



January 25th, 2023

PortGen Connections New Year New Opportunities

Visit us at <https://www.portseattle.org/business/bid-opportunities>

Program

- Welcome
- Executive Director Remarks
- Economic Development Director Remarks
- 2023 Aviation Projects
- 2023 Maritime Projects
- Additional Opportunities
- WMBE Recognition
- Networking



Stephen Metruck

Executive Director



Dave McFadden

Managing Director, Economic
Development Division



Seattle-Tacoma
International
Airport

2023 Aviation Projects

Eileen Francisco,
Aviation Project Management Group Director

[illegible]

- 5 Star Skytrax Rating
- 75 Minutes MCT
- 45 Minutes – Clocktower to Gate
- Level of Service – Optimum
- Top 25 ASQ World Ranking



Aviation Spend and Utilization

2023 Projected Capital Program: **\$558 million**

5-year CIP 2023 – 2027: **\$4.6 billion**

Baggage Optimization Phase 3



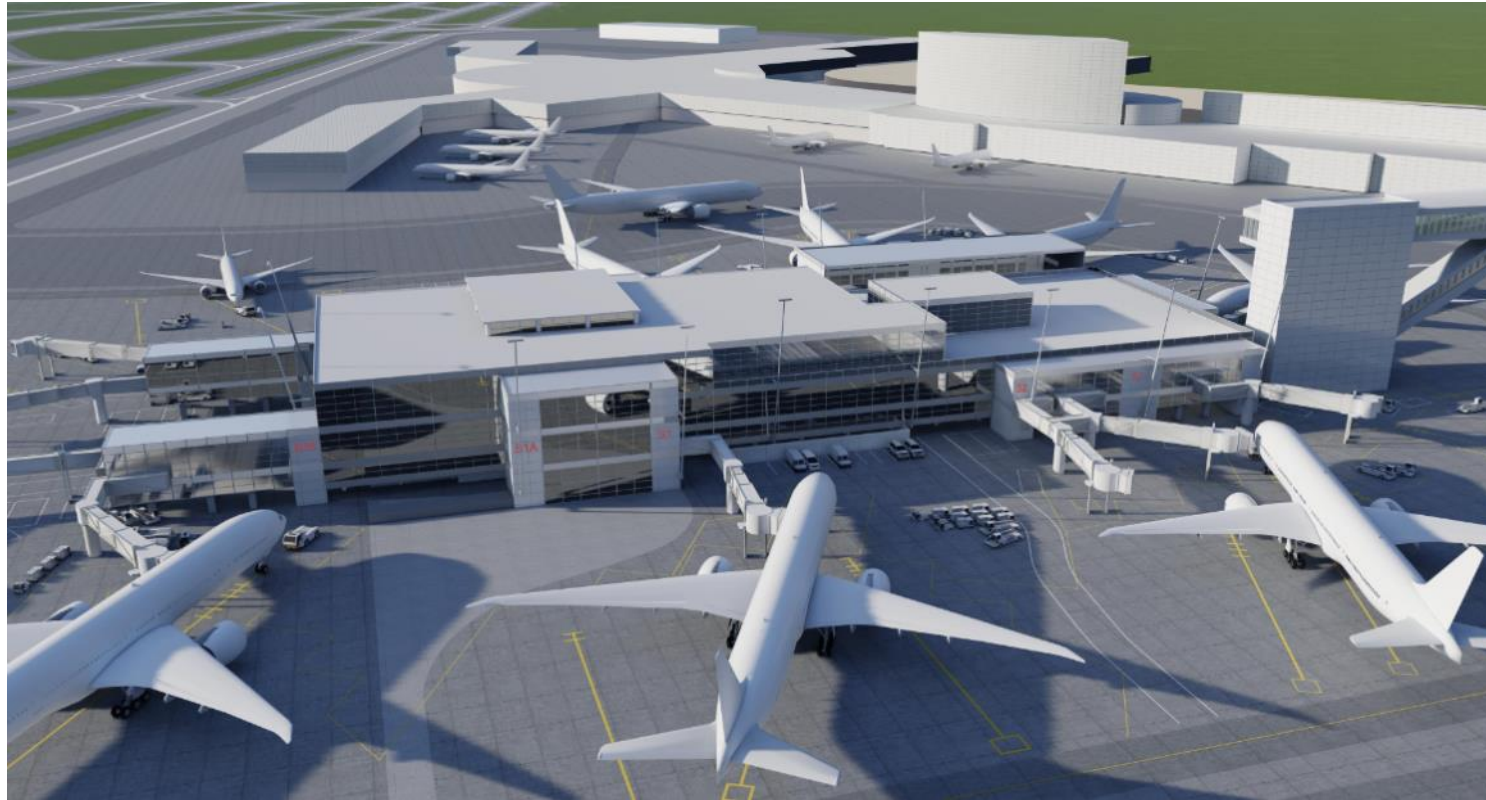
- Allow for complete baggage flexibility
- Accommodate for passenger volume growth and meet TSA safety mandates.
- Tie in all south- end systems to centralized screening and finalize the sortation and ticket counter connections.

