

Please note: Port reserves right to terminate negotiations with selected firm if consultant fails to respond within given timeframes.

REV DATE 5/10/2017



| Key: | |
|------------|-----------------|
| Fill Color | Type of Data |
| | Autopopulates |
| | Firm to fill In |

Instructions

- 1. Fill out the contract information above
- 2. Fill out the requested information on the Firm Input sheet
- Please use the Job Crosswalk, ACEC Job Levels, SOC Codes, and guidelines below for assistance
- SOC Codes and SOC Titles will pull in automatically if you select a Common Title from the dropdown

If the Common Title list does not contain an adequate descriptor, please select "No Title" and include a description of the job in the comments along with the proper SOC code. A resume may also be appropriate.

3. If you have any questions, please reach out to your CPO contact

| Description of each page in tool: | |
|-----------------------------------|---|
| Coverpage | Instruction page for form and input of contract information |
| Firm Input | Place to enter company, rate, and individual information |
| Job Crosswalk | Reference for looking up common job titles |
| SOC Codes | Complete list of BLS SOC Codes for reference |
| ACEC-ASCE Job Levels | Reference for assigning a level classification to consultants |

| Description of each input column: | |
|-------------------------------------|--|
| Company Name | Name of prime or sub company |
| Individual Name | Name of individual in the format Last Name, First Name |
| Highest Relevant Degree | Choose from dropdown; highest degree relevant to project work |
| Years of Relevant Experience | Whole number; years of experience since last degree |
| State License | List any applicable state licenses |
| Proposed Job Title | Proposed job title if Common Title is not sufficient to describe role |
| Proposed Fully Burdened Hourly Rate | Proposed hourly rate to be billed out for consultant |
| Common Title | Choose from dropdown; common job categories |
| Level Classification (1-8) | Whole number 1-8; please enter job level, using ACEC guide as a reference |
| SOC Classification Title | Autopopulates; official SOC title |
| SOC Code | Autopopulates; SOC code, can be overridden if you do not like the options for common title |
| Comments | Any additional information that would be helpful for the Port to know |



SOC Titles and Codes will autopopulate, but you can override the SOC code if necessary
Please select an appropriate common title. If one does not exist, please use "NOTITLE". Enter comments to explain what title you want or why you want a different Common Title - SOC pair.

This is an optional data field. If you would like the Port to consider the salary as an additional data point alongside market data, please enter salary data for all

| of Seattle | This is your firm's title. Please avoid using this unless required for your internal operations (e.g. accounting) | | | | | Please select as per ACEC/ASCE Levels (see tab for guidance). Please use even if not an Engineer. | | tab gineer. | like the Port to consider the salary as an additional data point alongside market data, please enter salary data for all (amployees. | | | | |
|--------------|---|----------------------------|---------------------------------|--|---|---|-------------------------------------|----------------------------------|--|---|--------|---|----------|
| Company Name | Individual Name (Last Name, First Name) | Highest Relevant Degree | Major/Primary Field of Study | Years of Relevant Experience since last degree | State License/ Other Certifications | Proposed Job Title | Common Title (select from dropdown) | Level Classification (1-8) | SOC Code (can override) | SOC Classification Title (autopopulates) | Salary | Proposed Fully Burdened Hourly Rate | Comments |
| | | | | | | | | | | | | | |
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This job crosswalk can help you select the correct SOC code/title. SOC codes not on this list are rarely used at the Port

