STAY TUNED

The 2023 Maritime, Economic Development, and NWSA budget briefing is about to begin.

This presentation will be recorded and made available.

OPEN HOUSE AGENDA

Leading the Recovery

Executive Director Stephen P. Metruck
Chief Financial Officer Dan Thomas

2023: A Time for Transformation: Maritime and Economic Development Divisions, Northwest Seaport Alliance

Managing Director Stephanie Jones Stebbins
Managing Director Dave McFadden
Melanie Stambaugh (NWSA)

Public Port, Community Benefit

Chief Financial Officer Dan Thomas

Your Questions
Stephen P. Metruck
Executive Director
Dan Thomas
Chief Financial Officer
2022
An update on our recovery
Long-Term Priorities

- Position the Puget Sound Region as a Premier International Logistics Hub
- Advance this Region as a Leading Tourism Destination and Business Gateway
- Responsibly Invest in the Economic Growth of the Region and all its Communities
- Be the Greenest and Most Energy Efficient Port in North America
- Become a Model for Equity, Diversity and Inclusion
- Be a Highly Effective Public Agency
Economic Impact of the Port of Seattle

**Capital Project Plan**
- **$4.4 Billion**
  - 2022-2026

**All Port Activities**
- **121,200 Area Jobs**

**Total Economic Activity**
- **SEA Airport**
  - **$22.5 B**
- **Commercial Fishing**
  - **$1.4 B**
- **Maritime Int’l Trade**
  - **$16.3 B**
- **Cruise**
  - **$900 M**

*In partnership with the Northwest Seaport Alliance*
Port-Wide Sources of Funds $2.0 Billion

Sources of Cash

- Operating Revenues: 45.2%
- Proceeds from Bonds: 35.0%
- Passenger Facility Charters: 4.7%
- Tax Levy: 4.1%
- Grants and Capital Contributions: 4.0%
- NWSA Distributable Cash: 3.1%
- Interest Receipts: 2.3%
- Rental Car Customer Facility Charges: 1.2%
- Fuel Hydrant Receipts: 0.3%
- Other Receipts: 0.1%

Tax Levy is 4.1% of Port Funds
2022 Restoring Operations

**SEA AIRPORT**
Passengers 2019 vs. 2022* -10%

**CRUISE SEATTLE**
Passengers 2019 vs. 2022* +7%

*2019 peak pre-COVID pandemic levels  ** 2021 was not a full season
2023 Port Budget Timeline

- 2023 Budget Process and Commission Budget Priorities (June 14)
- Commission Budget Retreat (Aug 1)
- Operating Budget Briefing (Oct 11)
- First Reading & Public Hearing for 2023 Budget (Nov 8)
- 2nd Reading & Final Passage of 2023 Budget (Nov 29)
Stephanie Jones Stebbins
Managing Director, Maritime Division
2023
Delivering for People and Planet
Maritime Priorities 2023

Driving towards an equitable & sustainable Maritime business & Industry
Bottom Line Up Front: Catching up to 2019

**REVENUE**

$76.2M Up $7.7M / 11% from 2022 Forecast
- Up 29% from 2022 Budget

Drivers:
- Cruise Occupancy
- Recreational Boating

**EXPENSES**

at $66M, up 14% or $8.2M from 2022 Budget/Forecast

Drivers:
- Environmental Programs
- Port workforce
- Planning Department
- Equity Initiatives
- Inflation
Equity in Budgeting Highlights

• Outside services contracts and service directives have a 15-20% WMBE Goal.
• **Funds for parks** to better serving communities while engaging Tribes in developing culturally-focused park improvements. This is based on previous community outreach events.
• **Cruise Net Operating Income supporting** targeted outreach to WMBE businesses and Workforce Development Initiatives.
• Budget time for **Represented workers to participate** in training and equity initiatives

Full Equity Q&A in the Appendix
Maritime Division Financial Trends

- Revenues and expenses back to historical trends.
- Revenues cover operating costs, but not capital investments
Maritime Net Operating Income (NOI) Summary

Net Operating Income:
- Up $8.9M from 2022 Budget.
- Flat to 2022 Forecast.
- Cruise and the Grain Terminal income funds the other businesses and environmental initiatives.
- We are evaluating appropriate long term funding target to align with post-pandemic realities.
Maritime Revenues

- Overall planning a $17.1M annual increase, or 29% above 2022 budget.
- Cruise budgeted at 85% occupancy on 287 sailings with 1.43M passengers.
- Grain Terminal volumes planned to be flat.
- Maritime Real Estate up 2%.