Estimated MACC Cost: **\$291.5M**

Info Meeting: **March 14, 2023**

RFP Issue: **April 18, 2023**

South Concourse Evolution Project



- Renovate the existing 50-year-old South Concourse
- Extend the useful life of the building and meet current code requirements.
- Enhance the passenger experience.

Total Project Cost: **\$1.4B**

GC/CM RFQ Due: **March 1, 2023**

Design RFP Due: **February 20, 2023**

Commissioning RFP Due: **April 14, 2023**

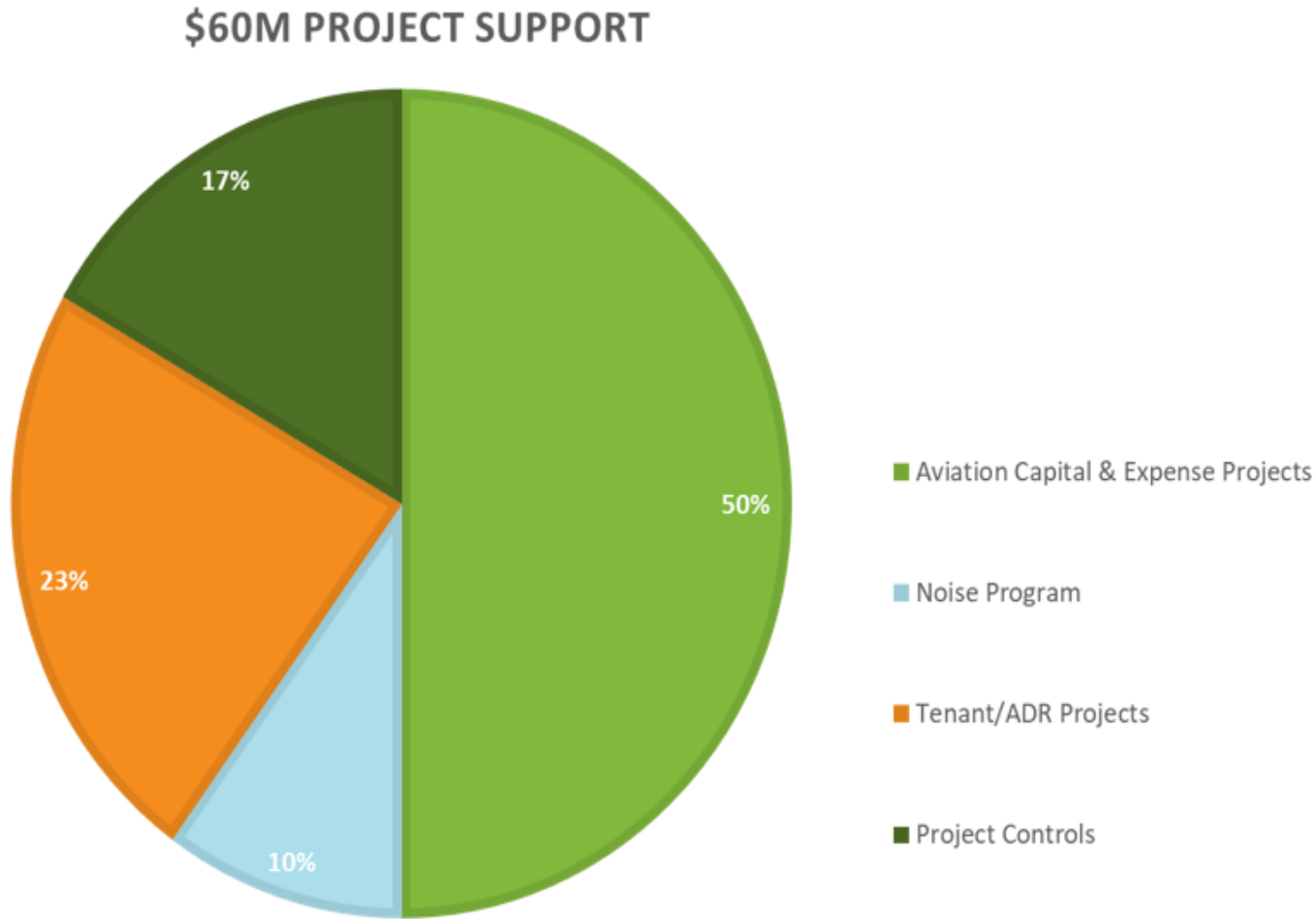
Sound Insulation Apartment Program Phase I



