

# **Port of Seattle Federal Aviation Administration Disadvantaged Business Enterprise (DBE) Proposed Overall Goal Methodology For Federal Fiscal Years 2026-2028**

**Name of Recipient:** Port of Seattle

**Goal Period:** FY 2026 – 2028 (October 1, 2025 through September 30, 2028)

**Market Area:** State of Washington

The Port of Seattle submits this Disadvantaged Business Enterprise (DBE) goal methodology to the Federal Aviation Administration (FAA) for review and approval pursuant to 49 CFR § Part 26 to establish the DBE goal for federally assisted Airport Improvement projects. Port of Seattle has established a DBE goal of 9%. The goal methodology is based on the availability results from the 2024 Airports DBE program Disparity Study and the type of work anticipated in the 2026-2028 FAA funded contracts and the estimated costs of each project identified. The Port of Seattle has determined that the 9% can be met through race/gender conscious measures.

## **Overall DBE Goal**

Port of Seattle based its new overall DBE goal on results from the 2024 Disparity study. To meet the requirements of 49 CFR § 26.45, Port of Seattle commissioned a Disparity Study from Colette Holt & Associates (CHA), a nationally recognized law and consulting firm. The Study provided a statistical analysis of baseline DBE availability, which was used to establish the Step 1 base figure estimate of DBE availability in Port of Seattle's markets. The Study further analyzed Census Bureau and other econometric and social science evidence to determine whether there are disparities between DBEs and non- DBEs in factors affecting entrepreneurial success on Port of Seattle contracts and subcontracts. It also provided anecdotal data on DBEs' experiences in seeking Port of Seattle prime contracts and associated subcontracts, and whether firms owned by minorities or women have equal opportunities to compete.

Please see attached link below to access and view the 2024 Washington State Airports Disparity Study disparity Study below:

[Disparity Study | Port of Seattle \(portseattle.org\)](https://portseattle.org/disparity-study)

## **Step One Base Figure**

### **Definition of Port of Seattle's contracting market**

The first element in estimating DBE availability is to determine the relevant products and geographic markets for the Port of Seattle's FAA assisted contracts. The Port of Seattle began setting a new overall DBE goal by establishing a base figure, with results from the 2024 Disparity Study consistent with federal guidance and relevant case law, Collette Holt and Associates calculated a base figure by estimating the availability of potential certified DBEs for FAA funded projects that Port of Seattle anticipates awarding in FFYs 2026, 2027, and 2028. The first element in estimating DBE availability is to determine the relevant product and geographic markets for Port of Seattle FAA-assisted contracts. The Disparity Study used the well-accepted standard of identifying the firm locations that account for at least 75% of contract and subcontract dollar payments in the contract data file. Location was determined by ZIP code and aggregated into counties as the geographic unit. The State of Washington captured 94.3% of the unconstrained product market dollars and, therefore, the state constituted the geographic market for the Airports. This approach incorporates USDOT's advice to use the most detailed data available and to weight that data by the recipient's expenditures. See USDOT's Tips for Goal Setting webpage. It also separates firms by detailed function, delineating, for example, general contractors from specialty trade firms that primarily act as subcontractors on Port of Seattle projects.

## Counting establishments in Port of Seattle's relevant markets

The study used the Master D/M/WBE Directory, combined with results of an exhaustive search for directories and other lists containing information about minority and women owned businesses in Port of Seattle relevant markets. The resulting list of minority and women was comprehensive. After the Master D/M/WBE Directory was compiled, the study limited the firms to those operating within the Port of Seattle's constrained product market (i.e. Washington State).

The study next developed a custom database from Hoovers, a Dun & Bradstreet company. Hoovers maintains a comprehensive, extensive and regularly updated listing of all firms conducting business. Hoovers contains a vast amount of information on each firm, including location and detailed industry codes, and is the broadest publicly available data source for firm information. The study purchased the information from Hoovers for the firms in the NAICS codes located in Port of Seattle's market area in order to form a custom Dun & Bradstreet/Hoovers database.

## Estimating baseline DBE availability

Using the "custom census" approach to estimating availability, and the further assignment of race and gender (using the Master Directory and other sources); the Study estimated the overall, unweighted DBE availability in the relevant markets. The table below presents the unweighted availability data for all product sectors combined for the racial and gender categories.

