



# Port of Seattle Diversity in Contracting

## PortGen First Look: Maritime & Aviation Construction

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Community Engagement & Training Program Specialist

Program to begin at 3:05PM  
July 30, 2025



## **Port of Seattle Diversity in Contracting**

## **Procurement at the Port**

## **Diversity in Contracting Events**

## **Projects**

- Utility Meter Networking
- Shilshole Bay Marina Office Reconfiguration

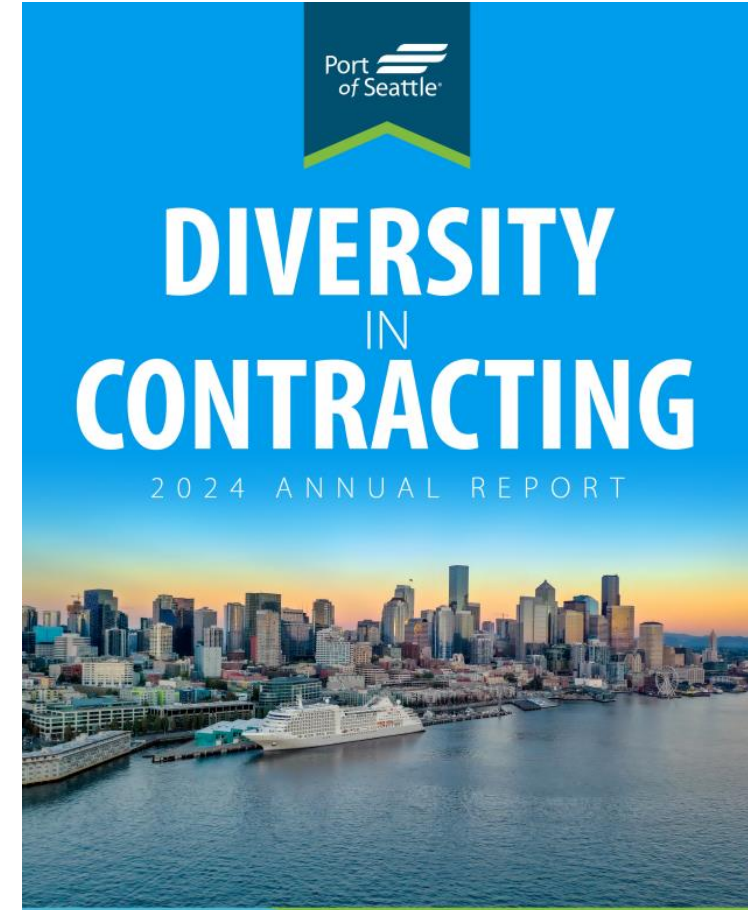
## **Networking**

- Q&A
- Introductions (Company, Industry, Prime or Sub)



## Report Highlights

- Port-wide (construction and non-construction): WMBE spend was 13.3% (\$124M) of the \$932M total Port spend, compared to its 15% goal for 2024
- Firms utilized: The Port worked with 388 WMBE firms in 2024, compared to its 400 firm's goal for 2024



[Read the Full Report](#)

## **Purpose:**

### Resolution 3836 (8e. Resolution)

Advance equity and address contracting disparities by increasing the utilization of Women and Minority Business Enterprises, and other disadvantaged firms.

## **2025-2029 Five-year Policy Benchmarks:**

- ☐ Increase the amount of Port spend on WMBE contracts to 16%
- ☐ Increase the number of WMBE firms doing business with the Port to 500

## Register Your Business on VendorConnect

All new, active, and pending award procurements are found here!

VendorConnect is the Port portal that allows you to:

1. **See** Port opportunities
2. **Be Seen** by Port buyers

## **To be Notified of Project Advertisements**

- Register on VendorConnect: [VendorConnect User Guide](#)
- Sign up for our [Diversity in Contracting mailing list](#)

## **Once Advertised, First Steps to Pursue a Posted Project**

- Reach out to Project Plan holders on VendorConnect
- Become a Plan Holder on VendorConnect
- Attend informational/pre-bid meetings

## **PortGen 101: Goods and Services**

Date: Wednesday, August 20, 2025

Time: 2:00PM – 4:00PM

Location: Online Webinar

(Link available upon registration)

**Attention all diverse, and small suppliers!** If you have been wanting to understand how the Port procures its goods, supplies, and other off-the-shelf services, why it procures in the way it does, and what that means for you, this is the webinar for you!



[Register Here](#)



## 2025 Planes Trains and Automobiles

Date: Wednesday, August 27, 2025

Time: 1:00PM – 4:00PM

Location: Pier 69

(2711 Alaskan Way, Seattle, WA)

Come and hear from Port of Seattle, Sound Transit, and WSDOT's Small & Disadvantaged Business Program managers on how (certified and non-certified) small business do business with each agency!