Recreational Marinas & Commercial Operations.
- Moorage, Service, Equipment, Storage rate increases:
  - Commercial Fishing: 5%
  - Recreational Boating: 10%
  - Commercial Maritime: 7%
  - Services: 10%

<table>
<thead>
<tr>
<th></th>
<th>2019 Actual</th>
<th>2020 Actual</th>
<th>2021 Actual</th>
<th>2022 Budget</th>
<th>2022 Forecast</th>
<th>2023 Proposed Budget</th>
<th>Incr (Decr) Change from 2022 $</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ship Canal Fishing &amp; Operations</td>
<td>3,929</td>
<td>4,704</td>
<td>4,240</td>
<td>4,211</td>
<td>4,361</td>
<td>4,555</td>
<td>344</td>
<td>8%</td>
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<tr>
<td>Elliott Bay Fishing &amp; Commercial Operations</td>
<td>6,095</td>
<td>5,752</td>
<td>5,618</td>
<td>4,717</td>
<td>5,017</td>
<td>5,253</td>
<td>536</td>
<td>11%</td>
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<tr>
<td>Recreational Boating</td>
<td>12,484</td>
<td>12,611</td>
<td>12,851</td>
<td>13,731</td>
<td>13,831</td>
<td>15,591</td>
<td>1,861</td>
<td>14%</td>
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<tr>
<td>Cruise</td>
<td>22,410</td>
<td>3,824</td>
<td>9,517</td>
<td>20,574</td>
<td>29,074</td>
<td>34,832</td>
<td>14,258</td>
<td>69%</td>
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<tr>
<td>Grain</td>
<td>4,266</td>
<td>5,142</td>
<td>6,112</td>
<td>5,900</td>
<td>6,050</td>
<td>5,814</td>
<td>(86)</td>
<td>-1%</td>
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<tr>
<td>Maritime Portfolio Management</td>
<td>10,108</td>
<td>10,074</td>
<td>10,392</td>
<td>9,986</td>
<td>10,186</td>
<td>10,192</td>
<td>207</td>
<td>2%</td>
</tr>
<tr>
<td>Other</td>
<td>(3)</td>
<td>4</td>
<td>7</td>
<td>19</td>
<td>19</td>
<td>24</td>
<td>5</td>
<td>27%</td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td><strong>59,289</strong></td>
<td><strong>42,111</strong></td>
<td><strong>48,738</strong></td>
<td><strong>59,137</strong></td>
<td><strong>68,537</strong></td>
<td><strong>76,262</strong></td>
<td><strong>17,125</strong></td>
<td><strong>29%</strong></td>
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</table>
Maritime Expenses

• Up 14% Compared to 2022 Approved Budget
• FTE’s – Fourteen New; Supporting Environmental Maintenance, Capital Development, and Grant/Cost Recovery.
• Payroll Increases are primary driver.
• Direct Expenses up $2.4M: Planning Dept & Park Strategy.

• Support Services up $2.9M from increases: 1.) Planned expense projects, 2.) Environmental Initiatives, and 3.) Grant management and processing.
• Central services up $2.9M from increased police deployment, External Affairs spend, Human Resources, and Office of Strategic Initiatives.

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<thead>
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<th>2022 Forecast</th>
<th>2023 Proposed Budget</th>
<th>Incr (Decr) $</th>
<th>Incr (Decr) %</th>
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</thead>
<tbody>
<tr>
<td>Expenses</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total Direct</td>
<td>19,318</td>
<td>21,329</td>
<td>18,621</td>
<td>22,199</td>
<td>23,849</td>
<td>24,617</td>
<td>2,418</td>
<td>11%</td>
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<tr>
<td>Total Support Services</td>
<td>15,978</td>
<td>17,414</td>
<td>14,738</td>
<td>18,863</td>
<td>17,963</td>
<td>21,719</td>
<td>2,856</td>
<td>15%</td>
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<tr>
<td>Total Central Services / Other</td>
<td>15,309</td>
<td>13,614</td>
<td>14,426</td>
<td>16,804</td>
<td>16,300</td>
<td>19,733</td>
<td>2,929</td>
<td>17%</td>
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<tr>
<td>Total Expense</td>
<td>50,605</td>
<td>52,357</td>
<td>47,784</td>
<td>57,865</td>
<td>58,111</td>
<td>66,068</td>
<td>8,203</td>
<td>14%</td>
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</table>
Maritime Environment and Sustainability: up 50%

