

Diversity in Contracting

Diversity in Contracting 2025 Q2 Newsletter July 17, 2025

2024 Diversity in Contracing Annual Report



Read the Full 2024 Report

2024 was a gap year in our Port-wide goals but sixth full year of the Diversity in Contracting program operations in which Port divisions and departments established WMBE utilization goals. This report details the continued progress that the Port made towards our commitment to WMBE businesses in 2024.

Report Highlights

- Port-wide (construction and non-construction): WMBE spend was 13.3% (\$124M) of the \$932M total Port spend, compared to its 15% goal for 2024
- Firms utilized: The Port worked with 388 WMBE firms in 2024, compared to its 400 firm goal for 2024

Resolution 3836 (8e. Resolution)

Due to the substantial progress the Port has made in contracting with WMBE firms, we have proposed new five-year goals to continue our partnerships with WMBE firms:

2025-2029 New Five-Year Policy Goals:

- Increase amount of spend on WMBE contracts to 16% of Port spend
- Partner with 500 WMBE firms annually

Advanced PortGen Workshop Series Fall 2025



The <u>2025 Advanced PortGen</u> is a training series of seven workshops designed for small, minority, and women-owned businesses wanting to learn how to be successful with government contracting. The Advanced PortGen will consist of weekly online meetings that combine a resource video of detailed information and a virtual live Q&A session to discuss the topic. Tune in this fall for this free offering open to all!

Use the button below to pre-register for the Advanced PortGen and be first to receive the registration links to workshops.

Pre-Registration Link

Check out last year's Advanced PortGen training series resource videos for a quick reference and to review topics.

2024 Advanced PortGen Videos

Lumank Inc -Asian American, Native Hawaiian, and Pacific Islander Heritage Month

With May being AANHPI Heritage Month, the Diversity in Contracting team had an opportunity to interview Huaqi Yi, owner of Lumank Inc!

" Asian people are well represented in other business ventures, but when people think about construction, they see white



men... This month was our continual reminder of the strength in our identity. My husband and I come from hardworking parents that just wanted to see us thrive and the sacrifices they made for us are what drives us. Many of us who come over here [to the United States] are just encouraged to do better. As an immigrant, I really cherish the freedom I experience in the United States and the American dream. By seeing businesses like mine thrive, people can see the American dream is still alive. Anyone can succeed in this free country." - Huaqi Yi

Read the full interview on the Diversity in Contracting website!

DCW Cost Management - Pride Month

The Diversity in Contracting team had an opportunity to interview Trish Drew and

spotlight her business, <u>DCW Cost</u> <u>Management</u> for Pride Month observed in June!

"...I can say I make a lot of decisions based on who I am. Every person I hire must have the component of respect for all. We're here to appreciate one another. We're here to appreciate the talents and attitude you bring. But also, to be respectful to yourself, one another, and the client. It's about respect. That culture I instill in my company comes from being a member of the LGBTQIA+ community." - Trish Drew



Read the full interview on the Diversity in Contracting website!

Quarter 2 Updates

Q2 Outreach Statistics:

- PortGen Events: 4 events
 - PortGen 101 (4/23/25): <u>Construction</u>
 - PortGen First Look (4/30/25): <u>SEA Construction Projects</u>
 - PortGen Connects (6/2/25): 2025 Aviation Industry Day
 - PortGen 101 (6/24/25): <u>Service Agreements</u>
- PortGen Attendance: 391 attendees
- PortGen Unique Business Attendance: 255 firms
 - 113 WMBE Firms
 - 87 DBE Firms
 - 127 SBE Firms
- Collaborative Presentations & Tabling Events: 2 events
 - AWMB NW Contractors' Day (4/10/25)
 - City of Seattle Reverse Vendor Trade Show (6/26/25)

Upcoming Events

PortGen First Look: Maritime & Aviation Construction

> Wednesday, July 30th 3:00PM - 4:00PM

Online Webinar Link available upon registration PortGen 101: Goods and Services

Wednesday, August 20th 2:00PM - 4:00PM

Online Webinar Link available upon registration



Calling all diverse, and small firms in construction! Attend this webinar to hear directly from Port project managers about upcoming maritime and aviation construction projects!

Utility Meter Networking (\$10M - \$15M, WMBE Goal: 10%)

Shilshole Bay Marina Office Reconfiguration (\$800K, WMBE Goal: TBD)



Attention all diverse, and small suppliers! If you have been wanting to understand how the Port procures its goods and services, why it procures in the way it does, and what that means for you, this is the webinar for you!

Register Here

Register Here

2025 Planes Trains and Automobiles

Wednesday, August 27th 1:00PM - 4:00PM

Pier 69 2711 Alaskan Way, Seattle, WA



Come and hear from Port of Seattle, Sound Transit, and WSDOT's Small & Disadvantaged Business Program managers on how (certified and noncertified) small business do business

Regional Contracting Forum

Wednesday, September 17th 8:00AM - 3:00PM

Muckleshoot Convention Center 2402 Auburn Way S, Auburn, WA



Join us for the 2025 Regional Contracting Forum! Attendees have the opportunity to meet government contracting representatives and network with contractors, consultants, and suppliers all at one event.

> Register Today

with each agency!

Register Today

In Case You Missed It



Thank you for joining us for a packed Aviation Industry Day event! We can't thank you enough for being with us for our biggest event of the year!

All Current Solicitations Future Solicitations Sign on to our Mailing List

About the Port

Founded in 1911 by a vote of the people as a special purpose government, the Port of Seattle's mission is to promote economic opportunities and quality of life in the region by advancing trade, travel, commerce and job creation in an equitable, accountable and environmentally responsible manner. In 2018, Port Commissioners adopted a new Diversity in Contracting (DC) policy, Resolution 3737, that drives equity in Port contracting. It established a five-year goal to triple the number of women and minority owned businesses doing business with the Port, and to increase the amount of spend on WMBE contracts to 15%.



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