[Register Here](#)



## 2025 Regional Contracting Forum

Date: Wednesday, September 17,  
2025

Time: 8:00AM – 3:00PM

Location: Muckleshoot Casino Resort  
(2402 Auburn Way S, Auburn, WA)

Join us for the 2025 Regional Contracting Forum! Attendees will have the opportunity to meet government contracting representatives and network with contractors, consultants, and suppliers all at one event.



[Register Here](#)

Project Name	Cost Estimate	WMBE Goal	Advertise Date	Presenter
Utility Meter Networking	\$10M - \$14M	10%	Q3/Q4 2025	Abhinav Prasad
Shilshole Bay Marina Office Reconfiguration	\$800K	20%	Q3/Q4 2025	Sam Hansen

# Utility Meter Networking

Abhinav Prasad

Capital Project Manager

AV Project Management Group

[prasad.a2@portseattle.org](mailto:prasad.a2@portseattle.org)



# Project Overview

**Purpose:** Upgrade aging electrical meter assets.

**Background:** Ports infrastructure is 30 years or older in many areas resulting in failing assets or assets which don't have spare parts to fix if broken.

**Estimated Cost:** \$10M - \$14M

**WMBE Goal:** 10%

**Project Delivery Method:** Design, Bid, Build

# Contract Award Details

Teams will be evaluated on:

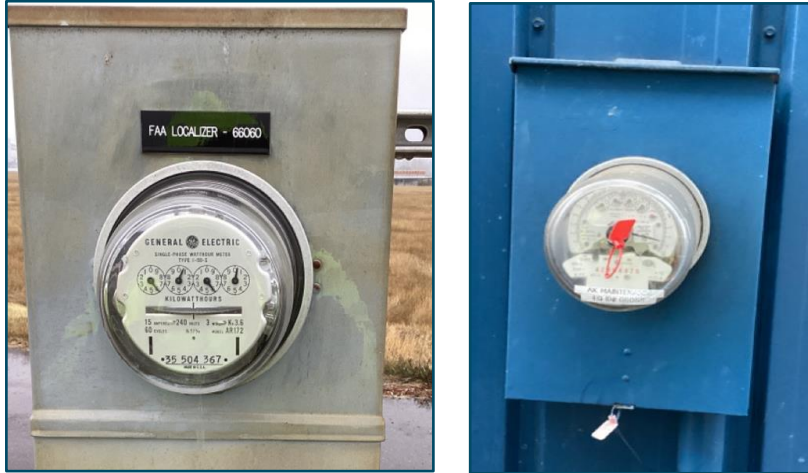
- Construction Administration & Contractor Pricing
- Project approach and schedule
- WMBE inclusion plan





# Meter Comparison

## Existing Meters



- Network integration not possible
- Spare parts not readily available
- Warranty expired



## New Meters



- All meters on centralized database
- Network integration possible meeting updated code requirements
- Data easier to access resulting in cost reductions for projects
- Spare parts easily available

# Components / Trades of Interest (NAICS)

- Electrical Contractors and Other Wiring Installation Contractors (238210)
- All Other Miscellaneous Fabricated Metal Product Manufacturing (332999)

# Contract Schedule

Item	Anticipated Date
Advertise Date	Q3/Q4 2025
Construction Start	Q1 2026
Notice To Proceed	Q1 2026
In-Use Date	Q3 2027



# Shilshole Bay Marina Office Reconfiguration

Sam Hansen

Capital Project Manager

Waterfront Project Management

[hansen.s@portseattle.org](mailto:hansen.s@portseattle.org)

# Project Overview

**Purpose:** Modernize Shilshole Bay Marina office and increase staff workstations

**Background:** SBM Office (A-1) was originally constructed in 2005. Majority of furniture, fixtures, and flooring are from the original 2005 buildout.

**Estimated Cost:** \$800K

**WMBE Goal:** 20%

**Project Delivery Method:** Design, Bid, Build

# Contract Award Details

Teams will be evaluated on:

- Construction Administration & Contractor Pricing
- Project approach and schedule
- WMBE inclusion plan