### Total Department Expenses

<table>
<thead>
<tr>
<th></th>
<th>2019 Actual</th>
<th>2020 Actual</th>
<th>2021 Actual</th>
<th>2022 Proposed Budget</th>
<th>2023 Proposed Budget</th>
<th>Incr (Decr) Change from 2022</th>
</tr>
</thead>
<tbody>
<tr>
<td>Payroll</td>
<td>2,646</td>
<td>2,825</td>
<td>2,278</td>
<td>3,862</td>
<td>4,557</td>
<td>695 (18%)</td>
</tr>
<tr>
<td>Outside Services</td>
<td>1,357</td>
<td>1,575</td>
<td>926</td>
<td>1,205</td>
<td>2,101</td>
<td>896 (74%)</td>
</tr>
<tr>
<td>Other</td>
<td>345</td>
<td>248</td>
<td>86</td>
<td>92</td>
<td>200</td>
<td>108 (117%)</td>
</tr>
<tr>
<td>Capital / Non Operational</td>
<td>(1,228)</td>
<td>(1,394)</td>
<td>(1,343)</td>
<td>(1,685)</td>
<td>(1,643)</td>
<td>42 (3%)</td>
</tr>
<tr>
<td>Total Expenses</td>
<td>3,120</td>
<td>3,254</td>
<td>1,947</td>
<td>3,474</td>
<td>5,215</td>
<td>1,741 (50%)</td>
</tr>
</tbody>
</table>

**Overall increased $1.7M/50% compared to 2022 original budget**

**Salary & Benefits**
- Increased $695K/18% from 2022 budget
  - Four New Positions + Stormwater Utility Administrator

**Outside Services**
- Increased $896K/74% from 2022 budget

**Other**
- Increased $108K/117% from 2022 budget
  - Increases in Travel/Training

**Capital/ Non-Operational**
- Decreased $(42K)/3% from 2022 budget
  - Higher percentage of project work
Consultant Support for Environmental: Up 74%

Air - $754K
- Green Corridor
- Maritime Energy Efficiency & Compliance
- Sustainable Maritime Fuels Program
- Climate and Air Program
- Cruise Environmental Programs
- Sustainable Evaluation Framework
- Seattle Waterfront Clean Energy Strategy

Hazardous Waste – 249K

Other Sustainability - $323K
- Software
- Design Spec/Standard Support
- Data Management Support

Habitat - $615K
- Performance Monitoring for Natural Resource Damage Credits at DRPP (10yr program)
- Sustainable Shorelines - Bankline Programmatic Permit
- Multi-Site Mitigation Bank Support
- Octopus Habitat Enhancement to reduce kelp predation
- Smith Cove Blue Carbon Monitoring (yr-2)
- Duwamish Valley Stewardship
- Duwamish Basin Steward
- Sea Grant Keystone Fellow
- Underwater Noise Reduction Program
- On-call Habitat Planning Services
- On-call Habitat Site Maintenance

Permitting - $160K
Dave McFadden
Managing Director, Economic Development Division
# Economic Development Division Advances Century Agenda

<table>
<thead>
<tr>
<th>Century Agenda Goal</th>
<th>Department &amp; Initiatives</th>
<th>Key Metrics</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Advance this Region as a Leading Tourism Destination and Business Gateway</strong></td>
<td><strong>EDD Tourism Department</strong>&lt;br&gt;• Tourism Recovery Initiative&lt;br&gt;• Promote Air Travel and Cruise/Stay&lt;br&gt;• Tourism grant programs</td>
<td>• Passenger enplanement increases&lt;br&gt;• Out of state visitor $ spend</td>
</tr>
<tr>
<td><strong>Become a Model for Equity, Diversity and Inclusion</strong></td>
<td><strong>EDD Diversity in Contracting</strong>&lt;br&gt;• Diversity in Contracting&lt;br&gt;• WMBE/DBE Outreach&lt;br&gt;• WBE/DBE Technical Assistance</td>
<td>• WMBE/DBE % Utilization&lt;br&gt;• # WMBE/DBE firms utilized</td>
</tr>
<tr>
<td><strong>Be a Highly Effective Public Agency</strong></td>
<td><strong>EDD Real Estate</strong>&lt;br&gt;• Maritime/EDD property and lease management&lt;br&gt;• Real Estate Development&lt;br&gt;• Pier 69 HQ Management</td>
<td>• Property acquired/redeveloped&lt;br&gt;• Exceed energy efficiency goals</td>
</tr>
<tr>
<td><strong>Responsibly Invest in the Economic Growth of the Region and all its Communities</strong></td>
<td><strong>EDD Partnerships &amp; Innovation</strong>&lt;br&gt;• City ED Partnership Grants&lt;br&gt;• Duwamish partnership&lt;br&gt;• Innovation Initiatives</td>
<td>• # small biz receiving recovery support through partners&lt;br&gt;• # of emerging maritime companies assisted</td>
</tr>
</tbody>
</table>
Equity in Budgeting Highlights

