

Section 26:45 Overall Goal Calculations

Name of Recipient: Port of Seattle

Goal Period: FY 2023 – 2025 (October 1, 2023 through September 30, 2025)

Market Area: State of Washington

Determination of Market Area:

- a. Substantial majority (at least 60% of the contractors and subcontractors come from King County, Pierce County and Snohomish County), and
- b. Substantial majority (at least 100% of the contracting dollars will be spent in King County, Pierce County and Snohomish County)

Analysis:

Step one (26.45c)

* We identified the availability of DBE and non-DBE firms who are ready, willing and able to compete for federally funded contracts that will be solicited by the Port of Seattle. The Port spends the majority of construction dollars with firms located in King County, Pierce County and Snohomish County. We have determined our market area to be the State of Washington. The data sources were narrowly tailored to include the State of Washington Office of Minority and Women's Business Enterprise and the United States Census Bureau Data 2020 Business Patterns of King, Pierce and Snohomish County in Washington.

** After calculating a base figure of the relative availability of DBEs, we average the based figure for FY 2023-2025 to arrive at an overall goal of 22.3%

Step 2 (26.45d)

We did not consider the median of our past participation of DBEs on projects which was 9.96% for race-conscious.

FAA-Assisted Contracting Opportunities

For all FAA-Assisted contracting opportunities along with NAICS Codes, please see DBE Goal Calculation chart below.

DBE Goal Calculation

| Contract Name | Trade Description | NAICS | Trade (\$) | Census | OMWBE | DBE (%) | DBE (\$) (= Trade \$ x DBE%) |
|---|---|--------|------------------------|-------------|------------|------------|---|
| 2023 Noise Comp. Study | Facilitator | 541820 | \$500,000 | 159 | 40 | 25.16% | \$125,786 |
| Total | | | \$500,000.00 | | | 25% | \$125,500.00 (25% of \$500,000.00) |
| Contract Name | Trade Description | NAICS | Trade (\$) | Census | OMWBE | DBE (%) | DBE (\$) (= Trade \$ x DBE%) |
| 2023 Restroom Upgrades Conc. B, C, D-Phase 3 | Plumbing | 238220 | \$2,500,000 | 982 | 14 | 1.43% | \$35,642 |
| | HVAC | 238220 | \$1,000,000 | 982 | 15 | 1.53% | \$15,275 |
| | Carpenters | 238350 | \$2,000,000 | 635 | 20 | 3.15% | \$62,992 |
| | Tile | 238340 | \$1,500,000 | 291 | 14 | 4.81% | \$72,165 |
| | Drywall | 238310 | \$1,000,000 | 382 | 10 | 2.62% | \$26,178 |
| | Electrical | 238210 | \$2,000,000 | 1009 | 102 | 10.11% | \$202,180 |
| | Painting & Wallpaper | 238320 | \$300,000 | 884 | 40 | 4.52% | \$13,575 |
| | Fireprotection | 238210 | \$150,000 | 0 | 1 | 0.00% | \$0.00 |
| Total | | | \$10,450,000.00 | 5165 | 216 | 4% | \$437,019.00 (4% of \$10,450,000.00) |
| Contract Name | Trade Description | NAICS | Trade (\$) | Census | Directory | DBE (%) | DBE (\$) (= Trade \$ x DBE%) |
| 2023 Reconstruct Taxilane-S. Satellite-Phase 2 | Concrete | 237310 | \$4,087,204 | 117 | 12 | 10.26% | \$419,200 |
| | Asphalt Paving | 324121 | \$90,273 | 1 | 8 | 12.50% | \$11,284 |
| | Excavation/Site Preparation | 238910 | \$1,115,814 | 537 | 3 | 0.56% | \$6,233 |
| | Demolition | 238910 | \$368,939 | 537 | 20 | 3.72% | \$13,740 |
| | Grading | 237310 | \$1,272,388 | 117 | 1 | 0.85% | \$10,875 |
| | Expansion Joints | 332312 | \$144,696 | 47 | 0 | 0.00% | \$0.00 |
| | Runway Airport, Line Painting /Striping | 237310 | \$107,982 | 117 | 6 | 5.13% | \$5,537 |
| | Flagging/Traffic Control | 561990 | \$879,970 | 172 | 35 | 20.35% | \$179,063 |
| | Utility Line Construction | 237110 | \$130,478 | 130 | 3 | 2.31% | \$3,011 |
| | Drainage System | 238910 | \$1,961,674 | 130 | 4 | 3.08% | \$60,359 |
| | Dump Trucking | 484220 | \$719,880 | 248 | 77 | 31.05% | \$223,511 |
| | Sand and Gravel Quarrying | 212321 | \$1,619,731 | 30 | 2 | 6.67% | \$107,982 |
| | Hydro Seeding Services | 561730 | \$89,985 | 1515 | 8 | 0.53% | \$475 |
| | Electrical | 238210 | \$89,985 | 1009 | 102 | 10.1% | \$9,096 |
| Total | | | \$12,678,999.84 | 4714 | 274 | 6% | \$736,649.89 (6% of \$12,678,999.84) |
| Contract Name | Trade Description | NAICS | Trade (\$) | Census | Directory | DBE (%) | DBE (\$) (= Trade \$ x DBE%) |

