

August 27, 2025

Planes, Trains and Automobiles







Agenda

- Welcome & Introductions
 Emily Ho, Community Engagement and Training Program Manager
- Port of Seattle DBE Program Overview, Project Presentations, Direct Contracting
 Lisa Phair, Disadvantaged Business Enterprise Manager
 Eze Nduaguba, Allie Bull, David Neds, Michelle Carioto, Aviation Project Management team
 Marilynn Montenegro, Central Procurement Office
- Sound Transit DBE Program Overview
 Daren Kumar, Senior Economic Development Specialist
- Washington State Department of Transportation DBE Program Overview
 Nina Jones, Assistant Director Business Diversity and Inclusion
- Office of Minority and Women Business Enterprises
 Nicky Budnuchit, Linked Deposit Manager
- Question and Answer
- Networking



Upcoming Events & Training Opportunities

Event	Date	Location	
PortGen First Look: East Waterway Sediment Cleanup	September 11	Online Webinar	
Regional Contracting Forum	September 17	Muckleshoot Convention Center	
Central Regional Contracting Forum	September 26	6 Yakima Convention Center	
Advanced PortGen Commencement	October 1	Online Webinar	
Maritime Industry Day	October 8	Pier 69	
PortGen Connects: Aviation & Maritime Maintenance	October 16	Distribution Center	
North Puget Sound Contracting Forum	November 6	Lynnwood Convention Center	



Port of Seattle Diversity in Contracting Department

Lisa Phair | phair.l@portseattle.org

DBE Program Manager, Diversity in Contracting





Diversity in Contracting Overview

The Diversity in Contracting (DC) department promotes equity in Port contracting by overseeing policies, goals, and programs that support Women and Minority Business Enterprises (WMBEs), Disadvantaged Business Enterprises (DBEs), and other small diverse businesses participation.

Key Program Functions

- ✓ Implement and maintain the Diversity in Contracting Policy Directive
- ✓ Collaborate on WMBE Aspirational Goals, DBE project-specific goals, and Inclusion Plans
- ✓ Conduct WMBE/DBE attainment audits and project performance tracking
- ✓ Support a WMBE/DBE growth mindset: capital and non-capital development
- ✓ Set and evaluate Portwide WMBE goals and federally required DBE goals
- ✓ Lead and participate in outreach events to engage, educate, and connect with our small diverse business community in Port contracting opportunities





Diversity in Contracting Purpose

Our Mission:

Advance equity and address contracting disparities by increasing the utilization of Women-, Minority Business Enterprises and other disadvantaged firms.

Background:

In January 2018, the Port of Seattle Commission passed the Diversity in Contracting Policy Directive (see Port of Seattle Resolution 3737) to:

- Increase WMBE participation in Port contracts
- Expand opportunities in construction, consulting, goods, equipment, and services

Key Goals:

- ✓ Executive-Level Accountability
- ✓ Port-Wide Goal Setting and Annual Reporting
- ✓ Enhance Compliance and Performance Monitoring



Diversity In Contracting Dept. Org Chart



Mian Rice, Director



Josie Regan, Sr. Admin



Lisa Phair, DBE Manager



Evan Nnambi, DBE Compliance Specialist



Emily Ho, Community Engagement & Training Program Manager



Kelvin Dankwa, Community Engagement & Training Program Specialist



Lawrence Coleman, WMBE Manager



Lisa Tran, WMBE Program Advisor



Monica Dawson, Diversity Coordinator



Diversity in Contracting Programs



DBE Program ManagerLisa Phair

Phair.L@portseattle.org

Disadvantaged Business Enterprise (DBE) Program

- Federal
- Set overall three-year DBE goal
- •Increase DBE participation on FAA-funded Port projects
- Provide informational sessions and technical assistance
- Monitor goal attainment



WMBE Program Manager

Lawrence Coleman

Coleman.L@portseattle.org

Women and Minority Business Enterprise (WMBE) Program

- Non-Federal
- •Set aspirational WMBE goals
- •Review Inclusion Plans
- Conduct affirmative efforts
- Monitor goal attainment



Community Engagement & Training Program Manager

Emily Ho

Ho.E@portseattle.org

Community Engagement and Training Program

- •PortGen Events (101 Information, First Look Presentations, and Connections)
- Advanced PortGen Workshops
- •Business Accelerator Cohort Program
- Community Organizations Partnerships
- Coordinate Meet & Greets
- VendorConnect database development