• **New Community Business Connectors initiative** with Chamber of Commerce to provide outreach/technical assistance to BIPOC businesses and underserved rural businesses

• Added funding to **support growth of Duwamish Community Partnership** including more active use of Community Hub

• Adding an FTE Staff position to advance DBE/WMBE Compliance and Monitoring initiatives

• Added **funding to complete Disparity Study** which will evaluate how well Diversity in Contracting policy and program are eliminating disparities in the Port’s supply chain

• Put **greater priority on “cultural tourism”** projects within Tourism Grant program

Full Equity Q&A in the Appendix
EDD Up-Front Summary

• Top and Bottom Line
  – Net Operating Loss $7.9M; 1.6M favorable to 2022 budget
  – Revenue $22.2M; up $3.4M or 18% from 2022 Budget
  – Expenses $30.1M; up $1.8M or 7% from 2022 budget

• Budget Drivers:
  – Conference & Event Centers at Pre-Pandemic Levels
  – Increasing Equity, Diversity, and Inclusion
  – Tourism Focus – Shifting to International
  – Moving forward Maritime Innovation
Economic Development Revenues

Overall, up $3.4M or 18% compared to 2022 budget.

- **Conference & Event Centers** anticipating return close to pre-COVID revenue level in 2023. Predicting full recovery by 2024.
- **Bell Street Garage** return of concession revenue with Cruise and Conferences returning. Some risk with Office customers.
- **Leasing portfolio** experiencing some return of concession revenue, but soft demand on office space.

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<th>Incr (Decr) Change from 2022</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bell Street Garage</td>
<td>1,899</td>
<td>1,180</td>
<td>996</td>
<td>1,463</td>
<td>1,463</td>
<td>2,171</td>
<td>708 (48%)</td>
</tr>
<tr>
<td>Conf &amp; Event Centers</td>
<td>12,239</td>
<td>1,662</td>
<td>1,910</td>
<td>10,299</td>
<td>6,500</td>
<td>12,479</td>
<td>2,180 (21%)</td>
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<tr>
<td>Leasing Revenue</td>
<td>7,035</td>
<td>6,641</td>
<td>6,590</td>
<td>6,998</td>
<td>6,998</td>
<td>7,548</td>
<td>550 (8%)</td>
</tr>
<tr>
<td>Other Revenue</td>
<td>(21)</td>
<td>(14)</td>
<td>(202)</td>
<td>9</td>
<td>9</td>
<td>3</td>
<td>(6) (-67%)</td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td>21,151</td>
<td>9,470</td>
<td>9,294</td>
<td>18,769</td>
<td>14,970</td>
<td>22,201</td>
<td>3,432 (18%)</td>
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</table>
## Economic Development Expenses

**Compared to 2022 Budget**

**EDD & Maritime Expenses up $1.5M or 7%**
- Increased volumes at Conference & Event Centers.
- Increased Salary & Wage rates.

**EDD Development Initiatives up $112K or 3%**
- Payroll increases driving cost.
- Continuation of Innovation, Tourism Grants, and Economic Development Grants.
- Additional resources tied to Diversity in Contracting.

**Central services Up $244K 5%**
- Historically low 2020/2021 Conference & Event volumes driving lower allocation rate than other divisions.