| | | | | | | | |
|---|-------------------------------------|--------|------------------------|-------------|------------|------------|---|
| 2023 Apartment Sound Insulation | Window Insulation/Car entry | 238350 | \$6,629,700 | 635 | 29 | 4.57% | \$302,774 |
| | Electrical/Tele comm | 238210 | \$291,000 | 1009 | 102 | 10.11% | \$29,417 |
| | Mechanical | 238220 | \$987,350 | 982 | 17 | 1.73% | \$17,093 |
| | Drywall | 238310 | \$1,163,750 | 382 | 10 | 2.62% | \$30,465 |
| | Paint | 238320 | \$580,650 | 884 | 54 | 6.11% | \$35,470 |
| | Demolition | 238910 | \$580,650 | 537 | 20 | 3.72% | \$21,626 |
| | Remediation Abatement | 562910 | \$1,239,700 | 79 | 27 | 34.18% | \$423,695 |
| | Masonry | 238140 | \$1,744,400 | 212 | 8 | 3.77% | \$65,826 |
| | Glass & Glazing | 238150 | \$8,954,750 | 107 | 10 | 9.35% | \$836,893 |
| | Roofing | 238160 | \$872,200 | 431 | 19 | 4.41% | \$38,450 |
| | Siding | 238170 | \$1,455,300 | 322 | 9 | 2.80% | \$40,676 |
| Total | | | \$24,449,450.00 | 5580 | 305 | 5% | \$1,337,669.97 (5% of \$24,449,450.00) |
| Total FFY 2023 | | | \$48,078,449.84 | | | 40% | \$2,107,457.16 |
| | | | | | | | |
| Contract Name | Trade Description | NAICS | Trade (\$) | Census | Directory | DBE (%) | DBE (\$) (= Trade \$ x DBE%) |
| 2024 Reconstruct Taxilane W at Concourse B | Concrete Paving | 237310 | \$11,597,142 | 117 | 12 | 10.26% | \$1,189,450 |
| | Asphalt Paving | 237310 | \$94,544 | 8 | 1 | 12.50% | \$11,818 |
| | Excavation/Sit e Preparation | 238910 | \$504,237 | 537 | 3 | 0.56% | \$2,817 |
| | Demolition | 238910 | \$4,884,798 | 537 | 20 | 3.72% | \$181,929 |
| | Grading | 237310 | \$2,111,493 | 117 | 1 | 0.85% | \$18,047 |
| | Expansion Joints | 332312 | \$663,387 | 47 | 0 | 0.00% | \$0.00 |
| | Runway Airport, Line Painting | 237310 | \$31,515 | 117 | 6 | 5.13% | \$1,616 |
| | Flagging/Traffi c Control | 561990 | \$,245,148 | 172 | 35 | 20.35% | \$253,373 |
| | Utility Line Construction | 237110 | \$472,722 | 130 | 3 | 2.31% | \$10,909 |
| | Drainage System | 238910 | \$819,385 | 130 | 4 | 3.08% | \$25,212 |
| | Dump Trucking | 484220 | \$630,296 | 248 | 77 | 31.05% | \$195,697 |
| | Sand and Gravel Quarrying | 212321 | \$2,143,008 | 30 | 2 | 6.67% | \$142,867 |
| | Hydo Seeding Services | 561730 | \$78,787 | 1515 | 8 | 0.53% | \$416 |
| | Electrical | 238210 | \$78,787 | 1009 | 102 | 10.11% | \$7,965 |
| Total | | | \$25,355,250.55 | 4714 | 274 | 6% | \$1,473,647.16 (6% of \$25,355,250.55) |
| Contract Name | Trade Description | NAICS | Trade (\$) | Census | Directory | DBE (%) | DBE (\$) (= Trade \$ x DBE%) |

