



May 21st, 2021

Welcome!

PortGen Capital Projects

Visit us at <https://www.portseattle.org/business/bid-opportunities>

Welcome/Introduction

Tina Boyd

Diversity in Contracting WMBE Program

Lawrence Coleman

Concourse C Temporary Air Handling Units

John Freeman

Electric Ground Support Equipment (EGSE) Charging Stations Phase 2A

Scott Bergstrom

Project Management Services IDIQ

Chris Coulter

Diversity in Contracting WMBE Program

Lawrence Coleman, WMBE Program Manager

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Diversity in Contracting Policy Directive

The purpose of the 2018 Policy Directive that established the Diversity in Contracting Department was to advance equity and address contracting disparities by increasing the utilization of Women and Minority Business Enterprises and other disadvantaged firms

Goals - 5 year Benchmarks:

- ☐ Triple the number of WMBE firms doing business with the Port
- ☐ Increase to 15% the amount of spend on WMBE contracts within five years

Divisions are assigned individual WMBE goals – Are monitored by WMBE Program Manager and Divisions

The Diversity in Contracting (DC) department drives equitable economic development by supporting Women & Minority Business Enterprises (WMBE) and Disadvantaged Business Enterprises (DBE)

- Diversity in Contracting Policy Directive Affirmative Efforts
 - Community Engagement
 - Trainings
 - External & Internal
 - Partnerships
 - Airport Dining and Retail
 - Community Organizations
 - Promotion of Business Opportunities
 - Online Resources
 - VendorConnect
- Women and Minority Business Enterprise (WMBE) Program
- Federal Disadvantaged Business Enterprise (DBE) Program

2021 Division Goals

The Diversity in Contracting (DC) Policy Directive requires department/division directors develop WMBE aspirational goals, and conduct affirmative efforts to achieve the set goals as part of their annual performance evaluation. DC Staff worked with department/division leaders to review their upcoming budget and identify all possible opportunities for WMBE utilization. The table below illustrates the 2021 aspirational goals for individual divisions and departments.

Division	2021 Projected Overall Spend	2021 Projected WMBE Spend	2021 WMBE Goal %	2020 WMBE Attainment %
Aviation	\$63,136,847	\$10,101,895	16%	17.1%
Economic Development	\$4,596,651	\$597,564	13%	15.6%
Maritime	\$4,464,575	\$669,686	15%	16%
Corporate	\$29,294,647	\$5,247,688	18%	14.5%
Total	101,492,720	\$16,616,834	16%	16.6%

(Note: WMBE aspirational goals for Public Works are not included within the stated goals above; however, WMBE aspirational goals are set project by project with the exception of small works.)

Diversity in Contracting Programs

Women and Minority Business Enterprise (WMBE) Program

The WMBE Program is aimed at providing a level platform to all businesses including women and minority business Enterprise (WMBE) firms to compete and succeed on Port projects.

Guiding Document: Port Commission Resolution 3737

Contract Goal Type: Aspirational WMBE

Prime Requirements: Inclusion Plans, Affirmative Efforts, Contract Compliance.

Contract Types: A/E, Good and Services, Construction

Dollar Value: Above 199K or when subcontracting is available

Certification: Self Identified or Certified

Disadvantaged Business Enterprise Program (DBE)

DBE program is intended to remedy past and current discrimination against disadvantaged business enterprises, ensure a "level playing field" and foster equal opportunity in DOT-assisted contracts

Guiding Document: 49 CFR part 26

Contract Goal Type: Mandatory DBE

Prime Requirements: Inclusion Plans, Good Faith Efforts, Contract Compliance.

Contract Types: A/E and Construction

Dollar Value: Over \$1 Million Airport/Airfield Focused

Certification: Certified DBE at time of bid

Diversity in Contracting Inclusion Plan Elements

When does the Port put goals WMBE on contracts?

When subcontracting is available. Final WMBE goal considers size, scope, availability of firms and complexity.

What is an Inclusion Plan and what do you ask for?