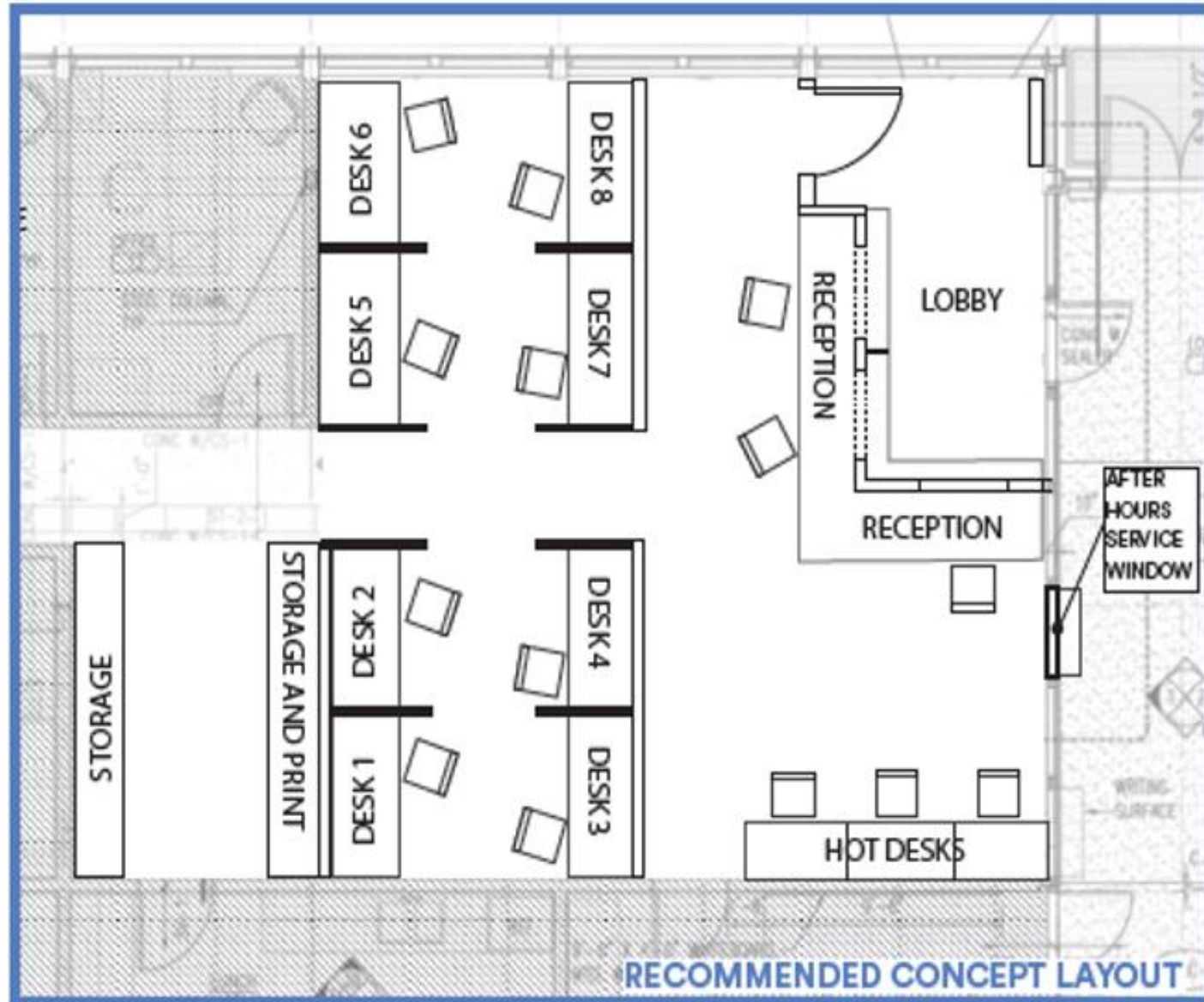
# Project Scope

- Demo customer service counter, workstations and furniture (does not include facilities office, three (3) personal offices, kitchenette, and conference room)
- Fabricate and install new service counter and casework
- New flooring throughout area of work
- Install new LED lighting fixtures
- Reconfigure electrical and data to provide power to new workstations
- Repaint all walls in area of work

# Current State



# Future State





# Components / Trades of Interest (NAICS)

- 238210 Electrical Contractors and Other Wiring Installation Contractor
- 238310 Drywall and Insulation Contractors Demolition
- 238320 Painting and Wall Covering Contractors
- 238330 Flooring Contractors
- 238350 Finish Carpentry Contractors

# Contract Schedule

Item	Anticipated Date
Advertise Date	Q3/Q4 2025
Notice to Proceed	Q4 2025
Construction Start	Q1 2026
Substantial Completion	Q2 2026



# Questions?

# NETWORKING

Your Name

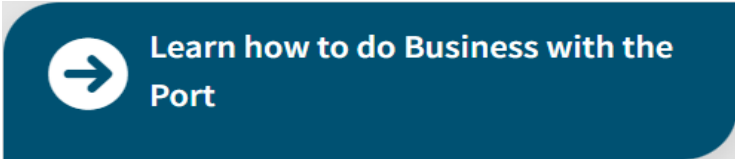
Business Name

Industry

Business Certifications

Prime or Sub

# Where can I find this presentation?

1. Presentation and list of registrants will be sent out after this event.
2. [Diversity in Contracting website](#):
  - Click the  flag.
  - Scroll Down to view “Past PortGen Events & Trainings with Materials” and click “Presentation” or “Registrants” for each PortGen event.
  - Scroll to the bottom of the page to view the [Diversity in Contracting Event Archive](#)

# THANK YOU FOR ATTENDING



## POST-EVENT SURVEY