**FTE – Net Increase 2**

<table>
<thead>
<tr>
<th>Expenses</th>
<th>2021 Actual</th>
<th>2022 Budget</th>
<th>2022 Forecast</th>
<th>2023 Proposed Budget</th>
<th>Incr (Decr) Change from 2022</th>
<th>$</th>
<th>%</th>
</tr>
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<tbody>
<tr>
<td>Portfolio Management</td>
<td>3,737</td>
<td>3,905</td>
<td>3,905</td>
<td>3,905</td>
<td>(0)</td>
<td>0</td>
<td>0%</td>
</tr>
<tr>
<td>Conf &amp; Event Centers</td>
<td>3,124</td>
<td>9,018</td>
<td>6,318</td>
<td>10,769</td>
<td>1,752</td>
<td>19%</td>
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<tr>
<td>P69 Facilities Expenses</td>
<td>268</td>
<td>228</td>
<td>228</td>
<td>221</td>
<td>(8)</td>
<td>-3%</td>
<td></td>
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<tr>
<td>RE Dev &amp; Planning</td>
<td>231</td>
<td>246</td>
<td>246</td>
<td>294</td>
<td>48</td>
<td>19%</td>
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<tr>
<td>EconDev Expenses Other</td>
<td>736</td>
<td>842</td>
<td>1,142</td>
<td>900</td>
<td>58</td>
<td>7%</td>
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<td>Maintenance Expenses</td>
<td>3,769</td>
<td>4,201</td>
<td>4,101</td>
<td>3,293</td>
<td>(908)</td>
<td>-22%</td>
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<tr>
<td>Maritime Expenses (Excl Maint)</td>
<td>862</td>
<td>1,279</td>
<td>1,279</td>
<td>1,813</td>
<td>535</td>
<td>42%</td>
<td></td>
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<tr>
<td><strong>Total EDD &amp; Maritime Expenses</strong></td>
<td>12,727</td>
<td>19,719</td>
<td>17,219</td>
<td>21,195</td>
<td>1,476</td>
<td>7%</td>
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<td>Diversity in Contracting</td>
<td>253</td>
<td>168</td>
<td>168</td>
<td>250</td>
<td>82</td>
<td>49%</td>
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<tr>
<td>Tourism</td>
<td>1,877</td>
<td>1,750</td>
<td>1,750</td>
<td>1,830</td>
<td>80</td>
<td>5%</td>
<td></td>
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<tr>
<td>EDD Grants &amp; Innovation</td>
<td>889</td>
<td>1,500</td>
<td>1,200</td>
<td>1,450</td>
<td>(50)</td>
<td>-3%</td>
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<tr>
<td><strong>Total EDD Initiatives</strong></td>
<td>3,019</td>
<td>3,418</td>
<td>3,118</td>
<td>3,530</td>
<td>112</td>
<td>3%</td>
<td></td>
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<tr>
<td>Total Central Services &amp; Aviation</td>
<td>4,814</td>
<td>5,165</td>
<td>4,984</td>
<td>5,417</td>
<td>252</td>
<td>5%</td>
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<tr>
<td><strong>Total Expense before Pension Adj.</strong></td>
<td>20,560</td>
<td>28,301</td>
<td>25,320</td>
<td>30,142</td>
<td>1,840</td>
<td>7%</td>
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<td>Pension Expense Adjustment</td>
<td>(2,396)</td>
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<td>NA</td>
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<tr>
<td><strong>Total Expense</strong></td>
<td>18,164</td>
<td>28,301</td>
<td>25,320</td>
<td>30,142</td>
<td>1,840</td>
<td>7%</td>
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</tbody>
</table>
Diversity in Contracting

- Increase WMBE utilization results to reduce disparities in Port contracting processes
- Complete disparity study and implement key findings from 2022 WMBE study.
- Provide PortGen workshops/trainings
- Implement communication and education programs to support Diversity in Contracting
- Work with Public Sector partners to advance WMBE and DBE utilization

### Key Metrics

<table>
<thead>
<tr>
<th></th>
<th>2022 Budget</th>
<th>2023 Budget</th>
<th>difference</th>
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<tbody>
<tr>
<td>Personnel</td>
<td>1,045</td>
<td>1,262</td>
<td>217</td>
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<tr>
<td>Outside Service</td>
<td>563</td>
<td>703</td>
<td>140</td>
</tr>
<tr>
<td>Promo Expenses</td>
<td>98</td>
<td>97</td>
<td>(-1)</td>
</tr>
<tr>
<td>General Expenses</td>
<td>83</td>
<td>83</td>
<td>0</td>
</tr>
</tbody>
</table>

Note: Outside services and promotions on following page.
Tourism

- Implement International (and domestic) Tourism Recovery initiative in partnership with WA State Tourism and Visit Seattle
- Utilize Tourism Grants to advance sustainable and cultural tourism events and destinations
- Advance responsible tourism initiatives identified by key stakeholders at 2022 Summit

