



July 31, 2024

# Planes, Trains and Automobiles



- **Welcome & Introductions**  
Emily Ho, Community Engagement and Training Program Manager
- **Port of Seattle – DBE Program Overview**  
Lisa Phair, Disadvantaged Business Enterprise Manager  
Christina Burdett, Shaun Gough, Heather Bornhorst
- **Sound Transit – DBE Program Overview**  
Alex Stapnes, Economic Development Specialist
- **Washington State Department of Transportation – DBE Program Overview**  
Nina Jones, Assistant Director Business Diversity and Inclusion
- **Office of Minority and Women Business Enterprises**  
Wilbert Pina, Certification Supervisor & Nicky Budnuchit, Linked Deposit Manager
- **Networking**

# Diversity in Contracting

**Lisa Phair** | DBE Program Manager

# Diversity in Contracting Programs

## **Women and Minority Business Enterprise (WMBE) Program – Non-Federal**

- Set aspirational WMBE goals
- Inclusion Plans
- Conduct affirmative efforts
- Monitor goal attainment

## **Disadvantaged Business Enterprise (DBE) Program - Federal**

- Set overall three-year goal
- Increase DBE participation on FAA-funded Port projects
- Informational sessions and technical assistance

## **Community Engagement and Training**

- PortGen Events
- Advanced PorGen Workshops
- Business Accelerator Cohort Program

# Diversity in Contracting Purpose

Advance equity and address contracting disparities by increasing the utilization of Women Minority Business Enterprises and other disadvantaged firms

## Five-year Policy Benchmarks:

- Increase to 15% the amount of spend on WMBE contracts within 5 years (Baseline was **5.3%**)
- Triple the number of WMBE firms doing business with the Port (Baseline was **118**; Goal is **354**)

## What is the Program?

- Federal program applicable to projects with federal funding
- Purpose: Ensure DBEs have equal opportunity to compete for contracts, subcontracts, and agreements in the award and administration of contracts.
- Other agencies with DBE programs
  - WSDOT
  - Sound Transit

## What is a DBE?

- For-profit small business (<\$30.72M)
- At least 51% owned by socially and economically disadvantaged individual(s) (personal net worth <\$2.047M)

## Who provides certification?

- Contact the Office of Minority and Women Business Enterprises (OMWBE) to get certified

## Register in Vendor Connect:

The Port's Procurement & Contracts information database. VendorConnect allows firms interested in doing business with us to access a one-stop resource portal for our contracting opportunities. External users have the ability to:

- Reach Port buyers and Procurement Specialist
- Receive emails about Port events and business opportunities
- View the contracting event calendar
- Market their business to Port staff and external businesses, including primes seeking subcontractors to partner with on upcoming contracts.

Visit us at <https://www.portseattle.org/business/bid-opportunities>

## Welcome to the Port of Seattle VendorConnect

**Due to the everchanging COVID-19 situation and the healthcare professional and state guidance provided, all public gatherings, such as pre-bid meetings and bid openings will be held virtually. This information will be provided in more detail as it applies to the particular requirement and interested vendors should monitor VendorConnect closely for changes.**

Port of Seattle VendorConnect provides procurement and contract information for construction, consulting, and goods and services. This is also the one stop location for registering to be on the following rosters: small works (construction less than \$300,000), consulting services, and goods and services.

To begin, you must register yourself and then find or add your business. If you were in our old system, and this is your first time logging in you must recreate your login account. To do this, click the "REGISTER/LOGIN" button below, then the "Sign up now" link on the login screen.

[REGISTER/LOGIN](#)

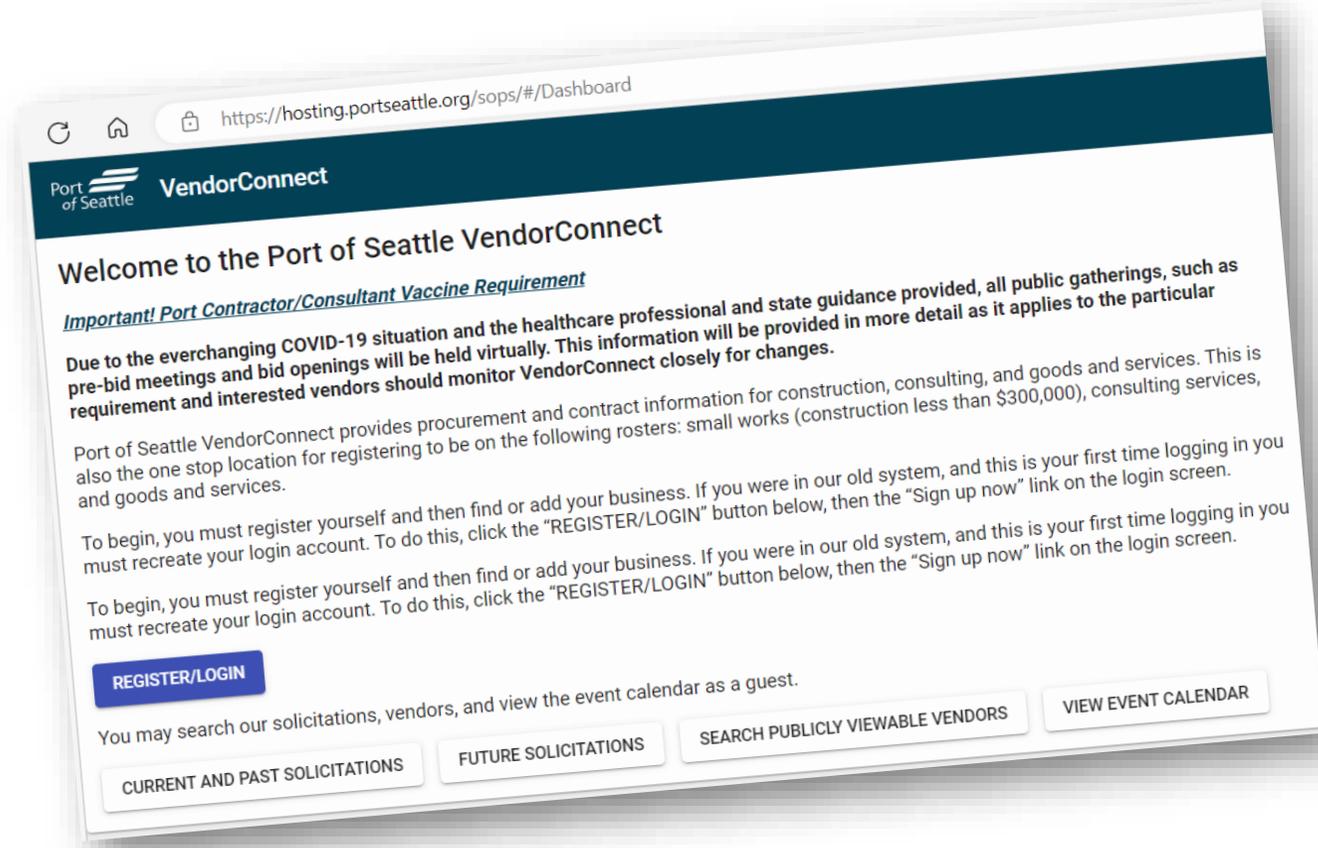
You may search our solicitations, vendors, and view the event calendar as a guest.

[CURRENT AND PAST SOLICITATIONS](#)

[FUTURE SOLICITATIONS](#)

[SEARCH PUBLICLY VIEWABLE VENDORS](#)

[VIEW EVENT CALENDAR](#)



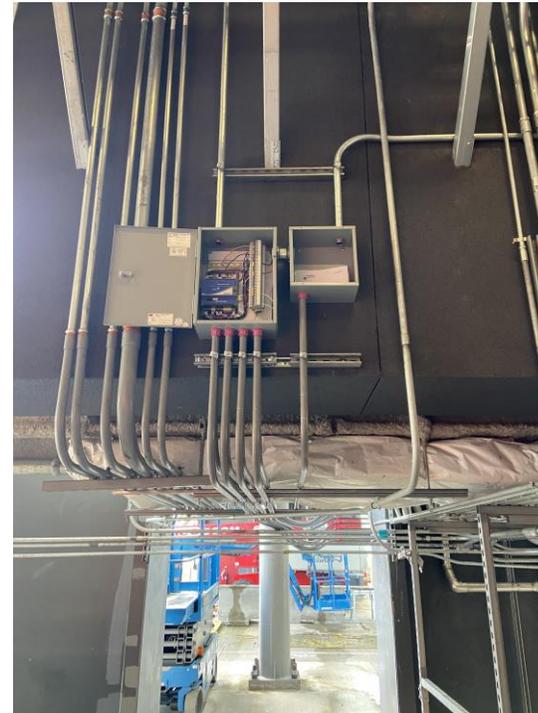
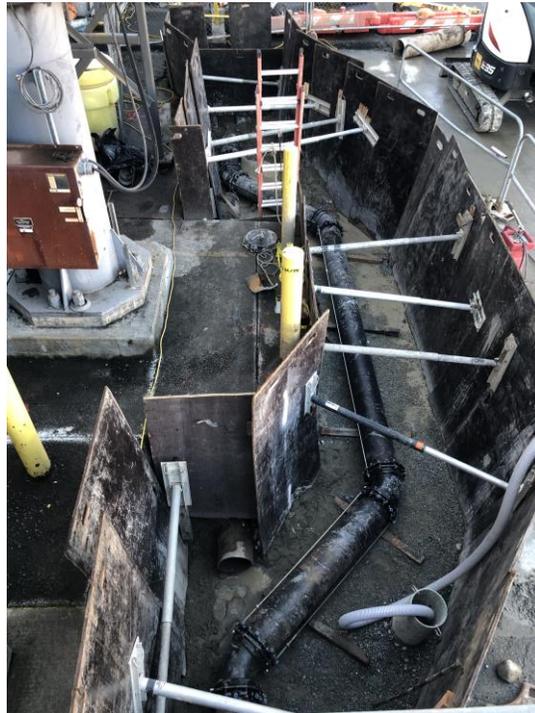
## What you need to register:

1. Valid email address
2. Federal Tax ID # or EIN #
3. UBI #
4. NAICS code

Then, select the Small Works Roster in order to be notified of future construction bid opportunities in the NAICS codes you registered under.

The Port will activate your account within one to two business days.

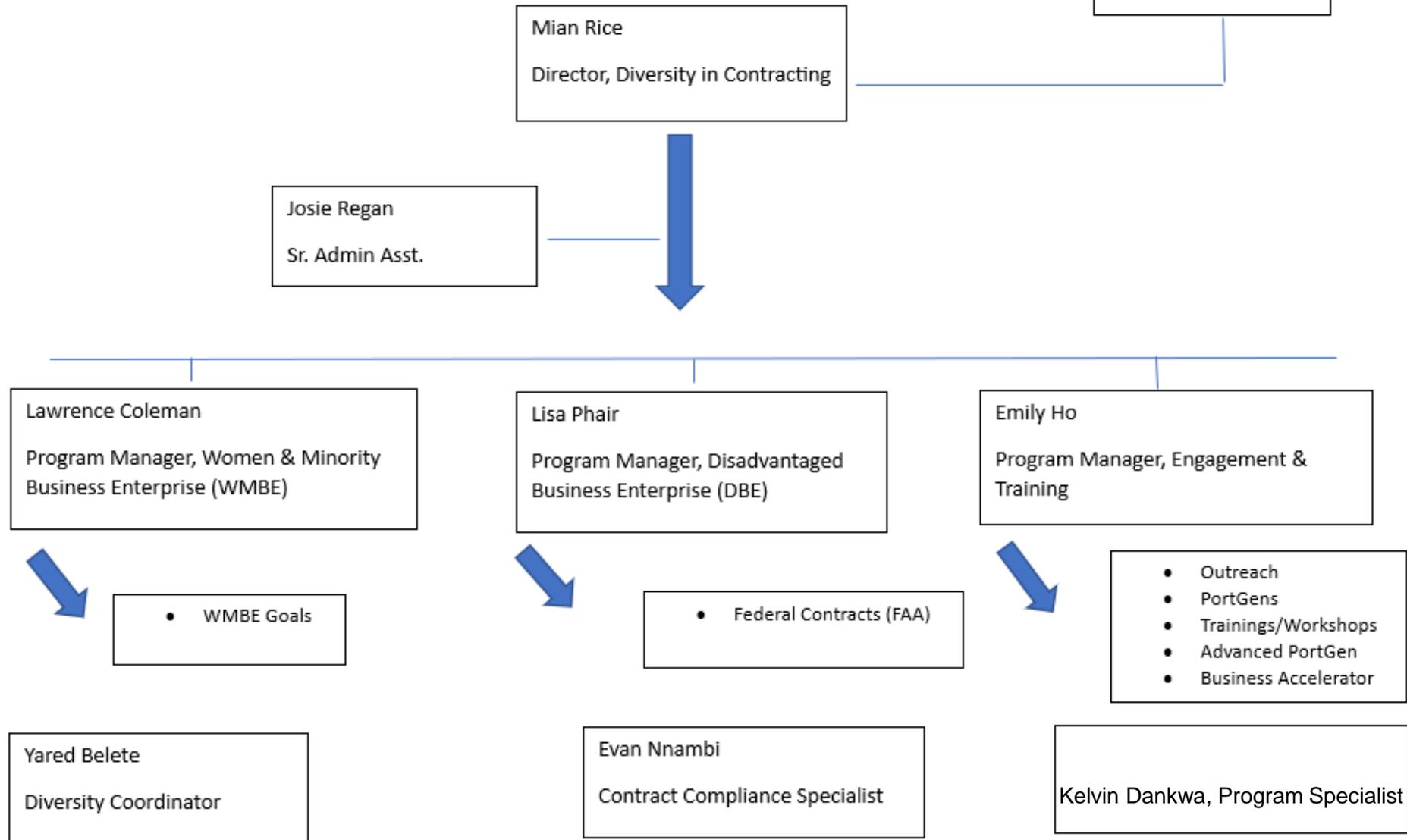
- Contractor expertise is essential to our projects
- On-call / unit price contracts: \$350,000
- Register on Vendor Connect for future solicitations



