Welcome!
PortGen Capital Projects
Agenda

Welcome/Introduction
Tina Boyd

Diversity in Contracting WMBE Program
Lawrence Coleman

Concourse C Temporary Air Handling Units
John Freeman

Electric Ground Support Equipment (EGSE) Charging Stations Phase 2A
Scott Bergstrom

Project Management Services IDIQ
Chris Coulter
Diversity in Contracting WMBE Program

Lawrence Coleman, WMBE Program Manager
Coleman.l@portseattle.org
The purpose of the 2018 Policy Directive that established the Diversity in Contracting Department was to advance equity and address contracting disparities by increasing the utilization of Women and Minority Business Enterprises and other disadvantaged firms

**Goals - 5 year Benchmarks:**
- Triple the number of WMBE firms doing business with the Port
- Increase to 15% the amount of spend on WMBE contracts within five years

Divisions are assigned individual WMBE goals – Are monitored by WMBE Program Manager and Divisions
The Diversity in Contracting (DC) department drives equitable economic development by supporting Women & Minority Business Enterprises (WMBE) and Disadvantaged Business Enterprises (DBE)

- Diversity in Contracting Policy Directive Affirmative Efforts
  - Community Engagement
  - Trainings
    - External & Internal
  - Partnerships
    - Airport Dining and Retail
    - Community Organizations
  - Promotion of Business Opportunities
  - Online Resources
  - VendorConnect

- Women and Minority Business Enterprise (WMBE) Program
- Federal Disadvantaged Business Enterprise (DBE) Program
The Diversity in Contracting (DC) Policy Directive requires department/division directors develop WMBE aspirational goals, and conduct affirmative efforts to achieve the set goals as part of their annual performance evaluation. DC Staff worked with department/division leaders to review their upcoming budget and identify all possible opportunities for WMBE utilization. The table below illustrates the 2021 aspirational goals for individual divisions and departments.

<table>
<thead>
<tr>
<th>Division</th>
<th>2021 Projected Overall Spend</th>
<th>2021 Projected WMBE Spend</th>
<th>2021 WMBE Goal %</th>
<th>2020 WMBE Attainment %</th>
</tr>
</thead>
<tbody>
<tr>
<td>Aviation</td>
<td>$63,136,847</td>
<td>$10,101,895</td>
<td>16%</td>
<td>17.1%</td>
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<tr>
<td>Economic Development</td>
<td>$4,596,651</td>
<td>$597,564</td>
<td>13%</td>
<td>15.6%</td>
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<tr>
<td>Maritime</td>
<td>$4,464,575</td>
<td>$669,686</td>
<td>15%</td>
<td>16%</td>
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<tr>
<td>Corporate</td>
<td>$29,294,647</td>
<td>$5,247,688</td>
<td>18%</td>
<td>14.5%</td>
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<tr>
<td>Total</td>
<td>101,492,720</td>
<td>$16,616,834</td>
<td>16%</td>
<td>16.6%</td>
</tr>
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</table>

(Note: WMBE aspirational goals for Public Works are not included within the stated goals above; however, WMBE aspirational goals are set project by project with the exception of small works.)
Women and Minority Business Enterprise (WMBE) Program

The WMBE Program is aimed at providing a level platform to all businesses including women and minority business Enterprise (WMBE) firms to compete and succeed on Port projects.

Guiding Document: Port Commission Resolution 3737
Contract Goal Type: Aspirational WMBE
Contract Types: A/E, Good and Services, Construction
Dollar Value: Above 199K or when subcontracting is available
Certification: Self Identified or Certified

Disadvantaged Business Enterprise Program (DBE)

DBE program is intended to remedy past and current discrimination against disadvantaged business enterprises, ensure a "level playing field" and foster equal opportunity in DOT-assisted contracts

Guiding Document: 49 CFR part 26
Contract Goal Type: Mandatory DBE
Contract Types: A/E and Construction
Dollar Value: Over $1 Million Airport/Airfield Focused
Certification: Certified DBE at time of bid
When does the Port put goals WMBE on contracts?

When subcontracting is available. Final WMBE goal considers size, scope, availability of firms and complexity.

What is an Inclusion Plan and what do you ask for?

Provides the Port insight to your overall strategy to include and support WMBE firms

Diversity Coordinator

- Prime appointed contact responsible for implementing and monitoring efforts to meet WMBE utilization goals on this contract.