| Commonly Used SOC codes: | | |
|---|--------------------|--|
| Common Title | SOC Code | SOC Occupational Title |
| Administrator - Contract | 13-1023 | Purchasing Agents, Except Wholesale, Retail, and Farm Products |
| Administrator - Database | 15-1141 | Database Administrators |
| Analyst - Financial | 13-2051 13-2031 | Financial Analysts |
| Analyst - Project Budget Archeologists | 19-3091 | Budget Analysts Anthropologists and Archeologists |
| Architect | 17-1011 | Architects, Except Landscape and Naval |
| Architect - Landscape | 17-1011 | Landscape Architects |
| Assistant - Administrative | 43-6011 | Executive Secretaries and Executive Administrative Assistants |
| Assistant - Project | 43-6011 | Executive Secretaries and Executive Administrative Assistants |
| Assistant - Resident Engineer | 17-3022 | Civil Engineering Technicians |
| Assistant - Scheduler | 43-5061 | Production, Planning, and Expediting Clerks |
| Audio and Video Equipment Technicians | 27-4011 | Audio and Video Equipment Technicians |
| CADD Technician - Architectural | 17-3011 | Architectural and Civil Drafters |
| CADD Technician - Civil | 17-3011 | Architectural and Civil Drafters |
| CADD Technician - Electrical | 17-3012 | Electrical and Electronics Drafters |
| CADD Technician - Mechanical | 17-3013 | Mechanical Drafters |
| Construction Coordinators | 13-1199 | Business Operations Specialists, All Other* |
| Construction Inspectors | 47-4011 | Construction and Building Inspectors |
| Construction Inspectors - Civil | 47-4011 | Construction and Building Inspectors |
| Construction Inspectors - Electrical | 47-4011 | Construction and Building Inspectors |
| Construction Inspectors - Mechanical | 47-4011 | Construction and Building Inspectors |
| Construction Inspectors - Structural | 47-4011 | Construction and Building Inspectors |
| Cost Estimator | 13-1051 | Cost Estimators |
| Designer - Graphic | 27-1024 | Graphic Designers |
| Designer - Interior | 27-1025 | Interior Designers |
| Designer - Lighting | 17-3029 17-2051 | Engineering Technicians, Except Drafters, All Other |
| Engineer - Aviation | 17-2051 | Civil Engineers Civil Engineers |
| Engineer - Civil Engineer - Communications | 49-2022 | Telecommunications Equipment Installers and Repairers, Except Line Installers |
| Engineer - Communications Engineer - Electrical | 17-2071 | Electrical Engineers |
| Engineer - Environmental | 17-2071 | Environmental Engineers |
| Engineer - Geotechnical | 17-2051 | Civil Engineers |
| Engineer - Mechanical | 17-2031 | Mechanical Engineers |
| Engineer - Occupational Safety | 17-2111 | Health and Safety Engineers, Except Mining Safety Engineers and Inspectors |
| Engineer - Resident | 17-2051 | Civil Engineers |
| Engineer - Structural | 17-2051 | Civil Engineers |
| Engineer - Transportation | 17-2051 | Civil Engineers |
| Management Consultant | 13-1111 | Management Analysts |
| Manager/Principal - Architectural | 11-9041 | Architectural and Engineering Managers |
| Manager/Principal - Civil Engineering | 11-9041 | Architectural and Engineering Managers |
| Manager/Principal - Construction | 11-9021 | Construction Managers |
| Manager/Principal - Electrical Engineering | 11-9041 | Architectural and Engineering Managers |
| Manager/Principal - Environmental Engineering | 11-9041 | Architectural and Engineering Managers |
| Manager/Principal - General and Operations | 11-1021 | General and Operations Managers |
| Manager/Principal - Geotechnical Engineering | 11-9041 | Architectural and Engineering Managers |
| Manager/Principal - Mechanical Engineering | 11-9041 | Architectural and Engineering Managers |
| Manager/Principal - Natural Scientist | 11-9121 | Natural Sciences Managers |
| Manager/Principal - Occupational Safety | 29-9011 | Occupational Health and Safety Specialists |
| Manager/Principal - Public Relations | 11-2031 | Public Relations and Fundraising Managers |
| Manager/Principal - Structural Engineering | 11-9041 | Architectural and Engineering Managers |
| Manager/Principal - Surveyor | 11-1021 13-1151 | General and Operations Managers Training and Development Specialists |
| Manager/Principal - Technology and Training Manager/Principal - Transportation Engineering | 11-9041 | Architectural and Engineering Managers |
| Manager - Training and Development | 44 0404 | Training and Development Managers Training and Development Managers |
| NOTITLE | 00-0000 | NONE |
| Photographers | 27-4021 | Photographers |
| Planners | 19-3051 | Urban and Regional Planners |
| Project Controls - Documentation | 11-3011 | Administrative Services Managers |
| Real Estate Appraiser | 13-2021 | Appraisers and Assessors of Real Estate |
| Scientist - Environmental | 19-2041 | Environmental Scientists and Specialists, Including Health |
| Scientist - Geologist | 19-2042 | Geoscientists, Except Hydrologists and Geographers |
| Scientist - Hydrogeologist | 19-2043 | Hydrologists |
| Scientist - Wildlife Biologist | 19-1023 | Zoologists and Wildlife Biologists |
| Specialist - Environmental Permitting | 19-3051 | Urban and Regional Planners |
| Specialist - GIS | 17-1021 | Cartographers and Photogrammetrists |
| Specialist - Information Management | 15-1142 | Network and Computer Systems Administrators* |
| Specialist - Public Relations | 27-3031 | Public Relations Specialists |
| Specialist - Occupational Health and Safety | 29-9011 | Occupational Health and Safety Specialists |
| Specialist - Toxicology, Environmental Risk Assessment | 19-2041 | Environmental Scientists and Specialists, Including Health |
| Specialist -Mapping | 17-1021 | Cartographers and Photogrammetrists |
| Survey Crew with Equipment | 17-3031 | Surveying and Mapping Technicians |
| Surveyor - PLS/Land Surveyor in Training | 17-1022 | Surveyors Mechanical Engineers |
| Technical - Commissioning/Activation Technical Expert - Architectural | 17-2141 11-9041 | Mechanical Engineers Architectural and Engineering Managers |
| Technical Expert - Architectural Technical Expert - Aviation | 11-9041 | Architectural and Engineering Managers Architectural and Engineering Managers |
| recrimear Expert - Aviation | 11-2041 | Producerrata and Engineering Managers |

