DISADVANTAGED BUSINESS ENTERPRISE (DBE) PROGRAM

July 2016 - 2018



Port of Seattle Disadvantaged Business Enterprise (DBE) Program

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INTRODUCTION

The Disadvantaged Business Enterprise (DBE) Program is a comprehensive program, developed by the U.S. Department of Transportation, which establishes guidelines for the participation of firms owned and operated by socially and economically disadvantaged firms in DOT/FAA-assisted contracting.

The Port of Seattle oversees the Seattle-Tacoma International Airport. The Port consists of a five member Board of Commissioners. Ms. Stephanie Bowman is President of Commission. Mr. Ted Flick is the Port Chief Executive Officer and Mr. Mark Reis is the Managing Director of the Aviation Division.

The local contact and DBE Liaison Officer "DBELO" is:

Mr. Mian Rice, Program Manager Office of Social Responsibility Port of Seattle 2711 Alaskan Way Seattle, WA 98121

Telephone: (206) 787-7951 Fax Number: (206) 787-3089

Email: Rice.M@portseattle.org In order to obtain federal funding for airport related projects, the Port must meet the compliance standard of the Code of Federal Regulations (CFR) relating to the participation of socially or economically disadvantaged individuals and organizations (Disadvantaged Business Enterprises (DBE)) in the public procurement process. The Disadvantaged Business Enterprise Program sets forth the Preliminary Compliance Plan for airports using the revised standards of 49 CFR Part 26, Participation by Disadvantaged Business Enterprises (DBE) in Department of Transportation Financial Assistance Programs. The electronic link to the program is found at http://www.dot.gov/osdbu/disadvantaged-business-enterprise

Effective March 5, 2010, the United States Department of Transportation (US DOT) amended 49 CFR Part 26 which now requires recipients to submit for review DBE goals for federally funded contracting opportunities every three (3) years rather than annually. If overall goals were set on a fiscal year basis, the DBE goal is to be submitted to the FAA by August 1 at three-year intervals starting in Fiscal Year 2013. Recipients are required to conduct annual reviews to account for changes that may warrant a modification of the overall goal. Further, a recipient must submit to the operating administration (Federal Aviation Administration (FAA)) for approval any significant adjustment made to the goal during the three (3) year period based upon changed circumstances (f)(1).

Annual reports of actual construction participation and DBE participation will be provided to the FAA by December 1 via the FAA's electronic database (DOORs). This statistical data is used to determine compliance with DBE goals as well as to adjust race-conscious and race-neutral DBE participation.

Participation goals, methods of attainment, and other portions of the DBE Program are subject to revision following a 45-day public comment period that commences with the date of publication and subsequent federal review. The provisions contained within the DBE Program relate to all public contracts to be accomplished with US DOT grant assistance, including FAA Airport Improvement Program (AIP) for which the federal share is \$250,000 or greater during fiscal years 2016 through 2018.

The Port anticipates approximately \$11,092,079.00 from the FAA over the three-year goal period (FY 2016-2018) which would be subject to the DBE program. Projects include a combination of Vale grant for Highline School Insulation (\$8,597,000.00) and Airfield ramp pavement program (\$2,495,079.00).

POLICY STATEMENT

The Port of Seattle (the Port) has established a Disadvantaged Business Enterprise (DBE) program in accordance with regulations of the U.S. Department of Transportation (DOT/FAA), 49 CFR Part 26. The Port receives Federal financial assistance from the Department of Transportation (DOT/FAA), and as a condition of receiving this assistance, the Port has signed an assurance that it will comply with 49 CFR Part 26. **See Appendix Section, Attachment 1.**

It is the policy of the Port of Seattle to engage in a meaningful outreach program to assist, counsel, and advise DBE and SBE firms on procedures for doing business with the Port. It is also our policy to ensure that DBEs as defined in Part 26 have an equal opportunity to receive and participate in DOT/FAA-assisted contracts. It is also our policy:

- 1. To ensure nondiscrimination in the award and administration of DOT/FAA-assisted contracts;
- 2. To create a level playing field on which DBEs can compete fairly for DOT/FAA-assisted contracts;
- 3. To ensure that the Port's DBE Program is narrowly tailored in accordance with applicable law;
- 4. To ensure that only firms that fully meet 49 CFR Part 26 eligibility standards are permitted to participate as DBEs;
- 5. To help remove barriers to the participation of DBEs in DOT/FAA-assisted contracts; and
- 6. To assist the development of firms that can compete successfully in the marketplace outside the DBE Program.

Our mission is to assist small businesses of all types; including those owned by minorities, women, and socially disadvantaged to develop, grow, and ensure their long-term success by (a) continually fostering an environment where they can compete successfully on their own merits for a fair share of the Port's contracts and procurement and (b) assisting large businesses to increase subcontracting opportunities for disadvantaged and small businesses.

In accordance with the State of Washington Initiative-200 (RCW 49.60.400), the Port shall not discriminate against, or grant preferential treatment to any individual or group on the basis of race, sex, color, ethnicity, or national original origin in the operation of public contracting. I-200 prohibits awarding of contracts based on race or gender preference. The Port shall take all necessary and reasonable steps to ensure nondiscrimination.

The federal operating administration with oversight for the Port's compliance is the Federal Aviation Administration (FAA). This DBE Program is prepared to document the Port's policy, commitment and implementation plan regarding in regard to the regulations of the U.S. Department of Transportation.

The Port has disseminated this Policy Statement to the Port Commission and all components of the Port organization, as appropriate. We have distributed this statement to DBE and non-DBE business communities that perform work for the Port on DOT/FAA-assisted contracts. This document will be available electronically to all contractors currently performing work on DOT/FAA-assisted contracts and will appear in all bid specifications during the DOT/FAA fiscal year 2016-2018. This document will be distributed through the Port of Seattle internal mail system to the five elected Port Commissioners and other Port of Seattle management as is appropriate.

Theodore J. Fick Chief Executive Officer //-/2-2015 Date

SUBPART A – GENERAL REQUIREMENTS

Section 26.1 Objectives

The Policy objectives are found in the policy statement on the first page of this program.

Section 26.3 Applicability

The Port of Seattle's Seattle-Tacoma International Airport (the Port) anticipates receiving Federal airport improvements funds in excess of \$250,000 annually to be used for projects at Seattle-Tacoma International Airport as authorized by 49 U.S.C. 47101, *et. seq.* Therefore, as part of federal grant assurances, the Port of Seattle must have a Federal Aviation Administration (FAA) approved Disadvantaged Business Enterprise (DBE) Program.

As part of our DBE Program, the three-year (Fiscal Years 2016-2018) DBE Goal was established as shown on page 38. If any funding changes occur which may impact planned project development as shown within the three (3) year goal period, the established goal will be revised as required and resubmitted for approval to the Federal Aviation Administration's Civil Rights Office.

Section 26.5 Definitions and Terms

The Port of Seattle adopts the definitions referenced in 49 CFR Part 26.5 for this program.

Section 26.7 Non-discrimination Requirements

The Port of Seattle will never exclude any person from participation in, deny any person the benefits of, or otherwise discriminate against anyone in connection with the award and performance of any contract covered by 49 CFR Part 26 on the basis of race, color, sex, or national origin.

In administering our DBE program, the Port of Seattle will not, directly or through contractual or other arrangements, use criteria or methods of administration that have the effect of defeating or substantially impairing accomplishment of the objectives of the DBE program with respect to individuals of a particular race, color, sex, or national origin.

Section 26.11 Record Keeping Requirements

26.11(b) Reporting to DOT/FAA

The Port of Seattle will report DBE participation at Seattle-Tacoma International Airport to DOT/FAA annually by submitting the *Uniform Report of DBE Awards or Commitments and Payment Form*, DOT/FAA Form as modified for use by FAA recipients.

26.11(c) Bidders List

The Port will create a bidders list, consisting of information about DBE and non-DBE firms that bid or quote on DOT/FAA-assisted contracts. The purpose of this requirement is to allow use of the bidder's list approach in conjunction with U.S. Census data (http://censtats.census.gov/) and the State of Washington Office of Minority and Women Business Enterprise Directory (http://www.omwbe.wa.gov) to calculate overall goals. The following information about DBE and non-DBE contractors and subcontractors who seek to work on USDOT-assisted contracts is required:

- Firm Name:
- Firm Address;
- Firm's status as a DBE (including UCP or non-UCP) or non-DBE;
- Age of the firm;
- The annual gross receipts of the firm. The Port may obtain gross receipts information by asking each firm to indicate into which bracket it fits (e.g., less than \$500,000; \$500,000-\$1 million; \$1-2 million, \$2-5 million, etc.) rather than requesting an exact figure from the firm.

This information will be collected on the Disadvantaged Business Enterprise Proposal Form found in the *Appendix Section as Attachment 2*. A sample contract clause and notice used to gather bidders' list information in included in the Contract Assurance section (26.13b).

The Contractor will not be allowed to start work until this form has been received.

Section 26.13 Federal Financial Assistance Agreement

The Port of Seattle has signed the following assurances, applicable to all DOT/FAA-assisted contracts and their administration, which are to be included in each DOT/FAA-assisted contract and subcontract:

Assurances

Federal Financial Assistance Agreement (49 CFR 26.13(a))

The Port of Seattle shall not discriminate on the basis of race, color, sex, or national origin in the award and performance of any DOT/FAA-assisted contract or in the administration of its DBE Program or the requirements of 49 CFR Part 26. The Port shall take all necessary and reasonable steps under 49 CFR Part 26 to ensure nondiscrimination in the award and administration of DOT/FAA-assisted contracts. The Port's DBE Program, as required by 49 CFR Part 26 and as approved by DOT/FAA, is incorporated by reference in this agreement. Implementation of this program is a legal obligation and failure to carry out its terms shall be treated as a violation of this agreement. Upon notification to the Port of its failure to carry out its approved program, the Department may impose sanction as provided for under Part 26 and may, in appropriate cases, refer the matter for enforcement under 18 U.S.C. 1001 and/or the Program Fraud Civil Remedies Act of 1986 (31 U.S.C. 3801 et. seq.)

Contract Assurance (49 CFR 26.13(b))

The Port will ensure that the following clause is placed in every DOT/FAA-assisted contract and subcontract that has subcontracting potential.

The contractor, sub-recipient, or subcontractor shall not discriminate on the basis of race, color, sex, or national origin in the performance of this contract. The contractor shall carry out applicable requirements of 49 CFR Part 26 in the award and administration of DOT/FAA-assisted contracts. Failure by the contractor to carry out these requirements is a material breach of this contract, which may result in the termination of this contract or such other remedy as the recipient deems appropriate.

DBE Obligation

"The contractor agrees to ensure that Disadvantaged Business Enterprises as defined in 49 CFR Part 26, Subpart D, have the equal opportunity to participate in the performance of contracts and subcontracts. In this regard, all contractors shall take necessary and reasonable steps in accordance with 49 CFR Part 26 to ensure that Disadvantaged Business Enterprises have the equal opportunity to compete for and perform contracts. Contractors shall not discriminate on the basis of race, color, national origin or sex."

Compliance

"All bidders, potential contractors, or sub-contractors for this contract are hereby notified that failure to carry out the policy and the DBE obligation, as set forth above, shall constitute a breach of contract which may result in non-selection; termination of the contract; or such other remedy as deemed appropriate by the Airports. Agreements between a bidder/offeror and a DBE in which the DBE promises not to provide sub-contracting quotations to other bidders/offeror are prohibited."

Sub-Contract Clauses

"All bidders and potential contractors hereby assure that they will include the above clauses in all subcontracts that offer further sub-contracting opportunities."

Additional Terms and Conditions

DBE Goal (See Overall Goal Calculations FY 2016-18 provided as Attachment 4):

"Notification shall be given annually that the three-year overall goal for firms owned and controlled by socially and economically disadvantaged individuals is a minimum 4.76 % of the dollar \$11,092,079.00 value of all FY 2016-2018. Federally funded contracts including alternates and change orders. Each individual AIP where contract goals may have been established shall include separate DBE goals based on the availability of DBEs; and shall incorporate all of the "contract goal" requirements of 49 CFR Part 26. In the event that the bidder for this solicitation is certified and qualifies as a DBE, the contract goal shall be deemed to have been met in accordance with the Section on "Counting DBE Participation toward Meeting the DBE Goals."

Bidders/Offerors are strongly encouraged to utilize all certified (UCP) DBEs.

"All bidders and offerors hereby assure that they will make sufficient reasonable good faith efforts to meet the above stated goals. Moreover such bidders or offerors hereby assure that they will meet the DBE participation percentages submitted in their respective bids or proposals. Bidders/Offerors, also agree to provide any additional information requested by the DBELO to substantiate DBE participation, including but not limited to, the written subcontract agreement between prime bidder and each subcontractor for the work relative to this project."