Affirmative Efforts/Business Support Strategies Required of Primes

- Outreach that’s detailed and specific
- Prompt Payment Process
- Dispute Resolution
Tips to Improve Chances of Contracting

- Know what your prime writes in the Inclusion Plan
- WMBE Primes are still required to completely the Inclusion Plan just as Non-WMBE firms.
  - Even if you have never managed WMBE subs, it's fine to discuss in detail plans you have in the future.
- Attend pre-bid/pre-proposal meetings
- Know the agency values and commitments to inclusion
- Understand procurement thresholds
- Know WMBE/DBE certification requirements—Not all public agencies are the same
Partners/Resources

Community Organizations
- African Chamber of Commerce of the PNW
- Civil Rights Coalition
- Ethnic Chamber Coalition
- Filipino Chamber of Commerce of the PNW
- National Association of Minority Contractors
- NW Mountain Supplier Development Council
- Tabor 100
- Urban League of Metropolitan Seattle
- DC/ADR Technical Advisory Committee

Ethnic Media Publications
- El Siete Dias
- NW Asian Weekly
- NW Vietnamese
- Seattle Medium
- Tu Decides
- Urban Forum Northwest

Government/State
- City of Seattle
- Highline College - StartZone/SBDC
- King County
- Minority Business Development Agency
- Office of Minority & Women’s Business Enterprises
- Procurement Technical Assistance Center
- Small Business Administration
- Small Business Development Center
- Sound Transit
- University of Washington
- USDOT - Small Business Development Center
- Washington State Department of Transportation
VendorConnect Database

- Internal and External Database
  - Marketing
- View current and future bid/proposal opportunities
- Add your WMBE & Small Business Credentials
- Register your company for opportunity notifications
  - NAICS codes
  - Rosters (Small Works, Goods & Services, Consultants)
VendorConnect is the Port of Seattle’s procurement and contract information database. With VendorConnect you can:

- Access a one-stop resource for construction projects, consulting services, and goods and services
- Reach Port buyers and procurement specialists
- Receive emails about Port events and business opportunities
- Search vendors and view the event calendar
- Learn current and future purchasing strategies
- Market your business to Port staff and external businesses, including primes seeking businesses to partner with on upcoming contracts

Follow the steps below to register on VendorConnect!
Welcome to the Port of Seattle VendorConnect

Due to the everchanging COVID-19 situation and the healthcare professional and state guidance provided, all public gatherings, such as pre-bid meetings and bid openings will be held virtually. This information will be provided in more detail as it applies to the particular requirement and interested vendors should monitor VendorConnect closely for changes.

Port of Seattle VendorConnect provides procurement and contract information for construction, consulting, and goods and services. This is also the one stop location for registering to be on the following rosters: small works (construction less than $300,000), consulting services, and goods and services.

To begin, you must register yourself and then find or add your business. If you were in our old system, and this is your first time logging in you must recreate your login account. To do this, click the "REGISTER/LOGIN" button below, then the "Sign up now" link on the login screen.

You may search our solicitations, vendors, and view the event calendar as a guest.
2021 Upcoming PortGens/Trainings

Please note dates are confirmed as of today, but can be subject to change. Trainings will be held virtually unless otherwise stated.

https://www.portseattle.org/page/portgen-workshops

<table>
<thead>
<tr>
<th>Date</th>
<th>Training Course</th>
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<tbody>
<tr>
<td>June 11</td>
<td>Industry Day – featuring the North Main Terminal Re-Development Project</td>
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<tr>
<td>August - TBD</td>
<td>Capital Projects</td>
</tr>
<tr>
<td>September 16</td>
<td>Planes, Trains, and Automobiles – DBE Collaboration with Sound Transit and WSDOT</td>
</tr>
<tr>
<td>September 22</td>
<td>PCS and Small Works Meet and Greet</td>
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Mian Rice – Diversity in Contracting Director
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Lawrence Coleman – WMBE Manager
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Tamaka Thornton – DBE Manager
Thornton.T@portseattle.org

Tina Boyd – WMBE and Disadvantaged Business Coordinator
Boyd.T@portseattle.org

Michael Roberson – Sr. Administrative Assistant
Roberson.M@portseattle.org
Concourse C
Temporary AHU’s

May 24, 2021
Project Scope

Adding two air handling units to Concourse C to support tenants and restrooms to supplement two other air handling units. Will require new electrical, mechanical, structural, and roofing.
Craft Needs

- Mechanical
- Electrical
- Structural
- Roofing
- Crane
- Concrete
Thank You!

