DATE: November 28, 2018

TO: Port of Seattle Commission

CC: Executive Director, Port of Seattle

FROM: Stephanie Jones Stebbins, Managing Director, Maritime Division

SUBJECT: Tariff Rate Changes for Salmon Bay Marina, Effective January 1, 2019

The following proposed tariff changes and additional language are within the Executive Officer's limits of authority established by Resolution No. 3605, Section XIV: Issuance of Tariffs and subsequent re-delegation to the Managing Director, Maritime Division.

Tariff No. 6 Memo 2019.1

The “REVISION” section below describes changes made to presentation and format of Tariff #6. The “RATE CHANGE” section below describes changes made to rates.

REVISION - describing changes made to presentation and format of Tariff #6.
In order to make reading Tariff #6 less arduous, the format of the Tariff has been changed from coverage of all Port marinas or terminals, to segments that apply to one marina or terminal only.

Summary of proposed changes for Salmon Bay Marina to be effective January 1, 2019.

1. Increase Daily Moorage Rates by 7%
2. Increase Monthly Uncovered Moorage Rates by 7%
3. Increase Monthly Covered Moorage Rates by 7%
4. Increase Kayak Storage Rates by 7%
5. Increase Gear Locker Rates by 7%
6. Increase Boat Pumping Fee by 7%
7. Increase Cleat Installation Fee by 7%
8. Increase Impound Fee by 7%
9. Increase Locker Cleaning and Abandoned Items Removal Fee by 7%
10. Increase Showers and Laundry Fee by 7%

SALMON BAY MARINA
1. Increase the Daily Moorage Rate as provided in Item 3100(A) by 7.0% effective January 1, 2019.

Present:

**ITEM 3100**

**MOORAGE RATES**

**(A) DAILY GUEST MOORAGE RATE PER FOOT OF LENGTH OVERALL**

Guest moorage is billed at the rate of $1.05 per foot per day.

Change:

**(A) DAILY GUEST MOORAGE RATE PER FOOT OF LENGTH OVERALL**

Guest moorage is billed at the rate of $1.12 per foot per day.

2. Increase Monthly Moorage – Uncovered as provided in Item 3100(B) by 7% effective January 1, 2019.

Present:

**ITEM 3100**

**MOORAGE RATES**

**(B) MONTHLY MOORAGE – UNCOVERED**

Rate per berth foot per month assigned

<table>
<thead>
<tr>
<th>Slip size</th>
<th>Moorage only</th>
<th>Liveaboard &amp; Moorage</th>
</tr>
</thead>
<tbody>
<tr>
<td>No Power</td>
<td>8.24</td>
<td></td>
</tr>
<tr>
<td>Up to 35’ with 30 Amp Power</td>
<td>$10.09</td>
<td>$13.33</td>
</tr>
<tr>
<td>Up to 35’ with 50 Amp Power</td>
<td>$11.14</td>
<td>$14.27</td>
</tr>
<tr>
<td>35’ &amp; Over with 30 Amp Power</td>
<td>$11.87</td>
<td>$14.43</td>
</tr>
<tr>
<td>35’ &amp; Over with 50 Amp Power</td>
<td>$12.87</td>
<td>$14.94</td>
</tr>
</tbody>
</table>

Change:

**ITEM 3100**

**MOORAGE RATES**

**(B) MONTHLY MOORAGE – UNCOVERED**

Rate per berth foot per month assigned

<table>
<thead>
<tr>
<th>Slip size</th>
<th>Moorage only</th>
<th>Liveaboard &amp; Moorage</th>
</tr>
</thead>
<tbody>
<tr>
<td>No Power</td>
<td>$ 8.82</td>
<td></td>
</tr>
<tr>
<td>Up to 35’ with 30 Amp Power</td>
<td>$10.80</td>
<td>$14.26</td>
</tr>
<tr>
<td>Up to 35’ with 50 Amp Power</td>
<td>$11.92</td>
<td>$15.27</td>
</tr>
<tr>
<td>35’ &amp; Over with 30 Amp Power</td>
<td>$12.70</td>
<td>$15.44</td>
</tr>
<tr>
<td>35’ &amp; Over with 50 Amp Power</td>
<td>$13.77</td>
<td>$15.99</td>
</tr>
</tbody>
</table>
3. Increase Monthly Moorage — Covered as provided in Item 3100(C) by 7.0% effective January 1, 2019.