## Typical Contracts Used

- ASBESTOS ABATEMENT
- ELECTRICAL (\$300K + \$1M)
- TELECOMMUNICATIONS
- MECHANICAL (HVAC/PLUMBING)
- GENERAL CONTRACTOR
- FIRE PROTECTION
- ASPHALT PAVING & ROAD STRIPING
- CRANE SERVICES
- DOCK & PILING
- FLOOR COVERINGS
- FENCE ERECTION
- \*SPECIALTY WORK\*

# Diversity In Contracting Org Chart



Project Name	Contract Type	Cost Estimate	WMBE Goal	Advertise Date	Presenter
Parking Garage Low Voltage	Construction	\$6.5-7.5M	TBD	Sept 2024	Christina Burdett
Food Incubator Kiosks	Construction	\$2.5M - \$3.5M	15%	Nov 2024	Shaun Gough
Upper Drive Traffic Attenuator	Construction	\$300k to \$600k	TBD	Nov 2024	Heather Bornhorst

# Parking Lot Low Voltage

Christina Burdett

Capital Project Manager

AV Project Management Group

[burdett.c@portseattle.org](mailto:burdett.c@portseattle.org)

# Project Overview

## **Project Objective**

Update Electrical Infrastructure, Improve Safety and reduce the risk of failures and outages at STIA

## **Project Overview**

Renew and/or replace existing normal and emergency low voltage (480/277V and 208/120V) electrical distribution equipment within the parking garage at STIA

**Estimated Cost Range:** \$6.5 - 7.5M

**Anticipated WMBE/DBE Percentage:** TBD (was 15% for design)

# Project Purpose

- Renew & replace electrical equipment throughout the STIA parking garage
- Equipment in the Parking Garage have several common issues:
  - Beyond service life (40+ years in many cases)
  - Poor condition
  - Obsolescence / no spare parts available
  - Code compliance
  - Arc Flash warning labeling
  - Lack of available spare circuit breakers
  - Lack of available space in existing electrical rooms
  - Panels with no individual disconnecting means (daisy-chaining)
  - working clearance
- This project will update Electrical infrastructure, improve safety, and reduce the risk of failures and outages at STIA

# Project Scope

- Replace electrical panels in STIA parking garage that are both beyond their end-of-use and no longer meet current National electrical code (NEC) requirements  
Approx. 80 electrical panels:
  - New panels to be installed in the existing panel's locations if the existing does not meet code
  - New metering will be provided in all replaced panelboards, along with connection to the STIA metering network
- Electrical Rooms:
  - Doors to be replaced by new doors with panic hardware
  - Some doorways enlarged to meet code requirements, requires sawcutting existing concrete panels
- Upgrade fire protection & HVAC systems as necessary to support electrical equipment
  - New Exhaust fans installed in electrical rooms that have heating concerns
  - New Air handling unit installed for a power center room
  - FSDS and Fire caulking of wall penetrations installed in power center room, electrical rooms
- Some abatement required - asbestos-containing sealant discovered around doors
- Other project elements include Circuit tracing and Shared neutrals investigation

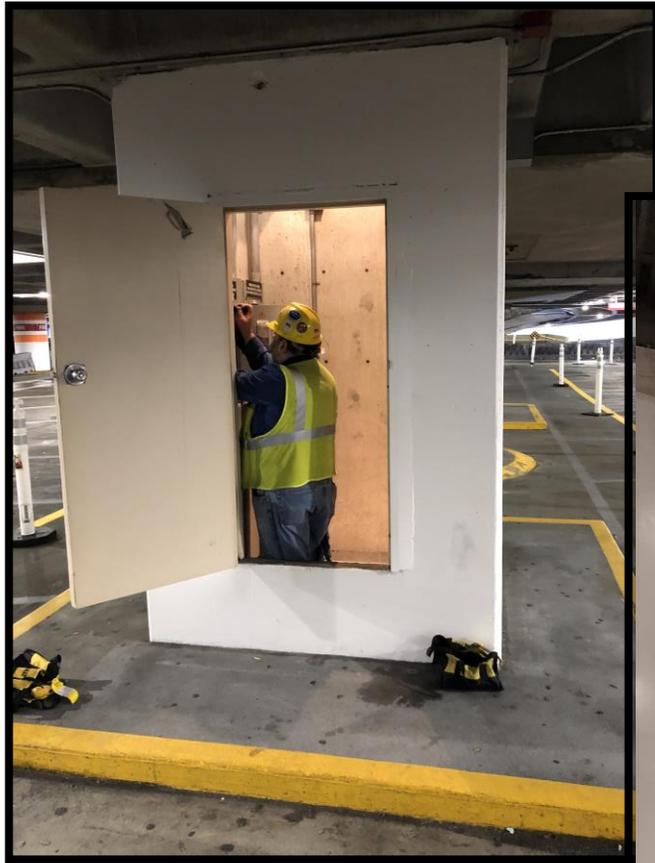
# Location – STIA Parking Garage



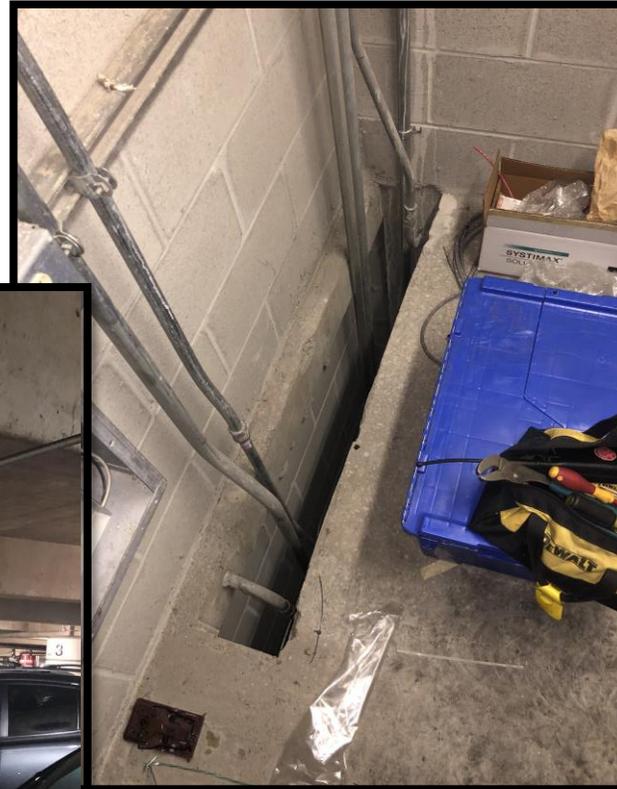
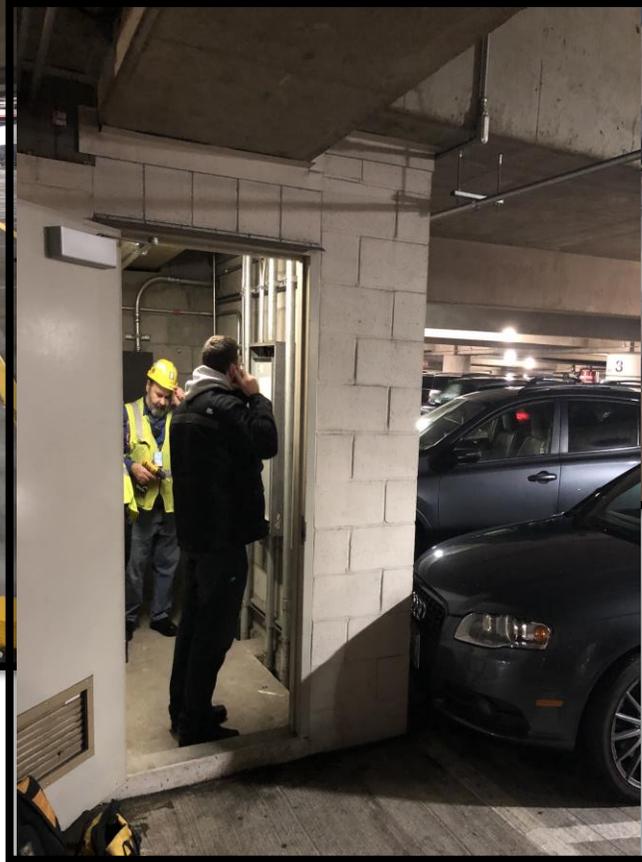
Parking  
Garage



# Current State Picture

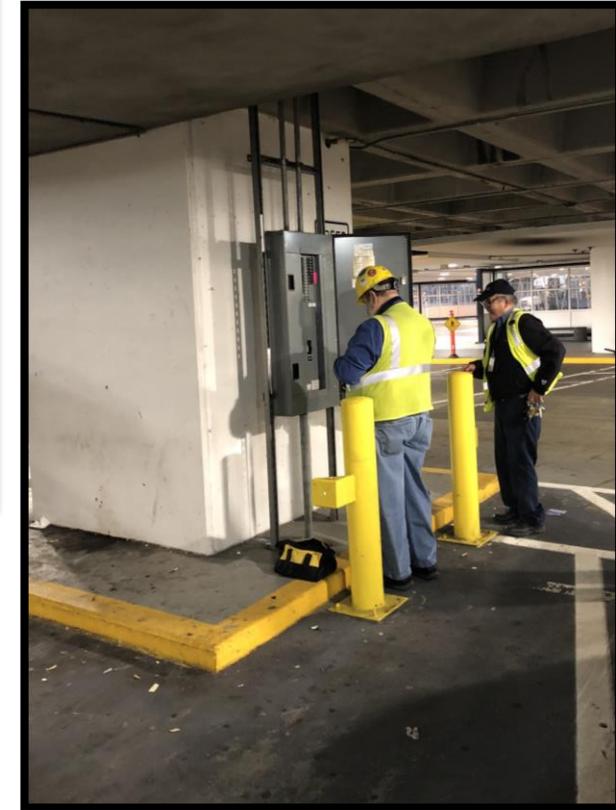


Parking Garage "Doghouses"  
house electrical equipment,  
note dropped access



Conduit shaft for  
between floor access,  
needs to be capped

Additional electrical  
equipment located externally



# Components of Interest (Trades)

- Electricians
  - Communications
  - HVAC (some HVAC work on project)
  - Abatement
- 

# Schedule

<b>Milestone</b>	<b>Estimated Date</b>
Commission Authorization	Sept 10, 2024
Advertisement Released	Sept 30, 2024
Construction Begins	January, 2024
Substantial Completion	February, 2027
Physical Completion	April, 2027

# Food Incubator Kiosks

Shaun Gough

Contractor

AV Project Management Group

[gough.s@portseattle.org](mailto:gough.s@portseattle.org)

# Project Overview

## **Project Purpose:**

Provide two Port-furnished, owned, and fully maintained full-service kitchen spaces for Airport, Dining and Retail (ADR) to lease to small business food and beverage operators.

## **Project Background:**

These food and beverage kitchens will offer passengers a more diverse offering of dining options, that aligns with the Port Century Agenda Objective to increase career and business opportunities for local communities in all port-related industries.

**Estimated Cost:** \$2.5 - \$3.5 M

**WMBE Goal Percentage:** 15%

# Project Scope

- Two locations: Concourse B & Central Terminal.
- Typical food service buildout: new lighting, signage, ceilings, storefront finishes, flooring, casework, kitchen equipment, furniture, and Mechanical, Electrical and Plumbing infrastructure to support the future operations.

