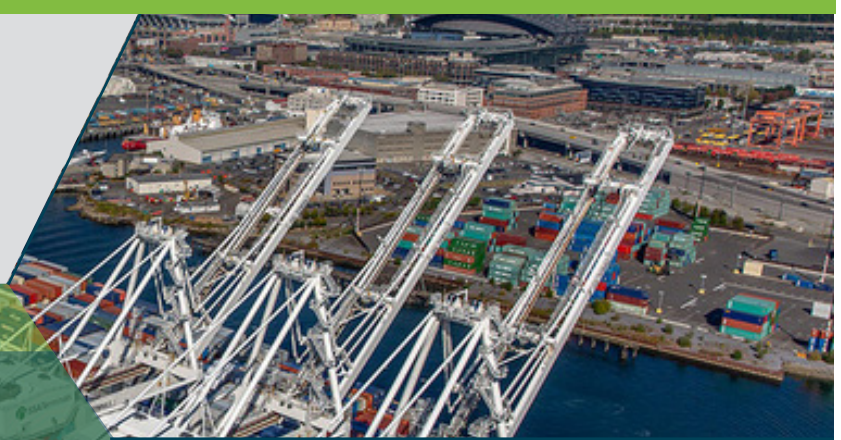




Port of Seattle®



## 2021 VIRTUAL ADVANCED PORTGEN GOODS & SERVICES TRACK

SEPTEMBER 16 - OCTOBER 28 | THURSDAYS | 1:00-4:00 PM

# REGISTER TODAY!

In partnership with the US DOT NW SBTRC, the Port of Seattle presents the 2021 Virtual Advanced PortGen Workshop series. This multi-week workshop training program will provide education to small, minority and woman-owned firms focused on Goods and Services. The workshop series will utilize subject matter experts that are leaders within the industry.

The seven-session workshop training program will cover key technical & professional skills that are essential for effective management of the company. Participants will be introduced to procurement and networking opportunities with the Port of Seattle, other public agencies, and prime contractors.

### PARTICIPANTS WILL LEARN SKILLS IN:

SESSION 1  
SEPTEMBER 16

**BUSINESS TAX & FINANCIALS**  
**PORT OF SEATTLE - PURCHASING**

SESSION 2  
SEPTEMBER 23

**SELLING TO FEDERAL GSA**  
**OMWBE - STATE / FEDERAL**  
**CERTIFICATION**

SESSION 3  
SEPTEMBER 30

**SELLING TO DES**  
**PREPARE A WINNING PROPOSAL**

SESSION 4  
OCTOBER 7

**LEGAL - CONTRACTING**  
**INDUSTRY NETWORKING**

SESSION 5  
OCTOBER 14

**E-COMMERCE FUNDAMENTALS**  
**PRIVATE SECTOR CERTIFICATION**  
**NW MOUNTAIN MSDC**

SESSION 6  
OCTOBER 21

**IT SECURITY FOR SMALL BUSINESS**  
**PORT OF SEATTLE - IT**

SESSION 7  
OCTOBER 28

**RESOURCES & NETWORKING**  
**NETWORKING W/ PUBLIC AGENCIS &**  
**PRIME CONTRACTORS**

### Registration Questions

Contact: Leslie Miller • 360-584-6314 • [olympic@washingtonptac.org](mailto:olympic@washingtonptac.org)

Two tracks are being offered for: Good & Services and A&E firms. Firms are allowed to register for both tracks if interested or applicable to your line of business.

### THANK YOU TO OUR SPONSORS