### Key Metrics

<table>
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<tr>
<th></th>
<th>2022 Budget</th>
<th>2023 Budget</th>
<th>difference</th>
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<tbody>
<tr>
<td>Personnel</td>
<td>546</td>
<td>591</td>
<td>45</td>
</tr>
<tr>
<td>Outside Service</td>
<td>938</td>
<td>939</td>
<td>1</td>
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<tr>
<td>Promo Expenses</td>
<td>130</td>
<td>157</td>
<td>27</td>
</tr>
<tr>
<td>General Expenses</td>
<td>48</td>
<td>47</td>
<td>(1)</td>
</tr>
</tbody>
</table>

Includes $400K International Tourism Recovery Initiative, Responsible Outdoor Travel Summit $75K, and Tourism grants $207k, and $381K in Tourism contracts.
Real Estate Development & Management

- Redevelop Port properties (ex. T106, Terminal 91)
- Move Maritime Innovation Center forward
- Maintain 95% Occupancy within Port RE portfolio
- Complete Aviation RE Strategic Plan
- Evaluate Acquisition/Partnership development opportunities to support the Northwest Seaport Alliance
- Manage, Operate & Maintain Pier 69 Headquarters

**Total Real Estate Development & Management Expenses**

<table>
<thead>
<tr>
<th></th>
<th>2022 Budget</th>
<th>2023 Budget</th>
<th>difference</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>RE Development</strong></td>
<td>755</td>
<td>959</td>
<td>204</td>
</tr>
<tr>
<td><strong>P69 Facilities</strong></td>
<td>1,733</td>
<td>1,760</td>
<td>27</td>
</tr>
<tr>
<td><strong>Portfolio Leasing</strong></td>
<td>18,279</td>
<td>20,090</td>
<td>1,811</td>
</tr>
</tbody>
</table>

RE Development and P69, service Seaport and Airport. Portfolio Leasing services entire Seaport.

**CA Goal**
Responsibly Invest in the Economic Growth of the Region and all its Communities

**Key Metrics**
- Green buildings
- Property redeveloped/acquired
Economic Development and Innovation Partnerships

- **Advance new Community Business Connector initiative**
- **Support Regional Economic Recovery** via financial partnerships with cities, Chambers, Small Business Development Centers, Greater Seattle Partners and other stakeholders
- **Support Small Business Export initiative** in partnership with SBA and Greater Seattle Partners
- **Support Duwamish Community Equity Partners’ economic development initiatives**
- **Support maritime innovation initiatives** to discover, promote and help advance promising maritime ventures and startups

### Key Metrics

<table>
<thead>
<tr>
<th></th>
<th>2022 Budget</th>
<th>2023 Budget</th>
<th>difference</th>
</tr>
</thead>
<tbody>
<tr>
<td>Personnel</td>
<td>789</td>
<td>829</td>
<td>40</td>
</tr>
<tr>
<td>Outside Service</td>
<td>1,500</td>
<td>1,550</td>
<td>50</td>
</tr>
<tr>
<td>Promo Expenses</td>
<td>31</td>
<td>31</td>
<td>0</td>
</tr>
<tr>
<td>General Expenses</td>
<td>150</td>
<td>150</td>
<td>0</td>
</tr>
</tbody>
</table>

Includes funding for:
- **Public Market Study $100K**
- City ED grants and Community Business Connector initiative $1.2M
- Maritime Blue $150k
- **Future MD/EDD Economic Opportunity Analysis** $100K (Addl. $100K in Maritime)
Capital Improvement Plan Priorities

Financial Sustainability:
Making investments that support maritime industries and the Port’s long term funding capacity

Community & Environment:
Stewarding our environment and social responsibilities
*All projects incorporate Community & Environment priorities when possible

Asset Stewardship:
Maintaining the Port’s capital assets and preserving Seattle’s iconic working waterfront

Nearly half of the CIP is dedicated to preservation of existing assets
Draft 2023 to 2027 CIP: $522M

Forecasted 5-Year Spend

5-Year Capital Spend by Business Group
Update on Major Project in Design
T91 Berths 6 & 8 Redevelopment

Scope:

• Berth Reconstruction
  – Removal of existing creosote piles from water column
  – Overall reduction of overwater coverage
  – Slope rehabilitation & stabilization
  – Concrete pile supported replacement pier
  – Boathouse and float reconfiguration
  – Upgraded Electrical Power Supply/ Distribution

• Uplands Improvements
  – Replacement of support office buildings (Port & Tenant)
  – Stormwater upgrades

Estimated Cost: $66 million

Schedule:
Q1 2023: Design Complete
Q2 2023: Permits Issued, Advertise
Q4 2023: Construction Begin
Q2 2025: Construction Complete
Scope: Provide shore power connection for cruise ships while at berth at Pier 66’s Bell Street Pier Cruise Terminal. Power to be provided across Terminal 46 via duct bank and then submarine cable in Elliott bay between terminals. Electrical equipment installed at the south end of Pier 66 will distribute the power to the cruise ship connection.