Visit us at www.portseattle.org/diversity





Diversity in Contracting Program Objectives

To meet these objectives, the Port shall:

Promote Inclusive Growth

Use the Port's influence to foster diverse business growth and workforce development

Provide Technical Assistance

Support small diverse businesses through certification workshops, PortGen sessions, mentoring, and training programs









Create Contracting Opportunities

Set participation goals for contracts with subcontracting opportunities and monitor compliance throughout the contract lifecycle

Collaborate Across Departments

Work with Port staff and Central Procurement Office (CPO) to identify and set DBE/WMBE goals for upcoming procurements





Diversity in Contracting Partnerships

The Diversity in Contracting (DC) department drives equitable economic development through partnerships that support Women & Minority Business Enterprises (WMBE) and Disadvantaged Business Enterprises (DBE) across the Port.

The DC department collaborates with internal and external partners to provide technical assistance, educate, train, promote and assist with the inclusion of utilizing WMBE and DBE firms.

Internal



External









Resource Groups, ex:













Diversity in Contracting Purpose

Resolution 3836 (8e. Resolution)

Advance equity and address contracting disparities by increasing the utilization of Women and Minority Business Enterprises, and other disadvantaged firms.

2025-2029 Five-year Policy Benchmarks:

- ☐ Increase the amount of Port spend on WMBE contracts to 16%
- ☐ Increase the number of WMBE firms doing business with the Port to 500



Small Business Objectives & Strategies

Our Goal

The Port of Seattle is committed to fostering competition by supporting small businesses, including WMBE, DBE, and VBE firms.

How We Support Small Businesses

We take proactive steps to eliminate barriers and expand opportunities by:

- Assisting firms in competing successfully in the marketplace, both inside and outside the DBE Program
- Administering a race-neutral Small Business Program using SBA size standards

Key Strategies

- Encouraging DBE/WMBE/VBE subcontracting on contracts without DBE goals.
- Launching a Limited Public Works Program in Q4 2025
- Expanding use of Job Order Contracting (JOC), which 90% of work is subcontracted
- Help small businesses navigate and understand Port contracting processes



DC DBE Program Overview

Commitment

The Port promotes equitable opportunities for all businesses to participate in the performance of its contracts. It is the intention of the Port that consultants, subconsultants, contractors, subcontractors, and suppliers shall be afforded equal opportunities while providing materials, supplies and services for and to the Port.

DBE Program

It is a priority for the Port to expand our efforts to increase Disadvantaged Business Enterprises participation in Port contracts and develop tools to ensure that DBEs are afforded fair and equitable opportunities to compete for Port contracts and be successful.

FAA & Regulatory Oversight

The Port submits the Disadvantaged Business Enterprise (DBE) triennial goal methodology to the Federal Aviation Administration (FAA) for review and approval pursuant to 49 CFR § Part 26 to establish the DBE goal for federally assisted Airport Improvement projects.

DBE Team Responsibilities

The Port of Seattle's Diversity In Contracting DBE team provides support, tracks performance, and offers technical assistance related to the DBE participation throughout the life cycle of each federally funded contract.



DBE Program Continued

What is the Program?

- A federal program that applies to projects with United States Department of Transportation (USDOT) funding
- Ensures that certified DBES have an equal opportunity to compete for contracts, subcontracts, and agreements in both the award and administration phases.

Other Agencies with established DBE Programs in WA:









What is a DBE?

To qualify as a DBE, a firm **must**:

- Be a for-profit small business with gross receipts under \$31.84M
- Be at least 51% owned and controlled by one or more socially and economically disadvantaged individuals

DBE Program Expectations & Requirements

To comply with FAA regulations, DBE Program must submit and maintain the following elements:

DBE Program Plan

Must be submitted to and approved by the FAA

Triennial Overall DBE Goals

Established every three years (e.g., 9% Goal for FFY 2026-2028)

Annual Reporting of Accomplishments

 DBE Uniform Report is submitted annually to FAA including required Master Bidders List, DBE Running Tally report with assistance of CPO & Contractor Data System (CDS) reports