# Current State Pictures

Concourse B (CB-04)



Central Terminal (CT-02)



# Components / Trades of Interest

- Framing and Drywall
- Casework
- Paint
- Tile Flooring and Walls
- Food Service Equipment
- Plumbing
- Mechanical
- Electrical

# Project Schedule

Item (Feel free change items shown as appropriate)	Anticipated Date
Advertisement Period Begins	11/1/2024
Construction Begins (NTP)	2/27/2025
Substantial Completion	8/24/2025
Physical Completion	10/30/2025

# Upper Drive Traffic Attenuator

Heather Bornhorst,  
Capital Program Leader  
AV Project Management Group  
[bornhorst.h@portseattle.org](mailto:bornhorst.h@portseattle.org)

# Project Overview

## **Project Purpose:**

Replace damaged traffic attenuator at the south end of Departures (Upper Drive or Ticketing level)

**Estimated Cost:** \$300,000 to \$600,000

**WMBE Goal Percentage:** TBD

# Project Scope

- Demolition (existing damaged traffic attenuator and short wall, signage lighting)
- Limited paving / striping
- Installation of new traffic attenuator system (static system)
- Upgrade existing signage (overhead signs)

# Current State Pictures

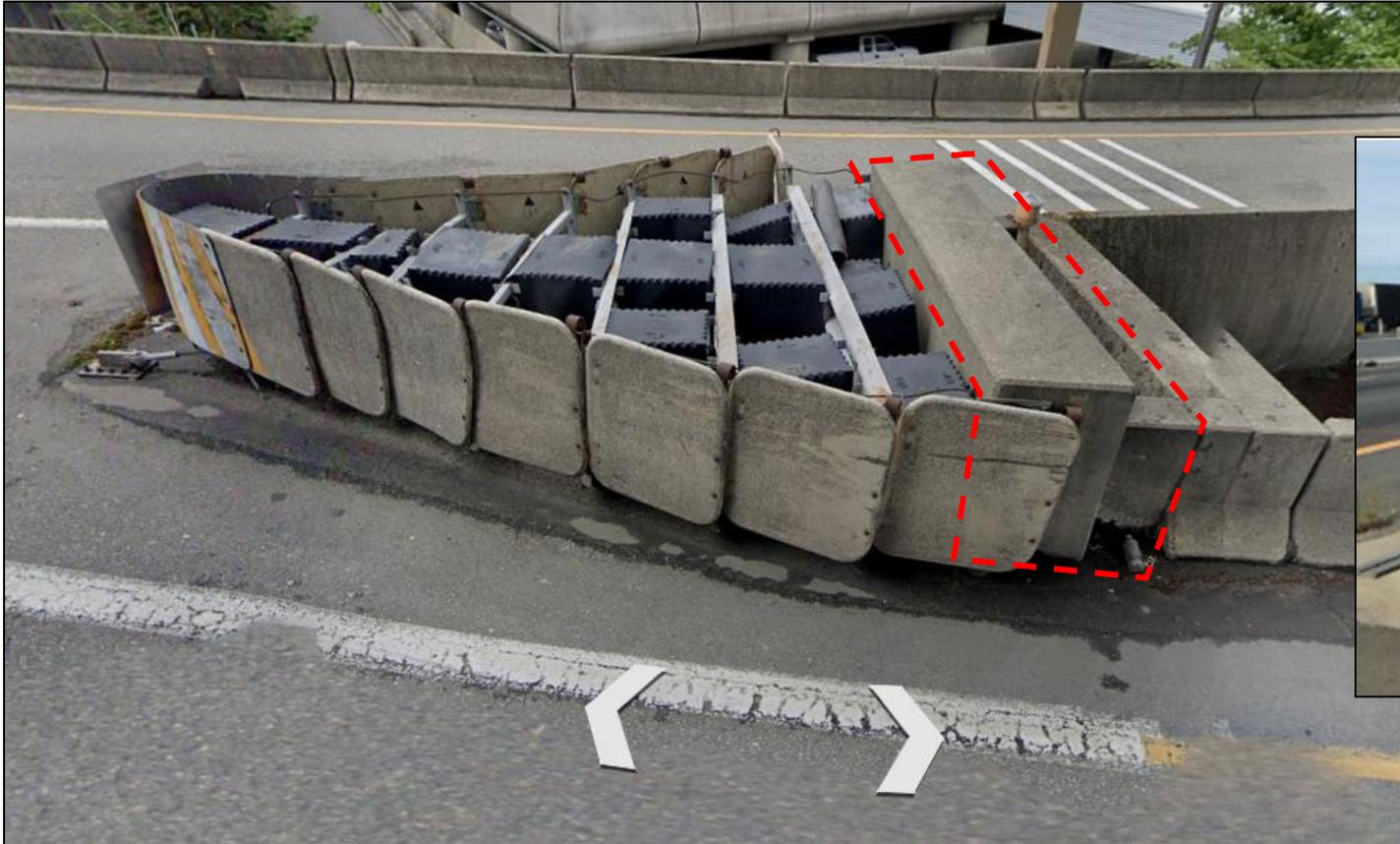


First Overhead Sign Structure



Second Overhead Sign Structure and Attenuator

# Current State Pictures



Damaged Attenuator and Wall to be Demolished



Exemplar Static System  
(Barrels of Sand/Water)

# Components / Trades of Interest

- Site Preparation (238910)
- Highway, Street and Bridge Construction (237310)
- Power and Communications (237130)

# Project Schedule

Item	Anticipated Date
Advertisement Period Begins	November 2024
Construction Begins (NTP)	March 2025
Substantial Completion	May 2025
Physical Completion	July 2025

United States Department of Transportation (USDOT) – US Office of Civil Rights DBE Program  
<https://www.transportation.gov/civil-rights/disadvantaged-business-enterprise>

Office of Minority Women’s Business Enterprise (OMWBE) Washington  
<https://omwbe.wa.gov/>

49 CFR Part 26  
[https://www.ecfr.gov/cgi-bin/text-idx?tpl=/ecfrbrowse/Title49/49cfr26\\_main\\_02.tpl](https://www.ecfr.gov/cgi-bin/text-idx?tpl=/ecfrbrowse/Title49/49cfr26_main_02.tpl)

Department of Labor  
[www.dol.gov](http://www.dol.gov)

Federal Aviation Administration  
[www.faa.gov](http://www.faa.gov)

Port of Seattle – Diversity in Contracting  
<https://www.portseattle.org/business/bid-opportunities>

# Upcoming Events & Training Opportunities

Date	Event	Location
<b>Aug 12 Applications Due Sept 10 – Dec 3</b>	Business Accelerator Mentorship Program	Pier 69
<b>September 12 – October 10</b>	Advanced PortGen Workshops	Online
<b>September 12</b>	Regional Contracting Forum	Seattle Center
<b>September 18</b>	Aviation Maintenance PortGen	SEA Distribution Center
<b>October 17</b>	Maritime Industry Day	Pier 69
<b>December 10</b>	Port of Seattle Year End Celebration	Pier 69

# *Working with Sound Transit*

*Planes, Trains and Automobiles*

07/31/24

Alex Stapnes  
Economic Development Specialist



# ***AGENDA***

**Typical Contracting Opportunities**

**Accessing Contracting Opportunities**

**Connecting with Sound Transit**

**Key notes**

**Upcoming Procurements**

**Helpful Links**





# ***Sound Transit***

## **Vision**

Enthusiastically transforming the map of Central Puget Sound. Making our transit service as iconic to our region as the Space Needle, Mount Rainier and ferries.

## **Mission**

Connecting more people to more places to make life better and create equitable opportunities for all.

# Leveraging Opportunities Between Agencies

	Sound Transit	WSDOT	Port of Seattle
<b>DBE Program</b>	YES	YES	YES
<i>OMWBE DBE Certification</i>	YES	YES	YES
<b>Small Business Program</b>	YES	YES	YES
<i>OMWBE Certification</i>	YES	YES	YES
<i>King County SCS Certification</i>	YES	NO: DES	NO: Self-Certified
<b>Registration System</b>	YES: Biddingo	NO	YES: Vendor Connect
<i>NAICS Codes</i>	YES	YES	YES
<b>Small Works Roster</b>	YES: MRSC	YES: MRSC	YES: Vendor Connect
<b>Job Order Contracts (JOCs)</b>	YES	YES	YES
<b>B2GNow</b>	YES	YES	NO
<b>Prompt Payment</b>	YES	YES	YES
<b>Technical Assistance Program</b>	YES: CBMPP	YES: CBMPP & MBDA / TABOR 100 Program	YES: Port Gen & Accelerator Programs

# *Types of Work at Sound Transit*

# *Contracting Opportunities with Sound Transit*

## Goods & Services

IT  
Janitorial  
Maintenance  
Rolling Stock  
Non-Revenue Vehicles  
Equipment  
Financial Services

## Architectural & Engineering

Engineering Services  
Architectural Services  
Design  
Environmental  
Value Engineering  
Noise Monitoring  
Surveying  
Mapping  
Vibration Monitoring  
Estimating

## Construction

Electrical  
Plumbing  
HVAC  
Trucking  
Landscape  
Horizontal/Vertical  
Traffic Control  
Site Security  
Construction Management

# Most Highly Utilized NAICS Codes on ST Contracts (Q2 2022 – Q2 2024)

NAICS Code	Work Description	# Contracted	\$ Contracted
541611	Administrative Management and General Management Consulting Services	20	\$107,132,966.00
541330	Engineering Services	12	\$137,274,699.50
238210	Electrical Contractors and Other Wiring Installation Contractors	12	\$22,859,785.80
541690	Other Scientific and Technical Consulting Services	10	\$41,957,769.00
541990	All Other Professional, Scientific, and Technical Services	9	\$25,265,324.57

NAICS Code	Work Description	\$ Contracted	# Contracted
237990	Other Heavy and Civil Engineering Construction	\$643,695,984.04	4
236220	Commercial and Institutional Building Construction	\$472,407,778.91	7
485119	Light Rail Systems (except mixed mode), commuter	\$261,426,703.00	5
485113	Bus and Other Motor Vehicle Transit Systems	\$202,108,219.00	2
541330	Engineering Services	\$137,274,699.50	12

***Creating Opportunity  
& Equal Access***

# *Objectives of Economic Development*

*Leverage our purchasing power to drive inclusion.*

## **DBE PROGRAM**

Federally funded contracts

Narrowly tailored / Disadvantaged  
Businesses Enterprises (DBEs)

DBE Certification  
(OMWBE)

## **SMALL BUSINESS PROGRAM**

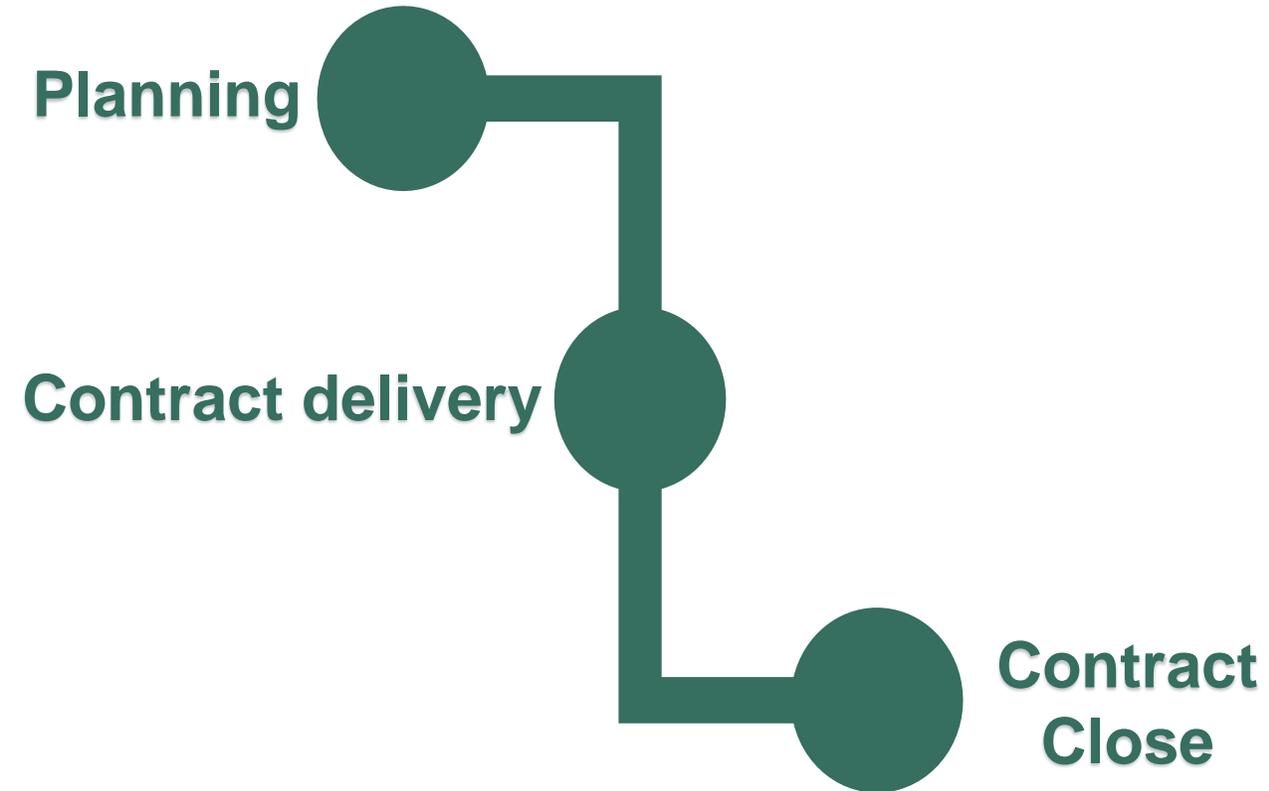
Contracts without federal funds

Focus on Small Businesses inclusion

Based SBE Standards; OMWBE –  
DBE / MBE / WBE / SEDBE / SCS

# ***DBE and Small Business Program Elements in Contracts***

- Reviewing procurement(s) for accessibility
- Establishing DBE/SBE goals based on funding source and availability
- Compliance monitoring
- Ensure that goals are met, and subcontractors fully utilized



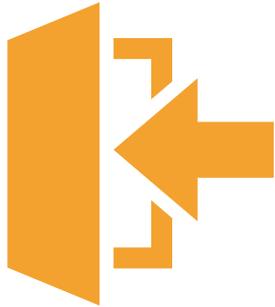
***Connecting with Sound***  
***Transit: Biddingo***

# Procurement System: Biddingo



**All guests** to our site can view:

- Solicitations
- Bid results and solicitation award information.



**Register onto the system in order to:**

- Receive email notifications about upcoming projects in your field(s) of interest.
- Ability to download solicitation documents, associated addenda and information about how to respond to the solicitation.