2. DBE Substitutions

"All bidders and offerors shall make a good faith effort to replace a DBE subcontractor, who is unable to perform successfully, with another DBE subcontractor. The Port must approve all substitutions. There shall be no substitutions or additions during the time period between the bid opening date and the bid award date, unless required under the Decertification Provision."

"Bidders or Offerors may not make substitutions of DBE subcontractors after bid award on the grounds that they have solicited a response from another contractor whose price is more reasonable than the DBE submitted at bid opening."

SUBPART B – ADMINISTRATIVE REQUIREMENTS

Section 26.21(a)(3) DBE Program Updates

The Port of Seattle is expected to receive federal grants through the FAA's Airport Improvement Program (AIP) in excess of \$250,000 or more for airport planning or development for fiscal year 2013-2015 and therefore, is required to have a DBE Program. The Port will continue to carry out this program until all funds from DOT/FAA financial assistance have been expended. We will provide to DOT/FAA updates representing significant changes in the program.

Effective March 5, 2010, the U.S. DOT now requires recipients to submit for review Disadvantaged Business Enterprise (DBE) goals for federally funded contracting opportunities every three (3) years rather than annually. The Port of Seattle will submit an updated goal every three years if it plans to award prime contracts exceeding \$250,000in FAA funds for each fiscal year within the program. If overall goals were set on a fiscal year basis, DBE goals are now to be submitted to the FAA by August 1 at three-year intervals. The initial goal evaluation must be advertised at least 45 days prior to the August 1 deadline to allow public review. Otherwise the Recipient (i.e. the airport) may be found non-compliant with 49 CFR Part 26 which could impact future funding. Recipients are also required to conduct annual review to account for changes that may warrant a modification of the overall goal or race-neutral disbursement. Further, a Recipient must submit to the operating administration (e.g. FAA) for approval any significant adjustment made to the goal during the three (3) year period based upon changed circumstances (f)(1).

Section 26.23 Policy Statement

The Policy Statement is stated on page 7 of this Program

Responsibilities and Implementation of DBE Program

The Chief Executive Officer of the Port of Seattle is ultimately responsible for all matters relating to civil rights.

The Manager of the Office of Social Responsibility (OSR) of the Port of Seattle, as the DBELO has direct responsibility and control over the Department's Compliance Programs and provides overall guidance and policy directions in the Disadvantaged Business Enterprise Program. In this capacity, the Director has direct, independent access to the Chief Executive Officer concerning DBE program matters.

The DBELO and relevant Port staff, under the authority of the Port of Seattle, work in the following areas: Contract Compliance, Disadvantaged Business Enterprise, Small Business Program, and Workforce Development.

Compliance with Title VI, DBE and small business activities (e.g. construction) is the joint responsibility of the Office of Social Responsibility and Capital Development Division, including the Central Procurement Office, Project Management, and Engineering Construction Management.

Section 26.25 Responsibilities of the DBE Liaison Officer (DBELO)

Port of Seattle has designated the following individual as the DBE Liaison Officer:

Mr. Mian Rice, Program Manager

Office of Social Responsibility
Port of Seattle
2711 Alaskan Way
Seattle, Washington 98121
Telephone: (206) 787-7951

Fax Number: (206) 787-3089 Email: Rice.M@ portseattle.org

In that capacity, Mian Rice is responsible for implementing all aspects of the DBE program and ensuring that the Port of Seattle complies with all the provisions of 49 CFR Part 26. The DBELO has direct, independent access to Mr. Ted Flick, Chief Executive Officer of the Port of Seattle, concerning DBE program matters. An organization chart displaying the DBELO's the position in the organization is found in the *Appendix Section, Attachment 3* to this program.

The DBELO is responsible for developing, implementing and monitoring the DBE program in coordination with other appropriate staff. Please be advised that all statements regarding the DBELO's duties throughout the Program are intended to include the assistance of Port of Seattle staff that is sufficient to implement the DBE Program. The DBELO has primary responsibility for these duties, which shall be conducted and/or delegated, as needed to ensure 49 CFR Part 26 compliance, as follows:

- 1. Develop and ensure compliance with the management and implementation of the DBE Program.
- 2. Gather and report statistical data and other information as required by DOT/FAA.
- Ensure non-discrimination in the award and administration of US DOT assisted contracts; Identify contracts and procurements so that DBE and SBE goals are included in solicitations (both race-neutral methods and contract specific goals attainment) and identify ways to improve progress.
- Work with appropriate staff and departments to set three-year overall goal;
- 5. Identify contract and procurement opportunities so that DBE goals are included in solicitations and monitors the results;
- 6. Advise staff and contractors/consultants on DBE matters, overall goal achievement and good faith effort requirements;
- 7. Participate with legal counsel, the procurement department and project managers to determine contractor compliance;
- 8. Plan and participate in DBE training seminars and workshops;
- 9. Provide DBEs with information and assistance in preparing bids, obtaining bonding, insurance and other business needs;
- 10. Explain the DBE participation requirements at pre-bid conferences;
- 11. Ensure that solicitations contain the clauses and goals required by this program;
- 12. Review third party contracts and purchase requisitions for compliance with this program;

- 13. Identify contracts and procurements so that DBE goals are included in solicitations (both race-neutral methods and contract specific goals) and monitors results;
- 14. Analyze the Port's progress toward attainment and identifies ways to improve progress;
- 15. Chairs the DBE Advisory Committee;
- 16. Determine with the assistance of the Port's legal counsel and the procurement department contractor compliance with good faith efforts;
- 17. Act as liaison to the State of Washington's Uniform Certification Process;
- 18. Provide outreach to DBEs and community organizations to advise them of opportunities;
- 19. Ensure the maintenance of the Port's bidders' list information with regard to prime and subcontractor requests;
- 20. Support the dissemination of information on available business opportunities through various mediums to provide DBEs an equal opportunity to compete for FAA-assisted contracts, and:
- 21. Ensure that bid notices and requests for proposals are available to DBEs in a timely manner.

Other personnel who have been assigned DBE Program responsibilities include, but are not limited to, the following: Manager, OSR Small Business Program, Senior. Manager, Public Works Contracting, Senior Manager Service Agreements and the Senior Manager Purchasing.

As noted above, the DBELO will inform DBE contractors of actual opportunities through a combination of practices determined to be most successful. These practices may include, but not be limited to:

- 1. The placement of bid notices in the local newspaper, minority focused newspapers and other regional newspapers for other specific contracts.
- 2. The development of mailing lists for e-newsletters including DBEs and their associations.
- 3. The bid notices may be sent to DBE trade associations, social and economic development groups, and DBEs with capabilities relevant to the bid notice as identified using the Port's vendor database (PRMS) or through the OMWBE directory.
- 4. Bid specifications are made available to DBE contractor associations and technical assistance agencies.
- 5. DBEs and DBE organizations may be provided with lists of majority firms who are bidding as prime contractors.
- 6. A lead time of **at least 15 days** may be used by both the DBELO and firms bidding as prime contractors for advertisement of all invitations for bids in order that all firms have ample time to develop complete bid package or proposal.
- 7. A pre-bid conference may be held to provide firms with an opportunity to ask questions about DBE requirements as well as serve as a teaming forum for prime and sub-contractors.

Section 26.27 DBE Financial Institutions

It is the policy of the Port of Seattle to investigate the full extent of services offered by financial institutions owned and controlled by socially and economically disadvantaged individuals in the community, to make reasonable efforts to use these institutions, and to encourage prime contractors on DOT/FAA-assisted contracts to make use of these institutions.

In an effort to identify and use such institutions, using the OMWBE online directory, the Port of Seattle did not find any DBE financial Institutions in the King County area. The following NAICS Codes were used: 52111, *Monetary Authorities-Central Bank*, 52211, *Commercial Bank*, 52212, *Savings Institution*, and 52213, *Credit Union*.

The Disadvantaged Business Enterprise Liaison Officer for the Port of Seattle will investigate any financial institutions established within the community, which are owned by socially and economically disadvantaged individuals. When a financial institution, owned and operated by socially and economically disadvantaged individuals, is opened during the period of this approved Program, the DBELO will use their services when feasible and provide notification to prime contractors within the bid documents.

Section 26.29 Prompt Payment Mechanisms

The Port of Seattle will include the following clause in each DOT/FAA-assisted prime contract:

The prime contractor agrees to pay each subcontractor under this prime contract for satisfactory performance of its contract no later than 10 calendar days from the receipt of each payment the prime contract receives from the Port of Seattle. The prime contractor agrees further to return retainage payments to each subcontractor within 60 calendar days after the subcontractors work is satisfactorily completed. Any delay or the postponement of payment from the above referenced time frame may occur only for good cause following written approval of the Port of Seattle. This clause applies to both DBE and non-DBE subcontracts.

- 1. Payment shall be based upon the actual quantities of Work performed as verified and agreed by the Engineer according to the Contract Documents
- 2. The Contractor is required to make payment to all Subcontractors and all Suppliers within ten (10) calendar days from the receipt of all progress payments for all the Work included in the progress payments. Furthermore, the Contractor shall require all subcontracts issued under this contract to all Subcontractors and Suppliers at all tiers to also make all due payments within ten (10) calendar days of their receipt of payment. The Contractor must justify to the Port in writing any intent to withhold payment of monies due to any Subcontractor or supplier.

- 3. The Contractor shall supply with each payment request a certification signed by a corporate or company officer. This certification shall attest that all payments by the Contractor due to Subcontractors or Suppliers from the last payment estimate have been made within the ten (10) calendar day's payment period. The certification shall attest that the Contractor will make payment within ten (10) calendar days of all obligations due from the current payment estimate. The Contractor is required to receive the same certification from all Subcontractors and Suppliers at all tiers. No progress payments will be processed until the Contractor's certification is received.
- 4. The Contractor shall make its request for monthly payment on the day of the month set forth in the Supplementary Conditions or as otherwise established by the Port Engineer.

Section 26.31 DBE Directory

The Port of Seattle utilizes the State of Washington, Office of Minority and Women Business Enterprises (OMWBE) as its DBE Directory to identify all firms eligible to participate in the DBE process. The OMWBE directory lists the firm's name, certification number, the type of work the firm has been certified to perform as a DBE, NAICS codes, and contact information (contact name, address, and telephone number). In the event the bidder names other DBE firms that he/she would like to use, these firms will need to be certified by OMWBE and included in that Directory.

The Port of Seattle will continue to recommend that contractors or small businesses which may qualify as a disadvantaged business work with the Office of Minority and Women Business Enterprise (OMWBE) to obtain DBE certification (UCP DBE). The Port will also direct prime contractors to utilize certified DBEs as listed in the online OMWBE DBE directory. The website address for the OMWBE DBE Directory, which is updated monthly, is http://www.omwbe.wa.gov. The DBE Directory is available to bidders interested in meeting DBE goals or to locate DBEs capable of performing specific work. In the event that a bidder desires additional information about a listed DBE, they are encouraged to contact the firm directly.

Section 26.33 Over-Concentration

The Port has not identified that over-concentration exists in the types of work that DBEs perform. The Port will continue to review DBE participation reports and statistical reports each year to determine whether there is an over concentration of DBEs.

Section 26.35 Business Development Programs

- The Port of Seattle has not established a business development program however, we will conduct activities and provide services to support DBE firms seeking opportunities to do business with the Port. Examples of services and activities may include: Outreach to DBE firms regarding opportunities in Port projects
- Referrals to capacity-building and training opportunities
- Information sessions and pre-bid technical assistance as appropriate
- Active participation in small business regional committees

Additionally, OMWBE develops programs designed to improve the contributions of minority and women-owned small businesses to the Washington State economy. All the programs, activities, and efforts of OMWBE encourage, honor, and promote diversity. Their work supports the success of all businesses regardless of race, ethnicity, or gender.

Section 26.37(a)(b) Monitoring and Enforcement Mechanisms

- 1. The Port of Seattle will take the following steps to ensure compliance with 49 CFR Part 26:
 - a. The Port will notify the U.S. Department of Transportation (DOT) of any false, fraudulent, or dishonest conduct in connection with the program, so that DOT/FAA can take the steps (e.g., referral to the Department of Justice for criminal prosecution, referral to the DOT/FAA Inspector General, action under suspension and debarment or Program Fraud and Civil Penalties rules) provided in §26.107. Similar action will be considered under our own legal authorities, including responsibility determinations in future contracts. The Port has available several remedies to enforce DBE requirements contained in its contracts, including, but not limited to: breach of contract action pursuant to Revised Code of Washington and FTA 49 CFR Part 26.
 - b. The Port will also implement a monitoring and enforcement mechanism to verify that work committed to DBEs at contract award is actually performed by DBEs. This mechanism will provide for a running tally of actual DBE attainments (e.g., payments actually made to DBE firms), including a means of comparing these attainments to commitments. This will be accomplished by requiring prime contractors to provide information concerning payments to subcontractors with their payment invoices to the Port. Participation in the program is credited toward overall or contract goals only when payments are actually made to DBE firms. In our reports of DBE participation, we will show both commitments and attainments, as required by DOT/FAA Form, *Uniform Report of DBE Commitments/Awards and* payments thru DBE Connect. As part of the grant agreement, this information must be reported to the FAA Civil Rights Office on an annual basis each December 1st.