Operated by the Port of Seattle

FlySEA.org
Electric Ground Support Equipment (EGSE)
Charging Stations Phase 2A
Scope Overview

• 10-13 new Charging station locations to support Airline electric ground support equipment (tugs, belt loaders, pushbacks).
• Located along SeaTac Airport Concourse A
• Electrical power distribution (480V, 120V)
• Communication system distribution
• Protective steel bollards and rails
• Asphalt removal and replacement with concrete pads
• Fire Stopping at all conduit wall penetrations
• Vehicle parking stall striping
Typical GSE Charger Corrals

The electrical charging system allows the airlines to use electrically powered ground support equipment.

2 Charge Ports

4 Charge Ports

6 Charge Ports
Project Location

40-52 Charge Ports Planned
Proposed Schedule

• Phase 2A
  – Design Complete
  – Advertise for Bidding
  – Bid Opening
  – Construction Start
  – Substantial Completion

<table>
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<tr>
<th>Event</th>
<th>Dates</th>
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<tr>
<td>Design Complete</td>
<td>June 2021</td>
</tr>
<tr>
<td>Advertise for Bidding</td>
<td>July 2021</td>
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<tr>
<td>Bid Opening</td>
<td>August 2021</td>
</tr>
<tr>
<td>Construction Start</td>
<td>Q4 2021</td>
</tr>
<tr>
<td>Substantial Completion</td>
<td>Q3 2022</td>
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</tbody>
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Questions?
Project Management and Controls Services
IDIQ Contracts
Project Management and Controls Services IDIQ Contracts

Overview:

– Eight IDIQ contracts over five years with a total value of up to $60 million
– Supports the planned $3.7 billion 5-year Aviation Capital Program, as well as expense and tenant improvement projects
– Continues approach of using mix of Port staff and consultants
– Three separate procurements
Project Management and Controls Services IDIQ Contracts

**Project Management IDIQ Contracts**
- Four contracts at $9 million each
- Could supports ANY Aviation project

**Airport Dining and Retail and Tenant PM IDIQ Contracts**
- Two contracts targeted for ADR/Tenant Improvement projects at $7 million each

**Project Controls IDIQ Contracts**
- Two contracts at $5 million each
- Supports all Aviation projects with cost controls, scheduling, risk analysis and document control
Project Management and Controls Services IDIQ Contracts Support Large and Growing Capital Program

5-year Aviation Project Cash Flow

![Cash Flow Diagram]

- **2021**: $4M in Planning, $389M in Construction
- **2022**: $405M in Construction, $112M in Planning
- **2023**: $529M in Construction, $39M in Planning
- **2024**: $613M in Construction, $48M in Planning
- **2025**: $644M in Construction, $36M in Planning

Legend:
- **Planning**: Yellow
- **Design**: Purple
- **Construction**: Gray
- **Close-Out**: Red
Project Management and Controls Services IDIQ Contracts Support

Broad Range of Aviation Projects

$60M PROJECT SUPPORT

- Airfield: 23%
- Infrastructure: 22%
- Baggage: 17%
- Noise Program: 10%
- Tenant/ADR Projects: 8%
- Landside: 9%
- Terminal: 2%
- Project Controls: 2%

Support for various projects including Airfield, Infrastructure, Baggage, Noise Program, Tenant/ADR Projects, Landside, Terminal, and Project Controls.
Example Support Needs:

- Airfield Pavement Management Support
- Landside Pavement Program
- Air Cargo Truck Staging Yard
- Port Shared-Use Lounge Concourse A
- Zone 2 Common Use Conversion
- Concourse B HVAC and Smoke Control
- Domestic Water Piping Phase 2
- Chiller Panel Upgrades Phase 2
- Airport Signage Phase 2
- Residential Noise Insulation
- Baggage Optimization
- Consolidated Deicing Storage
- Wildlife Operations Storage Facility
- Cost Controls and Scheduling
- Tenant Improvement Projects
- Airport Dining and Retail
Procurement 1: Project Management IDIQ Contracts

Schedule (all dates approximate):

– Advertisement: 6/9/2021
– Proposals due: 7/13/2021
– Shortlist: 7/27/2021
– Interviews: 8/10/2021
– Notice of Selection: 9/15/2021
– Contract Execution: 11/8/2021
Procurement 2: Airport Dining and Retail/Tenant IDIQ Contracts

Schedule (actual dates tbd):

– Advertisement: June
– Proposals due: July
– Shortlist: July/August
– Interviews: August
– Notice of Selection: September
– Contract Execution: November
Procurement 3: Project Controls IDIQ Contracts

Schedule (actual dates tbd):

– Advertisement: August
– Proposals due: September
– Shortlist: October
– Interviews: October
– Notice of Selection: November
– Contract Execution: November
THANK YOU

QUESTIONS?