Provides the Port insight to your overall strategy to include and support WMBE firms

Diversity Coordinator

- *Prime appointed contact responsible for implementing and monitoring efforts to meet WMBE utilization goals on this contract.*

Affirmative Efforts/Business Support Strategies Required of Primes

- *Outreach that's detailed and specific*
- *Prompt Payment Process*
- *Dispute Resolution*



Tips to Improve Chances of Contracting

- Know what your prime writes in the Inclusion Plan
- WMBE Primes are still required to completely the Inclusion Plan just as Non-WMBE firms.
 - Even if you have never managed WMBE subs, it's fine to discuss in detail plans you have in the future.
- Attend pre-bid/pre-proposal meetings
- Know the agency values and commitments to inclusion
- Understand procurement thresholds
- Know WMBE/DBE certification requirements—Not all public agencies are the same

Community Organizations

African Chamber of Commerce of the PNW
Civil Rights Coalition
Ethnic Chamber Coalition
Filipino Chamber of Commerce of the PNW
National Association of Minority Contractors
NW Mountain Supplier Development Council
Tabor 100
Urban League of Metropolitan Seattle
DC/ADR Technical Advisory Committee

Ethnic Media Publications

El Siete Dias
NW Asian Weekly
NW Vietnamese
Seattle Medium
Tu Decides
Urban Forum Northwest