Method of Insuring Contractor and Subcontractor Compliance with DBE Requirements

The Port will utilize the legal instrument of a contract clause to ensure compliance with the bid specifications. After award of the contract, the assigned Port staff will conduct audits and reviews as necessary to assure contractor compliance.

Records of all progress payments made by prime contractors are required with each invoice. Prime contractors must also report to the DBELO when a DBE is terminated for any reason.

The DBELO will monitor the running tally of actual payments to DBE firms for work committed to them at the time of contract award.

These records will be periodically verified by obtaining certified statements from DBE subcontractors.

Other appropriate actions taken to ensure that prime contractors and subcontractors comply with the DBE provisions will include the following:

- 1. Desk audits to review all material and information concerning the contractor's compliance.
- 2. On-site reviews that include interviews, visits to project locations, and inspection of documents and/or information not available at the desk audit which pertains to the contractor's compliance.
- Any additional investigation that may be deemed necessary due to a lack of proper record keeping; failure of the prime contractor to cooperate; failure of DBEs to cooperate; visible evidence of unsatisfactory performance; and other evidence as may warrant further investigation.

The DBELO will monitor prompt compliance determinations regarding prime contractors. Documentation of noncompliance will include the specific areas in which the contractor/subcontractor failed to comply. In these instances, appropriate legal action consistent with the DBE and other contract provisions will be taken.

Procedures Used to Require Contractors to Identify DBEs

The Port's policy is to pursue contractor participation in DOT/FAA-assisted projects in accordance with **49 CFR Part 26.** Therefore, each bidder's attention is directed to the Port's policy indicating its desire to provide equal opportunity for DBEs in all federally funded projects, and prime contractors actively encourage bids from qualified (UCP certified) DBE subcontractors identified in the OMWBE Business Enterprise Directory.

This policy conditions the acceptance or rejection of a bid/proposal on whether a "good-faith effort" was made to secure contract participation of DBEs. The good faith effort determination is based upon the requirements listed here as well as the discretion of the Port, including the DBELO and legal counsel, which shall be final and binding.

Section 26.39 Fostering Small Business Participation

Objectives of the Program

The goal of the Port of Seattle is to facilitate competition by small business concerns, taking all reasonable steps to eliminate obstacles to their participation in Port contracting opportunities, and to assist the development of firms that can compete successfully in the marketplace outside the DBE Program.

Strategies

The Port will use the following strategy to accomplish these goals:

On prime contracts not having DBE contract goals, the Port will require the prime contractor to provide subcontracting opportunities of a size that small businesses, including DBEs, can reasonable perform, rather than self-performing all the work involved. This includes, where appropriate, breaking out contract work items into economically feasible units to facilitate DBE/SBE participation, even when the prime contractor might have the ability and otherwise prefer to perform these work items with its own forces.

The Port has reviewed the issue of unnecessary and unjustified bundling of contract requirements that may preclude small business participation in procurements as prime contractors or subcontractors and has found that unbundling contracts may make sense where different disciplines or trades are involved in a single enterprise. For example, if a main contract included work performed by carpenters, electricians and cleaners, it probably makes sense to unbundle. In cases however where all the work is essentially in the same classification, the Port's experience has been that keeping the work under one prime provides not only greater efficiency of operation but also offers the best opportunities for increasing small business participation.

The Port has concluded from this experience that it is ill-advised to adopt a blanket strategy of unbundling contracts; instead, the Port plans to consider unbundling contracts on a case-by-case basis. Thus, when practical, on large scope contracts containing work involving different disciplines or trades, such contracts will be divided into potentially smaller contracting opportunities.

In addition, the Port will accomplish its goals by doing the following:

- 1. Helping small businesses to better understand the Port's contracting and procurement opportunities.
- 2. Championing the case for utilization of small businesses among Port departments and prime contractors.
- 3. Continuing to identify and utilize small business firms that provide goods and services purchased by the Port.
- 4. Engaging actively and openly with Port departments and the community to share experiences, remedy mistakes, and identify new opportunities.

- 5. Encouraging small businesses, including those owned by minority and women, to pursue relevant certifications including; M/W, DBE and SCS certification.
- 6. Hosting and participating in workshops, business development meetings and other hosted events intended to enhance procurement opportunities for small businesses.

SUBPART C – GOALS, GOOD FAITH EFFORTS AND COUNTING

Section 26.43 Set-asides or Quotas

The Port of Seattle does not use quotas in any way in the administration of this DBE program.

Section 26.45 Overall Goals

The Port of Seattle has established a three-year overall goal for awarded prime contracts exceeding \$250,000 in FAA funds at Seattle-Tacoma International Airport in accordance with 49 CFR Part 26.45. The methodology is shown in *Appendix Section as Attachment 4.*

Overall DBE Goal

In accordance with updated Section 26.45(f)(1), the Port will submit its overall goals to DOT/FAA at three-year intervals starting August 1, 2015.

In establishing the overall three-year goal, and in accordance with Section 26.45(g)(1), the Port will consult with minority, women's and general contractor groups, community organizations, and other officials or organizations which could be expected to have information concerning the availability of disadvantaged and non-disadvantaged businesses, the effects of discrimination on opportunities for DBEs, and the Port's efforts to establish a level playing field for DBE participation. A list of persons and groups that the Port consulted is included in the *Appendix Section as Attachment 5.*

Following this consultation, (Section 26.45(g)(2), the Port will publish a notice of the overall goals informing the public that the overall goal and its rationale are available for inspection during normal business hours at the Port of Seattle, 2711 Alaskan Way, Seattle, WA for 30 days following the date of the notice. The advertisement also states that the Port and US DOT will accept comments on the overall goal up to 45 days from the date of the notice. The notice will be issued both on the Port's website and in a general circulation media (Seattle Daily Journal of Commerce.). Typically, the Port will issue this notice by July 15 of each year. The notice will include addresses to which comments may be sent and addresses (including offices and websites) where the goal and associated methodology may be reviewed Goal implementation schedule:.

Date of Notice October 12

Public Inspection October 12 – October 26 (15 days)
Public Comment October 12 – November 25 (45 days)

Submit to DOT/FAA December 1
Goal Effective January 1

The overall goal submission to DOT/FAA will include a summary of information and comments received during this public participation process and associated responses. The Port will begin using the 3-year established, overall goal on January 1, unless other instructions are received from US DOT.

Section 26.47 Failure to Meet Overall Goals

- (a) The Port of Seattle cannot be penalized, or treated by the DOT/FAA as being in non-compliance with this rule if DBE participation falls short of the established overall goal, unless the Port failed to administer the program in good faith.
- (b) If the Port does not have an approved DBE program or overall goal, or if the Port fails to implement the program in good faith, the Port will be in noncompliance with this part.

However, if the awards and commitments shown on the Port's *Uniform Report of DBE Commitments/Awards and Payments*, submitted annually on December 1, are less than the overall goal applicable to the established three-year goal period, the Port will institute the following recommendations to comply with DBE program good faith efforts:

- 1. Analyze in detail the reasons for the difference between the overall goal and established awards and commitments in that fiscal year;
- 2. Send a letter to FAA stating that the Port did not meet its goal and outline the steps we will take to meet future goals (e.g. increase outreach).
- 3. Establish specific steps and milestones to correct the problems identified and to enable the Port to fully meet the goal for the new fiscal year;

Section 26.49 Transit Vehicle Manufacturers Goals

This section is not applicable.

Section 26.51 (a-c) Breakout of Estimated Race-Neutral & Race-Conscious Participation

The Port of Seattle will meet the maximum feasible portion of its overall goal by using racegender neutral means of facilitating DBE participation.

Race-neutral means include, but are not limited to the following (Section 26.51(b)):

- Arranging solicitations, times for the presentation of bids, quantities, specifications and delivery schedules in ways that facilitate participation by DBEs and other small businesses and by making contracts more accessible to small businesses, by means such as those provided under §26.39 of this part. For example, this could include unbundling large contracts to make them more accessible to small businesses; requiring or encouraging prime contractors to subcontract portions of work that they might otherwise perform on their own;
- 2. Providing assistance in overcoming limitations such as inability to obtain bonding or financing. For example, this could include such means as simplifying the bonding process, reducing bonding requirements, eliminating the impact of surety costs from bids, or providing services to help DBEs and other small businesses obtain bonding and financing;
- 3. Providing technical assistance and other services, within the legal authority of the Port;

- 4. Carrying out information and communications programs on contracting procedures and specific contract opportunities. For example, this could include ensuring the inclusion of DBEs and other small businesses on recipient mailing lists for bidders, ensuring the dissemination to bidders on prime contracts of lists of potential subcontractors; provision of information in languages other than English, where appropriate;
- 5. Providing services to help DBEs and other small businesses to improve long-term development; increase opportunities to participate in a variety of kinds of work, handle increasingly significant projects and achieve eventual self-sufficiency;
- 6. Encouraging use of the online OMWBE and SCS directories and our website to the widest feasible universe of potential prime contractors.
- 7. Referring DBEs and other small businesses to programs that can assist them to develop their capacity to utilize emerging technology and conduct business through electronic media.

If the Port projects meeting its entire overall goal through race/gender-neutral means, it will not set any contract goals for that period unless it becomes necessary to do so to avoid falling short of the approved overall goal.

For reporting purposes, race-neutral DBE participation includes, but is not necessarily limited to, the following:

- 1. DBE participation through a prime contract a DBE obtains through customary competitive procurement procedures;
- 2. DBE participation through a subcontract on a prime contract that does not carry a DBE goal;
- 3. DBE participation on a prime contract exceeding a contract goal; and
- 4. DBE participation through a subcontract from a prime contractor that did not consider a firm's DBE status in making the award.

If the Port must rely on contract goals (race-conscious participation) to meet all or a portion of the overall goal, then such goals will be submitted to the DOT/FAA for approval.

The Port will adjust the estimated breakout of race-neutral and race-conscious participation as needed to reflect actual DBE participation (see 26.51(f)), and the Port will track and report actual race-neutral and race-conscious participation separately.

This section of the program will be updated every three years when the goal calculation is updated.

Section 26.51 (d-g) Contract Goals

The Port will use contract goals to meet any portion of the overall goal the Port does not project being able to meet using race-neutral means. Contract goals are established so that, over the period to which the overall goal applies, they will cumulatively result in meeting any portion of the Port's overall goal that is not projected to be met through the use of race-neutral means.

The Port will establish contract goals only on those DOT/FAA-assisted contracts that have subcontracting possibilities. The Port need not establish a contract goal on every such contract, and the size of the contract goals will be adapted to the circumstances of each such contract (e.g. include type and location of work, availability of DBEs to perform the particular type of work, etc.)

We will express our contract goals as a percentage of the total cost of all projects as well as the Federal share of DOT/FAA-assisted funding.

Good Faith Efforts Procedures

Section 26.53(a) Demonstration of Good Faith Efforts

The obligation of the bidder/offeror is to make good faith efforts. The bidder/offeror can demonstrate that it has done so either by meeting the contract goal or documenting good faith efforts.

Bidders are to make good faith efforts to identify and subcontract portions of US DOT-assisted contracts to DBEs. The bidder can demonstrate that he/she has done so by either meeting the contract goal or documenting sufficient good faith efforts to the DBELO and Sr. Manager, Public Works Contracting. Bidders who do not succeed in obtaining enough DBE participation to meet the established contract goal are required to, and must submit prior to award, evidence as outlined in Appendix A to Part 26 demonstrating Good Faith Efforts in order to remain under consideration for a contract. The Documentation of Good Faith Efforts Form is found in the *Appendix Section as Attachment 6*.