# ***Biddingo Registration: Key Steps***

## **Step 1**

- **Identify and Select Commodities**
- Select Categories: NAICS

## **Step 2**

- **Vendor Form**
- Set up User-Name / Password
- Registrant Information
- Company Information & Small/ Disadvantaged Information

## **Step 3**

- **Verification & Submittal**
- Prompted to verify information, and submit
- Receive confirmation message



## Sound Transit

Sound Transit (Central Puget Sound Regional Transit Authority) has partnered with Biddingo.com to provide information regarding contracting opportunities at Sound Transit. All guests to our site can view solicitations, bid results and solicitation award information. If you are interested in working with Sound Transit please register using the Vendor Registration button below in order to receive email notifications about upcoming projects in your field(s) of interest. Doing so will enable you to download solicitation documents, associated addenda and will contain information about how to respond to the solicitation. Sound Transit is an Equal Opportunity Employer and encourages Minority, Women and Disadvantaged

Business Enterprises to participate in the competitive procurement process. Firms are also advised that Sound Transit expects contractors, consultants, and vendors to adhere to certain Sound Transit policies while on Sound Transit's premises or when communicating with Sound Transit employees. In addition to advertising contract opportunities here on the agency's solicitation web site, it is also Sound Transit's policy to advertise solicitations greater than \$250,000 in the Daily Journal of Commerce. This site is intended to meet the requirements of RCW 39.04.155.

Vendor Registration



<https://portal.biddingo.com/landingpage/soundtransit>



***Right Sized Opportunities***

# *Small Work with Sound Transit*

The Small Works Roster will serve as a list of firms available to perform Sound Transit public works projects estimated to cost less than \$350,000.

To register for Sound Transit's Small Works Roster, visit <https://mrscrosters.org> and select Sound Transit (Central Puget Sound Regional Transit Authority) from the MRSC Public Agency list.

# 2023 Small Works Awards

## Small Works Roster Summary

Generated on: 3/13/2024 at:10:34:05AM



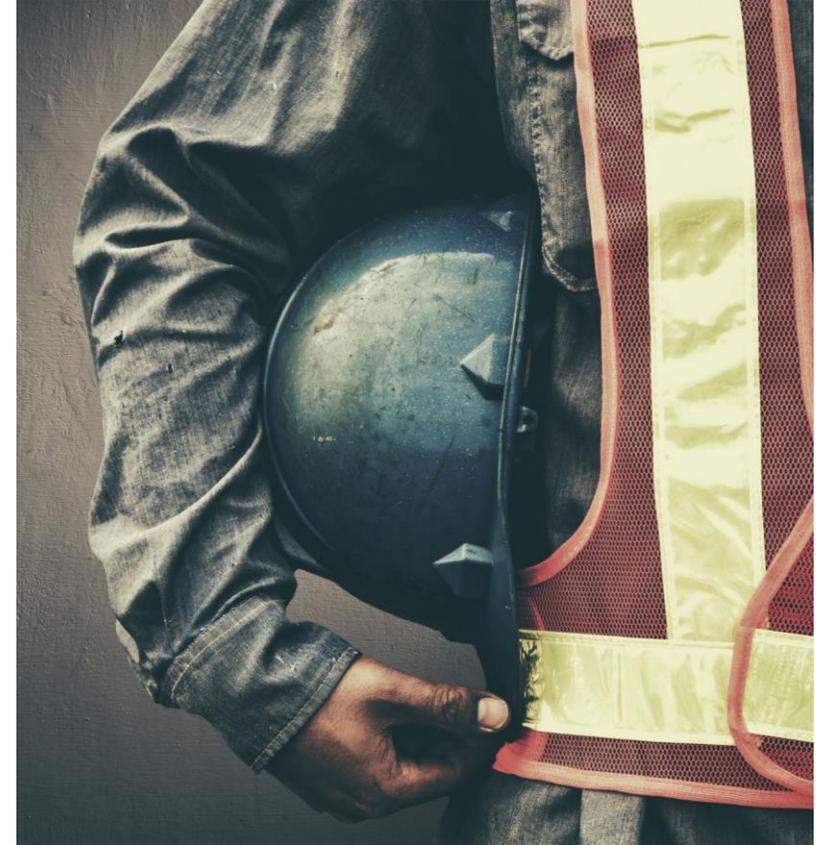
Including all SWR POs opened between 1/1/2023 and 12/31/2023

<u>Procurement Number</u>	<u>PQ Number</u>	<u>Vendor/Contractor</u>	<u>Title</u>	<u>Award Date</u>	<u>Award</u>
RTA/SW 0211-23	209825	TRANSBLUE LLC	SW 0211-23 Auburn Sta Landscap	12/04/2023	\$0.00
RTA/SW 0210-23	209814	ATWORK! COMMERCIAL ENTERPRISES LLC	SW 0210-23 Kent Garage Turf	12/04/2023	\$19,900.00
RTA/SW 0132-23	207947	HERZOG GLASS	Auburn Station Retrofit Glasin	09/20/2023	\$51,293.00
RTA/SW 0144-22	202035	TALAKAI CONSTRUCTION LLC	Kent Station Ped Bridge Repair	01/03/2023	\$316,060.00
RTA/SW 0143-22	204824	HARBORLAND2C LLC	OMFC LRV Pit Platform Gates	04/24/2023	\$93,975.96
RTA/SW 0209-23	209820	ATWORK! COMMERCIAL ENTERPRISES LLC	SW 0209-23 OMFC Turf-Grass Con	12/04/2023	\$55,460.00

# Job Order Contracts

## Job Order Contract (JOC)

- **3 Prime Contractors**
  - Work is executed through work orders up to \$500k
  - Used for small building and repair projects
  - Streamlines projects bypassing the full bid process
  - 90% of the work is contracted to subcontractors
  - Small business goal 25% / Disadvantaged business goal 5% included
  - Funded by the requesting department, pending verified budget



*Key Notes*

*For Working with Sound Transit*

# *Prime Contractor Expectations*

- Register in Biddingo
  - Participate in Pre-bids
  - Have a presence with diverse business community  
NAMC, TABOR 100, AWMB, etc.
  - Search OMWBE / SCS for key areas of partnership
  - Build business relationships with DBEs Small Businesses
  - Participate as Mentor in our Capacity Building Mentor Protégé Program.
- Ensure B2Gnow compliance profile is accurate/complete
  - Pay subcontractors within 5 days of payment from Sound Transit or sooner– consider ACH
  - Confirm audits in a timely manner
  - Support subcontracts by unbundling work packages
  - Build Capacity of Small DBE firms; Provide training opportunities
  - Keeping communication open; Work with ST proactively
  - Take B2Gnow online trainings
  - Keep contact information up to date

# *Helpful Tips for Subcontractors*

- Register in Biddingo
  - Participate in Prebids
  - Have a presence with diverse business community  
NAMC, TABOR 100, AWMB, etc.
  - Build business relationships
  - Participate as Protege in our Capacity Building Mentor Protégé Program.
- Confirm payment amounts
  - Confirm payment from prime are received within 5 business days
  - Engage in Commercially Useful Function Interview Efforts
  - Seek support from Sound Transit Economic Development when questions arise
  - Keeping communication open
  - Keep information up to date

# *Upcoming Procurements*

# What's on the Horizon

## Project Sheets – Architecture & Engineering and Construction

### Architecture and Engineering

Procurement Title	Procurement ID	Procurement Process	Phase	Solicitation	Pre-Bid Meeting	Submittal Due	NOIA or NOA
West Seattle Link Extension Engineering and Design Services	AE 0057-24	Other	Advertising ★	05/01/24	05/13/24	07/02/24	09/23/24

### Construction

Procurement Title	Procurement ID	Procurement Process	Phase	Solicitation	Pre-Bid Meeting	Submittal Due	NOIA or NOA
Bus Rapid Transit (BRT) Base North	CN 0000-23	Invitation for Bid (IFB)	Advertising ★	07/01/24		09/02/24	10/31/24

As of 07/01/24

# What's on the Horizon

## Project Sheets – Materials, Technology and Services

### Materials, Technology and Services

Procurement Title	Procurement ID	Procurement Process	Phase	Solicitation	Pre-Bid Meeting	Submittal Due	NOIA or NOA
Critical Thinking Training	RP 0092-24	Request for Proposal	Advertising ★	06/25/24		07/18/24	08/09/24
E-Bike Locker Maintenance Services	RP 0076-24	Request for Proposal	Advertising ★	06/28/24	07/10/24	07/29/24	08/30/24
HR Consultant Services	RP 0095-24	Request for Proposal	Advertising ★	06/28/24	07/09/24	07/25/24	08/31/24
LRV Electronics Repair	RP 0094-24	Request for Proposal	Advertising ★	07/01/24	07/11/24	07/29/24	08/30/24
Sounder Bi-Level Car Overhaul Rebuild Program (Reissue)	RP 0059-24	Request for Proposal	Advertising ★	05/31/24		07/31/24	08/30/24
Speed Swing Machines for Central Link Track	IB 0084-24	Invitation for Bid (IFB)	Advertising ★	06/18/24		07/11/24	07/25/24
STride Contracted Service Provider	RP 0222-23	Request for Proposal	Advertising ★	06/14/24	06/21/24	07/31/24	08/01/24
Vertical Conveyance Expanded Maintenance	RP 0080-24	Request for Proposal	Advertising ★	06/25/24	07/09/24	07/23/24	09/02/24
DBE Program Disparity Study	RP 0246-23	Request for Proposal	Evaluating	04/05/24	04/10/24	05/20/24	07/08/24
Drug and Alcohol Testing and Collection Services	RP 0078-24	Request for Proposal	Evaluating	05/20/24	05/30/24	06/19/24	08/01/24
Drupal Managed Services and Cloud Hosting	RP 0153-23	Request for Proposal	Evaluating	04/23/24	04/29/24	05/31/24	07/26/24
Financial Advisory Services	SA22255	Request for Proposal	Evaluating	04/30/24		06/05/24	08/23/24
Healthcare Broker Services	RP 0051-24	Request for Proposal	Evaluating	05/01/24		06/05/24	07/26/24
Lakewood Subdivision Maintenance of Way	RP 0025-24	Request for Proposal	Evaluating	04/10/24	04/24/24	05/22/24	07/03/24
Portfolio Management Office On-Call Consulting Services	RP 0043-24	Request for Proposal	Evaluating	04/18/24	04/25/24	05/24/24	08/02/24
Third Party Substance Abuse Prevention Program Administrator	RP 0079-24	Request for Proposal	Evaluating	05/22/24	05/30/24	06/21/24	08/05/24
Wayside Inspection System	RP 0035-24	Request for Proposal	Evaluating	05/02/24	05/08/24	06/28/24	09/09/24
Career Development	RP 0102-24	Request for Proposal	In Development	07/30/24		08/30/24	09/30/24
Hi-Rail Vacuum Truck	RP 0062-24	Request for Proposal	In Development	07/08/24		08/09/24	09/13/24
Transformation Facilitation Consultants	RP 0090-24	Request for Proposal	In Development	07/08/24		08/08/24	08/30/24

As of 07/01/24

# Links – Questions?

## **Sound Transit Economic Development**

<https://www.soundtransit.org/get-to-know-us/office-civil-rights-equity-inclusion/economic-development>

## **Sound Transit Procurement**

<https://www.soundtransit.org/get-to-know-us/doing-business-with-us/procurement-contracts-agreements>

## **Biddingo**

<https://biddingo.com/soundtransit>

## **Small Works**

<https://mrscrosters.org>

## **OMWBE**

<https://omwbe.wa.gov>

## **King County SCS**

<https://kingcounty.diversitycompliance.com>

## **Sabyr Contractors, Inc.**

<https://www.saybr.com>

## **Centennial Contractors Enterprises, Inc**

<https://cce-inc.com/services/job-order-contracts>

## **FORMA Construction Company**

<https://formacc.com/subcontracting-opportunities>

## **General Email Inbox**

[CivilrightsDBE@soundtransit.org](mailto:CivilrightsDBE@soundtransit.org)