NAICS	Black	Hispanic	Asian	Native American	White Woman	DBE	Non-DBE
236116	0.3%	0.0%	0.5%	0.5%	2.1%	3.4%	96.6%
236220	1.5%	2.0%	3.0%	3.3%	5.3%	15.1%	84.9%
237310	3.4%	5.0%	2.8%	3.8%	6.0%	21.0%	79.0%
238110	0.8%	1.5%	0.4%	1.0%	3.3%	6.9%	93.1%
238120	6.3%	6.3%	4.2%	2.1%	10.4%	29.2%	70.8%
238160	0.3%	0.5%	0.3%	0.0%	2.3%	3.4%	96.6%
238190	4.7%	7.0%	4.7%	4.7%	4.7%	25.6%	74.4%
238210	1.5%	0.9%	0.6%	0.5%	3.0%	6.5%	93.5%
238220	0.5%	0.3%	0.5%	0.5%	2.0%	3.8%	96.2%
238290	9.5%	4.8%	4.8%	4.8%	4.8%	28.6%	71.4%
238310	0.8%	1.8%	0.5%	0.0%	1.5%	4.5%	95.5%
238320	0.5%	0.5%	0.2%	0.1%	1.9%	3.3%	96.7%
238330	0.7%	1.4%	1.4%	0.0%	2.2%	5.8%	94.2%
238350	0.7%	3.4%	0.7%	1.4%	2.0%	8.2%	91.8%
238910	2.2%	1.8%	2.9%	1.8%	5.8%	14.6%	85.4%
238990	0.9%	0.8%	0.3%	0.3%	1.3%	3.6%	96.4%
423220	0.0%	0.0%	0.0%	0.0%	9.1%	9.1%	90.9%

423320	0.0%	0.0%	3.8%	1.3%	1.3%	6.3%	93.8%
423510	0.0%	0.0%	1.3%	0.0%	11.7%	13.0%	87.0%
423710	0.0%	0.0%	0.0%	0.0%	2.4%	2.4%	97.6%
444190	0.0%	0.0%	20.0%	0.0%	30.0%	50.0%	50.0%
484220	7.1%	1.8%	5.3%	3.5%	15.3%	32.9%	67.1%
488490	8.6%	0.0%	3.4%	0.0%	12.1%	24.1%	75.9%
541310	0.4%	1.3%	2.2%	0.0%	9.8%	13.8%	86.2%
541330	0.9%	1.4%	4.1%	0.5%	5.4%	12.3%	87.7%
541370	5.8%	1.9%	5.8%	0.0%	1.0%	14.6%	85.4%
541380	0.0%	1.0%	4.7%	0.0%	5.2%	11.0%	89.0%
541611	6.5%	0.8%	2.1%	0.5%	9.8%	19.7%	80.3%
541612	13.6%	1.6%	4.0%	0.0%	21.6%	40.8%	59.2%
541620	3.3%	1.7%	2.2%	2.8%	18.8%	28.7%	71.3%
561730	1.3%	0.7%	1.3%	0.2%	4.2%	7.7%	92.3%
561990	1.1%	0.4%	0.5%	0.3%	6.1%	8.5%	91.5%
562910	0.0%	2.6%	5.1%	0.0%	12.8%	20.5%	79.5%
<b>TOTAL</b>	<b>1.6%</b>	<b>1.0%</b>	<b>1.2%</b>	<b>0.6%</b>	<b>4.6%</b>	<b>9.0%</b>	<b>91.0%</b>

The Port of Seattle reviewed all upcoming FAA funded and Airport Improvement projects. Please see Figure 1 for the **Projects Port of Seattle anticipates awarding in FFYs 2026, 2027 and 2028** project estimates and DBE goals broken down by FFYs. Please see figure 2 for **availability of potential DBEs for FAA funded contracts and procurements that Port of Seattle anticipates awarding in FFYs 2026, 2027 and 2028**. Please see Figure 3 for **Unweighted Availability in the Washington State**.

**Figure 1**  
**Projects Port of Seattle anticipates awarding in FFYs 2026, 2027 and 2028**

Year & Project	Project Estimated	DBE Goals
2026 Airfield Projects-Contract 1	<b>\$13,546,000</b>	<b>13.7%</b>
2026 Pacific Middle School Replacement Project BP 07A Roofing	<b>\$4,694,817</b>	<b>3.4%</b>
2026 Pacific Middle School Replacement Project-BP 08D-Glass and Glazing Project	<b>\$1,345,085</b>	<b>9.5%</b>
2026 PFAS Treatment of Impacted Industrial Wastewater-Pilot Test	<b>\$1,500,000</b>	<b>7.8%</b>
2027 Reconstruct and Runway 16L/34R & Cargo	<b>\$38,512,000</b>	<b>10.5%</b>
2028 Reconstruct Taxi Way T	<b>\$43,167,000</b>	<b>14.4%</b>