| Common Title | SOC Code | SOC Occupational Title |
|---|----------|--|
| Technical Expert - Civil Engineering | 11-9041 | Architectural and Engineering Managers |
| Technical Expert - Construction | 11-9021 | Construction Managers |
| Technical Expert - Electrical Engineering | 11-9041 | Architectural and Engineering Managers |
| Technical Expert - Environmental Engineering | 11-9041 | Architectural and Engineering Managers |
| Technical Expert - Geotechnical Engineering | 11-9041 | Architectural and Engineering Managers |
| Technical Expert - Mechanical Engineering | 11-9041 | Architectural and Engineering Managers |
| Technical Expert - Mobilization Team/IT Support | 15-1142 | Network and Computer Systems Administrators* |
| Technical Expert - Transportation Engineering | 11-9041 | Architectural and Engineering Managers |
| Technician - Acoustical | 27-4014 | Sound Engineering Technicians |
| Technician - Civil Engineering | 17-3022 | Civil Engineering Technicians |
| Technician - Electrical Engineering | 17-3023 | Electrical and Electronics Engineering Technicians |
| Technician - Environmental | 19-4091 | Environmental Science and Protection Technicians, Including Health |
| Technician - Environmental Engineering | 17-3025 | Environmental Engineering Technicians |
| Technician - Mechanical Engineering | 17-3027 | Mechanical Engineering Technicians |
| Technician - Occupational Health and Safety | 29-9011 | Occupational Health and Safety Technicians |
| Technician - Remediation (RMM) | 47-4041 | Hazardous Materials Removal Workers |
| Technician - Survey | 17-3031 | Surveying and Mapping Technicians |
| Writer - Specification | 27-3042 | Technical Writers |
| Writer - Technical Editor | 27-3042 | Technical Writers |

Notes

This page can help you select the classification level appopriate to the job task

ACEC PROFESSIONAL GRADE DESCRIPTIONS

(Modified after ASCE Engineering Grade Descriptions)