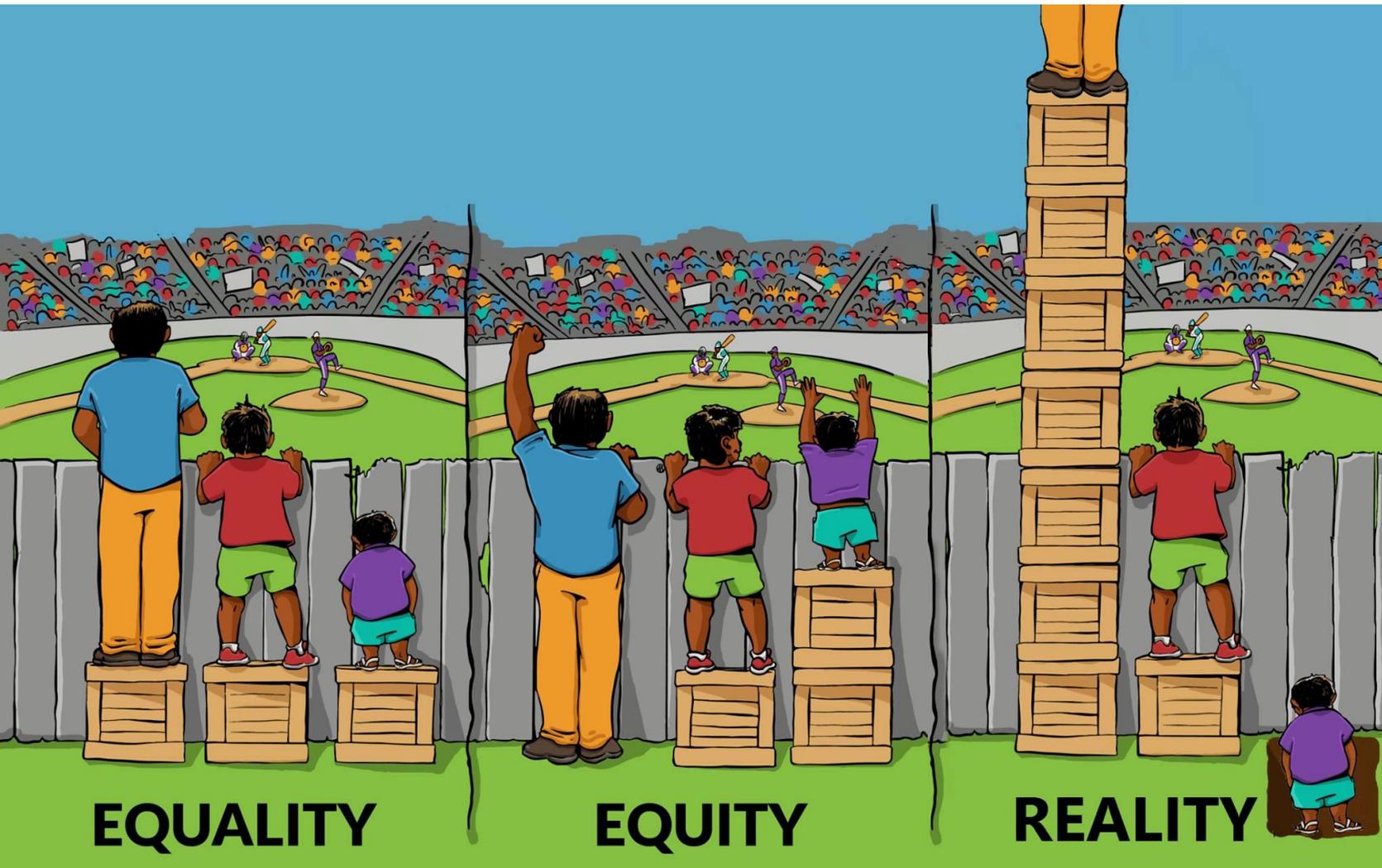


# **Working with the Washington State Department of Transportation**

## **Planes, Trains & Automobiles**

OFFICE OF EQUITY AND CIVIL RIGHTS  
NINA JONES, ASST. DIRECTOR OF BUSINESS DIVERSITY AND INCLUSION

July 31, 2024



Why does this work matter?

# Public Works Contracts

- Highways
- Bridges
- Marine
- Rail
- Rest Areas
- Facilities
- New Construction
- Striping & Marking
- Slope Stabilization
- ADA Improvements
- Fish Barrier Removal
- Safety Improvements
- Tunnel
- Ferry Terminals
- Resurfacing
- Signing
- Rehabilitation
- Painting



# Roles



- Prime Contractor
- Design-Builder
- Subcontractor
- Supplier
- Vendor
- Manufacturer
- Designer
- Consultant
- Others

# Certification Contact Information

DBE Certification is issued by the Office of Minority and Women Business Enterprises (OMWBE)

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- WMBE's can be self-certified or may obtain certification through OMWBE.

Firms seeking to be federally certified as a DBE should contact the Office of Minority and Women Business Enterprises (OMWBE).

Information on the eligibility criteria, instructions and certification materials can be found at:

<https://omwbe.wa.gov>

Or Call: 866-208-1064



# Doing Business with WSDOT

## Business with WSDOT



### Contracts

Explore contracting opportunities, learn how to bid on contracts, find contract history and more.



### Grants

Find information on grants for working in construction, public transportation grants, state rail grants and state rail loan programs.

### How to do business with us

Learn about the requirements to do business with us including information about project delivery.

### Support for local programs

Get help to successfully deliver transportation projects with educational, technical, and financial support for cities, counties, and other transportation partners including tribal governments, ports, and transit agencies.

Click [HERE](#)  
to get  
started!

# Call For Bids

Washington State Department of Transportation

Travel Construction & planning Business with WSDOT Engineering & standards About

Home > Business with WSDOT > Contracts > Search contracting opportunities

## Search contracting opportunities

Find contracting opportunities that include engineering contracts for design and construction projects, service contracts for transportation studies and media as well as Information Technology (IT) goods and/or services.

You might be looking for the [public works Call for Bids](#) or the [advanced schedule of public works contracts](#)

Filter contracts

County: Select some options

Keyword: [ ]

Type: [v]

Status: [v]

Cost range: [v]

Delivery method: [v]

Sort by: Publication date [v]

Apply

131 results

**SR 161, Unnamed Trib to South Creek - Remove Fish Barrier**

Publication date: Monday, June 17, 2024 - 12:03pm PDT  
Contract number: XE3555  
Submittal due: Wednesday, July 17, 2024 - 11:00am PDT

Public Works Advertised Pierce County

Replacing the existing 36-inch and 18-inch diameter concrete culverts with an 18-foot wide contractor designed buried structure. The Work includes a temporary stream diversion, dewatering, clearing grubbing, tree removal, guardrail removal, structure...

**SR 18, Issaquah Hobart Rd to Deep Creek Vicinity - Widening & F**

Publication date: Wednesday, June 12, 2024 - 8:12am PDT  
Contract number: XE3518  
Submittal due: Monday, September 30, 2024 - 11:59pm PDT

Public Works Planned King County

The Project will widen SR 18 to a four-lane divided highway from just west of the Tiger Mountain Summit near MP 23.04 to Deep Creek at approximately MP 25.68. The project will also construct roundabouts at the SR 18/Issaquah-Hobart Road interchange ramp intersection and provide intelligent...

## State of Washington, Thurston County

### State of Washington

July 9, 2018  
NOTICE TO CONTRACTORS  
HIGHWAY CONSTRUCTION

Bidding proposals may not be issued to bidders unless they are prequalified, except where otherwise provided in Plans and Specifications. For those contractors who are not prequalified, application for prequalification will be submitted on DOT Form 420-010 (Standard Questionnaire and Financial Statement) and must be received by the Prequalification Analyst no less than fifteen days prior to the scheduled bid opening to receive consideration for issuance of a bidding proposal for that bid opening. Informational copies of plans and specifications are on file in the office of the County Engineer of the County in which the work is situated, the chapter offices of the Associated General Contractors of America, the offices of the Regional Administrators or the Headquarters of the Department of Transportation, and at <https://wsdot.wa.gov/business-wsdot/contracting-opportunities> where they may be inspected. The use of informational proposals shall be allowed only upon written request and will be accepted only when written authority for their use has been granted. **ESTIMATE RANGES PUBLISHED IN THIS NOTICE MUST NOT BE USED AS A BASIS FOR BID PREPARATION.**

All bid proposals shall be accompanied by a bid proposal deposit in cash, certified check, cashier's check or surety bond in an amount equal to five percent (5%) of the amount of such bid proposal. Should the successful bidder fail to enter into a contract and furnish a satisfactory performance bond, the bid proposal deposit shall be forfeited. **Bonds submitted on other than the bond form provided by the department may be subject to rejection. The right is reserved to reject any and all bids and to waive informalities in the bidding.** Sealed bids will be received in the Bid Room 2D20, located on the second floor of the Department of Transportation, 310 Maple Park Avenue SE, Olympia, Washington, 98501 until 11:00:59 am Pacific Time, or at P.O. Box 47360, Olympia, Washington, 98504-7360, until 11:00:59 am Pacific Time or electronically via BidX.com until 11:00:59 am Pacific Time, on the dates shown below except where otherwise provided in the Plans and Specifications.

tronically via BidX.com until 11:00:59 am Pacific Time, on the dates shown below except where otherwise provided in the Plans and Specifications.  
Electronic - plans only \$10  
Electronic - with proposal \$15  
Paper - one volume \$35 Paper - two volumes \$50 Paper - three volumes \$100  
(Remittance may be made to the Department of Transportation Cash Register, Transportation

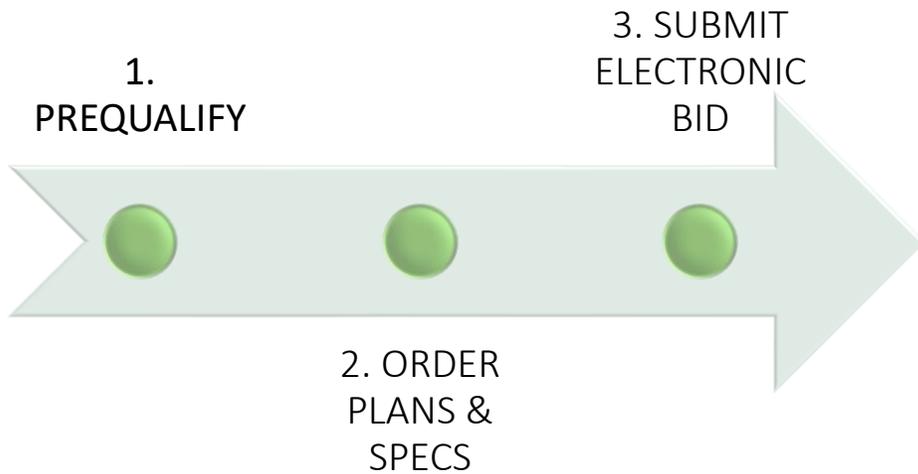
from participation in, be denied the benefits of, or be otherwise discriminated against under any of its federally funded programs and activities. Any person who believes his/her Title VI protection has been violated, may file a complaint with WSDOT's Office of Equal Opportunity (OEO). For additional information regarding Title VI complaint procedures and/or information regarding our non-discrimination obligations, please contact OEO's Title VI Coordinator Larry Watkinson at (360) 705-7090.

walls, paving, utilities, landscaping, demolition of existing ferry terminal facility, traffic control and other work. \$25 Working days. Involves 411 items. CONTAINS MANDATORY BID AMOUNT: TYPE C PROGRESS SCH & SCH UPDATE. ALTERNATE A: Construct fishing pier. ALTERNATE B: Demolition of existing ferry terminal marine work portion. (XL-4681) (904433A)  
(14W121)(9244)(11 of 6)1X(6)  
BID OPENING WEDNESDAY, JULY 26, 2018  
1. (FERRY) CURLEW TO CANANDA FLOOD REPAIR (CL 1 or 4, \$600,000 - \$750,000) CONTAINS VOLUNTARY MSVWBE GOAL: 26% A State Project on SR 21, MP 185.00 to MP 190.20. Requires: Removing guardrail and anchors, roadway excavation, gravel borrow, CSBC, paving with HMA, installing guardrail and anchors, guideposts, painted traffic marking traffic control and other work. 16 Working days. Involves 23 items. (XL-5881)(602118E) (18Z025) (9298)(1 of 2)  
BID OPENING WEDNESDAY, AUGUST 1, 2018  
1. (KING) SB S 133RD ST & S 124TH ST VIC VMS REPLACEMENT (CL 42, \$750,000 - \$1,000,000) CONTAINS VOLUNTARY MSVWBE GOAL: 26% A State Project on SR 599, MP 0.26 to MP 1.18. Requires: Removing existing VMS sign, installing a new VMS sign on a new sign bridge, installing guardrail, conduit and power, modifying existing illumination, erosion control, traffic control and other work. 30 Working days. Involves 29 items. (XL-5676) (159900E)(18A010)(9299)(1 of 3)  
BID OPENING WEDNESDAY, AUGUST 8, 2018  
1. PRE-BID JOBSITE WALKTHROUGH  
A pre-bid jobsite walkthrough meeting for prospective bidders will be held at 11:00 AM, August 1, 2018, at the WSDOT Hyak

WSDOT | Call for Bids



# How to Bid on Contracts



Washington State Department of Transportation

Home > Business with WSDOT > Contracts > About public works contracts > How to bid on a contract

## How to bid on a contract

Learn how to bid on a highway, ferry terminal or facility contract from getting prequalified to submitting your request to bid and learn how to bid electronically using BidX.com.

**Step 1: Prequalify**

Learn about the different types of prequalification for public works contracts, find applications and forms, learn about prequalified contractors, and find prequalification laws and rules.

**Step 2: Order plans and specifications**

Submit your request to bid and order electronic or paper plans and proposals.

**Step 3: Submit your bid electronically**

You can bid electronically through BidX, and submit electronic bonds using Surety 2000 or InsureVision.

# Prequalification

**\*Prequalification ensures that our bidders can do the job!**

## Work Experience

- Based on completed contracts.
- Project owners rate contractors using a form.
- Project total is broken out into “classes of work.”
- Only work self-performed can be used.
- Only work that is standard or above will count (no marginal comments).

## Financial Resources

- Updated each year.
- Based on audited or reviewed financial statement.
- Net worth is multiplied by a factor based on the number of successfully completed past projects.



# Small Works Roster

Qualifying for the Small Works Roster does not require submittal of a financial statement.



- Limited to projects estimated at **\$350,000** or less
- Only those on the roster receive notice
- A good way for smaller contractors to start doing business with WSDOT

[WSDOT | Small Works Roster](#)

# Electronic Bidding

The screenshot shows the Washington State Department of Transportation website. The header includes the WSDOT logo and name, a search bar, and navigation links for Travel, Construction & planning, Business with WSDOT, Engineering & standards, and About. The breadcrumb trail reads: Home > Business with WSDOT > Contracts > About public works contracts > How to bid on a contract > Step 3: Submit your bid electronically. The main heading is 'Step 3: Submit your bid electronically'. Below it, a paragraph states: 'You can bid electronically through BidX, and submit electronic bonds using Surety 2000 or InsureVision.' A sub-heading asks: 'Before you sign up for BidX please make sure:'. This is followed by a numbered list: 1. You are [prequalified](#); 2. You [submit a request to bid/order the bidding documents](#). To the right, a 'Contact information' box lists Dianna Rader, Contract Ad & Award, with email [prequal@wsdot.wa.gov](mailto:prequal@wsdot.wa.gov) and phone [360-705-7837](tel:360-705-7837). Below the list, text says: 'To access, and for more information on BidX, please visit: [BidX.com](#) or customer contact support at (888) 352-2439'. At the bottom, it says: 'To create your Digital ID for bidding you will need your Bidder ID. Your Bidder ID is the six-digit prequalification number on your Prequalified Bidding Rate letter. If you are not sure what your Bidder ID is, you may submit a request to [prequal@wsdot.wa.gov](mailto:prequal@wsdot.wa.gov).'