Compliance, Monitoring & Enforcement

 Ongoing efforts to ensure DBE participation, prompt payment, conducting DBE Commercially Useful Function (CUF) on-site reviews, verifying certifications through OMWBE, good faith efforts, and reviewing contract performance

Today's Project Presentations

Project Name	Cost Estimate	Equity Goal	Advertise Date	Presenter	Delivery Method
2026 Airfield Contract #1	\$30M - \$40M	10% - 14% DBE	Q4 2025	Eze Nduaguba & Allie Bull	DBB
2026 Airfield Contract #2	\$10M - \$15M	10% - 15% WMBE	Q4 2025	David Neds	DBB
Snow Storage Expansion 2025	\$10M	15% WMBE	October 2025	Michelle Carioto	DBB



2026 Airfield Contract #1

Jacob Hamilton | <u>hamilton.j2@portseattle.org</u>
Capital Project Manager, Aviation Project Management Group

Allie Bull | bull.a@portseattle.org

Senior Environment Management Specialist, Aviation Environmental Programs Group



Project Objectives & Overview

<u>Purpose:</u> The 2026 Airfield Projects Contract No.1 is the initial-year project of the Port of Seattle Commission-authorized 2026-2030 Airfield Program, comprising of the AIP-eligible elements of the Program. The Airfield Program is an ongoing infrastructure renewal and replacement program required to provide safe and efficient conditions for aircraft operations and meet Federal Aviation Administration (FAA) requirements.

<u>Background:</u> Many pavement and supporting airfield infrastructure at SEA have exceeded their planned lifespan. An ongoing safety and security improvements that address regulatory non-compliance items such as mitigation of wildlife attractants and drainage issues in the infields areas are required.

Estimated Cost: \$30M - \$40M

Equity Goal: A DBE goal ranging between 10 -14% will be required.

Project Delivery Method: Design-Bid-Build (DBB)



Scope

The 2026 Airfield Projects Contract No.1 work will include:

- Renew and replace aging and failing pavements on Runway 16 Center/34 Center (RW16C/34C), some of the connector Taxiways and Vehicle Service Roads.
- Replace aged and failing utilities.
- Upgrade Airfield Directional signs.
- Replace RW16C/34C BRITE system.
- Replace RW 16C/34C centerline and touchdown zone LED lighting fixtures.
- Drainage improvements and Wildlife Mitigations:
 - > Remove turf buildup.
 - Install anti-perching devices.
 - Regrade ponding areas on the infield.