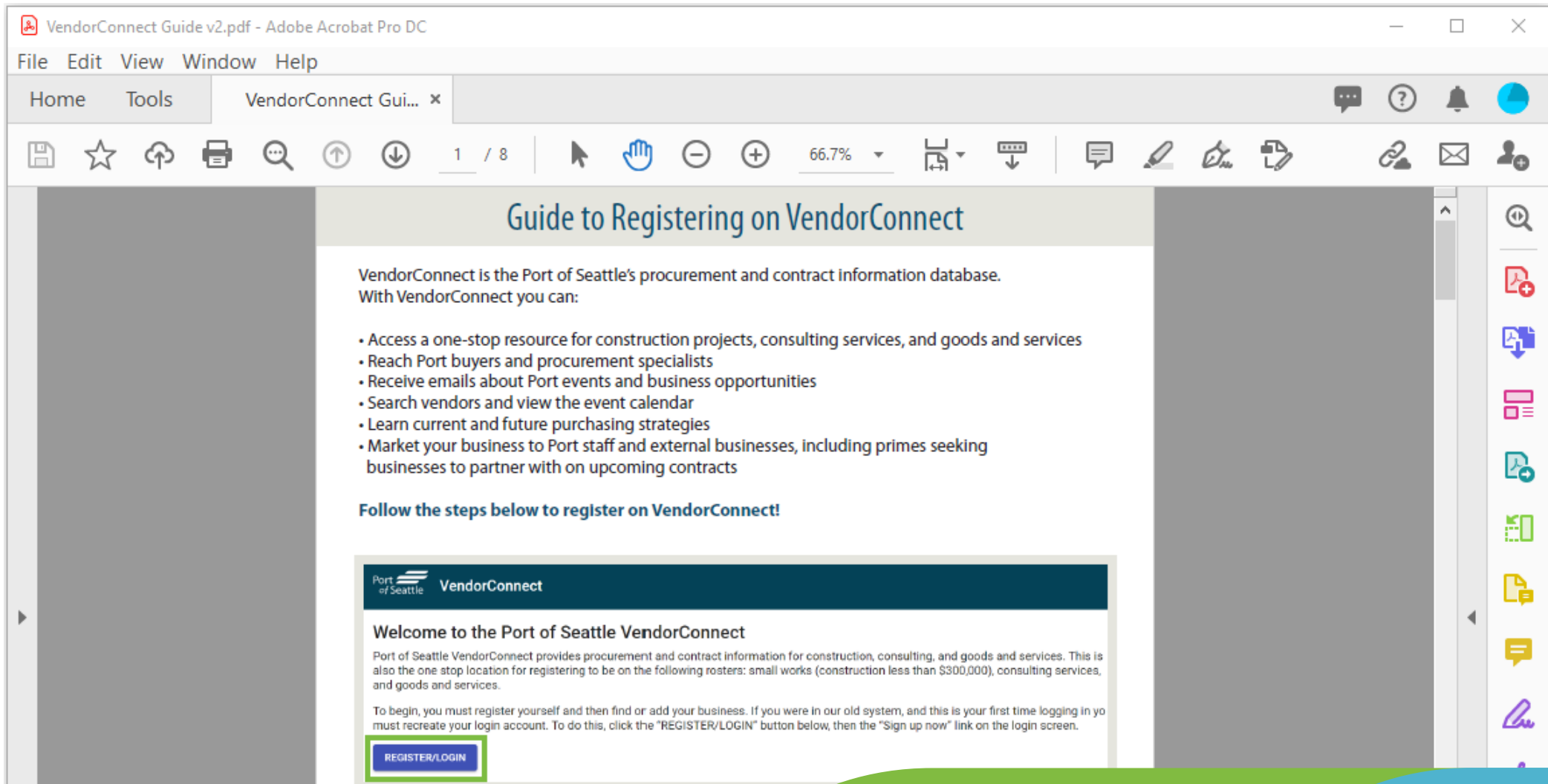
Government/State

City of Seattle
Highline College - StartZone/SBDC
King County
Minority Business Development Agency
Office of Minority & Women's Business Enterprises
Procurement Technical Assistance Center
Small Business Administration
Small Business Development Center
Sound Transit
University of Washington
USDOT - Small Business Development Center
Washington State Department of Transportation

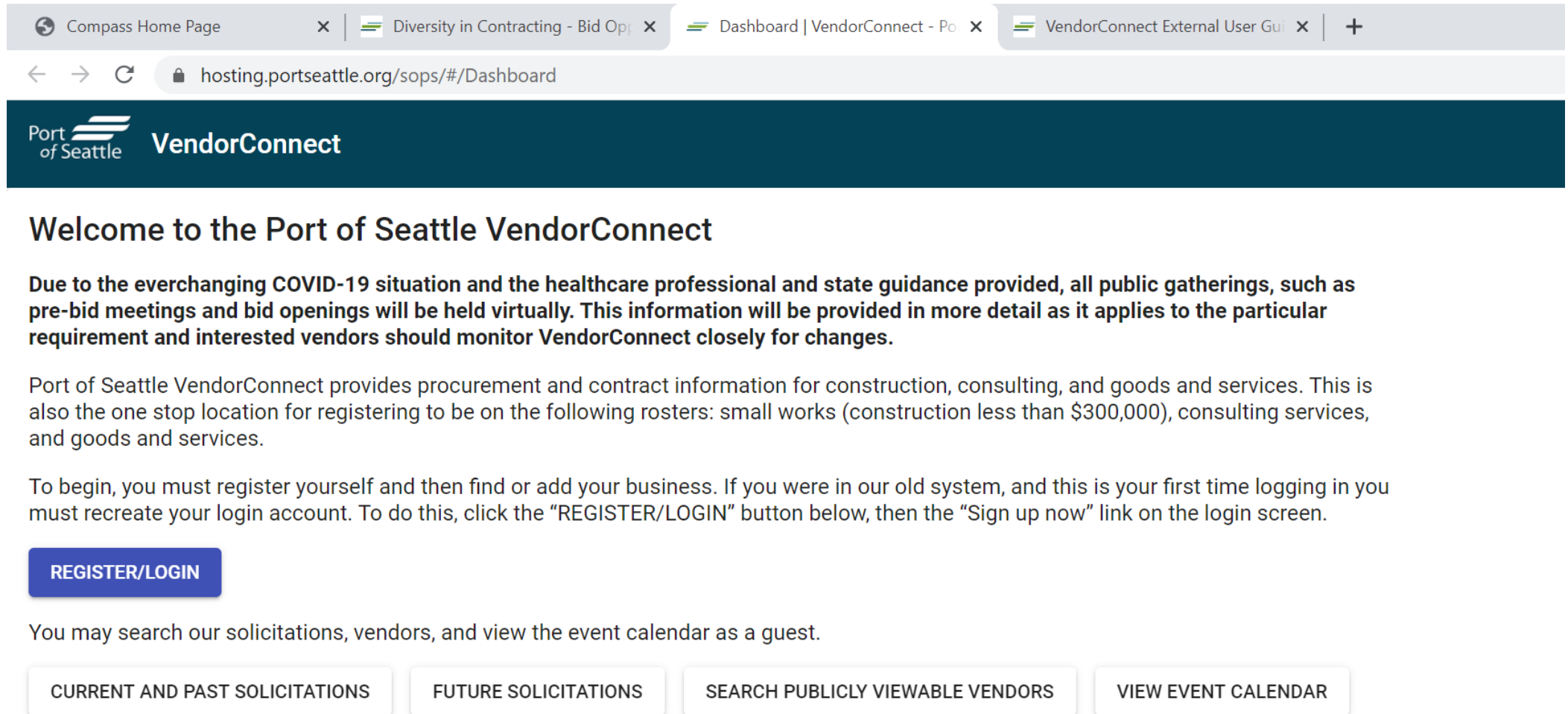
- Internal and External Database
 - Marketing
- View current and future bid/proposal opportunities
- Add your WMBE & Small Business Credentials
- Register your company for opportunity notifications
 - NAICS codes
 - Rosters (Small Works, Goods & Services, Consultants)