| 2024 Apartment Sound Insulation | Window Insulation Carpentry | 238350 | \$5,015,571 | 635 | 29 | 4.57% | \$229,058 |
|---|---|-----------|------------------------|-------------|------------|------------|---|
| | Electrical Telecomm | 238210 | \$220,567 | 1009 | 102 | 10.11% | \$22,297 |
| | Mechanical | 238220 | \$746,961 | 982 | 17 | 1.73% | \$12,931 |
| | Drywall | 238310 | \$880,413 | 382 | 10 | 2.62% | \$23,047 |
| | Paint | 238320 | \$439,280 | 884 | 54 | 6.11% | \$26,834 |
| | Demolition | 238910 | \$439,280 | 537 | 20 | 3.72% | \$16,361 |
| | Remediation Abatement | 562910 | \$937,781 | 79 | 27 | 34.18% | \$320,538 |
| | Masonry | 238140 | \$1,319,692 | 212 | 8 | 3.77% | \$49,800 |
| | Glass & Glazing | 238150 | \$6,774,543 | 107 | 10 | 9.35% | \$633,135 |
| | Roofing | 238160 | \$659,846 | 431 | 19 | 4.41% | \$22,088 |
| | Siding | 238170 | \$1,110,979 | 322 | 9 | 2.80% | \$30,773 |
| Total | | | \$18,535,000.00 | 5580 | 305 | 5% | \$1,012,937.75 (5% of \$18,535,000.00) |
| Total FFY 2024 | | | \$43,890,251.00 | | | 11% | \$2,486,584.91 |
| Contract Name | Trade Description | NAICS | Trade (\$) | Census | Directory | DBE (%) | DBE (\$) (= Trade \$ x DBE%) |
| 2025 Reconstruct Apron at Concourse C Rehabilitate Taxilanes B & W Joint Seals | Paving | 237310 | \$9,844,043 | 117 | 12 | 10.26% | \$1,009,645 |
| | Asphalt | 237310 | \$107,746 | 8 | 1 | 12.50% | \$13,468 |
| | Excavation Site Preparation | 238910 | \$448,940 | 537 | 3 | 0.56% | \$2,508 |
| | Demolition | 238910 | \$4,130,252 | 537 | 20 | 3.72% | \$153,827 |
| | Grading | 237310 | \$1,975,338 | 117 | 1 | 0.85% | \$16,883 |
| | Expansion Joints | 332312 | \$520,771 | 47 | 0 | 0.00% | \$0.00 |
| | Runway Airport Line Painting | 237310 | \$26,936 | 117 | 6 | 5.13% | \$1,381 |
| | Flagging Services Traffic Control | 561990 | \$1,079,576 | 172 | 35 | 20.35% | \$219,681 |
| | Utility Line Construction | 237110 | \$89,788 | 130 | 3 | 2.31% | \$2,072 |
| | Drainage System | 238910 | \$1,616,186 | 537 | 4 | 0.74% | \$12,039 |
| | Dump Trucking | 484220 | \$538,729 | 248 | 77 | 31.05% | \$167,267 |
| | Sand and Gravel Quarrying | 212321 | \$897,881 | 30 | 2 | 6.67% | \$59,859 |
| | Hydro Seeding Services | 561730 | \$89,788 | 1515 | 8 | 0.53% | \$474 |
| | Electrical | 238210 | \$89,788 | 1009 | 102 | 10.11% | \$9,077 |
| Total | | | \$21,455,762.45 | 5121 | 274 | 5% | \$1,147,883.29 (5% of \$21,455,762.45) |
| Contract Name | Trade Description | NAIC S | Trade (\$) | Censu s | Directory | DBE (%) | DBE (\$) (= Trade \$ x DBE%) |
| | Concrete | 237310 | \$165,000 | 12 | 117 | 10.26% | \$16,923 |

