoba to increase its capacity to meet a proven demand in the airport for our concept, and also provide us the opportunity to seat customers in our beautifully designed restaurant. In addition to our popular menu that includes signature burritos, tacos, salads and our one-of-a-kind Queso, we would also provide limited beer and wine service. The new location will allow us to improve how we showcase our unique flavors and customized options to travelers and airport employees. As we currently do today in our Central Terminal food-court location, we would continue to prepare fast, fresh and flavorful dishes in full-view of each customer, providing them the opportunity to create a meal perfectly suited to their individual taste preferences and nutritional needs.

With its successful 10+ year history at Sea-Tac, financial capability and stellar contractual performance, Qdoba exceeds all the minimum mandatory qualifications in the solicitation. We are excited at the prospect of elevating our concept to a new level at Sea-Tac over the next 10 years in a truly special, vibrant and growing airport. Our management staff and long-time team members are eager to prove once again that Qdoba has a place among the top culinary choices provided to Sea-Tac travelers and employees.

Thank you for this opportunity. If you have any additional questions, please do not hesitate to contact me directly.

Sincerely,

A handwritten signature in blue ink, appearing to read 'John Dowaschinski', is written over a light blue horizontal line.

John Dowaschinski, Chief Development Officer
john.dowaschinski@qdoba.com – 720.898.3993