VendorConnect Registration Guide

[Link to the Guide to Registering on VendorConnect](#)



<https://hosting.portseattle.org/sops/>



The screenshot shows a web browser window with multiple tabs. The active tab is titled "VendorConnect External User Gui". The address bar shows the URL "hosting.portseattle.org/sops/#/Dashboard". The page header features the Port of Seattle logo and the text "VendorConnect".

Welcome to the Port of Seattle VendorConnect

Due to the everchanging COVID-19 situation and the healthcare professional and state guidance provided, all public gatherings, such as pre-bid meetings and bid openings will be held virtually. This information will be provided in more detail as it applies to the particular requirement and interested vendors should monitor VendorConnect closely for changes.

Port of Seattle VendorConnect provides procurement and contract information for construction, consulting, and goods and services. This is also the one stop location for registering to be on the following rosters: small works (construction less than \$300,000), consulting services, and goods and services.

To begin, you must register yourself and then find or add your business. If you were in our old system, and this is your first time logging in you must recreate your login account. To do this, click the "REGISTER/LOGIN" button below, then the "Sign up now" link on the login screen.

REGISTER/LOGIN

You may search our solicitations, vendors, and view the event calendar as a guest.

CURRENT AND PAST SOLICITATIONS

FUTURE SOLICITATIONS

SEARCH PUBLICLY VIEWABLE VENDORS

VIEW EVENT CALENDAR

2021 Upcoming PortGens/Trainings

Please note dates are confirmed as of today, but can be subject to change. Trainings will be held virtually unless otherwise stated.

<https://www.portseattle.org/page/portgen-workshops>

Date	Training Course
June 11	Industry Day – featuring the North Main Terminal Re-Development Project
August - TBD	Capital Projects
September 16	Planes, Trains, and Automobiles – DBE Collaboration with Sound Transit and WSDOT
September 22	PCS and Small Works Meet and Greet

Diversity in Contracting Contact Information

Mian Rice – Diversity in Contracting Director

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Lawrence Coleman – WMBE Manager

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Tamaka Thornton – DBE Manager

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Tina Boyd – WMBE and Disadvantaged Business Coordinator

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Michael Roberson – Sr. Administrative Assistant

Roberson.M@portseattle.org





Seattle-Tacoma
International
Airport

Concourse C Temporary AHU's

May 24, 2021



Project Scope

Adding two air handling units to Concourse C to support tenants and restrooms to supplement two other air handling units. Will require new electrical, mechanical, structural, and roofing.



Project Location



Temporary
AHUs

Craft Needs

- Mechanical
- Electrical
- Structural
- Roofing
- Crane
- Concrete

Thank You!



SEA

Seattle-Tacoma
International
Airport

Operated by the
Port of Seattle

FlySEA.org





Electric Ground Support Equipment (EGSE) Charging Stations Phase 2A

Scope Overview

- 10-13 new Charging station locations to support Airline electric ground support equipment (tugs, belt loaders, pushbacks).
- Located along SeaTac Airport Concourse A
- Electrical power distribution (480V, 120V)
- Communication system distribution
- Protective steel bollards and rails
- Asphalt removal and replacement with concrete pads
- Fire Stopping at all conduit wall penetrations
- Vehicle parking stall striping

Typical GSE Charger Corrals

The electrical charging system allows the airlines to use electrically powered ground support equipment.