Estimated Cost: $32.5 million

Schedule:
Q4 2022: Long lead cable and equipment purchases
Q1 2023: Design Completion
Q2 2023: Major Works Contract Advertised
Q3 2023: Construction Begins
Terminal 91 Uplands Development

Scope:
Phase I: Design and documentation will be developed for a Major Phased Development (MPD) permit and to full building permit/construction documents to be executed through construction of approximately 120,000 square feet (SF) of industrial building space with minimal facility infrastructure improvements over approximately six (6) acres of the site.

Estimated Cost:
$77 million for Phase I Building
$14 million for utility infrastructure

Schedule for Phase I:
Q3 2023: Design Complete
Q3 2024: Construction Begin
Q4 2025: Construction Complete
Maritime Innovation Center

**Scope:** restoration and modernization of the Port’s historic Ship Supply Building into a Living Building Challenge-certified facility with advanced sustainability and resiliency features. The project will create 15,000 square feet of space offering an incubator and accelerator environment in support of maritime innovation. A related project will provide site improvements designed to enhance the experience of users and visitors of the Fishermen’s Terminal facility.

**Estimated Cost:** $25 million

**Schedule:**
- Q3 2023: Design Complete
- Q3 2023: Permits Issued, Advertise
- Q2 2024: Construction Begin
- Q3 2025: Construction Complete
Melanie Stambaugh
The Northwest Seaport Alliance (NWSA)
Director of Communications
Multiple Global Issues Impact Volume

The Northwest Seaport Alliance TEU Volumes

Domestic | Export | Import | Total | Trendline

*Twenty-foot equivalent unit (TEU)*
North Harbor Projects Moving Forward

- T-5 Phase 2
- T-18 Upgrades
Dan Thomas
Chief Financial Officer
Public Port, Community Benefit
## 2023 Community Programs

<table>
<thead>
<tr>
<th>Program</th>
<th>2022 Budget</th>
<th>2023 Proposed Budget</th>
<th>2023 Budget Funded by the levy</th>
<th>% of the 2023 Budget Funded by the levy</th>
</tr>
</thead>
<tbody>
<tr>
<td>1) Energy &amp; Sustainability Fund</td>
<td>160</td>
<td>120</td>
<td>120</td>
<td>100%</td>
</tr>
<tr>
<td>2) Airport Community Ecology (ACE) Fund</td>
<td>135</td>
<td>40</td>
<td>40</td>
<td>100%</td>
</tr>
<tr>
<td>3) South King County Community Impact Fund (SKCCIF)</td>
<td>2,195</td>
<td>2,214</td>
<td>2,214</td>
<td>100%</td>
</tr>
<tr>
<td>4) Duwamish Valley Community Equity Program</td>
<td>387</td>
<td>462</td>
<td>462</td>
<td>100%</td>
</tr>
<tr>
<td>5) EDD Partnership Grants</td>
<td>1,200</td>
<td>850</td>
<td>850</td>
<td>100%</td>
</tr>
<tr>
<td>6) Tourism Marketing Support Program</td>
<td>1,750</td>
<td>1,830</td>
<td>282</td>
<td>15%</td>
</tr>
<tr>
<td>7) Airport Spotlight Ad Program</td>
<td>466</td>
<td>466</td>
<td>466</td>
<td>100%</td>
</tr>
<tr>
<td>8) City of SeaTac Community Relief</td>
<td>1,400</td>
<td>1,400</td>
<td>1,400</td>
<td>100%</td>
</tr>
<tr>
<td>9) Maritime Blue (formerly Maritime Innovation Center)</td>
<td>150</td>
<td>150</td>
<td>150</td>
<td>100%</td>
</tr>
<tr>
<td>10) Workforce Development</td>
<td>4,390</td>
<td>5,186</td>
<td>3,785</td>
<td>73%</td>
</tr>
<tr>
<td>a. Youth Career Launch Program (formerly OYI)</td>
<td>1,000</td>
<td>1,000</td>
<td>1,000</td>
<td>100%</td>
</tr>
<tr>
<td>b. Airport Employment Center</td>
<td>1,096</td>
<td>1,517</td>
<td>303</td>
<td>20%</td>
</tr>
<tr>
<td>11) High School Internship Program</td>
<td>496</td>
<td>457</td>
<td>252</td>
<td>55%</td>
</tr>
<tr>
<td>12) Diversity in Contracting</td>
<td>1,836</td>
<td>2,299</td>
<td>300</td>
<td>13%</td>
</tr>
<tr>
<td>a. Small Bus. Accelerator under SKCCIF</td>
<td>250</td>
<td>250</td>
<td>250</td>
<td>100%</td>
</tr>
<tr>
<td>b. DBE/ACDBE/WMBE Training Consultants &amp; Outreach</td>
<td>-</td>
<td>50</td>
<td>50</td>
<td>100%</td>
</tr>
<tr>
<td>13) Equity, Diversity &amp; Inclusion</td>
<td>1,366</td>
<td>1,767</td>
<td>138</td>
<td>8%</td>
</tr>
<tr>
<td>14) Sustainable Aviation Fuels &amp; Air Emissions Program</td>
<td>200</td>
<td>100</td>
<td>100</td>
<td>100%</td>
</tr>
<tr>
<td>15) Low Carbon Fuel Standard Initiative</td>
<td>110</td>
<td>150</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>16) Community Biz Connector (Regional Small Biz Partnerships)</td>
<td>150</td>
<td>350</td>
<td>350</td>
<td>100%</td>
</tr>
<tr>
<td>17) Public Market Study</td>
<td>-</td>
<td>100</td>
<td>100</td>
<td>-</td>
</tr>
<tr>
<td>18) Seattle Aquarium Partnership</td>
<td>-</td>
<td>1,000</td>
<td>1,000</td>
<td>100%</td>
</tr>
</tbody>
</table>