[WSDOT | Electronic Bidding](#)

# Bid Results

Washington State Department of Transportation

Travel Construction & planning Business with WSDOT Engineering & standards About

Home > Business with WSDOT > Contracts > About public works contracts > Bid opening results

## Bid opening results

Find results for recent highway, ferry terminal and facility bids including preliminary bid results, verified bid results, subcontractor information and business use.

Disclaimer: preliminary bid results are provided as a convenience to contractors for informational purposes, but should be used for reference only as bids are manually reviewed for mathematical accuracy.

If a change has been made to a contractors bid amount or bid position after review, it will be marked with two asterisks.\*\*

- Preliminary bid total results: (the numbers read publicly directly from submitted bids during bid opening) are posted immediately after the close of bid opening.
- Verified bid total results: mathematically corrected bid numbers along with subcontractors named and Disadvantaged Business Enterprise, Small Business Enterprise and Veteran-Owned Business information.

Contact information  
Marianne Steen  
Contracts Specialist  
[caa@wsdot.wa.gov](mailto:caa@wsdot.wa.gov)  
[360-705-7835](tel:360-705-7835)

## 6/26/2024 bid opening - Olympia, WA

### Item no. 1: I-82, SR 14 Interchange Vicinity - Plymouth Weigh Station Improvements

Contract number: XE3543  
Engineer's estimate: \$11,469,667.20  
Number of addenda: 4  
Number of bidders: 2/2  
Award status: pending

#### Preliminary bid total results

Apparent low: Apollo, Inc. - \$11,071,830.35  
Apparent second: Granite Construction Company - \$13,801,000.00

#### Verified bid total results

Low bidder: Apollo, Inc.  
Bid amount: \$11,071,830.35

#### Subcontractor named

1. Northeast Electric  
Description of work: electrical

[WSDOT | Bid Results](#)

# Bid Tabulating

## Bid tabulations

A record of the engineer's estimate and bid amount for each project, by bid item and contractor.

Bid tabulations may be found by going to the month the bids were opened or by selecting the bid tabulation by contract number button, then click on the contract number, sorted by year in each month, to open the file.

- [Search for Bid Tabulation by Contract Number](#)
- [January Bid Tabulation](#)
- [February Bid Tabulation](#)
- [March Bid Tabulation](#)
- [April Bid Tabulation](#)
- [May Bid Tabulation](#)
- [June Bid Tabulation](#)
- [July Bid Tabulation](#)
- [August Bid Tabulation](#)
- [September Bid Tabulation](#)
- [October Bid Tabulation](#)
- [November Bid Tabulation](#)
- [December Bid Tabulation](#)
- [Small Works Roster Bid Tabulations](#)



## June bid tabulations

A record of the engineer's estimate and bid amount for each project, by bid item and contractor for the month of June.

### 2024

- [Contract XE3543 - I-82, SR 14 Interchange Vicinity - Plymouth Weigh Station Improvements - \(PDF 189KB\)](#)
- [Contract XE3550 - US 101, Chehalis River Bridge - Bridge Bearing Replacement - \(PDF 145KB\)](#)
- [Contract XE3551 - I-5, 54th Ave to N of 20th St E - HMA Replacement and Paving - \(PDF 159KB\)](#)
- [Contract XE3552 - SR 542, Bagley Creek Bridge - Bridge Scour - \(PDF 147KB\)](#)
- [Contract XE3547 - US 195, Cornwall Rd to Cheney-Spokane Rd NB Lanes Only Paving - \(PDF 70KB\)](#)
- [Contract XE3545 - US 395, Hatch Rd to Hamilton Rd Paving - \(PDF 77KB\)](#)
- [Contract XE3546 - US 2, Spokane Co Line to SR 211 Paving - \(PDF 158KB\)](#)
- [Contract XE3542 - SR 240, Richland Corridor Improvements - \(PDF 196KB\)](#)

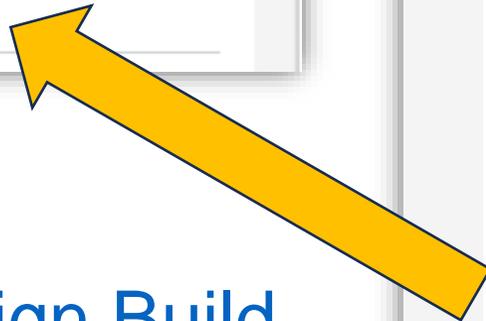
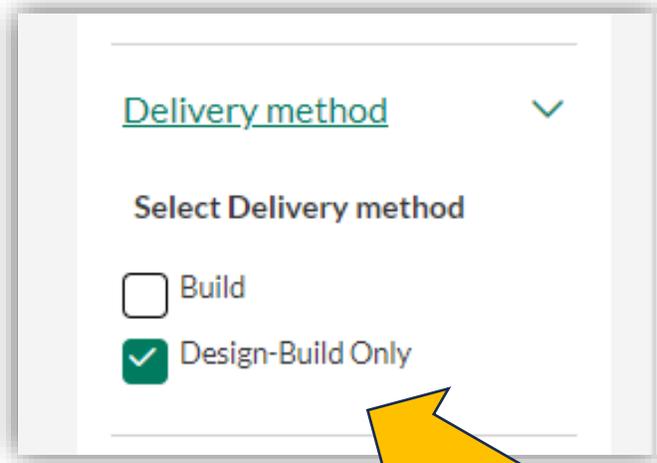


### [Bid tabulation by contract number](#)

Find bid tabulations by searching by contract number.

[WSDOT | Bid Tabulations](#)

# Design-Build Contracts



Washington State Department of Transportation

Travel Construction & planning Business with WSDOT Engineering & standards About

Home > Business with WSDOT > Contracts > Search contracting opportunities

## Search contracting opportunities

Find contracting opportunities that include engineering contracts for design and construction projects, service contracts for transportation studies and media as well as Information Technology (IT) goods and/or services.

You might be looking for the [public works Call for Bids](#) or the [advanced schedule of public works contracts](#)

Filter contracts [Clear filters](#)

County

Keyword

Type

Status

Cost range

Delivery method

Select Delivery method

Build

Design-Build Only

Sort by

[Apply](#)

46 results

[SR 18, Issaquah Hobart Rd to Deep Creek Vicinity - Widening & Fiber](#)

Publication date: Wednesday, June 12, 2024 - 8:12am PDT  
Contract number: XE3518  
Submittal due: Monday, September 30, 2024 - 11:59pm PDT

[Public Works](#) [Planned](#) [King County](#)

The Project will widen SR 18 to a four-lane divided highway from just west of the Tiger Mountain Summit near MP 23.04 to Deep Creek at approximately MP 25.68. The project will also construct roundabouts at the SR 18/Issaquah-Hobart Road interchange ramp intersection and provide intelligent...

[I-5 & SR 539, Baker Creek & Spring Creek - Fish Passage](#)

Publication date: Tuesday, February 6, 2024 - 5:20pm PST  
Contract number: XE3507  
Submittal due: Wednesday, March 5, 2025 - 11:59pm PST

[Public Works](#) [Advertised](#) [Whatcom County](#)

This project will replace five existing fish barrier culvert crossings at the following locations: (i) I-5 at Baker Creek & Spring Creek (milepost 255.76 to milepost 256.76) and (ii) SR 539 at Baker Creek (milepost 0.00 to 0.35). The aforementioned include Washington Department of Fish and...

[SR112, E Fork Whiskey Creek - Remove Fish Barriers](#)

Publication date: Tuesday, January 2, 2024 - 9:50am PST

[WSDOT | Design Build](#)

# Upcoming Contracts

Washington State Department of Transportation

Travel Construction & planning Business with WSDOT Engineering & standards About

Home > Business with WSDOT > Contracts > Search contracting opportunities

## Search contracting opportunities

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You might be looking for the [public works Call for Bids](#) or the [advanced schedule of public works contracts](#)

**Filter contracts**

County  
Select some options

Keyword

Type

Status

Cost range

Delivery method

Sort by  
Publication date

Apply

131 results

### SR 161, Unnamed Trib to South Creek - Remove Fish Barrier

Publication date: Monday, June 17, 2024 - 12:03pm PDT  
Contract number: XE3555  
Submittal due: Wednesday, July 17, 2024 - 11:00am PDT

Public Works Advertiser Pierce County

Replacing the existing 36-inch and 18-inch diameter concrete culverts with an 18-foot minimum hydraulic opening, contractor designed buried structure. The Work includes a temporary stream diversion system, erosion control, dewatering, clearing grubbing, tree removal, guardrail removal, structure and channel excavation, construction of a temporary traffic bypass, temporary illumination system, temporary shoring, temporary drainage, removing existing culverts, installation of one contractor designed buried structure, concrete topping, traffic barrier, bridge railing, backfilling, grading, crushed surfacing base course, planing and paving with HMA, drainage, pavement marking, signing, guardrail, guardrail anchor, guardrail terminals, stream bed restoration, seed, fertilizer, mulch, planting, traffic control, and other work. Involves 75 working days and 86 items. Work class 1 or 6.

**Contract summary**

Replacing the existing 36-inch and 18-inch diameter concrete culverts with an 18-foot minimum hydraulic opening, contractor designed buried structure. The Work includes a temporary stream diversion system, erosion control, dewatering, clearing grubbing, tree removal, guardrail removal, structure and channel excavation, construction of a temporary traffic bypass, temporary illumination system, temporary shoring, temporary drainage, removing existing culverts, installation of one contractor designed buried structure, concrete topping, traffic barrier, bridge railing, backfilling, grading, crushed surfacing base course, planing and paving with HMA, drainage, pavement marking, signing, guardrail, guardrail anchor, guardrail terminals, stream bed restoration, seed, fertilizer, mulch, planting, traffic control, and other work. Involves 75 working days and 86 items. Work class 1 or 6.

**Public Works**

Publication Date	June 17, 2024
Contract status	Advertiser
Contract ID	XE3555
County	Pierce County
Submittal due date and time	Wednesday, July 17, 2024 - 11:00am PDT
Estimated value	\$2,000,000 - \$3,000,000

**Funding source**  
A Federally funded contract with a 19% disadvantaged business enterprise goal.

**Contact**  
Danika Washington  
Project Engineer  
[ormatsgec@wsdot.wa.gov](mailto:ormatsgec@wsdot.wa.gov)  
(253) 307-9894

### SR 18, Issaquah Hobart Rd to Deep Creek Vicinity - Widening & Fiber

Publication date: Wednesday, June 12, 2024 - 8:12am PDT  
Contract number: XE3518  
Submittal due: Monday, September 30, 2024 - 11:59pm PDT

Public Works Planned King County

The Project will widen SR 18 to a four-lane divided highway from just west of the Tiger Mountain Summit near MP 23.04 to Deep Creek at approximately MP 25.68. The project will also construct roundabouts at the SR 18/Issaquah-Hobart Road interchange ramp intersection and provide intelligent...

[WSDOT | Upcoming Contracts](#)

# Services Available



OFFICE OF EQUITY AND CIVIL RIGHTS

## DISADVANTAGED BUSINESS ENTERPRISE SUPPORT SERVICES

DBE Support Services is a federally-funded program designed to help those DBEs wishing to work on WSDOT highway-related construction projects. Support Services are available **ONLY** to DBEs who are certified in the highway construction industry, to include construction companies, consultants, and regular dealers.



### ONE-ON-ONE SUPPORT WITH BUSINESS DEVELOPMENT ADVISORS AND PARTNER AGENCIES.

All services provided are at NO-COST to certified DBEs wishing to work on WSDOT and Local Agency highway-related projects.

#### GET STARTED TODAY!

##### SERVICES INCLUDE:

- ACCOUNTING PRACTICES
- CHANGE ORDER ASSISTANCE
- SALES ADVICE
- BID PREPARATION
- INFORMATION TECHNOLOGY
- SCHEDULING
- BILLING AND INVOICING
- MANAGING OPERATIONS
- WORKFLOW MANAGEMENT
- BONDING ASSISTANCE
- MARKETING
- BUSINESS PLAN DEVELOPMENT
- PROMPT PAY ADVICE

If you are interested in receiving support, please complete the Initial Contact form provided and administered by the Washington Minority Business Development Agency Business Center.



#### [CLICK HERE TO GET STARTED](#)

You can also email WSDOT directly at [DBESS@wsdot.wa.gov](mailto:DBESS@wsdot.wa.gov) or call 360-705-7090 for more information.



OFFICE OF EQUITY AND CIVIL RIGHTS

## MINORITY AND WOMEN BUSINESS ENTERPRISE SUPPORT SERVICES

The Washington State Department of Transportation's Minority and Women Business Enterprises Support Services (MWBESS) state-funded program provides supportive services and training to minorities, females, and other socially and economically disadvantaged firms.