2 Charge Ports

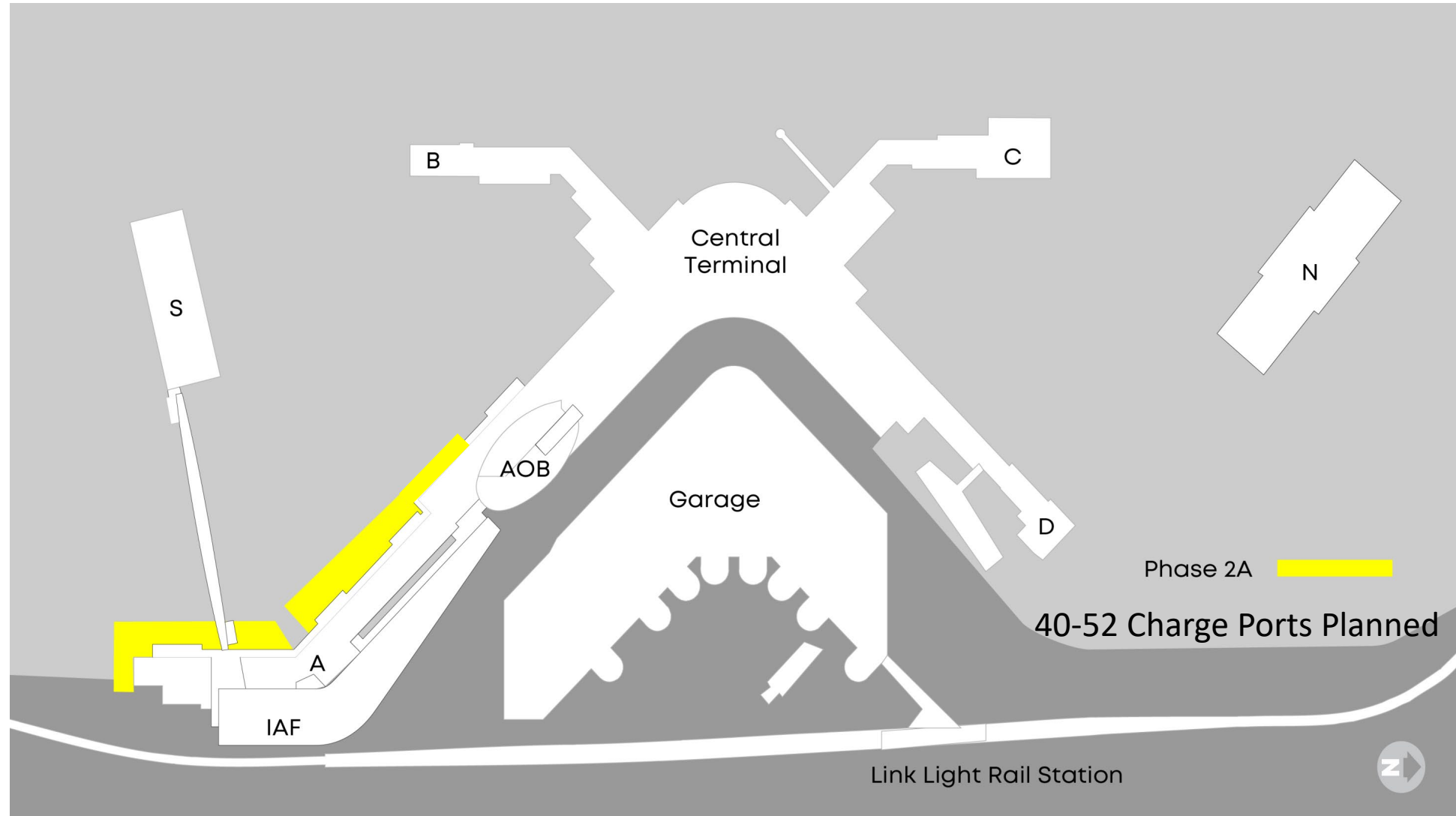


4 Charge Ports



6 Charge Ports

Project Location



Proposed Schedule

- Phase 2A
 - Design Complete June 2021
 - Advertise for Bidding July 2021
 - Bid Opening August 2021
 - Construction Start Q4 2021
 - Substantial Completion Q3 2022



Questions?