| | | | | | | | |
|--|---------------------------------------|--------|------------------------|-------------|------------|------------|---|
| 2025 Extend RW 16R-34L Blast Pads | Asphalt Paving | 324121 | \$1,320,000 | 8 | 1 | 12.50% | \$165,000 |
| | Excavation/Site Preparation | 238910 | \$375,000 | 537 | 3 | 0.56% | \$2,094 |
| | Demolition | 238910 | \$465,000 | 537 | 20 | 3.72% | \$17,318 |
| | Grading | 237310 | \$156,750 | 117 | 1 | 0.85% | \$1,339 |
| | Expansion Joints | 332312 | \$320,000 | 47 | 0 | 0.00% | \$0.00 |
| | Runway Airport Line Painting Striping | 237310 | \$504,000 | 117 | 6 | 5.13% | \$25,846 |
| | Flagging Traffic Control | 561990 | \$392,000 | 172 | 35 | 20.35% | \$79,767 |
| | Utility Line Construction | 237110 | \$250,000 | 130 | 3 | 2.31% | \$5,769 |
| | Drainage System | 238910 | \$500,000 | 130 | 4 | 3.08% | \$15,384 |
| | Dump Trucking | 484220 | \$1,026,250 | 248 | 77 | 31.05% | \$318,634 |
| | Sand & Gravel Quarrying | 212321 | \$597,000 | 30 | 2 | 6.67% | \$39,800 |
| | Hydroseeding Services | 561730 | \$100,000 | 1515 | 8 | 0.53% | \$528 |
| | Electrical | 238210 | \$250,000 | 1009 | 102 | 10.11% | \$25,272 |
| | Total | | \$6,421,000.00 | 4714 | 274 | 6% | \$373,060.10 (6% of \$6,421,000.00) |
| Contract Name | Trade Description | NAICS | Trade (\$) | Census | Directory | DBE (%) | DBE (\$) (= Trade \$ x DBE%) |
| 2025 Apartment Insulation | Window Insulation Carpentry | 238350 | \$9,278,603 | 635 | 29 | 4.57% | \$423,747 |
| | Electrical/Telecomm | 238210 | \$408,039 | 1009 | 102 | 0.12% | \$41,249 |
| | Mechanical | 238220 | \$1,381,847 | 982 | 17 | 0.07% | \$23,922 |
| | Drywall | 238310 | \$1,628,728 | 382 | 10 | 0.12% | \$42,637 |
| | Paint | 238320 | \$812,649 | 884 | 54 | 0.14% | \$49,641 |
| | Demolition | 238910 | \$812,649 | 537 | 20 | 0.09% | \$30,266 |
| | Remediation/Abatement | 562910 | \$1,735,023 | 79 | 27 | 1.73% | \$592,983 |
| | Masonry | 238140 | \$2,441,377 | 212 | 8 | 0.27% | \$92,127 |
| | Glass and Glazing | 238150 | \$12,532,630 | 107 | 10 | 3.42% | \$1,171,274 |
| | Roofing | 238160 | \$1,220,688 | 431 | 19 | 0.16% | \$53,812 |
| | Siding | 238170 | \$2,036,767 | 322 | 9 | 0.17% | \$56,928 |
| Total | | | \$34,289,000.00 | 5580 | 305 | 5% | \$1,872,179.40 (5% of \$34,289,000.00) |
| Total FFY 2025 | | | \$62,165,762.45 | | | 16% | \$3,393,122.79 |