The Port of Seattle estimated the cost of each project by the availability of the assigned NAICS codes and summed up the amount of funds that should go to DBEs based on availability, please see DBE goal

methodology to confirm all NAICS codes for each project. The 9% DBE goal is supported by the increasing amounts of businesses being certified as a Disadvantaged Business Enterprise. According to data from the Office of Minority & Women's Business Enterprise's certified directory, the number of certified disadvantaged Business Enterprises has consistently increased. In 2014 the certified directory had 611 DBEs. Currently the certified directory has 1338 certified DBE's, please see table below:

Figure 2 shows the number of certified DBEs on an annual basis for the period of 2019 - 2022. In 2019, the certified directory had 1045 DBEs. Currently, the certified directory has 1338 DBEs. Please see the table below, for the average annual growth.

**Figure 2**

***Availability of potential DBEs for FAA funded contracts and procurements that Port of Seattle anticipates awarding in FFYs 2026, 2027 and 2028.***

Year	Number of DBEs
2019	1045
2020	1115
2021	1292
2022	1303

**Figure 3**  
**Unweighted Availability in the Washington State NAICS codes:**

<b>NAICS</b>	<b>Black</b>	<b>Hispanic</b>	<b>Asian</b>	<b>Native American</b>	<b>White Woman</b>	<b>DBE</b>	<b>Non-DBE</b>	<b>Total</b>
236116	0.3%	0.0%	0.5%	0.5%	2.1%	3.4%	96.6%	100.0%
236220	1.5%	2.0%	3.0%	3.3%	5.3%	15.1%	84.9%	100.0%
237310	3.4%	5.0%	2.8%	3.8%	6.0%	21.0%	79.0%	100.0%
238110	0.8%	1.5%	0.4%	1.0%	3.3%	6.9%	93.1%	100.0%
238120	6.3%	6.3%	4.2%	2.1%	10.4%	29.2%	70.8%	100.0%
238160	0.3%	0.5%	0.3%	0.0%	2.3%	3.4%	96.6%	100.0%
238190	4.7%	7.0%	4.7%	4.7%	4.7%	25.6%	74.4%	100.0%
238210	1.5%	0.9%	0.6%	0.5%	3.0%	6.5%	93.5%	100.0%
238220	0.5%	0.3%	0.5%	0.5%	2.0%	3.8%	96.2%	100.0%
238290	9.5%	4.8%	4.8%	4.8%	4.8%	28.6%	71.4%	100.0%
238310	0.8%	1.8%	0.5%	0.0%	1.5%	4.5%	95.5%	100.0%
238320	0.5%	0.5%	0.2%	0.1%	1.9%	3.3%	96.7%	100.0%
238330	0.7%	1.4%	1.4%	0.0%	2.2%	5.8%	94.2%	100.0%
238350	0.7%	3.4%	0.7%	1.4%	2.0%	8.2%	91.8%	100.0%
238910	2.2%	1.8%	2.9%	1.8%	5.8%	14.6%	85.4%	100.0%
238990	0.9%	0.8%	0.3%	0.3%	1.3%	3.6%	96.4%	100.0%
423220	0.0%	0.0%	0.0%	0.0%	9.1%	9.1%	90.9%	100.0%
423320	0.0%	0.0%	3.8%	1.3%	1.3%	6.3%	93.8%	100.0%
423510	0.0%	0.0%	1.3%	0.0%	11.7%	13.0%	87.0%	100.0%
423710	0.0%	0.0%	0.0%	0.0%	2.4%	2.4%	97.6%	100.0%
444190	0.0%	0.0%	20.0%	0.0%	30.0%	50.0%	50.0%	100.0%
484220	7.1%	1.8%	5.3%	3.5%	15.3%	32.9%	67.1%	100.0%
488490	8.6%	0.0%	3.4%	0.0%	12.1%	24.1%	75.9%	100.0%
541310	0.4%	1.3%	2.2%	0.0%	9.8%	13.8%	86.2%	100.0%
541330	0.9%	1.4%	4.1%	0.5%	5.4%	12.3%	87.7%	100.0%
541370	5.8%	1.9%	5.8%	0.0%	1.0%	14.6%	85.4%	100.0%
541380	0.0%	1.0%	4.7%	0.0%	5.2%	11.0%	89.0%	100.0%
541611	6.5%	0.8%	2.1%	0.5%	9.8%	19.7%	80.3%	100.0%
541612	13.6%	1.6%	4.0%	0.0%	21.6%	40.8%	59.2%	100.0%
541620	3.3%	1.7%	2.2%	2.8%	18.8%	28.7%	71.3%	100.0%