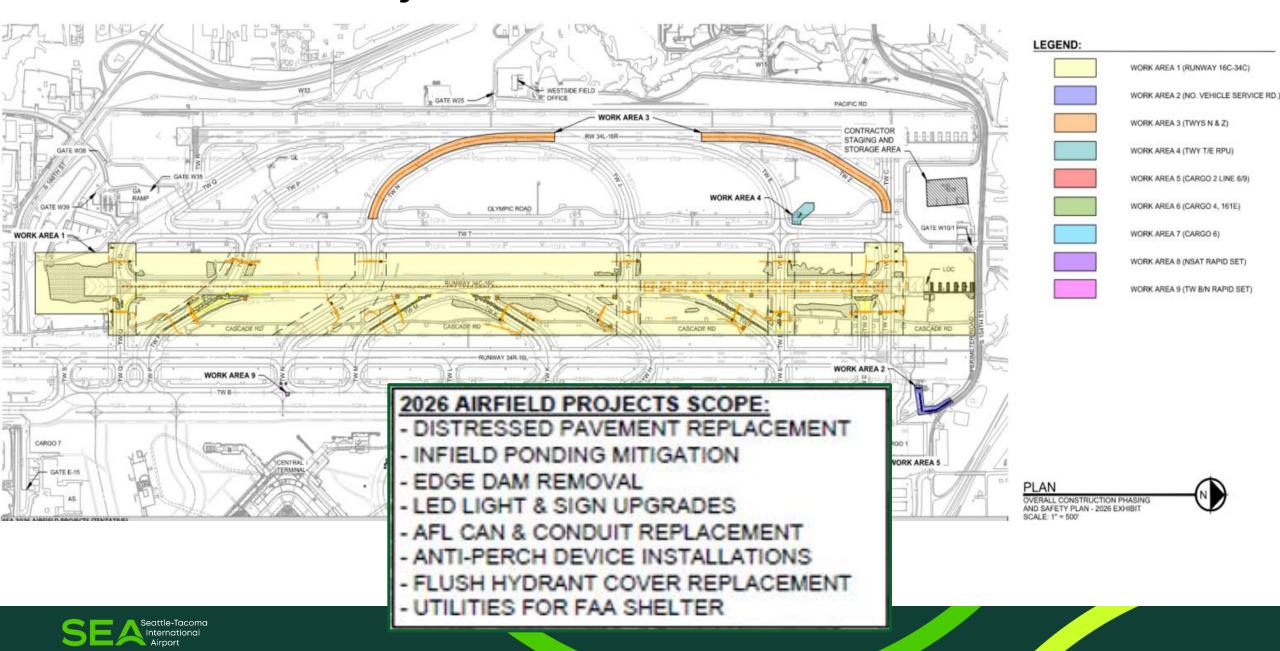








2026 Airfield Project Contract #1



Components of Interest (NAICS)

- 237110: Utility Line Construction
- 237310: Concrete Paving, Asphalt Paving, Grading, Runway Airport, Line Painting/Striping
- 238210: Electrical
- 238910: Demolition, Excavation/Site Preparation, Drainage System
- 332312: Expansion Joints
- **484220:** Dump Trucking
- 561730: Hydroseeding Services, Bird Barriers & Repellents & Controls
- **561990**: Flagging



Schedule

Item	Estimated Date
30% Design Complete	Q1 2025
60% Design Complete	Q2 2025
100% Design Complete	Q4 2025
Advertise Date	Q4 2025
Construction Phase	Q1 2026 to Q4 2026



Envision Framework

Administered by the Institute for Sustainable Infrastructure (ISI)

Third-party certification framework for civil infrastructure projects

Point-based rating system that covers multiple sustainability categories

Individuals may pursue an Envision Sustainability Professional (ENV SP) credential through ISI







2026 Airfield Contract #2

David Neds | neds.d@portseattle.org

Capital Project Manager, Aviation Project Management Group



Project Objectives & Overview

<u>Purpose:</u> The 2026 Airfield Projects Contract No. 2 is the first Non-FAA Funded set of airfield projects that will be a part of the 2026-2030 Airfield Program. The Airfield Program is an ongoing infrastructure renewal and replacement program required to provide safe and efficient conditions for aircraft operations and meet Federal Aviation Administration (FAA) requirements.

<u>Background:</u> Many pavement and supporting airfield infrastructure at SEA have exceeded their planned lifespan. The pavement and infrastructure is chosen to be replaced by utilizing a Pavement Management Program and coordinating with Airfield Operations. In most years, the Non-FAA pavement work is conducted using High-Early Strength Concrete and construction takes place during non-peak hours.

Estimated Cost: \$10M - \$15M

Equity Goal: WMBE Goal 10%-15%

Project Delivery Method: Design-Bid-Build (DBB)



Scope

SEA Movement and Non-Movement Areas (Taxiways/Taxilanes)

 Approximately 30–40 Individual concrete panels demolition, Rapid-set (high early strength) concrete replacement, airfield pavement marking, airfield electrical.