Project Management and Controls Services

IDIQ Contracts

Project Management and Controls Services IDIQ Contracts

Overview:

- Eight IDIQ contracts over five years with a total value of up to \$60 million
- Supports the planned \$3.7 billion 5-year Aviation Capital Program, as well as expense and tenant improvement projects
- Continues approach of using mix of Port staff and consultants
- Three separate procurements

Project Management and Controls Services IDIQ Contracts

Project Management IDIQ Contracts

- Four contracts at \$9 million each
- Could supports ANY Aviation project

Airport Dining and Retail and Tenant PM IDIQ Contracts

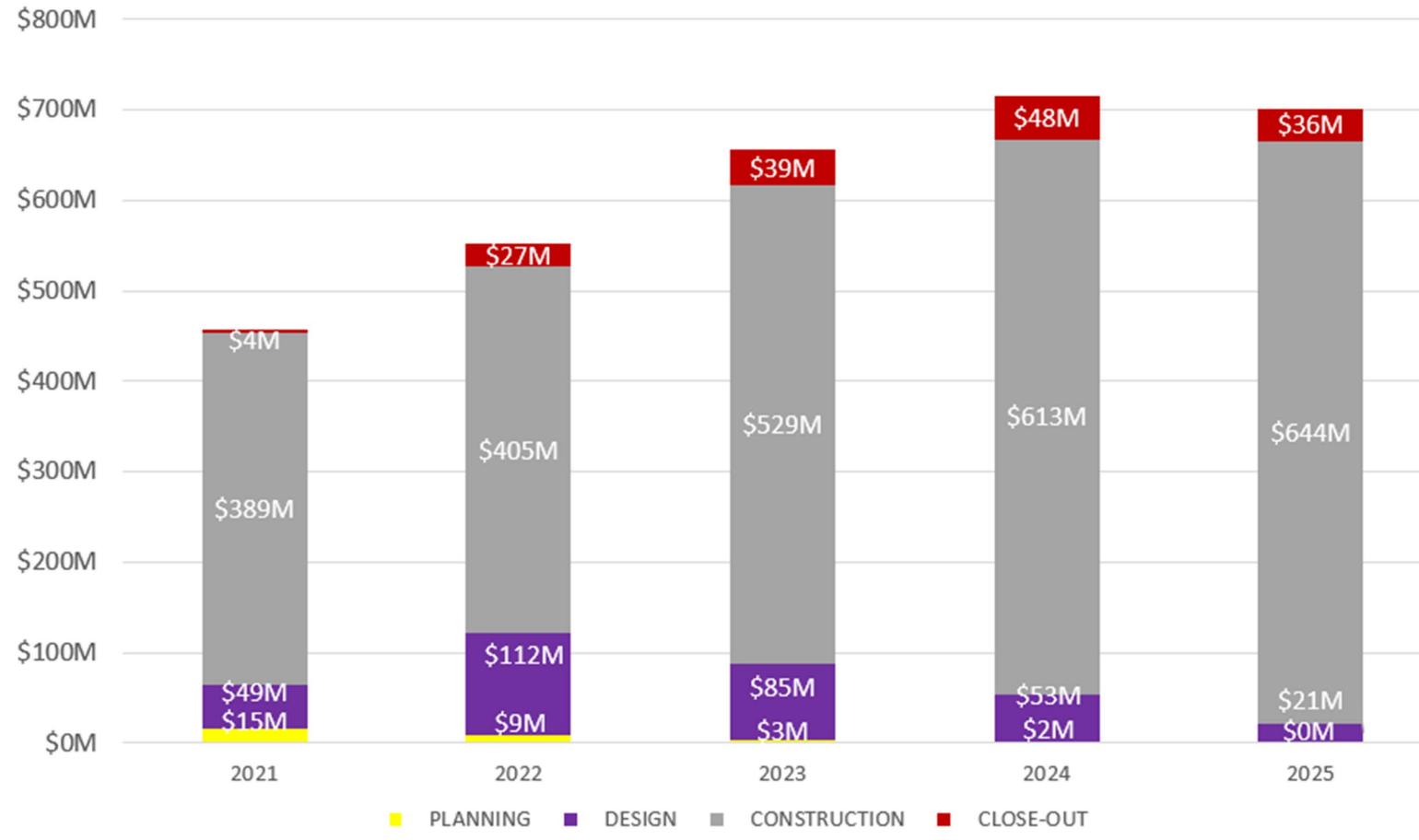
- Two contracts targeted for ADR/Tenant Improvement projects at \$7 million each

Project Controls IDIQ Contracts

- Two contracts at \$5 million each
- Supports all Aviation projects with cost controls, scheduling, risk analysis and document control

Project Management and Controls Services IDIQ Contracts Support Large and Growing Capital Program