Past Participation

The recipient examined the historic overall DBE goals accomplishments at the airport in recent years, i.e., 3-4 years, specifically, the annual Uniform Report of DBE Awards or Commitments and Payments supplemented by contractual closeout information, and summarized below:

Recipients Historic DBE Accomplishments for DOT-Assisted Contracts
(3-4 years analysis of similar or the same type of work)

| <u>Fiscal Year</u> | <u>Goal</u> | <u>Accomplishments</u> | <u>Type of Work</u> |
|--------------------|-------------|------------------------|---------------------|
| 2019 | 9.96% | 6.03% | Construction |
| 2020 | 8.00% | 10.03% | Construction |
| 2021 | 8.00% | 11.91% | Construction |

Breakout of Estimated Race Neutral (RN) and Race Conscious (RC) Participation.

26.51(b)(1-9)

The recipient will meet the maximum feasible portion of its overall goal by using RN means of facilitating DBE participation, including but not limited to:

1. Arranging solicitations, times for the presentation of bids, quantities, specifications, and delivery schedules in ways that facilitates DBE, and other small businesses, participation;
2. Providing resources for technical assistance and other services;
3. Carrying out information and communications programs on contracting procedures and specific contract opportunities;
4. Providing resources to help DBE's and other small businesses improve long-term development, increase opportunities to participate in a variety of kinds of work, handle increasingly significant projects, and achieve eventual self-sufficiency;
5. Supporting programs to assist new, start-up firms, particularly in fields in which DBE participation has historically been low;
6. Ensuring distribution of DBE directory, through print and electronic means, to the widest feasible universe of potential prime contractors;

The recipient estimates that in meeting its overall goal 22.3%, it will obtain 0% from RN participation and 22.3% through RC measures.

Anticipated overall FY 2023-2025 DBE goal is 22.3%

FY 2023 Anticipated DBE goal is 40%

FY 2024 Anticipated DBE goal is 11%

FY 2025 Anticipated DBE goal is 16%

Sum of FY 2023-2025 anticipated DBE goal is 67%
divided by 3 = 22.3%

Public Notice

The Port of Seattle's Sea-Tac International Airport hereby announces its fiscal years 2023-2025 goal of **22.3%** for Disadvantaged Business Enterprise (DBE) airport construction projects. The proposed goals and rationale is available for inspection between 8:00 a.m. and 5:00 p.m., Monday through Friday at Port of Seattle's address below for 30 days from the date of this publication.

Comments on the DBE goal will be accepted for 45 days from the date of this publication and can be sent to the following:

Diversity in Contracting
Port of Seattle
2711 Alaskan Way
Seattle, WA 98121
Telephone: (206) 787-5775
Fax Number: (206) 787-3089
Email: diversityincontracting@portseattle.org
Web Site: <https://www.portseattle.org/business/bid-opportunities>

or

Federal Aviation Administration
Office of Civil Rights
PO Box 92007
Los Angeles, CA 90009

Contract Goals

The recipient will use contract goals to meet any portion of the overall goal that the recipient does not project being able to meet using RN means. Contract goals are established so that, over the period to which the overall goal applies, they will cumulatively result in meeting any portion of the recipient's overall goal that is not projected to be met through the use of RN means.

The recipient will establish contract goals only on those DOT-assisted contracts that have subcontracting possibilities. It need not establish a contract goal on every such contract, and the size of the contract goals will be adapted to the circumstances of each such contract (e.g., type and location of work and availability of DBE's to perform the particular type of work).