### ONE-ON-ONE SUPPORT WITH BUSINESS DEVELOPMENT ADVISORS AND PARTNER AGENCIES.

All services provided are at NO-COST to minorities, females, and other socially and economically disadvantaged firms wishing to work on WSDOT and Local Agency highway-related projects.

#### GET STARTED TODAY!

##### SERVICES INCLUDE:

- ACCOUNTING PRACTICES
- CHANGE ORDER ASSISTANCE
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- BILLING AND INVOICING
- MANAGING OPERATIONS
- WORKFLOW MANAGEMENT
- BONDING ASSISTANCE
- MARKETING
- BUSINESS PLAN DEVELOPMENT
- PROMPT PAY ADVICE

#### [CLICK HERE TO GET STARTED](#)



You can also email WSDOT directly at [DBESS@wsdot.wa.gov](mailto:DBESS@wsdot.wa.gov) or call 360-705-7090 for more information.

# OECR | Services Available



# Capacity Building Mentorship Program



[HOME](#) [APPLY](#) [ABOUT](#) [CONTACT](#)

## Capacity Building Mentorship Program

Our mission is to support and build capacity for underrepresented firms to obtain contracts on transportation projects in Washington State.

[APPLY](#)



[www.CapacityMentorship.com](http://www.CapacityMentorship.com)



# Diversity Roadmap



NOVEMBER 2023

## State Funded Contracts - Diversity Roadmap

2017

### Current Voluntary Measures:

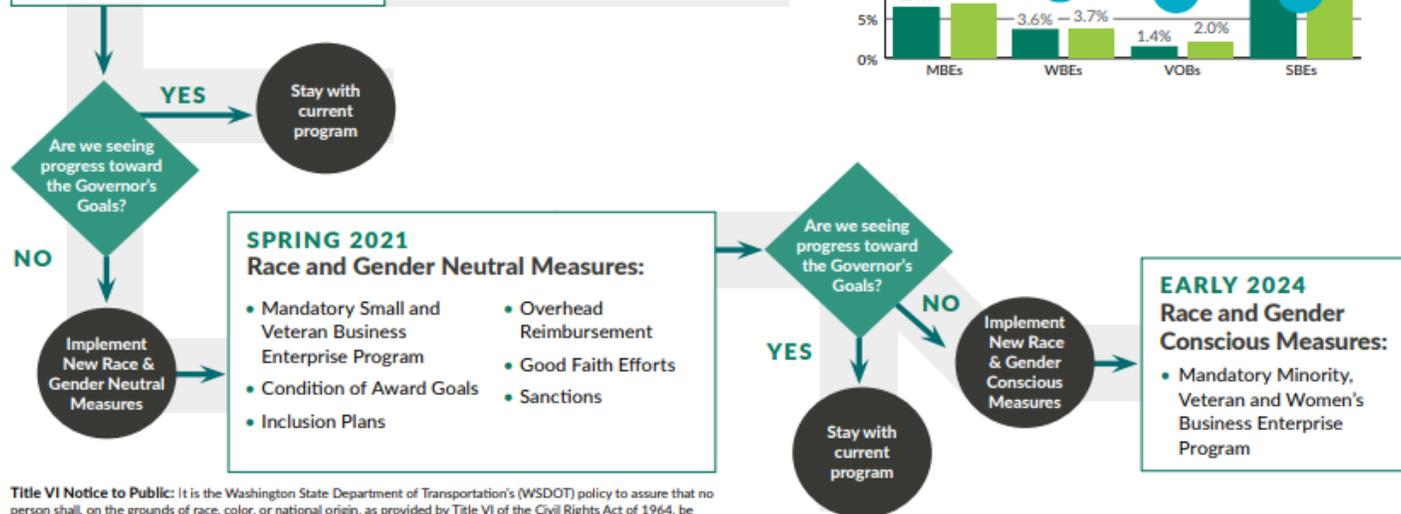
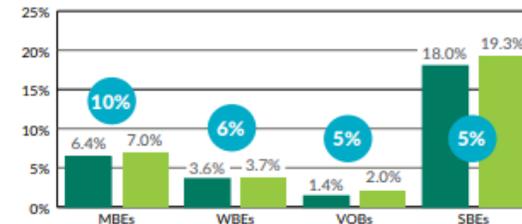
- Goals and Contract Language
- Inclusion Plans
- Community Engagement
- Technical Assistance
- Capacity Building Mentorship Program

### Progress is currently defined as:

- New WSDOT subcontracts and subcontractors
- New private sector contracts
- Increased bonding
- Increased gross receipts
- Increased bidding
- Decreased disparity

### Spent on State Funded Contracts SFY22 vs SFY23

- SFY 2022
- SFY 2023
- State Goals



**Title VI Notice to Public:** It is the Washington State Department of Transportation's (WSDOT) policy to assure that no person shall, on the grounds of race, color, or national origin, as provided by Title VI of the Civil Rights Act of 1964, be excluded from participation in, be denied the benefits of, or be otherwise discriminated against under any of its programs and activities. Any person who believes his/her Title VI protection has been violated, may file a complaint with WSDOT's Office of Equity and Civil Rights. For additional information regarding Title VI complaint procedures and/or information regarding our non-discrimination obligations, please contact OECR's Title VI Coordinator at (360) 705-7090.

**Americans with Disabilities Act (ADA) Information:** This material can be made available in an alternate format by emailing the Office of Equity and Civil Rights (OECR) at [wsdotada@wsdot.wa.gov](mailto:wsdotada@wsdot.wa.gov) or by calling toll free, 855-362-4ADA(4232). Persons who are deaf or hard of hearing may make a request by calling the Washington State Relay at 711.

23-08-0266

### MORE INFORMATION

Jackie Bayne

WSDOT Office of Equity and Civil Rights  
360-705-7084

[BayneJ@wsdot.wa.gov](mailto:BayneJ@wsdot.wa.gov)

## Diversity Roadmap



# Economic Inclusion Team

## Office of Equity and Civil Rights



**Nina Jones**  
 Assistant Director  
 Business Diversity & Inclusion  
 (360) 947-6788  
[nina.jones@wsdot.wa.gov](mailto:nina.jones@wsdot.wa.gov)



**Faye Sears**  
 DBE Administration  
 (360) 705-7090  
[oeoffice@wsdot.wa.gov](mailto:oeoffice@wsdot.wa.gov)



**Fatema Aboutalep**  
 DBE Compliance Lead  
 Goal Setting & Bid Clearance  
 (360) 522-0843  
[goalrequests@wsdot.wa.gov](mailto:goalrequests@wsdot.wa.gov)



**Rosa Covarrubias**  
 DBE Compliance Lead  
 South Central Region &  
 State Ferries  
 (509) 424-1941  
[scregionoeo@wsdot.wa.gov](mailto:scregionoeo@wsdot.wa.gov)  
[ferriesoeo@wsdot.wa.gov](mailto:ferriesoeo@wsdot.wa.gov)



**Diane Gard**  
 Manager  
 Tribal Employment Rights Office  
 (TERO) & DBE Small Business  
 Compliance  
 (360) 522-0851  
[TERO@wsdot.wa.gov](mailto:TERO@wsdot.wa.gov)



**Breanne Higginbotham**  
 External Equal Employment  
 Opportunity (EEO) Officer  
 (360) 522-0850  
[Breanne.Higginbotham@wsdot.wa.gov](mailto:Breanne.Higginbotham@wsdot.wa.gov)



**Tonya Ahsoak-Stevens**  
 External Civil Rights Specialist  
 Consultant Services Northwest Region,  
 Olympic Region and Headquarters &  
 TERO/EEO  
 (360) 741-1895  
[nwregionoeo@wsdot.wa.gov](mailto:nwregionoeo@wsdot.wa.gov)  
[TERO@wsdot.wa.gov](mailto:TERO@wsdot.wa.gov)




**Tracey Johnson**  
 DBE Compliance Lead  
 Southwest Region  
 (360) 701-9823  
[scregionoeo@wsdot.wa.gov](mailto:scregionoeo@wsdot.wa.gov)



**Justin Satiacum**  
 DBE Compliance Lead  
 Olympic Region  
 Construction  
 PHONE TBD  
[oregionoeo@wsdot.wa.gov](mailto:oregionoeo@wsdot.wa.gov)



**Laurie Rasmussen**  
 DBE Compliance Lead  
 Olympic Region  
 Local Programs  
 (360) 742-7995  
[oregionoeo@wsdot.wa.gov](mailto:oregionoeo@wsdot.wa.gov)



**Stephanie Enochs**  
 DBE Compliance Lead  
 Eastern Region &  
 North Central Region  
 (360) 742-1896  
[erregionoeo@wsdot.wa.gov](mailto:erregionoeo@wsdot.wa.gov)  
[ncregionoeo@wsdot.wa.gov](mailto:ncregionoeo@wsdot.wa.gov)



**Naomi Melendez**  
 DBE Compliance Lead  
 Northwest Region  
 Construction  
 (564) 233-8605  
[nwregionoeo@wsdot.wa.gov](mailto:nwregionoeo@wsdot.wa.gov)



**Andrew Olson**  
 DBE Compliance Lead  
 Northwest Region  
 Local Programs  
 (360) 628-0651  
[nwregionoeo@wsdot.wa.gov](mailto:nwregionoeo@wsdot.wa.gov)



# Economic Inclusion Team | Emails

Eastern Region: [ERRegionOEO@wsdot.wa.gov](mailto:ERRegionOEO@wsdot.wa.gov)

Headquarters (HQ): [HQOEO@wsdot.wa.gov](mailto:HQOEO@wsdot.wa.gov)

North Central Region: [NCRRegionOEO@wsdot.wa.gov](mailto:NCRRegionOEO@wsdot.wa.gov)

Northwest Region: [NWRRegionOEO@wsdot.wa.gov](mailto:NWRRegionOEO@wsdot.wa.gov)

Olympic Region: [ORRegionOEO@wsdot.wa.gov](mailto:ORRegionOEO@wsdot.wa.gov)

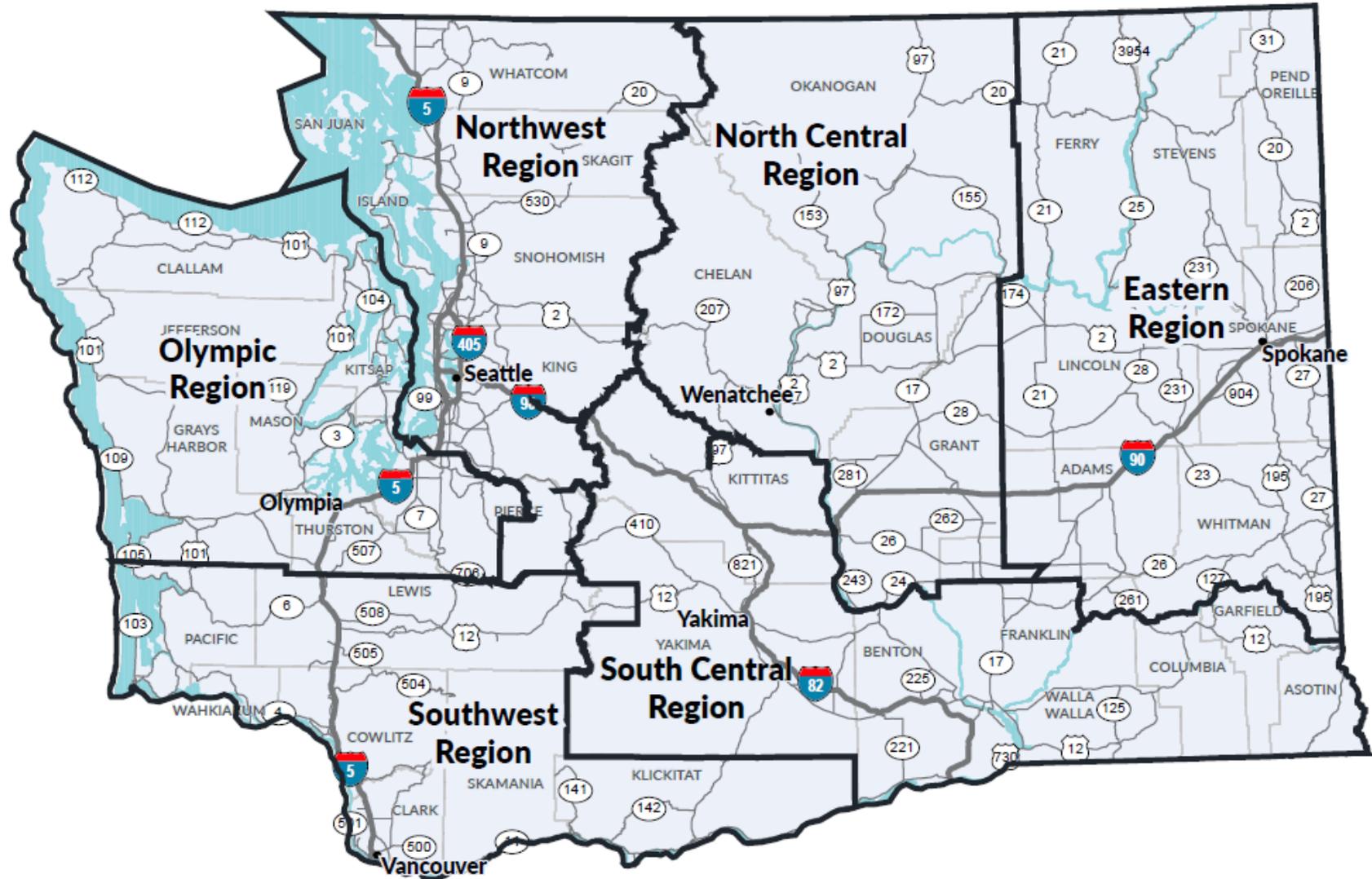
South Central Region: [SCRegionOEO@wsdot.wa.gov](mailto:SCRegionOEO@wsdot.wa.gov)

Southwest Region: [SWRegionOEO@wsdot.wa.gov](mailto:SWRegionOEO@wsdot.wa.gov)

Tribal Employment Rights (TERO): [TERO@wsdot.wa.gov](mailto:TERO@wsdot.wa.gov)

Washington State Ferries: [FerriesOEO@wsdot.wa.gov](mailto:FerriesOEO@wsdot.wa.gov)

# WSDOT Regional Map



# Upcoming Events & Training Opportunities

## DBE 101 and 201 Virtual *Internal* Training for WSDOT & Local Agencies

Please join the Office of Equity and Civil Rights (OECR) and its Economic Inclusion Team (EIT), as they host a virtual DBE 101 and 201 training, to ensure our internal stakeholders know of current processes and regulations surrounding WSDOT's Disadvantaged Business Enterprise (DBE) Program. Anyone whose work involves DBE's, this training is for YOU!

