

# About the Program

Innovation across Washington's maritime sector is critical for a thriving economy and the fight to protect our planet, precious natural resources, and ocean life.

For this very reason, Washington Maritime Blue, the Port of Seattle and WeWork Labs joined forces to design a program dedicated to supporting startups passionate about finding innovative solutions that benefit the maritime economy.



# Core Team Members

The Maritime Blue Innovation

Accelerator is led by a core team of startup and industry experts — individuals who are truly embedded in the Seattle ecosystem working to create a thriving community.



Fred Felleman
Port Commissioner
Port of Seattle



Elizabeth Scallon Head of Labs Northwest & Silicon Valley



Ryan Calkins
Port Commissioner
Port of Seattle



Aileen McGraw Labs Manager Seattle



Joshua Berger Maritime Sector Lead Governor Inslee Office

Board Chair Washington Maritime Blue



# Key Mentors

The strength of the program is elevated by its mentors who are sharing their expertise across startup growth, venture capital, and maritime -specific industries.

"I have learned something great from every single one of the sessions so far. Thank you!"

Grant



Kathleen Baxley Principal Startup Valuation Resources



**Kirby McGraw**Founding General Partner
Ascend.vc



Chris Kelley Managing Partner Shipyard Capital Group



Terell Sterling EIR WeWork Labs



Andrew Bennett
Principal
KPFF Consulting
Engineers



**Lisa Fernow**President
Fernow Consulting





# Beam Reach

### Seattle

Beam Reach catalyzes research and education about bioacoustics and underwater noise pollution within the habitat of endangered orcas. With a focus on Puget Sound, we innovate with local partners in the Orcasound hydrophone network to conserve Salish Sea wildlife.





# Discovery Health MD

### Seattle

Discovery Health MD offers a suite of services to improve health at every stage of a mariner's career, reduce an employer's risk exposure, and alleviate the fear and anxiety of providing medical care at sea.



## **ecospenss**

# ecoSPEARS

### Florida

ecoSPEARS is a cleantech solutions company utilizing green, NASA-developed environmental technology for the cost -effective, sustainable, and permanent extraction and destruction of persistent environmental toxins.





# eOceans

Dartmouth, Nova Scotia

eOceans is building data and analytical software to make sure Ocean science can keep pace with business, society and ocean change.



# EQULL

# **EQULL**

## Seattle

Equll is transforming the port drayage industry with a digital platform that directly connects Truck Owner Operators and Shippers; eliminating the excessive waste and inefficiencies by automating the end-to-end process.





## **Net Your Problem LLC**

Seattle

Net Your Problem provides fishing gear recycling services to fishermen and fishing companies. The collected gear is upcycled into raw plastic that's transformed into a variety of products such as kayaks, bathing suits, carpets and office furniture.



# oneTank

# oneTank

Seattle

oneTank provides the lowest cost, simplest compliant ballast water treatment system for tank ship aft peak tanks and vessels with one or a few ballast tanks.





# OneForNeptune

**United States** 

OneForNeptune is changing the food industry with healthy, high -protein snack foods made from sustainable seafood products.





# **Pure Watercraft**

### Seattle

Pure Watercraft develops high -performance electric outboard motors & battery packs to enable a new era of enjoyable, accessible, environmentally -friendly boating.





# **SPBES**

Vancouver, BC

SPBES provides high power lithium ion energy storage to hybridize or electrify heavy industrial equipment. Purpose engineered for the rigours of the commercial maritime industry, SPBES is safer and longer lasting than any other product on the market.



## Freeboard

## Seattle

Freeboard is an environmental solution provider operating in the marine sector. Their core technology is SCORRE, an innovative engine exhaust gas treatment system. A smaller, less costly alternative to SCR systems, SCORRE technology reduces NOx and PM level, fuel consumption and green house gas emissions.

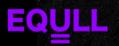






















Freeboard