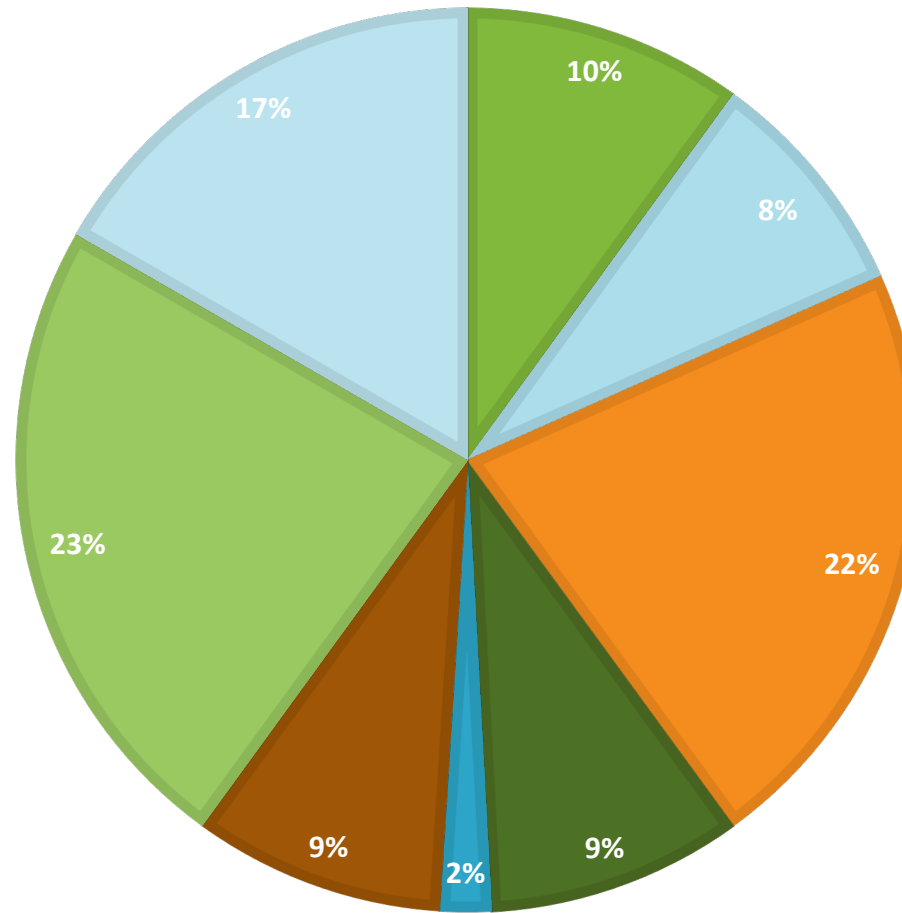
5-year Aviation Project Cash Flow



Project Management and Controls Services IDIQ Contracts Support Broad Range of Aviation Projects



\$60M PROJECT SUPPORT



- Airfield
- Infrastructure
- Baggage
- Tenant/ADR Projects
- Landside
- Terminal
- Noise Program
- Project Controls

Example Support Needs:

- Airfield Pavement Management Support
- Landside Pavement Program
- Air Cargo Truck Staging Yard
- Port Shared-Use Lounge Concourse A
- Zone 2 Common Use Conversion
- Concourse B HVAC and Smoke Control
- Domestic Water Piping Phase 2
- Chiller Panel Upgrades Phase 2
- Airport Signage Phase 2
- Residential Noise Insulation
- Baggage Optimization
- Consolidated Deicing Storage
- Wildlife Operations Storage Facility
- Cost Controls and Scheduling
- Tenant Improvement Projects
- Airport Dining and Retail

Procurement 1: Project Management IDIQ Contracts

Schedule (all dates approximate):

- Advertisement: 6/9/2021
- Proposals due: 7/13/2021
- Shortlist: 7/27/2021
- Interviews: 8/10/2021
- Notice of Selection: 9/15/2021
- Contract Execution: 11/8/2021

Procurement 2: Airport Dining and Retail/Tenant IDIQ Contracts

Schedule (actual dates tbd):

- Advertisement: June
- Proposals due: July
- Shortlist: July/August
- Interviews: August
- Notice of Selection: September
- Contract Execution: November

Procurement 3: Project Controls IDIQ Contracts

Schedule (actual dates tbd):

- Advertisement: August
- Proposals due: September
- Shortlist: October
- Interviews: October
- Notice of Selection: November
- Contract Execution: November

THANK YOU

QUESTIONS?