Present:

**ITEM 3100**
**MOORAGE RATES**

**(B) MONTHLY MOORAGE — COVERED**
Rate per berth foot per month assigned

<table>
<thead>
<tr>
<th>Slip size</th>
<th>Moorage only</th>
<th>Liveboard &amp; Moorage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Up to 35’ with 30 Amp Power</td>
<td>$11.87</td>
<td>$13.60</td>
</tr>
<tr>
<td>Up to 35’ with 50 Amp Power</td>
<td>$12.66</td>
<td>$14.60</td>
</tr>
<tr>
<td>35’ &amp; Over with 30 Amp Power</td>
<td>$13.12</td>
<td>$15.12</td>
</tr>
<tr>
<td>35’ &amp; Over with 50 Amp Power</td>
<td>$13.92</td>
<td>$16.00</td>
</tr>
</tbody>
</table>

Change:

**ITEM 3100**
**MOORAGE RATES**

**(B) MONTHLY MOORAGE — COVERED**
Rate per berth foot per month assigned

<table>
<thead>
<tr>
<th>Slip size</th>
<th>Moorage only</th>
<th>Liveboard &amp; Moorage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Up to 35’ with 30 Amp Power</td>
<td>$12.70</td>
<td>$14.55</td>
</tr>
<tr>
<td>Up to 35’ with 50 Amp Power</td>
<td>$13.55</td>
<td>$15.62</td>
</tr>
<tr>
<td>35’ &amp; Over with 30 Amp Power</td>
<td>$14.04</td>
<td>$16.18</td>
</tr>
<tr>
<td>35’ &amp; Over with 50 Amp Power</td>
<td>$14.89</td>
<td>$17.12</td>
</tr>
</tbody>
</table>

4. Increase Kayak Storage Rates as provided in Item 3110(C) by 7.0% effective January 1, 2019.

Present:

**ITEM 3110**
**RATES**

**(C) KAYAK STORAGE**
Minimum Charge per month $45.00

Change:

**(C) KAYAK STORAGE**
5. Increase Locker Fee as provided in Item 3110(D) by 7.0% effective January 1, 2019.

Present:

ITEM 3110
RATES

(D) LOCKER

Lockers are available to rent on a monthly basis, in two sizes, either small or large. Monthly rates are $10 a month for small lockers, and $20.00 a month for large lockers.

Change:

(D) LOCKER

Lockers are available to rent on a monthly basis, in two sizes, either small or large. Monthly rates are $10.70 a month for small lockers, and $21.40 a month for large lockers.

6. Increase Boat Pumping Fee as provided in Item 3120(B) by 7% effective January 1, 2019.

Present:

ITEM 3120
FEES & DISCOUNTS

(B) BOAT PUMPING

With Operator - $60.00 per hour with a minimum fee of one (1) hour.

Change:

(B) BOAT PUMPING

With Operator - $64.20 per hour with a minimum fee of one (1) hour.

7. Increase Cleat Installation Fee as provided in Item 3120 (C) by 7% effective January 1, 2019.

Present:

ITEM 3120
FEES & DISCOUNTS

(C) CLEAT INSTALLATION

A fee of $100.00, paid in advance and non-refundable, will be charged for installation of cleats.

The cleat installation fee is not subject to sales tax.

Change:
(C) CLEAT INSTALLATION

A fee of $107.00, paid in advance and non-refundable, will be charged for installation of cleats. The cleat installation fee is not subject to sales tax.

8. Increase Impound Fee as provided in Item 3120(F) by 7% effective January 1, 2019.

Present:

ITEM 3120
FEES & DISCOUNTS

(F) IMPOUND

An impound fee of $150.00 will be assessed if the Port impounds a vessel, gear locker, or other gear by placing a chain or other such means to secure the vessel, gear locker, or other gear for non-payment of Port charges.

Change:

(F) IMPOUND

An impound fee of $161.50 will be assessed if the Port impounds a vessel, gear locker, or other gear by placing a chain or other such means to secure the vessel, gear locker, or other gear for non-payment of Port charges.

9. Increase Locker cleaning and abandoned item(s) removal fee as provided in Item 3120(J) by 7%, effective January 1, 2019.

Present:

ITEM 3120
STORAGE RATES

(J) LOCKER CLEANING AND ABANDONED ITEM(S) REMOVAL FEE

A minimum fee of $100.00 will be assessed if, upon termination or change of berth, a customer has not cleaned out their locker or has left abandoned equipment, garbage, or other items at the slip. Labor, disposal, and replacement charges may be assessed in addition to the minimum fee of $100.00.

Change

(J) LOCKER CLEANING AND ABANDONED ITEM(S) REMOVAL FEE

A minimum fee of $107.00 will be assessed if, upon termination or change of berth, a customer has not cleaned out their locker or has left abandoned equipment, garbage, or other items at the slip. Labor, disposal, and replacement charges may be assessed in addition to the minimum fee of $107.00.
10. Increase Showers & Laundry Fee as provided in Item 3120(O) by 7%, effective January 1, 2019.

Present:

ITEM 3120
FEES & DISCOUNTS

(O) SHOWERS & LAUNDRY

There is a $20 monthly fee to access the shower and laundry area. Laundry charges are not covered by this access fee; the laundry machines are coin operated.

Change:

(O) SHOWERS & LAUNDRY

There is a 21.40 monthly fee to access the shower and laundry area. Laundry charges are not covered by this access fee; the laundry machines are coin operated.

3. For Liveaboard Customers Only: This access is included in your Liveaboard fee. This charge will not be assessed.

Note: The State leasehold tax of 12.84% will be applied in addition to these moorage and storage rates where appropriate.

Approved by: [Signature]
Stephanie Jones Stebbins
Managing Director, Maritime Division

Date: 12/4/10