A list of efforts that a bidder may make, and the Airports' DBELO may use, in making a determination as to the acceptability of the bidder's good faith efforts documents, are as follows:

- 1. Whether the bidder attended any pre-solicitation or pre-bid meetings, which were scheduled by the Port to inform DBEs of contracting and subcontracting opportunities;
- 2. Whether the bidder advertised in general circulation, trade association, and minority-focus media concerning the sub-contracting opportunities;
- 3. Whether the bidder provided written notice to a reasonable number of specific DBEs that their interest in the contract was being solicited, in sufficient time to allow the DBEs to participate effectively;
- 4. Whether the bidder followed up initial solicitations of interest by contracting DBEs to determine, with certainty, whether the DBEs were interested;
- 5. Whether the bidder selected portions of work to be performed by DBEs in order to increase the possibility of meeting the DBE goal (including, where appropriate, breaking down contracts into economically feasible units to facilitate DBE participation);
- 6. Whether the bidder provided interested DBEs with adequate information about the plans, specifications and requirements of the contract;

- 7. Whether the bidder negotiated in good faith with interested DBEs, not rejecting DBEs as unqualified without sound reasons based on a thorough investigation of their capabilities;
- 8. Whether the bidder made efforts to assist interested DBEs in obtaining bonding, lines of credit, or insurance required by the Port or contractor, and
- 9. Whether the bidder effectively used the services of available minority and women community organizations; minority and women contractors' groups; local, state and Federal minority business assistance offices; and other organizations which provide assistance in the recruitment and placement of socially and economically individuals.

Section 26.53(b) Information to be Submitted

The Port of Seattle treats bidders/offerors compliance with good faith efforts requirements as a matter of responsibility within 3 days of all instances where a contract goal has been established (all bidders will submit the DBE information). As a result, each solicitation for which a contract goal has been established will require the bidders to submit the following information prior to execution:

- 1. The names and addresses of DBE firms that will participate in the contract;
- 2. A description of the work that each DBE will perform;
- 3. The dollar amount of the participation of each DBE firm participating;
- 4. Written and signed documentation of commitment to use a DBE subcontractor whose participation it submits to meet the contract goal;
- 5. Written and signed confirmation from the DBE that it is participating in the contract as provided in the prime contractor's commitment; and
- 6. If the contract goal is not met, evidence of good faith efforts.

Section 26.53(c) Accurate Documentation for Good Faith Efforts

The Port will not execute contracts to bidders until the DBELO or the Sr. Public Works Contracting Manager have determined that the "good faith efforts determination" has been properly documented. In compliance with Part 26.53, the Port assures that good faith efforts are required in every instance where a contract goal was established.

The DBELO will monitor whether a bidder who has not met the contract goal has, in fact, documented sufficient good faith efforts to be regarded as a responsible bidder. The Port will incorporate **Appendix A to Part 26** as its reference for good faith evaluation standards. A sufficient good faith effort shall be determined by the bidders' records of:

- 1. Attending pre-bid meetings if any were held.
- 2. Advertising in local papers, minority/women focus media, and trade papers for a period of at least 15 days before bids or proposals are due. (Media schedules permitting); and recruiting DBEs via DBE organizations.
- 3. Notify DBEs, in writing, of subcontracting opportunities.
- 4. Following up initial solicitations.
- 5. Efforts to divide work into areas for subcontracting to DBEs.
- 6. Providing adequate information about plans and specifications.

- 7. Attempts to negotiate in good faith with DBEs. Such efforts are to be shown by producing names, addresses, telephone numbers, particular subcontracts, and information regarding each subcontract opportunity that was offered to each DBE.
- 8. Provide help to the DBEs in overcoming bonding, financial, and insurance problems relevant to the subcontract, and
- 9. Use of DBE organizations for DBE recruitment.

Section 26.53(d) Administrative Reconsideration

Within 2 business days of being informed by the Port DBELO that a bidder/offeror is not **responsible** because sufficient good faith efforts have not been provided, the bidder/offeror may request administrative reconsideration. Bidder/offerors should make this request in writing to the following reconsideration official:

Following the protest procedures in the appropriate procurement documents. The reconsideration official will not have played any role in the original determination that the bidder/offeror did not document sufficient good faith efforts.

As part of this reconsideration, the bidder/offeror will have the opportunity to provide written documentation or meet in person with the Port's reconsideration official to address the issue of whether the bidder/offeror met the goal or made adequate good faith efforts to do so. The Port will send the bidder/offeror a written decision on reconsideration, explaining the basis for finding that the bidder did or did not meet the goal or make adequate good faith efforts to do so. The result of the reconsideration process is not administratively appealable to the Federal Aviation Administration and U.S. Department of Transportation.

Section 26.53(f)(1) Good Faith Efforts when a DBE is replaced on a contract

Replacing a DBE on a Contract (26.53(f))

The Port of Seattle will require a contractor not to terminate a DBE subcontractor (or an approved substitute DBE firm) **without** the Port's written concurrence. This includes, but is not limited to, instances in which a prime contractor seeks to perform work originally designated for a DBE subcontractor with its own forces, those of an affiliate, a non-DBE firm, or with a substitute DBE firm.

The Port may provide such written consent only if it agrees, for reasons stated in the Port's concurrence document, that the prime contractor has a good cause to terminate the DBE firm.

Good Cause includes the following circumstances:

- 1. The listed DBE subcontractor fails or refuses to execute a written contract;
- 2. The listed DBE subcontractor fails or refuses to perform its subcontract;
- 3. The listed DBE subcontractor fails to perform its work on the subcontract in a way that is acceptable to the prime or the Port;
- 4. The listed DBE subcontractor fails or refuses to meet the prime contractor's reasonable bond requirements;

- 5. The listed DBE subcontractor becomes bankrupt, insolvent, or exhibits credit unworthiness:
- The listed DBE subcontractor is ineligible to work on public works projects because of suspension and debarment proceedings pursuant 2 CFR Parts 180, 215, and 1200 or applicable state law;
- 7. The Port has determined that the listed DBE subcontractor is not a responsible contractor:
- 8. The listed DBE subcontractor voluntarily withdraws from the project and provides to the Port written notice of its withdrawal;
- 9. The listed DBE is ineligible to receive DBE credit for the type of work required;
- 10. A DBE owner dies or becomes disabled with the result that the listed DBE contractor is unable to complete its work on the contract; and
- 11. Any other good cause that the Port determines that compels the termination of the DBE subcontractor with the concurrence of the FAA, as applicable.

Before transmitting its request to terminate and/or substitute a DBE subcontractor, the prime contractor must give notice in writing to the DBE subcontractor, with a copy to the Port, of its intent to request a termination and/or substitution, and the reason for the request.

The prime contractor must give the DBE subcontractor **five (5) business days** to respond to its notice and advise the Port and the DBE contractor of the reasons, if any, why it objects to the termination of its subcontract and why the Port should not approve the prime contractor's action. In addition to the Port-award terminations, the provisions of this section apply to pre-award deletions of or substitutions for DBE firms put forward by offerors in negotiated procurements.

In accordance with Section 26.53(f)(2) the Port will require a contractor to make good faith efforts to replace a DBE that is terminated or has otherwise failed to complete its work on a contract with another certified DBE, to the extent needed to meet the contract goal. The Port will require the prime contractor to notify the DBE Liaison Officer immediately of the DBE's inability or unwillingness to perform and provide reasonable documentation. In this situation, the Port will require the prime contractor to obtain its prior approval of the substitute DBE and to provide copies of new or amended subcontracts or documentation of good faith efforts.

If the contractor fails or refuses to comply in the time specified, the Ports contracting officer will issue an order stopping all or part of payment/work until satisfactory action has been taken. If the contractor still fails to comply, the contracting officer may issue a termination for default proceeding (Section 26.53(f)(3).

Section 26.55 Counting DBE Participation

- (a) The Port of Seattle will count DBE participation toward overall and contract goals as provided in 49 CFR 26.55. Work performed by a firm will be counted as fulfilling participation requirements only if the firm is certified at the time of bid and
- (c)(1) A DBE performs a commercially useful function when it is responsible for the execution of the contract work and is carrying out its responsibilities by actually performing, managing and supervising the work involved. To perform a commercially useful function, the DBE must also be responsible, with respect to materials and supplies used on the contract, for negotiating price, determining quality and quantity, ordering materials, and installing (where applicable) and paying for the material itself. To determine whether a DBE is performing a commercially useful function, the Port must evaluate the amount of work subcontracted, industry practices, whether the amount the firm is to be paid under the contract is commensurate with the work to be performed, in addition to the DBE credit claimed for work performance and other relevant factors. (A DBE does not perform a commercially useful function if its role is limited to that of an extra participant in a transaction, contract or project through which funds are passed in order to obtain the appearance of DBE participation.)
- (c)(3) If a DBE does not perform or exercise responsibility for at least 30 percent of the total cost of its contract with its own work force, or the DBE subcontracts a greater portion of the contract work than would be expected on the basis of normal industry practice for the type of work involved, the Port must presume that it is not performing a commercially useful function.

A certified firm which is a conduit or pass through or which is not performing a commercially useful function will not be considered toward fulfillment of contract participation goals. The Port's decisions on commercially useful function matters are subject to review by the FAA, but are not administratively appealable to the US DOT.

- (a)(c) When a DBE subcontracts part of its contract work to another firm, the value of the subcontracted work may be counted toward DBE goals only if the DBE's subcontractor is itself a DBE. Work that a DBE subcontracts to a non-DBE firm **does not** count toward DBE goals.
- (3)(h) We will not count the participation of a DBE subcontract toward a contractor's final compliance with its DBE obligations on a contract until the amount being counted has actually been paid to the DBE.

SUBPART D – CERTIFICATION STANDARDS

Section 26.61 Certification Process

The Port's Small Business Program is designed to develop mutually advantageous professional relationships with small businesses. Under this umbrella, the Office of Social Responsibility manages several programs including the Disadvantaged Business Enterprise (DBE).

(a) The Port of Seattle does not certify firms to participate as DBEs. Instead, the Port is a participating member of a Unified Certification Program (UCP), administered by the State of Washington Office of Minority and Women Business Enterprise (OMWBE) http://www.omwbe.gov.

SUBPART E - CERTIFICATION PROCEDURES

Section 26.81 Unified Certification Programs

The POS is a participating member of a Unified Certification Program (UCP) administered by Washington Office of Minority and Women Business Enterprise (OMWBE) http://www.omwbe.gov

The Washington State Legislature created the Office of Minority and Women Business Enterprises (OMWBE) by RCW 39.19.030 in 1983 (http://www.omwbe.wa.gov/). The purpose of the state program is to increase the opportunities for minority and women-owned small business to provide goods and services to state agencies and schools. Since Washington State voters passed Initiative 200, goals set for public contracting with M/WBEs are no longer mandatory. However, the Governor has recognized the importance of continuing to include M/WBEs in public contracting. Voluntary goals continue to be set and OMWBE continues its work to furthering the use of M/WBEs in public and private contracting.

Interested firms should apply for certification through OMWBE (which complies with the certification standards and certification procedures of Subpart D and Subpart E of Part 26).

For information concerning the OMWBE certification process or to apply for certification, firms should contact:

OMWBE Olympia (Main) Office 210 11th Avenue SW, Suite 401 Olympia, WA 98501 (866) 208-1064 Toll Free (360) 586-7079 Fax

Procedures for Certification Decisions

Section 26.83 Procedures for Certification Decisions

1. Washington State Office of Minority and Women-owned Business Enterprise (OMWBE)

In order to be a Disadvantaged Business Enterprise (DBE), a firm must be a small business concern as defined by the Small Business Administration (SBA) in 13 CFR 121.

Firms seeking to participate in the Disadvantaged Business Enterprise Program must comply with the regulations in accordance with 49 CFR Part 26. The requirements apply to all DBEs.

The Port of Seattle uses OMWBE to determine the eligibility of firms to participate as DBEs in DOT/FAA-assisted contracts. To be certified as a DBE, a firm must meet all OMWBE certification eligibility standards.

2. Business Size Standards

SBA business size standards found in 13 CFR 121 appropriate to the types of work, as defined by the 2002 North American Industry Classification System (NAICS) codes, are utilized for OMWBE certification.

OMWBE reviews certified firms every three years to determine continued eligibility.

3. OMWBE Certification

Individuals seeking to participate in the DBE Program must become certified. The certification process requires that applicants provide information concerning social and economic status, gender, ownership, independence and control of their firms. Applications for DBE certification can be obtained from the Office of Minority and Women Business Enterprise (OMWBE) http://www.omwbe.gov

4. OMWBE Federal DBE Certification Program

By contract with the Washington State Department of Transportation (WSDOT), OMWBE processes applications for certification in the U.S. Department of Transportation's (USDOT) Disadvantaged Business Enterprise (DBE) Program. The purpose of the DBE program is to increase the opportunities for minority and women-owned small businesses to participate in federally funded projects. Unlike the voluntary goals now set in the State program, DBE goals are mandatory.