**WHEN:** November 13, 2024 | 9:00 AM – 1:00 PM

**WHERE:** Via Teams | [Join the meeting now](#)



Spend time learning about the processes and regulations that guide the work in serving underutilized DBE firms. Topics to include:

- Bid clearing and goal setting
- Oversight management
- Prompt payment
- On-site reviews
- Sovereign Nations, and much more!

Any questions or concerns regarding this training or registration, please email your OECR Regional Inbox.

### Microsoft Teams

[Join the meeting now](#)

Meeting ID: 237 830 210 431

Passcode: WKxqSY

[Need help?](#)

### Dial in by phone

[+1 206-531-0324, 745956728#](#) United States, Seattle

[Find a local number](#)

Phone conference ID: 745 956 728#

For organizers: [Meeting options](#) | [Reset dial-in PIN](#)

## DBE 101 Virtual *External* Training for Prime and DBE/MSVWBE Contractors

If you are a prime contractor or certified DBE/MSVWBE in Construction, Architecture & Engineering, and Professional Services, or want to learn about Washington State Department of Transportation's (WSDOT) Disadvantaged Business Enterprise (DBE) Program, and you missed this summer's in-person learning, this training is for YOU!

WSDOT's Office of Equity and Civil Rights (OECR) will hold a virtual training with topics covering current processes and regulations surrounding WSDOT's DBE Program.

**WHEN:** November 14, 2024 | 9:00 AM – 1:00 PM

**WHERE:** Via Teams | [Join the meeting now](#)



Contractors will have this time to learn about topics such as:

- Bid clearing and goal setting
- Prompt payment
- On-site reviews
- Good GFE vs. Bad GFE
- Best practices, etc.

Any questions or concerns regarding this training or registration, please email your OECR Regional Inbox.

### Microsoft Teams

[Join the meeting now](#)

Meeting ID: 260 030 958 225

Passcode: YH8Ubd

[Need help?](#)

### Dial in by phone

[+1 206-531-0324, 766642891#](#) United States, Seattle

[Find a local number](#)

Phone conference ID: 766 642 891#

For organizers: [Meeting options](#) | [Reset dial-in PIN](#)

# Resources

**United States Department of Transportation (USDOT) – US Office of Civil Rights DBE Program**

<https://www.transportation.gov/civil-rights/disadvantaged-business-enterprise>

**Office of Minority Women’s Business Enterprise (OMWBE) Washington**

<https://omwbe.wa.gov/>

**49 CFR Part 26**

[https://www.ecfr.gov/cgi-bin/text-idx?tpl=/ecfrbrowse/Title49/49cfr26\\_main\\_02.tpl](https://www.ecfr.gov/cgi-bin/text-idx?tpl=/ecfrbrowse/Title49/49cfr26_main_02.tpl)

**Department of Labor**

[www.dol.gov](http://www.dol.gov)

**WEBS | Washington’s Electronic Business Solution**

<https://pr-webs-vendor.des.wa.gov/>

**Office of Equity and Civil Rights – Diverse Business Programs**

<https://wsdot.wa.gov/business-wsdot/equal-opportunity-contracting/diverse-business-programs>



**Questions?**

**THANK YOU**

Office of Equity and Civil Rights • 2024



# CERTIFICATION 101

# ABOUT OMWBE

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Since 1983, OMWBE has helped businesses owned by minorities, women, and other underrepresented communities access contracting and procurement opportunities in state government.



# CORE Services

## Certification

- Certify minority and women owned businesses.
- Maintain a public directory so state agencies, primes, and educational institutions can find firms to work with.
- State: 3,054
- Federal: 1,731
- Total: 3,740

## Business Development

- Provides post-certification services and supports certified firms.
- Outreach to communities and small businesses.
- Linked Deposit Program provides access to reduced cost of capital for state certified firms.

## Supplier Diversity

- Reports annual spend with certified businesses. Posted on our website.
- Meets with 63 state agencies, 8 higher educational institutions, and many prime contractors on their business diversity spending goal plans and best practices.

## Governor's Subcabinet on Business Diversity

- Seeks statewide, big-picture solutions to increase public spending with certified firms that are long-term and sustainable.
- Support and educate on how to improve contracting with certified firms and how to tailor efforts to be inclusive.



# WHAT IS Certification?

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OMWBE certifies small businesses that are owned & controlled by minorities, women, and other disadvantaged individuals.

OMWBE certifies businesses in order to increase contracting opportunities for the certified businesses with state and local contracts.

# HOW will I benefit?



- Increase your visibility to agencies, colleges, local governments, and prime contractors
- Gain access to valuable government contracts
- Network with state contracting professionals
- Join OMWBE Academy for free on demand training

Getting certified with OMWBE increases your access to state contracting opportunities. State agencies use our Certified Business Directory to find qualified minority- and women-owned small businesses to fulfil their contracting needs.

## Certified Business Directory

OMWBE's Certified Business Directory helps buyers and contracting officers quickly locate and notify firms of upcoming procurement and contracting opportunities. Please select at least one certification type when you search.

# CERTIFICATION Types



## FEDERAL CERTIFICATION

- ✓ Disadvantaged Business Enterprise (DBE)
- ✓ Airport Concession Disadvantaged Business Enterprise (ACDBE)
- ✓ Small Business Enterprise (SBE)

## STATE CERTIFICATION

- ✓ Minority Business Enterprise (MBE)
- ✓ Minority Woman Business Enterprise (MWBE)
- ✓ Woman Business Enterprise (WBE)
- ✓ Combination Business Enterprise (CBE)
- ✓ Socially and Economically Disadvantaged Business Enterprise (SEDBE)

**NEW – Public Works Small Business Enterprise (PWSBE) State Certification!**

***Get Certified for FREE!***

**Public Works  
Small Business  
Enterprise  
(PWSBE)**



# PUBLIC WORKS Certification



## Public Works Small Business Enterprise (PWSBE)

- OMWBE State Certification (race- and gender-neutral)
- Free access to the Statewide Small Works Roster
- Eligibility Requirements:
  - Personal Net Worth (PNW) under \$2.047 million excluding primary residence and applicant business
- Gross Receipts Under \$30.72 million based on a 3-year average
- Public works focused – Public work means all work, construction, alteration, repair, or improvement. Ex: Public buildings, infrastructure

# Why Get Certified?



Your firm anticipates working with state agencies, local governments, school districts, and public universities.

Federally-funded transportation projects have mandatory goals for participation of certified firms.

State agencies and colleges have supplier diversity goals.

Some private companies also use OMWBE's certified firms to fulfill their supplier diversity goals.



# CERTIFICATION

## Eligibility



### BUSINESS

- Business is for-profit
- Gross receipts under \$30.72 million (3 yr. average)
- Licensed to do business in Washington State

### OWNER OF BUSINESS

- Woman or minority owned
- At least 51% ownership
- Show financial investment of capital or expertise
- Need to have knowledge/experience in the field seeking certification in
- Both legal and control over the business
- Independently perform the services
- Owners must be economically disadvantaged
- Personal Net Worth of owner is under \$2.047 million

# CERTIFICATION Application



## Where do I start my certification application?

### CREATE AN ACCOUNT ON THE CERTIFICATION PORTAL

- Visit [www.omwbe.diversitycompliance.com](http://www.omwbe.diversitycompliance.com) to begin
- Select “Apply For / Renew Certification” then “Create Account”

### ONLINE APPLICATION

- Choose State or Federal. Start a federal application if you want both state and federal certifications.

### COMPLETE ONLINE APPLICATION AND UPLOAD DOCUMENTS





# TYPES OF Documents

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**Affidavit of Certification**

**Personal and Business Taxes (3 Years)**

**Personal New Worth Statement**

**Business Formation and Operating Documents**

**Resume(s)**

**Proof of Initial Investment**

**List of Equipment**

# Application Process Time

**UP TO  
60 DAYS FOR  
STATE  
CERTIFICATION**

**UP TO  
90 DAYS FOR  
FEDERAL  
CERTIFICATION**

\*Federal Certification Requires and  
Onsite Visit

# OMWBE Directory Of Certified Firms



Businesses that appear in the directory are currently certified with OMWBE.



Designed to help buyers and contracting officers more quickly locate certified firms for upcoming procurement and contracting opportunities.

# Q & A

# Thank You!

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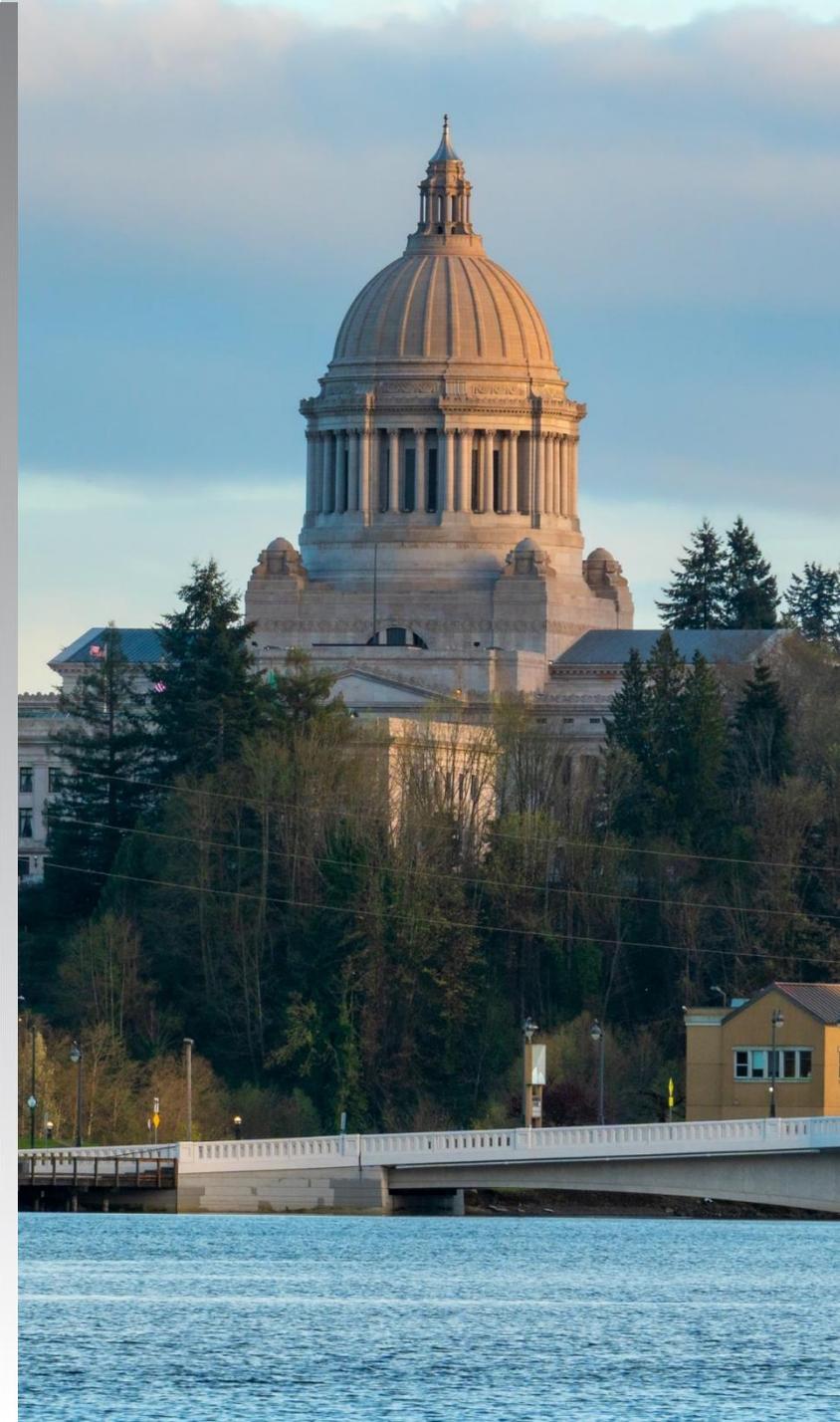
Email: [TechnicalAssistance@omwbe.wa.gov](mailto:TechnicalAssistance@omwbe.wa.gov)

Phone: (360) 644-9750

**Office of Minority & Women's Business Enterprises**

1110 Capitol Way S #150, Olympia, WA 98501

Phone: (360) 664-9750 | [omwbe.wa.gov](http://omwbe.wa.gov)





**Thank You!**

Before you leave please fill out this 2-minute post-event survey