561730	1.3%	0.7%	1.3%	0.2%	4.2%	7.7%	92.3%	100.0%
561990	1.1%	0.4%	0.5%	0.3%	6.1%	8.5%	91.5%	100.0%
562910	0.0%	2.6%	5.1%	0.0%	12.8%	20.5%	79.5%	100.0%
<b>TOTAL</b>	<b>1.6%</b>	<b>1.0%</b>	<b>1.2%</b>	<b>0.6%</b>	<b>4.6%</b>	<b>9.0%</b>	<b>91.0%</b>	<b>100.0%</b>

## ***Step Two***

***We did consider the median of our past participation of DBEs on projects.***

## ***FAA-Assisted Contracting Opportunities***

***For all FAA-Assisted contracting opportunities along with NAICS Codes, please see DBE Goal Calculation chart below.***

### DBE Goal Calculation

Contract Name	Trade Description	NAICS	Trade (\$)	DBE (%)	DBE (\$) (= Trade \$ x DBE%)
<b>2026 HSD Pacific MS BP 08D</b>	Glass & Glazing	<b>238150</b>	\$1,345,085	9.5%	\$127,783
<b>Total</b>			<b>\$1,345,085</b>	<b>9.5%</b>	<b>\$127,783 (9% of \$1,345,085)</b>
Contract Name	Trade Description	NAICS	Trade (\$)	DBE (%)	DBE (\$) (= Trade \$ x DBE%)

<b>2026 HSD Pacific MS BP 07A</b>	Roofing	<b>238160</b>	\$4,694,817	3.4%	\$159,624
<b>Total</b>			<b>\$4,694,817</b>	<b>3.4%</b>	<b>\$159,624 (3.4% of \$4,694,817)</b>

Contract Name	Trade Description	NAICS	Trade (\$)	DBE (%)	DBE (\$) (= Trade \$ x DBE%)
<b>2026 Reconstruct Runway 16C &amp; Taxiways P &amp; Q</b>	Concrete Paving	<b>237310</b>	\$2,438,200	18.00%	\$512,022
	Asphalt Paving	<b>237310</b>	\$271,000	2.00%	\$56,910
	Excavation	<b>238910</b>	\$2,031,800	15.00%	\$296,643
	Demolition	<b>238910</b>	\$406,000	3.00%	\$59,276
	Base-Course 8"	<b>237310</b>	\$1,354,000	10.00%	\$284,340
	Joint Seal	<b>332312</b>	\$65,000	0.48%	\$0
	Pavement Markings	<b>237310</b>	\$60,000	0.44%	\$12,600
	Traffic Control	<b>561990</b>	\$50,000	0.37%	\$4,250
	Utility Related Works	<b>237110</b>	\$500,000	3.69%	\$122,000
	IWS / Sewer / Storm-Water	<b>238910</b>	\$365,000	2.69%	\$53,290
	Earthworks / Pavement	<b>484220</b>	\$275,000	2.03%	\$90,475
	Landscaping	<b>561730</b>	\$300,000	2.21%	\$23,100
	Anti - Perching Devices	<b>561710</b>	\$260,000	1.92%	\$2,080
	Electrical	<b>238210</b>	\$5,170,000	38.17%	\$336,050
<b>Total</b>			<b>\$13,546,000</b>	<b>13.7%</b>	<b>\$1,853,036 (14% of \$13,546,000)</b>
Contract Name	Trade Description	NAICS	Trade (\$)	DBE (%)	DBE (\$) (= Trade \$ x DBE%)
<b>2026 PFAS Treatment of Impacted Industrial Wastewater Pilot Testing</b>	All Other Support Services	<b>561990</b>	\$25,000	8.5%	\$2,125
	Engineering services	<b>541330</b>	\$50,000	12.3%	\$6,150
	Environmental Consulting Services	<b>541620</b>	\$125,000	28.7%	\$35,875