The electronic links to the OMWBE UCP Application and Personal Financial Statement for Appendix Section, Attachment 7 can be found at:

- Uniform Certification Application Form: http://omwbe.wa.gov/wp-content/uploads/2014/09/New-DBE-Certification-Application-11-18-2014-OMWBE-S.pdf
- Personal Financial Statement: http://omwbe.wa.gov/wp-content/uploads/2014/11/DBE-PNW-Statement-11-3-2014-OMWBE-S.pdf

5. Re-certifications (49 CFR 26.83(a)(c))

OMWBE DBE certifications are valid for a period of three (3) years. During the time of certification, the DBE is obligated to notify OMWBE of any and all changes in ownership or financial the portion of the firm that would impact its eligibility under the regulations. The DBE firm is required to submit annually a No Change Affidavit. It is the responsibility of the DBE to keep their certification current.

Since the Port does not certify DBE firms, recertification of eligible firms will be provided by OMWBE. The OMWBE requests Personal Net Worth Statements, Statements of Social Disadvantage, and updated specialty codes from each DBE currently certified. When the OMWBE receives all of the requested information and determines a DBE satisfies the eligibility criteria set forth in 49 CFR Part 26, the OMWBE will grant a three-year certification to the DBE. This three-year certification will run from the expiration date currently listed for the DBE in the OMWBE's Directory (http://www.omwbe.gov). If a firm fails to submit the requested information or if it submits information which reflects the firm is

no longer eligible to participate in the DBE program, the OMWBE will commence decertification procedures.

For firms that are found eligible under Part 26, OMWBE will periodically review their eligibility approximately every three (3) years. DBEs will be notified before the certification anniversary date in the third year. In order to have their certification reviewed and renewed, firms must complete requested documentation with updated documentation concerning ownership, size standards, gross receipts, and social and economic disadvantage status. An on-site review of these firms will be conducted on a case-by-case basis as determined by the OMWBE DBE.

6. "No Change" Affidavit and Notices of Change (49 CFR 26.83(j))

OMWBE requires all DBEs to inform them, in a written affidavit, of any change in its circumstances affecting its ability to meet size, disadvantaged status, ownership or control criteria of 49 CFR Part 26 or of any material changes in the information provided with OMWBE application for certification. Likewise, if a firm's owner knows or should know that he or she, or the firm, fails to meet Part 26 eligibility requirements (e.g. personal net worth), the obligation to submit a notice of change applies.

OMWBE also requires all owners of all DBEs they have certified to submit, on the anniversary date of their certification, a "no change" affidavit meeting the requirements of 26.83(j). OMWBE requires DBEs to submit with this affidavit documentation of the firm's size and gross receipts.

In addition, a DBE should also notify both the Port DBELO and OMWBE Representative of any change in circumstances affecting the DBEs ability to meet size, disadvantaged status, ownership or control including change in address, telephone number, contact person for the firm, change in the firm's officers, or change of firm's name in a timely manner. This will allow both the OMWBE and the Port to properly update this information in their DBE Directory and Bidders List respectfully. (Section 26.83(i).

7. Personal Net Worth (26.67(b))

OMWBE requires all disadvantaged owners of applicant firms and currently certified DBEs who are eligible under Part 26 to submit a statement of Personal Net Worth (PNW) as well as requiring new applicants.

Denials of Initial Requests for Certification (49 CFR 26.85)

OMWBE is responsible for denying a DBE's request for certification.

Removal of a DBE's Eligibility (49 CFR 26.87)

OMWBE is responsible for removal of a DBE's eligibility.

Certification Appeals (Section 26.89(a)(3)

Any firm or complainant may appeal OMWBE's decision in a certification matter to DOT/FAA. Such appeals may be sent to:

U.S. Department of Transportation Department Office of Civil Rights External Civil Rights Program Division (S-3) 1200 New Jersey Ave., SE Washington, D.C. 20590 Phone: (202) 366-4648

TTY: (202) 366-9696 Fax: (202) 366-7717

OMWBE will promptly implement any DOT/FAA certification appeal decisions affecting the eligibility of DBEs for Port DOT/FAA-assisted contracting (e.g., certify a firm if DOT/FAA has determined that OMWBE's denial of its application was erroneous).

SUBPART F – COMPLIANCE AND ENFORCEMENT

Section 26.101 Procedures

The Port acknowledges that if it fails to comply with any requirement of this part, the Port may be subject to formal enforcement action under Section 26.103 or Section 26.1056 or appropriate program sanctions by the concerned operating administration, such as the suspension or termination of Federal funds, or refusal to approve projects, grants or contracts until deficiencies are remedied. Program sanctions may include, in the case of the FHWA program, actions provided for under 23 CFR 1.36; in the case of the FAA program, actions consistent with 49 U.S.C 47106(d), and 47122; and in the case of the FTA program, any actions permitted under 49 U.S.C. chapter 53 or applicable FTA program requirements.

Section 26.105 FAA Compliance

The provisions of Section 26.103(b) and (c) apply to enforcement actions in FAA programs. Any person who knows of a violation of this part by a recipient of FAA funds may file a complaint under 14 CFR Part 16 with the Federal Aviation Administration Office of Chief Counsel.

Section 26. 107 Participating Firms in DBE Program

If you are a firm that does not meet the eligibility criteria of Subpart D of this part and that attempts to participate in a DOT/FAA-assisted program as a DBE on the basis of false, fraudulent, or deceitful statements or representations or under circumstances indicating a serious lack of business integrity or honest, the Department may initiate suspension or debarment proceedings against you under 49 CFR part 29.

If you are a firm that, in order to meet DBE contract goals or other DBE program requirements, uses or attempts to use, on the basis of false, fraudulent or deceitful statements or representations o under circumstances indicating a serious lack of business integrity or honesty, another firm that does not meet the eligibility criteria of subpart D of 49 CFR, the Department may initiate suspension or debarment proceedings against you under 49 CFR Part 29.

The Department may refer to the Department of Justice, for prosecution under 18 U.S.C. 1001 or other applicable provisions of law, any person who makes a false or fraudulent statement in connection with participation of a DBE in any DOT/FAA-assisted program or otherwise violates applicable Federal statutes.

Section 26.109 Information, Confidentiality, and Cooperation

In responding to requests for information concerning any aspect of the DBE program, the Department complies with provisions of the Federal Freedom of Information and Privacy Act (5 U.S.C. Section 552). The Department may make available to the public any information concerning the DBE program release of which is not prohibited by Federal law.

In addition, notwithstanding any contrary provisions of state or local law, the DBELO or Port representatives will not release personal financial information submitted in response to the personal net worth requirements to a third party (other than DOT/FAA) without the written consent of the submitter.

The Port, its contractor, or any other participant in the Program will not intimidate, threaten, coerce, or discriminate against any individual or firm for the purpose of interfering with any right or privilege secured by this part or because the individual or firm has made a complaint, testified, assisted, or participated in any manner in an investigation, proceeding, or hearing under 49 CFR 26.109. If the Port violates this prohibition, it is in noncompliance with this part.

APPENDIX SECTION

Attachment 1	Port Signed Assurance as to 49 CFR Part 26
Attachment 2A	Disadvantaged Business Enterprise Proposal Form
Attachment 2B	Subcontractor Bidding Report
Attachment 3	Organizational Chart
Attachment 4	Overall Goal Calculation
Attachment 5	List of Persons and Groups Consulted
Attachment 6	Documentation of Good Faith Efforts
Attachment 7	<u>Uniform Certification Application Form</u>
	http://omwbe.wa.gov/wp-content/uploads/2014/09/New-DBE- Certification-Application-11-18-2014-OMWBE-S.pdf
Attachment 7B	Personal Financial Statement http://omwbe.wa.gov/wp-content/uploads/2014/11/DBE-PNW- Statement-11-3-2014-OMWBE-S.pdf

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U.S. Department of Transportation Federal Aviation Administration AIRPORT GRANT ASSURANCE COMPLIANCE CERTIFICATION

I hereby certify that the below named airport is in compliance with all the terms and conditions of existing Federal Aviation Administration Grants and other assumed federal obligations with regard to:

(Please initial each)

(Please initial each)						
<i>S</i> 2	James Jennings	Exclusive Rights Prohibition				
III	Mark Coates	Safe oper facilities	Safe operation, control, and maintenance of airport facilities			
M.	Mark Coates	Protection	of approaches			
<u>al</u>	Elizabeth Leavitt	Compatib	le land use			
<u> </u>	Elizabeth Leavitt	aeronauti	y of facility to all types, kind cal activity on fair and reaso crimination.			
9	Elizabeth Leavitt		ved ALP/Exhibit "A" is on fil se current land use of the ai			
Sacr	Al Royal	Utilization	of Surplus Property is prop	oer.		
Saw	Al Royal	Utilization	of Section 16/23/516 lands	s is proper.		
MOR	Al Royal	Sale or disposal of property acquired under FAAP/ADAP/AIP.				
I ST	Borgan Anderson	Utilization	and accounting of airport r	evenues is proper.		
1404	Borgan Anderson		ental rate structures which airport as self-sustaining a			
	James Jennings	Sponsor i	ights and powers are prese	erved.		
99	James Jennings		st of my knowledge, the lea			
SEA			_5 oct 11	,		
(Airport)			(Date)			
	Turk -		Note: Please return this form	to the appropriate		
(Signature) Airports District Office:						
Mark	O. Contes		Denver ADO	Helena ADO		
(Typed or printe	ed name)	Federal Aviation Admin FAA Bldg, Ste 2 26805 E. 68 th Ave, Ste 224 2725 Skyway Dr Denver, CO 80249-6361 Helena, MT 59601				
SR Monne	er Ampont Open	ations	Seattle ADO			
SR. Monager, Ringon & Openations Seattle ADO Federal Aviation Admin 1601 Lind Ave SW. Ste 250						

1601 Lind Ave SW, Ste 250 Renton, WA 98055-4055



Grant Assurances Airport Sponsors

A. General.

- 1. These assurances shall be complied with in the performance of grant agreements for airport development, airport planning, and noise compatibility program grants for airport sponsors.
- 2. These assurances are required to be submitted as part of the project application by sponsors requesting funds under the provisions of Title 49, U.S.C., subtitle VII, as amended. As used herein, the term "public agency sponsor" means a public agency with control of a public-use airport; the term "private sponsor" means a private owner of a public-use airport; and the term "sponsor" includes both public agency sponsors and private sponsors.
- 3. Upon acceptance of this grant offer by the sponsor, these assurances are incorporated in and become part of this grant agreement.

B. Duration and Applicability.

- 1. Airport development or Noise Compatibility Program Projects Undertaken by a Public Agency Sponsor. The terms, conditions and assurances of this grant agreement shall remain in full force and effect throughout the useful life of the facilities developed or equipment acquired for an airport development or noise compatibility program project, or throughout the useful life of the project items installed within a facility under a noise compatibility program project, but in any event not to exceed twenty (20) years from the date of acceptance of a grant offer of Federal funds for the project. However, there shall be no limit on the duration of the assurances regarding Exclusive Rights and Airport Revenue so long as the airport is used as an airport. There shall be no limit on the duration of the terms, conditions, and assurances with respect to real property acquired with federal funds. Furthermore, the duration of the Civil Rights assurance shall be specified in the assurances.
- 2. Airport Development or Noise Compatibility Projects Undertaken by a Private Sponsor. The preceding paragraph 1 also applies to a private sponsor except that the useful life of project items installed within a facility or the useful life of the facilities developed or equipment acquired under an airport development or noise compatibility program project shall be no less than ten (10) years from the date of acceptance of Federal aid for the project.

- have access to the airport; however, it has no obligation to fund special facilities for intercity buses or for other modes of transportation.
- 37. Disadvantaged Business Enterprises. The recipient shall not discriminate on the basis of race, color, national origin or sex in the award and performance of any DOT-assisted contract or in the administration of its DBE program or the requirements of 49 CFR Part 26. The Recipient shall take all necessary and reasonable steps under 49 CFR Part 26 to ensure non discrimination in the award and administration of DOT-assisted contracts. The recipient's DBE program, as required by 49 CFR Part 26, and as approved by DOT, is incorporated by reference in this agreement. Implementation of this program is a legal obligation and failure to carry out its terms shall be treated as a violation of this agreement. Upon notification to the recipient of its failure to carry out its approved program, the Department may impose sanctions as provided for under Part 26 and may, in appropriate cases, refer the matter for enforcement under 18 U.S.C. 1001 and/or the Program Fraud Civil Remedies Act of 1986 (31 U.S.C. 3801).
- 38. Hangar Construction. If the airport owner or operator and a person who owns an aircraft agree that a hangar is to be constructed at the airport for the aircraft at the aircraft owner's expense, the airport owner or operator will grant to the aircraft owner for the hangar a long term lease that is subject to such terms and conditions on the hangar as the airport owner or operator may impose.

