

## Exhibit 7 Financial Offer Form

During each year of the term of the Agreement, for the right and privilege of operating and managing the Premises at the Airport, the undersigned company hereby proposes to pay monthly to the Port beginning on the Rent Commencement Date, the greater of items 1 or 2 below:

- 1) One-twelfth (1/12) of the Minimum Annual Guarantee (MAG) paid in advance, on the first (1<sup>st</sup>) day of the month. The MAG for the Initial Period is five hundred ten thousand dollars (\$510,000). For the second Calendar Year and each subsequent Calendar Year or partial Calendar Year during the Term, the MAG will be eighty-five percent (85%) of the total amount paid (whether by MAG or Percentage Fees) by Concessionaire to the Port for the previous Agreement Year, but no less than the prior year MAG.

OR

- 2) Proposed Percentage(s) of Gross Sales calculated as follows:

**Flat Rate Percentage Fee of:**

| Annual Gross Sales | Proposed Percentage Fee in Number Format | Proposed Percentage Fee in Words |
|--------------------|------------------------------------------|----------------------------------|
| \$ _____           | ____%                                    |                                  |

OR


**Tiered Percentage Fee of:** (Add tiers as necessary on a separate sheet of paper using this format.)

| Annual Gross Sales                                                        | Proposed Percentage Fee in Number Format | Proposed Percentage Fee in Words |
|---------------------------------------------------------------------------|------------------------------------------|----------------------------------|
| Annual Gross Sales less than \$3,400,000.                                 | 0%                                       | Zero Percent - MAG Only          |
| Annual Gross Sales greater than \$3,400,000.01 and less than \$5,500,000. | 17.5%                                    | Seventeen and One-Half Percent   |
| Annual Gross Sales equal to or greater than \$5,500,000.01.               | 20.0%                                    | Twenty Percent                   |

The Minimum Annual Guarantee and percentage fee will be reconciled annually, as set forth in the draft Agreement.

The signature of the Chief Financial Officer certifies that this Financial Offer is supportable throughout the term of the Agreement.

ATTEST:

  
(Witness Signature)

Qdoba Restaurant Corporation  
(Company Name)

BY:   
(Signature of Chief Financial Officer)

Bruce J. Vermilyea  
(Printed Name of Chief Financial Officer)

DATE: Feb. 17, 2016 Telephone No. 720.898.2351