| (Modified after ASCE Engin | 1 | 2 | 2 | 14 | E | 6 | 7 | 0 | | |
|---|---|---|---|--|--|---|---|---|--|--|
| SKADE | 1 | 2 | 3 | 4 | 3 | 6 | / | | | |
| General Characteristics | Acquires limited knowledge and develops basic skills. Applies prescribed techniques and procedures in accordance with established criteria to perform assigned tasks. Performs routine technical work which does not require previous experience. Acquires an understanding o professional and ethical | of work and in application of standard methods for conventional | Develops broad knowledge and skills in a specific practice area. Evaluates, selects, and applies standard techniques, procedures, and criteria to perform a task or sequence of tasks for conventional projects with few complex features. Collaboratively uses judgment to determine adaptations in methods for non-routine aspects of assignments. Works on small projects or portions of larger projects | Applies broad knowledge of principles and practices in a specific practice area. Independently evaluates, selects, and adapts standard techniques, procedures, and criteria. Acquires general knowledge of principles and practices of related fields, and ability to function on multi-disciplinary teams. Works on multiple projects of moderate size or portions of major projects. | Independently applies extensive and diversified knowledge of principles and practices in broad areas of assignments and related fields. Uses advanced techniques in the modification or extension of theories and practices of sciences and disciplines to complete assignments. Works on a major project or several projects of moderate scope with complex features. | Applies a thorough knowledge of current principles and practices of engineering as related to the variety of aspects affecting their organization. Applies knowledge and expertise acquired through progressive experience to resolve crucial issues and/or unique conditions. Keeps informed of new methods and developments affecting their organization, and recommends new practices or changes in emphasis of programs. Works on programs of limited complexity and | Makes decisions and recommendations that are authoritative and have an important impact on extensive organizational activities. Sets priorities and reconciles directions from competing interests Works on programs with | Makes decisions with broad influence on the activities of their organizations. Makes authoritative decisions and recommendations that are conclusive, and have a far-reaching impact on the organization. Demonstrates a high degree of creativity, foresight, and mature judgment in planning organizing and guiding extensive programs and activities of major consequence. | | |
| Direction Received | Receives close supervision or all aspects of assignments. | n Receives close supervision on unusual or difficult problems, and general review of all aspects of work. | Receives instruction on specific objectives. Receives direction on unconventional and/or complex problems, and possible solutions. Receives a thorough review of completed work for application of sound professional | Receives general direction on key objectives. Receives guidance when necessary on unconventional or complex problems, direction on modified techniques, and new approaches on assignments with conflicting | Receives supervision and guidance relating to overall objectives, critical issues, new concepts, and policy matters. Receives direction on unusual conditions and developments | Receives administrative supervision with assignments given in terms o broad general objectives and limits | Receives administrative f supervision with assignments given in terms of broad general objectives and limits. | Receives general administrative direction fr f a board of directors or regional council | | |
| Typical Duties & Responsibilities | Collects data and gathers information or documents. Performs standard computations or analysis. Prepares drawings and visua aids. Observes construction activities. Performs basic survey work. | Performs basic design tasks. Assists on other tasks such as: preparation of permit applications, material testing, and CADD work. | Performs moderate design tasks. Prepares portions of project documents. Edits specifications. Performs research and investigations. | Designs a complete project, system, component, or process. Prepares complete project documents. Designs and conducts experiments, and analyzes and interprets data. Formulates and solves problems. | Reviews complete project documents for conformity and quality assurance. Develops new techniques and/or improved processes, materials, or products. Assists upper level management and staff as a technical specialist or advisor. | Serves as the technical specialist for the organization in the application of advanced concepts, principles, and methods in an assigned area. Keeps informed of new developments and requirements affecting the organization for the purpose of recommending changes in programs or applications. Interprets, organizes, executes and coordinates assignments | Develops standards and guidelines. Leads the organization in a broad area of specialization or in narrow but intensely specialized field. | Performs advisory or consulting work for the organization for broad program areas or an intensely specialized area with innovative or important aspects. Performs advisory or consulting work for the organization for broad program areas or an intensely specialized area with | | |
| Responsibility for Direction of Others Typical Position Titles | No managerial responsibilities at this level. Staff or Junior Engineer/Scientist | Assigns tasks to and coordinates with technicians or administrative staff. Engineer/Scientist | Assigns tasks to and coordinates work with entry-level engineers, technicians, or administrative staff. Assists in determining schedule and budget requirements. Engineer/Scientist | Assigns tasks to and directs engineers, technicians and administrative staff. Plans and coordinates detailed aspects of the engineering work. Prepares scopes, budgets, and schedules for assignments. Senior Engineer/Scientist | Supervises all staff necessary to complete assignments. Reviews and approves scopes, budgets, and schedules for assignments. Prepares proposals to provide professional services or obtain funding for engineering Senior or Principal Engineer/Scientist | Supervises a staff of engineers and technicians Plans, schedules, or coordinates the preparation of documents or activities for multiple major projects, or is responsible for an entire program of an organization. Reviews operational procedures to insure Principal Engineer/Scientist, Department Manager, Director or Assistant Director of | s. Supervises several organizational segments or teams. Recommends facilities, personnel, and funds required to carry out programs Oversees the technical, legal, and financial issues of an entire program. Determines program objectives and Chief Engineer, Bureau Engineer/Scientist, Director of Research, Department Head or | | | |
| Typical Registration | Certified Engineer/Scientist | | Registered Professional Engineer/Scientist | | | - | Dean, County Engineer, Senior Advisor, Senior Consultant. | | | |
| Typical Professional | in Training Member of Professional and | | Member of Professional Society; Member of | Member of Professional Society; Member of | | | | | | |
| Attainments | Technical Societies | | Technical Society. | Technical Society; Publishes professional | | | | | | |
| Port Common Title | | | Engineer/Architect/Scie | ntist | | | Manager/Prinicipal or Technical Expert | | | |
| Average Years of Experience: Engineers, ACEC 2016 Engineers, Dietrich Spring 2016 | 1 2 | 4 | 8 | 10 | 17 16 | 20 | 27 25 | 31 | | |