39. Competitive Access.

- a. If the airport owner or operator of a medium or large hub airport (as defined in section 47102 of title 49, U.S.C.) has been unable to accommodate one or more requests by an air carrier for access to gates or other facilities at that airport in order to allow the air carrier to provide service to the airport or to expand service at the airport, the airport owner or operator shall transmit a report to the Secretary that-
 - 1) Describes the requests;
 - 2) Provides an explanation as to why the requests could not be accommodated: and
 - Provides a time frame within which, if any, the airport will be able to accommodate the requests.
- b. Such report shall be due on either February 1 or August 1 of each year if the airport has been unable to accommodate the request(s) in the six month period prior to the applicable due date.

DISADVANTAGED BUSINESS ENTERPRISE PROPOSAL FORM

Reference: Instructions to Bidders, paragraph IB-02.03

Project Name:			Bidder's	s Name, Address &	Phone Number:
Work Project:					
or Partnerships, lis	orm is a part of the DBE t certified DBE(s) ventur partner(s) only. Please	e partner(s) or	nly and the dollar		
BUSINESSES PRO	OPOSED TO FULFILL T	HE DISADVA	NTAGED BUSINE	SS ENTERPRISE	REQUIREMENT
NAME/ADDRESS	SUBCONTRACTOR, SUPPLIER OR MANUFACTURER	CONTACT PERSON	PHONE NO.	TYPE OF WORK	\$ VALUE
				Total DBE:	
Bidder Signature	_	Date			
FOR POS USE ONLY			В	ID AMOUNT:	
\$	DBE	% OF BID:	SUBMITTAL IS APPROVED: %		
			DISAPPROVED:		
SIGNATURE			DATE		

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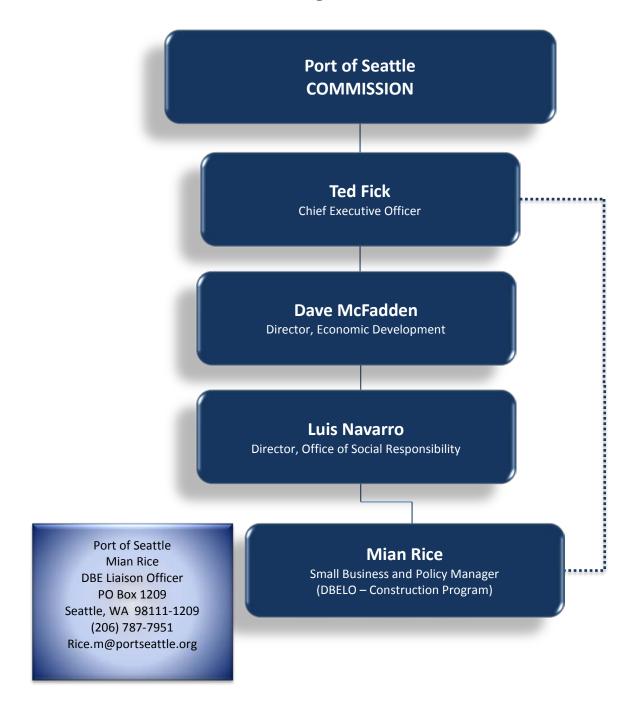
SUBCONTRACTOR BIDDING REPORT

Prime Contractor Address:								
SUBCONTRACTOR SOLICITATION (NAME)	SUBCONTRACTOR'S ADDRESS	TYPE OF WORK	WA STATE UBI	DBE Y/N	MBE Y/N	WBE Y/N	DATE FIRM ESTABLISHED	ANNUAL GROSS RECEIPTS RANGE(1)
	curacy of the foregoing information:		Signature				Date	disologuro is

(1) Please enter the code associated with the range of annual gross receipts as follows: (a) less than \$500,000; (b) \$500,000-\$1 million; (c)\$1-2 million; (d) \$2-5 million; (e) \$5-7 million, (g) over \$10 million.

required under the Washington State Public Disclosure Act.

2015 Port of Seattle DBELO Organizational Chart





Section 26:45 Overall Goal Calculations

Name of Recipient: Port of Seattle

Goal Period: FY 2016 – 2018 (October 1, 2015 through September 30, 2018)

Market Area: State of Washington

Determination of Market Area:

a. Substantial majority (at least <u>60%</u> of the contractors and subcontractors come from King County, Pierce County and Snohomish County), and

b. Substantial majority (at least 100% of the contracting dollars will be spent in King County, Pierce County and Snohomish County)

Analysis:

Step one (26.45c) In accordance with the 2005 Ninth Circuit Court Appeals decision, and the 2006 USDOT's guidance in regards to establishing race-conscious and race neutral DBE Program, the Port of Seattle conducted a Disparity Study in 2014 to ascertain if there was disparity in the Port contracting. Disparity study results indeed determine there was disparity in contracting. Therefore the Port of Seattle will move from a race-neutral to race-conscious goal.

- * We identified the availability of DBE and non-DBE firms who are ready, willing and able to compete for federally funded contracts that will be solicited by the Port of Seattle. The Port spends the majority of construction dollars with firms located in King County, Pierce County and Snohomish County. We have determined our market area to be the State of Washington. The data sources were narrowly tailored to include the State of Washington Office of Minority and Women's Business Enterprise and the United States Census Bureau Data 2013 Business Patterns of King, Pierce and Snohomish County in Washington.
- ** After calculating a base figure of the relative availability of DBEs, we average the based figure for FY 2016-2018 to arrive at an overall goal of 4.76%

Step 2 (26.45d)

We did not consider the median of our past participation of DBEs on projects which was **0**% since our efforts for historical participation were race neutral.

DBE Goal Calculation

<u>Year</u>	<u>NAICS</u>	Type of Work	Total <u>DBE's</u>	Total All <u>Firms</u>	DOT Assisted Contract Amount	*DBE ÷ Total # of firms Base Figure	Adjusted Overall Goal			
<u>2016</u>	Types: a) I	Types: a) Highline School Insulation								
	238310	Drywall and Insulation	7	311						
a)	238320	Painting and Wall Covering	10	708						
	238350	Window Installation	7	502	\$782,000.00	1.58%	1.58%			
	238130	Framing Contractor	5	247						
	Total		28	1768						
2017	Types: a) I	Highline School Inst	ulation b)	Airfield Ram	p Pavement program					
	238310	Drywall and Insulation	7	311						
	238320	Painting and Wall Covering	10	708	\$7,011,000.00	1.58%	1.58%			
a)	238350	Window Installation	7	502			1.36%			
	238130	Framing Contractor	5	247						
	Total		28	1768						
	237310	Highway, Street and Bridge Construction	32	116						
b)	238910	Site preparation Contractors	29	424	\$1,235,359.00	4.77%	4.77%			
	238210	Electrical Contractors	12	991						
	Total		73	1531						

2018	Types: a) F	Types: a) Highline School Insulation b) Airfield Ramp Pavement Program							
	238310	Drywall and Insulation	7	311					
a)	238320	Painting and Wall Covering	10	708			1.58%		
	238350	Window Installation	6	502	\$804,000.00	1.58%			
	238130	Framing Contractor	5	247					
	Total		28	1768					
	237310	Highway, Street and Bridge Construction	32	116					
b)	238910	Site preparation Contractors	29	424	\$1,259,720.00	4.77%	4.77%		
	238210	Electrical Contractors	12	991					
	Total		73	1531					

TOTAL FY 2016-2018 \$11,092,079.00

<u>4.76%</u>

Past Participation

The recipient examined the historic overall DBE goals accomplishments at the airport in recent years, i.e., 3-4 years, specifically, the annual Uniform Report of DBE Awards or Commitments and Payments supplemented by contractual closeout information, and summarized below:

Recipients Historic DBE Accomplishments for DOT-Assisted Contracts (3-4 years analysis of similar or the same type of work)

Fiscal Year	<u>Goal</u>	Accomplishments	Type of Work
2013	5.09%	0%	Construction
2014	5.62%	0%	Construction
2015	5.62%	0.19%	Construction

Breakout of Estimated Race Neutral (RN) and Race Conscious (RC) Participation. 26.51(b)(1-9)

The recipient will meet the maximum feasible portion of its overall goal by using RN means of facilitating DBE participation, including but not limited to:

- 1. Arranging solicitations, times for the presentation of bids, quantities, specifications, and delivery schedules in ways that facilitates DBE, and other small businesses, participation;
- 2. Providing resources for technical assistance and other services;
- 3. Carrying out information and communications programs on contracting procedures and specific contract opportunities;
- 4. Providing resources to help DBE's and other small businesses improve long-term development, increase opportunities to participate in a variety of kinds of work, handle increasingly significant projects, and achieve eventual self-sufficiency;
- 5. Supporting programs to assist new, start-up firms, particularly in fields in which DBE participation has historically been low;
- 6. Ensuring distribution of DBE directory, through print and electronic means, to the widest feasible universe of potential prime contractors;

The recipient estimates that in meeting its overall goal $\underline{4.76\%}$, it will obtain $\underline{0\%}$ from RN participation and $\underline{4.76\%}$ through RC measures.

Anticipated overall FY 2016-2018 DBE goal is 4.76% FY 2016 Anticipated DBE goal is 1.58% FY 2017 Anticipated DBE goal is 6.35% FY 2018 Anticipated DBE goal is 6.35%

Sum of FY 2016-2018 anticipated DBE goal is <u>14.28%</u> <u>14.28%</u> divided by 3 = <u>4.76%</u>

The recipient will adjust the estimated breakout of RN and RC DBE participation as needed to reflect actual DBE participation (see Section 26.51(f)) and track and report RN and RC participation separately. For reporting purposes, RN DBE participation includes, but is not necessarily limited to, the following: DBE participation through a prime contract obtained through customary competitive procurement procedures; DBE participation through a subcontract on a prime contract that does not carry a DBE goal, DBE participation on a prime contract exceeding a contract goal and DBE participation through a subcontract from a prime contractor that did not consider a firm's DBE status in making the award.

Public Participation

Consultation: Section 26.45(g) (1).

The Sea-Tac International Airport submits its overall 3-year goal to DOT/FAA on August 1 as required. Sea-Tac International Airport will consult with OMWBE a valuable resource to reach DBE contractors.

- Sea-Tac International Airport will consult with its statewide DBE Advisory Committee that is
 comprised of minority and women contractors, business owners and organizations, as well as
 non-DBE contractors and business owners. These discussions include the availability of
 disadvantaged and non-disadvantaged businesses, the effects of discrimination on opportunities
 for DBEs, and the efforts to establish a level playing field.
- Sea-Tac International Airport has identified the following barriers affecting opportunities for DBEs:
 - DBEs not being aware of projects;
 - o Inability of DBE companies to secure bonding; and
 - Companies which qualify for the DBE program are not certified unaware of the DBE program and benefits of DBE certification.

Future goals will attempt to identify minority, women's & general contractor groups to solicit information regarding barriers affecting opportunities for DBEs.

- We will use OMWBE assistance to contact DBEs through advertising in their DBE Newsletter.
- Training Long-term development assistance to increase opportunities to participate in more varied and significant work, and to achieve eventual self-sufficiency;
- Programs on contracting procedures and specific contract opportunities;
- Assistance in obtaining bonding or financing;
- "Meet and Greet" networking sessions with primes and DBEs.

Published Notice: Section 26.45 (g)(2).

Public Notice

The Port of Seattle's Sea-Tac International Airport hereby announces its fiscal years 2016-2018 goal of 4.76% for Disadvantaged Business Enterprise (DBE) airport construction projects. The proposed goals and rationale is available for inspection between 8:00 a.m. and 5:00 p.m., Monday through Friday at Port of Seattle's address below for 30 days from the date of this publication.

Comments on the DBE goal will be accepted for 45 days from the date of this publication and can be sent to the following:

Office of Social Responsibility Port of Seattle 2711 Alaskan Way Seattle, WA 98121

Telephone: (206) 787-5775 Fax Number: (206) 787-3089 Email: osr@portseattle.org

Web Site: http://www.portseattle.org/About/Organization/Pages/OSR.aspx

or

Federal Aviation Administration Office of Civil Rights PO Box 92007 Los Angeles, CA 90009

Contract Goals

The recipient will use contract goals to meet any portion of the overall goal that the recipient does not project being able to meet using RN means. Contract goals are established so that, over the period to which the overall goal applies, they will cumulatively result in meeting any portion of the recipient's overall goal that is not projected to be met through the use of RN means.