	Other Scientific and Technical Consulting Services	541690	\$50,000	0.0%	\$0
	Remediation Services	562910	\$250,000	20.5%	\$51,250
	Research and Development in the Physical, Engineering, and Life Sciences (except Nanotechnology and Biotechnology)	541715	\$800,000	0.0%	\$0
	Testing Laboratories and Services	541380	\$200,000	11%	\$22,000
<b>Total</b>			<b>\$1,500,000</b>	<b>7.8%</b>	<b>\$117,400 (7.8% of \$1,500,000)</b>
Contract Name	Trade Description	NAICS	Trade (\$)	DBE (%)	DBE (\$) (= Trade \$ x DBE%)
<b>2027 Reconstruct Runway 16L/34R</b>	All Other Support Services	561990	\$325,000	8.5%	\$27,625
	Construction Sand and Gravel	212321	\$1,335,000	0%	\$0
	Electrical Contractors and Other Wiring Installation Contractors	238210	\$16,700,000	6.5%	\$1,085,500
	Highway, Street, and Bridge Construction	237310	\$4,549,725	21%	\$955,442
	Landscaping Services	561730	\$444,000	7.7%	\$34,188
	Retaining Wall	238140	\$2,095,275	4.3%	\$90,097
	Site Preparation Contractors	238910	\$5,590,000	14.6%	\$816,140
	Trucking, Local	484220	\$1,605,000	32.9%	\$528,045
	Underground Cable	237130	\$3,783,000	0%	\$0
	Water and Sewer Line and Related Structures Construction	237110	\$2,085,000	24.4%	\$508,740
<b>Total</b>			<b>\$38,512,000</b>	<b>10.5%</b>	<b>\$4,045,777 (10.5% of \$38,512,000)</b>
Contract Name	Trade Description	NAICS	Trade (\$)	DBE (%)	DBE (\$) (= Trade \$ x DBE%)
<b>2028 Reconstruct Taxiway T</b>	All Other Support Services	561990	\$455,000	8.5%	\$27,625
	Construction Sand and Gravel	212321	\$1,550,000	0%	\$0
	Electrical Contractors and Other Wiring Installation	238210	\$12,563,000	6.5%	\$1,085,500



	Contractors				
	Highway, Street, and Bridge Construction	237310	\$15,459,000	21%	\$955,442
	Landscaping Services	561730	\$300,000	7.7%	\$34,188
	Retaining Wall	238140	\$2,095,275	4.3%	\$90,097
	Site Preparation Contractors	238910	\$6,245,000	14.6%	\$816,140
	Trucking, Local	484220	\$1,985,000	32.9%	\$528,045
	Underground Cable	237130	\$2,460,000	0%	\$0
	Water and Sewer Line and Related Structures Construction	237110	\$2,150,000	24.4%	\$508,740
<b>Total</b>			<b>\$43,167,000</b>	<b>14.4%</b>	<b>\$6,214,195 (14.4% of \$43,167,000)</b>

## Past Participation

The Port of Seattle examined the historic overall DBE goals accomplishments at the airport in recent years, i.e., 3-4 years, specifically, the annual Uniform Report of DBE Awards or Commitments and Payments supplemented by contractual closeout information, and summarized below:

Recipients Historic DBE Accomplishments for DOT-Assisted Contracts

<u>Fiscal Year</u>	<u>Goal</u>	<u>Accomplishments</u>	<u>Type of Work</u>
2022	8%	7.8%	Construction
2023	7.2%	2.0%	Construction
2024	7.5%	7.2%	Construction

### Breakout of Estimated Race Neutral (RN) and Race Conscious (RC) Participation.

26.51(b)(1-9)

The Port of Seattle will meet the maximum feasible portion of its overall goal by using RN means of facilitating DBE participation, including but not limited to:

1. Arranging solicitations, times for the presentation of bids, quantities, specifications, and delivery schedules in ways that facilitates DBE, and other small businesses, participation;
2. Providing resources for technical assistance and other services;
3. Carrying out information and communications programs on contracting procedures and specific contract opportunities;
4. Providing resources to help DBE's and other small businesses improve long-term development, increase opportunities to participate in a variety of kinds of work, handle increasingly significant projects, and achieve eventual self-sufficiency;
5. Supporting programs to assist new, start-up firms, particularly in fields in which DBE participation has historically been low;
6. Ensuring distribution of DBE directory, through print and electronic means, to the widest feasible universe of potential prime contractors;

The Port of Seattle estimates that in meeting its overall goal 9%, it will obtain 0% from RN participation and 9% through RC measures.

Anticipated overall FY 2026-2028 DBE goal is 9% FY

FY 2026 Anticipated DBE goal: 10.7%

FY 2027 Anticipated DBE goal: 10.5%

FY 2028 Anticipated DBE goal: 14.4%