- Mitigate aircraft noise in the communities surrounding the airport
- Phase I construction: provide new sound transmission class doors and windows for 5 apartment complexes (215 units)

Total Project Cost: **\$38.5M**
Bid Advertisement: **Q1 2023**

Tenant and ADR PM Services



- PM resources to support the current 5-year Capital Improvement Program.
- Two contracts PM IDIQ contracts: One for tenant expense, and one for Airport Dining and Retail projects

Total Project Cost: **\$14M**

Target RFP Release: **March 2023**

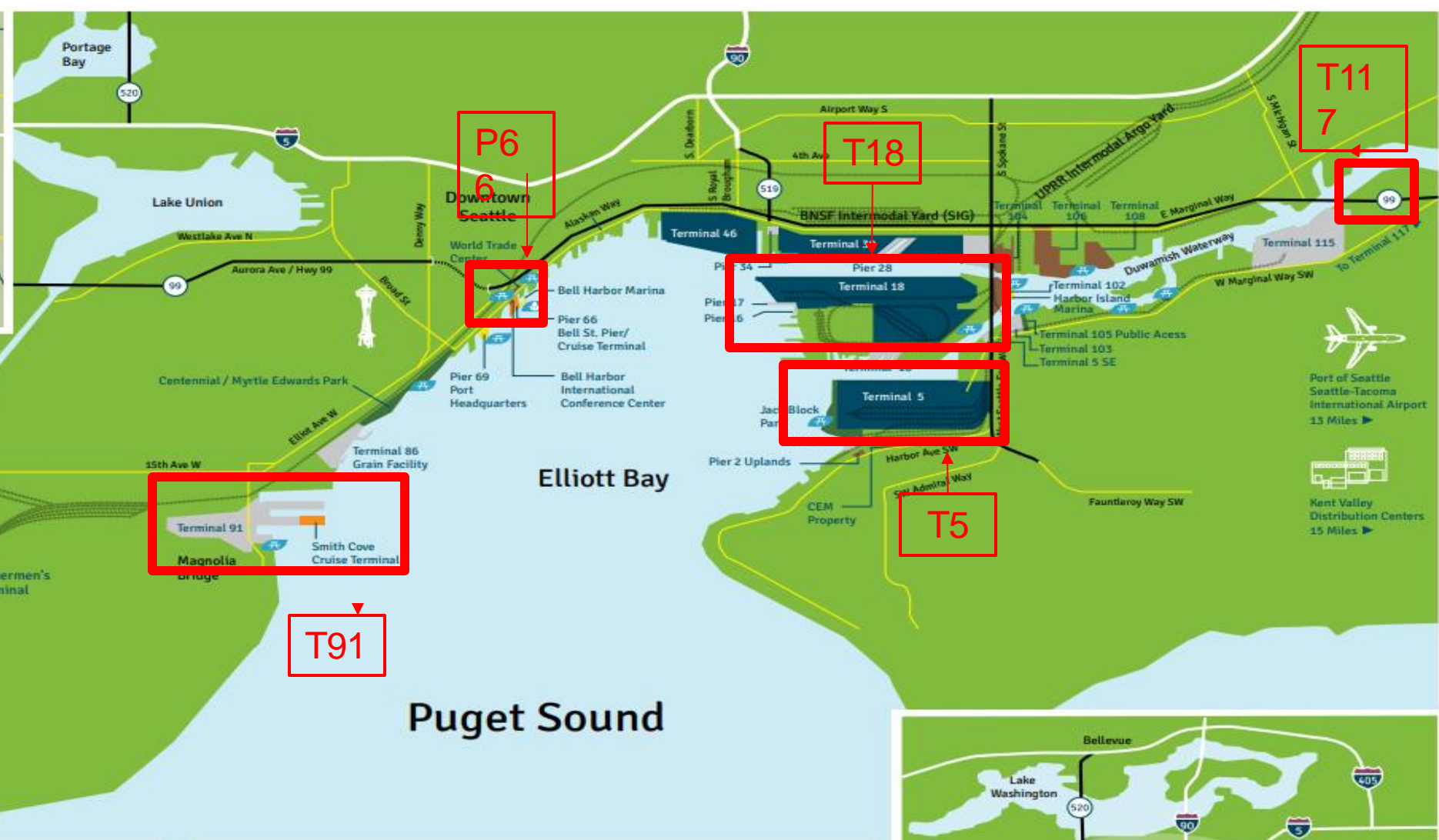
An aerial photograph of Seattle, Washington, showing the city skyline, the waterfront, and Mount Rainier in the distance. The image is used as a background for a presentation slide. A semi-transparent green box with rounded corners is overlaid on the middle of the image, containing the title and name of the speaker.