| Sub Total                                    | 16,142      | 18,691               | 11,760                         | 63%                                    |
| Payroll charged to the Levy                  | 483         | 433                  | 433                            | 100%                                   |
| Grand Total                                  | 16,625      | 19,124               | 12,193                         | 64%                                    |
Port Community Program Funding by Activity

**Economic Development**
- Tourism Dept.,
- Spotlight Advertising,
- City Economic grants
- Diversity in Contracting Dept.
- Maritime Innovation
- South King County Fund

**Workforce Development**
- High School Interns
- Workforce Development Department

**Equity, Diversity, & Inclusion**
- EDI Department
- Duwamish Community Equity program

**SeaTac Community Relief**

**Sustainability**
- South King County Fund (continuing ACE Fund)
- E&S Committee
- Low Carbon Fuel Standard
- Sustainable Aviation Fuels
About the Levy

TAX LEVY USES

- General Obligation Bond debt service
- Investments in maritime infrastructure
- Environmental sustainability
- Regional transportation mobility
- Community:
  - Workforce development, partnerships,
  - Grants
  - Near-Port communities
  - Tourism

King County Property Taxes by Jurisdiction, 2022

Port of Seattle 1.2%
County 12.7%
Municipal 14.7%
Local Schools 26.6%
State Schools 31.5%
All Other 13.4%

State Schools 31.5%
Local Schools 26.6%
Port of Seattle 1.2%
All Other 13.4%
Municipal 14.7%
County 12.7%

King County Property Taxes by Jurisdiction, 2022
Tax Levy

In 2023, the median homeowner payment is estimated at $78.0

<table>
<thead>
<tr>
<th>Port of Seattle Tax Levy</th>
<th>2022 Estimate</th>
<th>2022 Actual</th>
<th>2023 Estimate</th>
<th>Change from 2022 Actual</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tax Levy Amount ($ mil)</td>
<td>$81.0</td>
<td>$81.0</td>
<td>$82.7</td>
<td>2.0%</td>
</tr>
<tr>
<td>Median homeowner payments ($)</td>
<td>$72.0</td>
<td>$78.0</td>
<td>$78.0</td>
<td>0.0%</td>
</tr>
</tbody>
</table>

Based on an estimated median King County home value of $830,000 per King County Accessor in 2023.
2023 Budget Commission Timeline

- **2022 Business Plan and CIP Development** (May/June)
- **Budget Development Briefing** (June/July)
- **Budget Briefings** (Sept/Oct)
- **First Reading & Public Hearing for 2022 Budget** (November 8)
- **2nd Reading & Final Passage of 2022 Budget** (November 29)
More about the budget:
https://www.portseattle.org/2023budget

Join us for an Aviation Division briefing on October 13 from 4-5pm.
Your Questions
Thank you