The recipient will establish contract goals only on those DOT-assisted contracts that have subcontracting possibilities. It need not establish a contract goal on every such contract, and the size of the contract goals will be adapted to the circumstances of each such contract (e.g., type and location of work and availability of DBE's to perform the particular type of work).

The recipient will express its contract goals as a percentage of *(total amount of DBE-assisted contract)* **or**

(the Federal share of a DOT-assisted contract).

Port of Seattle List of Persons and Groups Consulted

Organization Contact African Chamber of Commerce of the Pacific Northwest Peter Gishiru Alliance NW Marnie Tyson DBE Advisory Committee - WA-DOT Brenda Nnambi El Centro de LaRaza Estela Ortega **Greater Seattle Business Association** Louise Chernin **Greater Seattle Chinese Chamber of Commerce** Millie Su Mike Sotelo King County Hispanic Chamber of Commerce **National Association of Minority Contractors Bob Armstead** Native PTAC - WA **Kylene Binder-Peters** Northwest Minority Business Council (NMBC) Fernando Martinez **NW Asian Weekly** Assunta Ng **Alexis Oliver** Office of Minority and Women's Business Enterprises (OMWBE) **OMWBE AdHoc Advisory Committee** Alexis Oliver SBA - Small Business Administration Seattle Daily Journal of Commerce Seattle Medium dba: Tiloben Publishing Co Inc. Chris Bennett Sound Transit Leslie Jones Tabor 100 Ollie Garrett The Urban Forum Northwest Radio - KWJZ-1150 dba: A Ryco, LLC Eddie Rye Tu Decides Media Inc. **Alex Torres** University of Washington Consulting and Business Development Center Michael Verchot US Mexico Chamber of Commerce Northwest Chapter Jorge Madrazo Washington State Department of Transportation (WSDOT) Jackie Bayne



Documentation of Good Faith Efforts

[To be submitted when the Bidder is unable to meet project DBE Goals. Failure to submit with the bid when unable to meet the goals will deem the bid non-responsive.]

	oject Informa		:	
	·	ORMATION		
			City, State, Zip Code:	
			· ·	
Ph	one Number:	·	FAX Number:	
Is	Bidder certifie	ed as a Disadvantaged	Business Enterprise (DBE)? \Box	Yes □ No
If s	so, please atta	ach a copy of the certif	ication.	
G	OOD FAITH	I EFFORT CRITER	PIA OUESTIONS	
1.			cheduled by the Port of Seattle?	☐ Yes ☐ No
1a.		tact contractors/suppli	ers/truckers who attended the	□ Yes □ No
	Describe yo	our efforts made:		
2.	Did you adv minority-foc all contractor perform the contractors/	☐ Yes ☐ No If yes, please identify all publications and attach the proof of each advertisement listed.		
		Publication:	Date:	
		Publication:	Date:	
		Publication:	Date:	
3.	contractors/ the work of	suppliers/truckers who the contract in sufficier	solicit the interest of all have the capability to perform at time to allow the espond to the solicitation?	☐ Yes ☐ No Identify each contact on the Attachment A form provided.

DIVISION 0 - BIDDING REQUIREMENTS, CONTRACT FORMS AND CONDITIONS OF THE CONTRACTDocument 00830 - Documentation of Good Faith Efforts

4.	Did you follow up initial solicitations with a second determine with certainty whether the contractors/suppliers/truckers were interested?		☐ Yes ☐ No Identify each follow-up contact on the Attach- ment A form provided.
5.	Did you select portions of the work to be perfor subcontractors in order to increase the likelihoo goal will be achieved? This includes, where ap out contract work items into economically feasi facilitate subcontractor participation.	n order to increase the likelihood that the DBE eved? This includes, where appropriate, breaking k items into economically feasible units to	
	Item No:	Estimated:	
	Item No:	Estimated:	
6.	Did you provide interested contractors/suppliers adequate information about the plans, specifical requirements of the contract in a timely manner responding to a solicitation?	ations, and	□ Yes □ No
	Describe your efforts made:		
7.	Did you negotiate in good faith with interested s	subcontractors?	□ Yes □ No
	Describe your efforts made:		
8.	Did you reject subcontractors as being unqualif reasons based on a thorough investigation of the		□ Yes □ No
9.	Did you make efforts to assist interested contra bonding, lines of credit, or insurance as require or contractor?	•	□ Yes □ No
	Describe your efforts made:		
10.	Did you make efforts to assist interested contra necessary equipment, supplies, materials, or re or services?	•	□ Yes □ No
	Describe your efforts made:		

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DIVISION 0 - BIDDING REQUIREMENTS, CONTRACT FORMS AND CONDITIONS OF THE CONTRACTDocument 00830 - Documentation of Good Faith Efforts

11.	Did you effectively use the services of available community organizations; contractors' groups; local, state, and Federal business assistance offices; and other organizations as allowed on a case-by-case basis to provide assistance in the recruitment and placement of contractors?					
	Describe your efforts made:					
	Resource:	Date Contacted:				
	Resource:	Date Contacted:				
	Resource:	Date Contacted:				
	Resource:	Date Contacted:				
12.	Please identify any additional good been discussed in the previous responsition. Describe additional efforts made:					
l c	IDDER DECLARATION certify that the information given in this inted Name of Company Official	s submittal is correct and true to Signature of Company Of				
Da	ate					

00830-3

ATTACHMENT A

This form must be used when answering questions 3, 4, and 5. Photo copy if additional sheets are needed.

EXAMPLE

BID ITEM NUMBER: 31	DESCRIPTION OF WORK, SERVICE, OR MATERIAL	NAME, ADDRESS, PHONE OF CERTIFIED DBE	DATES/METHOD OF CONTACT	RESULT OF CONTACT	BID AMOUNTS
Value of		Name: Amaya Electric	1st Date: 01/03/98	1st: No reply	Amount of BID:
Contract:	Electrical	A I I (0') (0' (7')	Type: Letter		\$133,333
.		Address/City/State/Zip:			
\$ 113,333		P.O. Box 98686	2nd Date: 01/10/98	2nd: Will bid	A (D)
		Lakewood, WA 98498	Type: Phone Call		Amount of Bid
% 13		Phone: (253) 582-8566			Used:
			3rd Date: None	3rd: None	\$110,030
		Contact: Redi Kilowatt	Type:		

Reason for Non-Selection: Bid submitted was higher than project manager's estimate. Bid also \$23,303 higher than lower bid received from contractor listed in bid submittal.

WORK ITEM NUMBER:	DESCRIPTION OF WORK, SERVICE, OR MATERIAL	NAME, ADDRESS, PHONE OF CERTIFIED DBE	DATES/METHOD OF CONTACT	RESULT OF CONTACT	BID AMOUNTS
		Name:	1st Date:	1st:	Amount of BID:
Value of		Address/City/State/Zing	Type:		
Contract:		Address/City/State/Zip:	2nd Date:	2nd:	
\$			Type:	Ziid.	Amount of Bid
•		Phone:	71 -		Used:
%			3rd Date:	3rd:	
		Contact:	Type:		

ATTACHMENT A

WORK ITEM NUMBER:	DESCRIPTION OF WORK, SERVICE, OR MATERIAL	NAME, ADDRESS, PHONE OF CERTIFIED DBE	DATES/METHOD OF CONTACT	RESULT OF CONTACT	BID AMOUNTS
Value of		Name:	1st Date:	1st:	Amount of BID:
Contract:		Address/City/State/Zip:	Type:		
\$			2nd Date: Type:	2nd:	Amount of Bid
·		Phone:	1) 0		Used:
%			3rd Date:	3rd:	
		Contact:	Type:		

Reason for Non-Selection:

WORK ITEM NUMBER:	DESCRIPTION OF WORK, SERVICE, OR MATERIAL	NAME, ADDRESS, PHONE OF CERTIFIED DBE	DATES/METHOD OF CONTACT	RESULT OF CONTACT	BID AMOUNTS
Value of Contract:		Name: Address/City/State/Zip:	1st Date: Type:	1st:	Amount of BID:
\$		Phone:	2nd Date: Type:	2nd:	Amount of Bid Used:
%		Contact:	3rd Date: Type:	3rd:	Oscu.

Reason for Non-Selection:

ATTACHMENT A

WORK ITEM DESCRIPTION OF WORK, SERVICE, OR MATERIAL		NAME, ADDRESS, PHONE OF CERTIFIED DBE	DATES/METHOD OF CONTACT	RESULT OF CONTACT	BID AMOUNTS	
		Name:	1st Date:	1st:	Amount of BID:	
Value of			Type:			
Contract:		Address/City/State/Zip:				
			2nd Date:	2nd:		
\$			Type:		Amount of Bid	
		Phone:			Used:	
%			3rd Date:	3rd:		
Reason for No	on-Selection:	Contact:	Type:			
Reason for No Work Item Number:	Description of Work, Service, or Material	Name, Address, Phone of Certified DBE	Type: Dates/Method of Contact	Result of Contact	Bid Amounts	
Work Item	Description of Work,	Name, Address, Phone of Certified		Result of Contact 1st:	Bid Amounts Amount of BID:	
Work Item	Description of Work,	Name, Address, Phone of Certified DBE	Dates/Method of Contact			
Work Item Number:	Description of Work,	Name, Address, Phone of Certified DBE	Dates/Method of Contact 1st Date:	1st:		
Work Item Number: Value of Contract:	Description of Work,	Name, Address, Phone of Certified DBE Name:	Dates/Method of Contact 1st Date:		Amount of BID:	
Work Item Number: Value of	Description of Work,	Name, Address, Phone of Certified DBE Name: Address/City/State/Zip:	Dates/Method of Contact 1st Date: Type:	1st:	Amount of BID: Amount of Bid	
Work Item Number: Value of Contract:	Description of Work,	Name, Address, Phone of Certified DBE Name:	Dates/Method of Contact 1st Date: Type: 2nd Date: Type:	1st: 2nd:	Amount of BID:	
Work Item Number: Value of Contract:	Description of Work,	Name, Address, Phone of Certified DBE Name: Address/City/State/Zip:	Dates/Method of Contact 1st Date: Type: 2nd Date:	1st:	Amount of BID: Amount of Bid	

ATTACHMENT A

WORK ITEM NUMBER:	DESCRIPTION OF WORK, SERVICE, OR MATERIAL	NAME, ADDRESS, PHONE OF CERTIFIED DBE	DATES/METHOD OF CONTACT	RESULT OF CONTACT	BID AMOUNTS
		Name:	1st Date:	1st:	Amount of BID:
Value of			Type:		
Contract:		Address/City/State/Zip:			
			2nd Date:	2nd:	
\$			Type:		Amount of Bid
		Phone:			Used:
%			3rd Date:	3rd:	
		Contact:	Type:		
		1	1	1	1

Reason for Non-Selection:

WORK ITEM NUMBER:	DESCRIPTION OF WORK, SERVICE, OR MATERIAL	NAME, ADDRESS, PHONE OF CERTIFIED DBE	DATES/METHOD OF CONTACT	RESULT OF CONTACT	BID AMOUNTS
., .		Name:	1st Date:	1st:	Amount of BID:
Value of			Type:		
Contract:		Address/City/State/Zip:			
			2nd Date:	2nd:	
\$			Type:		Amount of Bid
•		Phone:	31 -		Used:
%			3rd Date:	3rd:	
		Contact:	Type:		
Reason for No	n-Selection:			·	

ATTACHMENT A

WORK ITEM NUMBER:	DESCRIPTION OF WORK, SERVICE, OR MATERIAL	NAME, ADDRESS, PHONE OF CERTIFIED DBE	DATES/METHOD OF CONTACT	RESULT OF CONTACT	BID AMOUNTS
Value of		Name:	1st Date: Type:	1st:	Amount of BID:
Contract:		Address/City/State/Zip:			
\$			2nd Date: Type:	2nd:	Amount of Bid
		Phone:			Used:
%			3rd Date:	3rd:	
		Contact:	Type:		

Reason for Non-Selection:

WORK ITEM NUMBER:	DESCRIPTION OF WORK, SERVICE, OR MATERIAL	NAME, ADDRESS, PHONE OF CERTIFIED DBE	DATES/METHOD OF CONTACT	RESULT OF CONTACT	BID AMOUNTS
Value of		Name:	1st Date: Type:	1st:	Amount of BID:
Contract:		Address/City/State/Zip:	2nd Date:	2nd:	
\$		Phone:	Type:		Amount of Bid Used:
%		Contact:	3rd Date: Type:	3rd:	

Reason for Non-Selection:



U.S. Department of Transportation

Personal Net Worth Statement For DBE/ACDBE Program Eligibility

OMB APPROVAL NO:
EXPIRATION DATE:

As of _____

This form is used by all participants in the U.S. Department of Transportation's Disadvantaged Business Enterprise (DBE) Programs. Each individual owner of a firm applying to participate as a DBE or ACDBE, whose ownership and control are relied upon for DBE certification must complete this form. Each person signing this form authorizes the Unified Certification Program (UCP) recipient to make inquiries as necessary to verify the accuracy of the statements made. The agency you apply to will use the information provided to determine whether an owner is economically disadvantaged as defined in the DBE program regulations 49 C.F.R. Parts 23 and 26. **Return form to appropriate UCP certifying member**, **not U.S. DOT**.

statements made. The agency you app the DBE program regulations 49 C.F.F.	oly to will use	the in	formation pro	vided to	determine	whether an owner	is economica	lly disadvantaged as defined in
Name								Business Phone
Residence Address (As reported to the IRS) City, State and Zip Code								Residence Phone
Business Name of Applicant Firm								-
Spouse's Full Name (Marital Status: Single, Married, Divorc	ced, Union)							
ASSETS			(Omit C	ents)	LIABIL	ITIES		(Omit Cents)
Cash and Cash Equivalents		\$				Life Insurance ete Section 5)		\$
Retirement Accounts (IRAs, 401Ks, 403Bs, Pensions, etc.) (Report full value minus tax and interest penalties that would apply if assets were distributed today) (Complete Section 3)			\$			ges on Real Estate ng Primary Resider ete Section 4)	\$	
Brokerage, Investment Accounts		\$			Notes, Obligations on Personal Property (Complete Section 6)			\$
Assets Held in Trust		\$			Notes & Accounts Payable to Banks and Others (Complete Section 2)			\$
Loans to Shareholders & Other Receiv (Complete section 6)	ables	\$			Other Liabilities (Complete Section 8)			\$
Real Estate Excluding Primary Reside (Complete Section 4)	nce	\$		Unpaid Taxes (Complete Section 8)			\$	
Life Insurance (Cash Surrender Value (Complete Section 5)	Only)	\$						
Other Personal Property and Assets (Complete Section 6)		\$						
Business Interests Other Than the App (Complete Section 7)	olicant Firm	\$						
	Total Assets	\$			Total Liabilities			\$
Section 2. Notes Payable to Banks	and Others					N	IET WORTH	
						,		
Name of Noteholder(s)	Original Balance		Current Balance		ment Frequency How Sec nount (monthly, etc.)		cured or Endorsed Type of Collateral	

Section 3. Brokerage and co	ustodial accou	nts, stocks,	, bonds, ret	iremer	nt accounts. (Full Val	ue) (Use atta	achments if r	necessary).	
Name of Security / Brokerag		tirement	Cost		Market Value Quotation/Exchange	Date Quotation/		Total Value	
Accou	111			,	Quotation/Exchange	Quotation/	Lxcriange		
Section 4. Real Estate Owne Purposes, Farm Properties,	ed (Including P or any Other I	rimary Resi ncome Prod	idence, Inve ducing prop	estmer erty).	nt Properties, Person (List each parcel separ	al Property L ately. Add ad	eased or R	ented for Business ets if necessary).	
	Prima	ary Residen	ce		Property B			Property C	
Type of Property									
Address									
Date Acquired and Method of Acquisition (purchase, inherit, divorce, gift, etc.)									
Names on Deed									
Purchase Price									
Present Market Value									
Source of Market Valuation									
Name of all Mortgage Holders									
Mortgage Acc. # and balance (as of date of form)									
Equity line of credit balance									
Amount of Payment Per Month/Year (Specify)									
Section 5. Life Insurance He	Id (Give face a	mount and c	ash surrend	ler valu	e of policies, name of	insurance co	mpany and l	peneficiaries).	
Insurance Company	Face Value	Cash Surr	ender Amou	unt	Beneficiaries		Loan on F	Policy Information	

Section 6. Other Personal Property and Assets (Use attachments as nece	ssary)			
Type of Property or Asset	Total Present Value	Amount of Liability (Balance)	Is this asset insured?	Lien or Note amount and Terms of Payment
Automobiles and Vehicles (including recreation vehicles, motorcycles, boats, etc.) Include personally owned vehicles that are leased or rented to businesses or other individuals.				
Household Goods / Jewelry				
Other (List)				
Accounts and Notes Receivables		unitie and Clause)		
Section 7. Value of Other Business Investments, Other Businesses Own Sole Proprietorships, General Partners, Joint Ventures, Limited Liability Com			ded Corporati	ons
Section 8. Other Liabilities and Unpaid Taxes (Describe)				
Section 9. Transfer of Assets: Have you within 2 years of this personal r	net worth stateme	ent transferred a	esets to a si	ouse domestic
partner, relative, or entity in which you have an ownership or beneficial				
I declare under penalty of perjury that the information provided in this personal	net worth stateme	ent and supporting	g documents i	is complete, true and
correct. I certify that no assets have been transferred to any beneficiary for les information submitted in this application is for the purpose of inducing certifical	s than fair market	value in the last t	wo years. I re	cognize that the
agency may, by means it deems appropriate, determine the accuracy and trutl statement, and I authorize such agency to contact any entity named in the app	n of the statements	s in the application	n and this per	sonal net worth
banking institutions, credit agencies, contractors, clients, and other certifying a determining the named firm's eligibility. I acknowledge and agree that any misi				
or subcontract will be grounds for terminating any contract or subcontract whic debarment; and for initiating action under federal and/or state law concerning to				
		Y CERTIFICATE		ent, affirmation, or oath)
Signature (DBE/ACDBE Owner) Date	(IIISCIT 6	applicable state a	Sanowiedgiile	and, animination, or oath)
In collecting the information requested by this form, the Department of Transportation con			_	
provisions. The Privacy Act provides comprehensive protections for your personal information discarded. Your information will not be disclosed to third parties without your consent. The	e information collecte	d will be used solely	to determine y	our firm's eligibility to
participate in the Disadvantaged Business Enterprise (DBE) Program or Airport Concessi		s as defined in 49 C	F.R. Parts 23 a	and 26. You may review



General Instructions for Completing the Personal Net Worth Statement for DBE/ACDBE Program Eligibility

Please do not make adjustments to your figures pursuant to U.S. DOT regulations 49 C.F.R. Parts 23 and 26. The agency that you apply to will use the information provided on your completed Personal Net Worth (PNW) Statement to determine whether you meet the economic disadvantage requirements of 49 C.F.R. Parts 23 and 26. If there are discrepancies or questions regarding your form, it may be returned to you to correct and complete again.

An individual's personal net worth according to 49 C.F.R. Parts 23 and 26 includes only his or her own share of assets held separately, jointly, or as community property with the individual's spouse and excludes the following:

- Individual's ownership interest in the applicant firm;
- Individual's equity in his or her primary residence;
- Tax and interest penalties that would accrue if retirement savings or investments (e.g., pension plans, Individual Retirement Accounts, 401(k) accounts, etc.) were distributed at the present time.

Indicate on the form, if any items are jointly owned. If the personal net worth of the majority owner(s) of the firm exceeds \$1.32 million, as defined by 49 C.F.R. Parts 23 and 26, the firm is not eligible for DBE or ACDBE certification. If the personal net worth of the majority owner(s) exceeds the \$1.32 million cap at any time after your firm is certified, the firm is no longer eligible for certification. Should that occur, it is your responsibility to contact your certifying agency in writing to advise that your firm no longer qualifies as a DBE or ACDBE. You must fill out all line items on the Personal Net Worth Statement.

If necessary, use additional sheets of paper to report all information and details. If you have any questions about completing this form, please contact one of the UCP certifying agencies.

Assets

All assets must be reported at their current fair market values as of the date of your statement. Assessor's assessed value for real estate, for example, is not acceptable. Assets held in a trust should be included.

Cash and Cash Equivalents: On page 1, enter the total amount of cash or cash equivalents in bank accounts, including checking, savings, money market, certificates of deposit held domestic or foreign. Provide copies of the bank statement.

Retirement Accounts, IRA, 401Ks, 403Bs, Pensions: On page 1, enter the full value minus tax and interest penalties that would apply if assets were distributed as of the date of the form. Describe the number of shares, name of securities, cost market value, date of quotation, and total value in section 3 on page 2.

Brokerage and Custodial Accounts, Stocks, Bonds, Retirement Accounts: Report total value on page 1, and on page 2, section 3, enter the name of the security, brokerage account, retirement account, etc.; the cost; market value of the asset; the date of quotation; and total value as of the date of the PNW statement.

Assets Held in Trust: Enter the total value of the assets held in trust on page 1, and provide the names of beneficiaries and trustees, and other information in Section 6 on page 3.

Loans to Shareholders and Other Receivables not listed: Enter amounts loaned to you from your firm, from any other business entity in which you hold an ownership interest, and other receivables not listed above. Complete Section 6 on page 3.

Real Estate: The total value of real estate excluding your primary residence should be listed on page 1. In section 4 on page 2, please list your primary residence in column 1, including the address, method of acquisition, date of acquired, names of deed, purchase price, present fair market value, source of market valuation, names of all mortgage holders, mortgage account number and balance, equity line of credit balance, and amount of payment. List this information for all real estate held. Please ensure that this section contains all real estate owned, including rental properties, vacation properties, commercial properties, personal property leased or rented for business purposes, farm properties and any other income producing properties, etc. Attach additional sheets if needed.

Life Insurance: On page 1, enter the cash surrender value of this asset. In section 5 on page 2, enter the name of the insurance company, the face value of the policy, cash surrender value, beneficiary names, and loans on the policy.

Other Personal Property and Assets: Enter the total value of personal property and assets you own on page 1. Personal property includes motor vehicles, boats, trailers, jewelry, furniture, household goods, collectibles, clothing, and personally owned vehicles that are leased or rented to businesses or other individuals. In section 6 on page 3, list these assets and enter the present value, the balance of any liabilities, whether the asset is insured, and lien or note information and terms of payments. For accounts and notes receivable, enter the total value of all monies owed to you personally, if any. This should include shareholder loans to the applicant firm, if those exist. If the asset is insured, you may be asked to provide a copy of the policy. You may also be asked to provide a copy of any liens or notes on the property.

Other Business Interests Other than Applicant Firm: On page 1, enter the total value of your other business investments (excluding the applicant firm). In section 7 on page 3, enter information concerning the businesses you

hold an ownership interest in, such as sole proprietorships, partnerships, joint ventures, corporations, or limited liability corporations (other than the applicant firm). Do not reduce the value of these entries by any loans from the outside firm to the DBE/ACDBE applicant business.

Liabilities

Mortgages on Real Estate: Enter the total balance on all mortgages payable on real estate on page 1.

Loans on Life Insurance: Enter the total value of all loans due on life insurance policies on page 1, and complete section 5 on page 2.

Notes & Accounts Payable to Bank and Others: On page 1, section 2, enter details concerning any liability, including name of noteholders, original and current balances, payment terms, and security/collateral information. The entries should include automobile installment accounts. This should not, however, include any mortgage balances as this information is captured in section 4. Do not include loans for your business or mortgages for your properties in this section. You may be asked to submit copy of note/security agreement, and the most recent account statement.

Other Liabilities: On page 1, enter the total value due on all other liabilities not listed in the previous entries. In section 8, page 3, report the name of the individual obligated, names of co-signers, description of the liability, the name of the entity owed, the date of the obligation, payment amounts and terms. Note: Do not include contingent liabilities in this section. Contingent liabilities are liabilities that belong to you only if an event(s) should occur. For example, if you

have co-signed on a relative's loan, but you are not responsible for the debt until your relative defaults, that is a contingent liability. Contingent liabilities do not count toward your net worth until they become actual liabilities.

Unpaid Taxes: Enter the total amount of all taxes that are currently due, but are unpaid on page 1, and complete section 8 on page 3. Contingent tax liabilities or anticipated taxes for current year should not be included. Describe in detail the name of the individual obligated, names of cosigners, the type of unpaid tax, to whom the tax is payable, due date, amount, and to what property, if any, the tax lien attaches. If none, state "NONE." You must include documentation, such as tax liens, to support the amounts.

Transfers of Assets:

Transfers of Assets: If you checked the box indicating yes on page 3 in this category, provide details on all asset transfers (within 2 years of the date of this personal net worth statement) to a spouse, domestic partner, relative, or entity in which you have an ownership or beneficial interest including a trust. Include a description of the asset; names of individuals on the deed, title, note or other instrument indicating ownership rights; the names of individuals receiving the assets and their relation to the transferor; the date of the transfer; and the value or consideration received. Submit documentation requested on the form related to the transfer.

Affidavit

Be sure to sign and date the statement. The Personal Net Worth Statement must be notarized