2023 Maritime Projects

Anne Porter, Waterfront Project Management Director

Maritime Gateway Components





Legend of Map Symbols

	Interstate		Recreational Moorage		Freeway
	State Highway		Public Shoreline Access & Parks		Primary Road
					Secondary Road
					Railroad



Capital Programs

Maritime – Economic Development – NW Seaport Alliance

- 2022 Budget: **\$162 million**
- 2023 Projection: **\$208 million**
- 5-year CIP 2023 – 2027: **\$1.2 billion**

Highlights of upcoming opportunities:

- T91 Upland Development
- T91 Berths 6&8 Redevelopment
- FT NW Dock Improvements
- FT Maritime Innovation Center
- P66 Shore Power
- Asset Preservation Projects in the \$1M to \$20M Range

Terminal 91: Pier & Uplands Developments



New Warehouse Development at Terminal 91

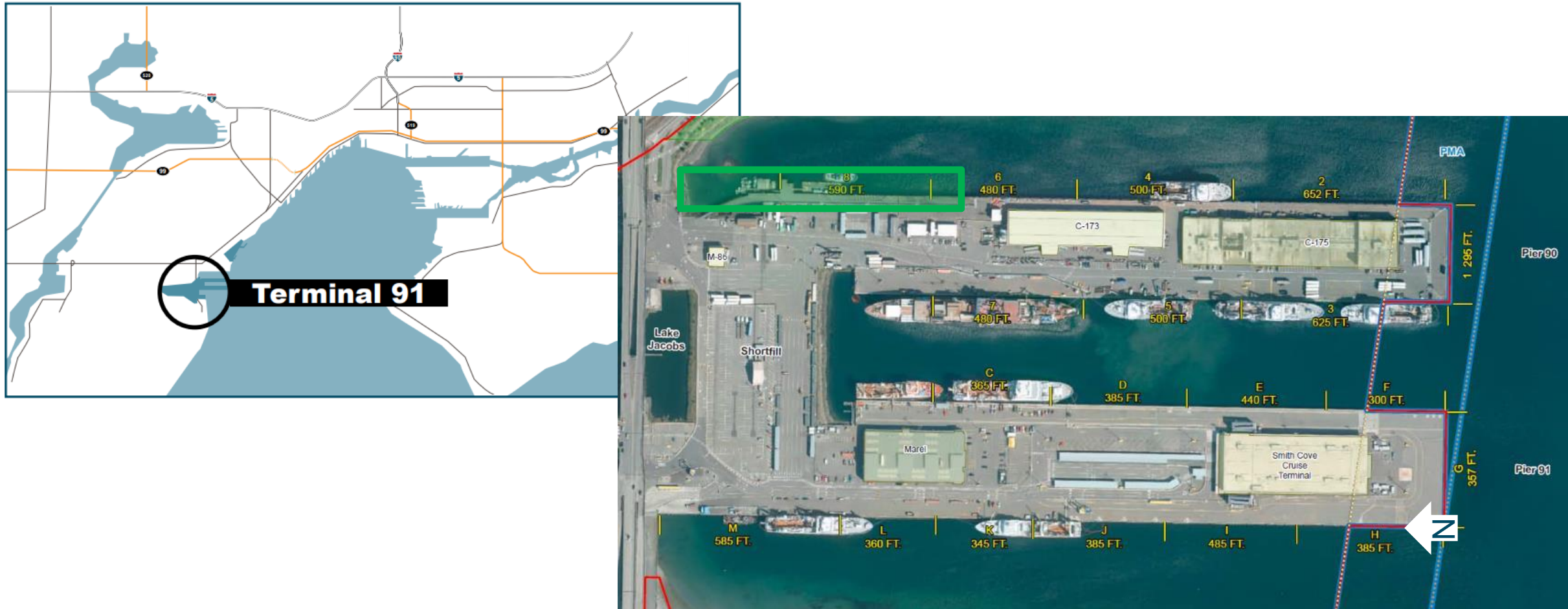
- Phase I – Build 120K sq. ft. new light duty manufacturing and warehousing
- Phase 2 – Develop up to 400K sf over 15- years
- Build to a “core and shell” standard on spec
- Additional plans to build out utilities



Total Project Cost: Estimated \$76M

Advertisement for Bids: Q2 2024

T91 Berth 6&8 - Project Location



Terminal 91 is at the North end of Elliott Bay. The project is located in the NE corner of Pier 90.



Existing Seattle
Ship Supply Building

Fishermen's Terminal

Proposed Building Improvements

- Abatement of regulated materials in existing structure
- Partial existing building demolition (timber structural framework to be preserved)
- Enhancement of structural piles and framework
- Construction of new MINC building core and shell
- Utility services removal and replacement
- New building perimeter and parking lot paving

T91 Uplands / MINC

Potential Subcontracting Opportunities

- Asphalt concrete paving
- Carpentry, cabinets, trim
- Concrete foundations
- Demolition, temporary facilities, hauling
- Electrical/communications
- Foundation excavation & grading
- Interior finishes, painting
- Plumbing
- Solar/sustainability
- Temporary fencing, traffic control
- Water, sewer and stormwater utilities

Pier 66 Shorepower

PIER 66 BELL STREET
CRUISE TERMINAL

SUBMARINE CABLE
TERMINAL 46 / PIER 66

TERMINAL 46



HIM Dock E Replacement



- Replace 23 float dock sections with new heavier duty floats and piles
- Refurbish 55 remaining float
- Demolish and replace Dock-E's existing North Pier

Total Project Cost: \$4.8M

Target Advertisement: Q2 2023

Pier 66 Fender System Rehabilitation

- Take 26 fender panel assemblies to an off-site facility to be refurbished
- Replace or rehabilitate damaged elements
- Replace 6 foam-filled floating fenders and their attachment hardware



Total Project Cost: \$8.1M

Bids Due: February 9, 2023

Maritime Industrial Center Electrical Infrastructure Replacement



- Upgrade external electrical infrastructure
- Replace numerous main switchgear and panelboards, circuit breakers, transformers, and associated conduits and utility vaults

Total Project Cost: \$6.4M

Target Advertisement: Q3 2023

Shilshole Bay Marina X Dock Rehabilitation



- Rehabilitate support pile system
- Replace 20 existing creosote timber piles with a steel pile frame
- Retain the current superstructure

Total Project Cost: \$1.7M

Targeted Advertisement: Q3 2023

How to Engage

Emily Ho

Diversity in Contracting
Program Manager

Additional Opportunities

- Construction
 - Small Works
 - Sign up to the roster
 - [More information: bit.ly/3kF9OCr](https://bit.ly/3kF9OCr)
 - Job Order Contracting
 - Attend Centennial Outreach Event Q2
- Consulting contracts
 - Personal Services (e.g. project management, studies, program administration)
- Goods and Services

Steps to Take

For General Information

1. Register on VendorConnect
2. Sign on to Diversity in Contracting mailing list

For specific projects

1. Reach out to Project Plan holders on VendorConnect
2. Become a Plan Holder on VendorConnect
3. Attend informational/pre-bid meetings

2023 PortGen Trainings and Events

Learning Opportunities

101 PortGen: Essentials for Working at the Port	February, May, August, November
201 PortGen Technical Assistance	Fall 2023
301 Business Accelerator Mentorship Program	Fall 2023

Project-Specific Opportunities & Networking Opportunities

C1 Project - Turner	March 2
A&E WMBE/Prime Networking	March
Project First Looks	101 Sessions, April, July, October
SEA Industry Day	June
Maritime Industry Day	September

WMBE Partner Recognition

2022 New WMBE Partners

- Apex Electrical Group LLC
- Bellevue Commercial Real Estate And Construction Services LLC
- BF Foods
- Casco Bay Engineering
- Cold Coast Accounting
- Contemporary Home Services Inc
- Engineering Remediation Resources Group Inc
- Guiselle Aldrete LLC
- HBB Landscape
- HVAC Double Check
- Industry Sign and Graphics
- JVA Art Group
- Leon Environmental
- Lights Inc
- Minar and Northey LLP
- MindLink Resources, LLC
- OneVibe Media
- Prima Pacific LLC
- Puget Sound Traffic Control LLC
- Reign City Services LLC
- Renee Moilanen
- Rock Project Management Services LLC
- TRIO Group Northwest
- Weinbaum Management Group

THANK YOU!