Cargo 2

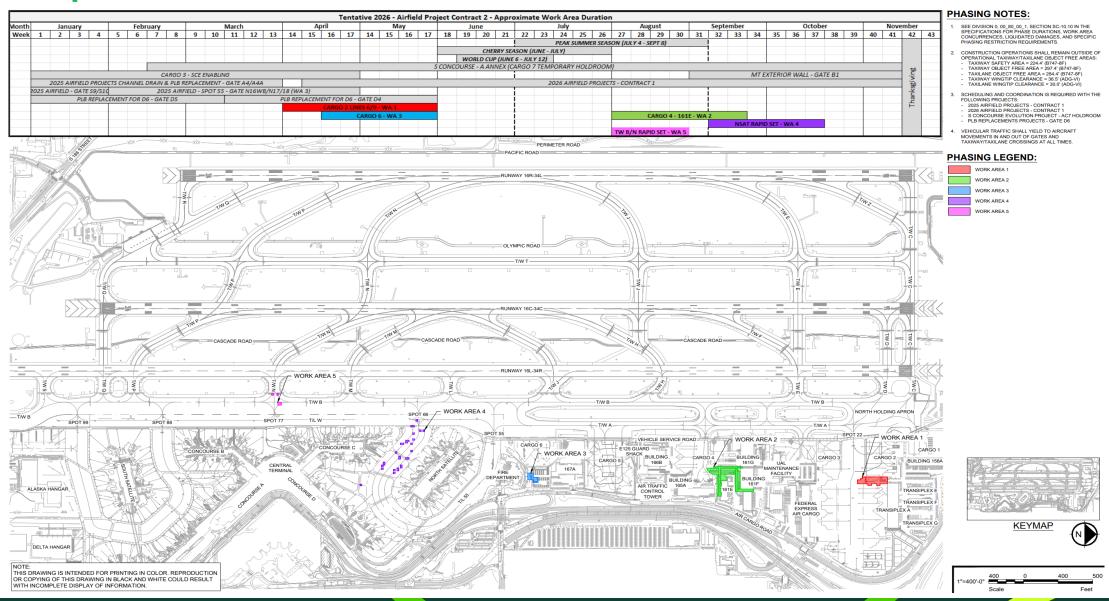
 Approximately 3,000–3,500 square yards (SY) Asphalt concrete demolition, PCCP installation, pavement marking, grading and drainage improvements.

• Cargo 4/6

 Approximately 2,500–3,000 SY Asphalt concrete demolition, WSDOT Asphalt concrete pavement replacement, pavement marking, grading and drainage improvements.

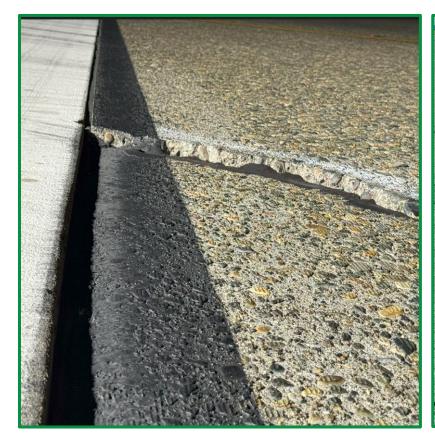


Scope Overview

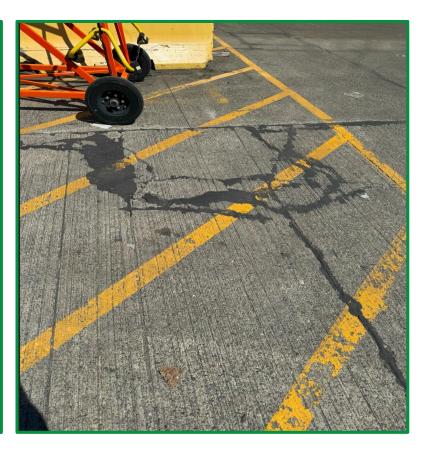




Current State









Future State









Components of Interest (NAICS)

- 237110: Utility Line Construction
- 237310: Concrete Paving, Asphalt Paving, Grading, Runway Airport, Line Painting/Striping
- 238210: Electrical
- 238910: Demolition, Excavation/Site Preparation, Drainage System
- 332312: Expansion Joints
- 484220: Dump Trucking
- **561990**: Flagging



Schedule

Item	Estimated Date
30% Design Complete	Q1 2025
60% Design Complete	Q2 2025
100% Design Complete	Q4 2025
Advertise Date	Q4 2025
Construction Phase	Q1 2026 to Q4 2026



Snow Storage Expansion Phase 2

Michelle Carioto | Carioto.M@portseattle.org

Capital Project Manager, Aviation Project Management Group



Project Objectives & Overview

Project Purpose: Provide adequate snow storage for airfield snow removal operations.

Project Background: This site is the third snow storage location to be constructed for Port airfield snow storage operations, referred to as the Lagoon 3 snow storage site. The previous 2 of 3 snow storage sites have been constructed.

Estimated Cost: \$10M

Equity Goal: WMBE Goal 12%

Delivery Method: Bid-Build (Project Labor Agreement included)



Scope

Paved gradually sloping snow storage site with fencing and perimeter retaining walls.

Drainage infrastructure for snow melt conveyance to Port industrial wastewater system (IWS).

AOA fence and gate modification for snow removal equipment access.

Vehicle service road modifications at snow storage site entrance.

Lighting for safety improvements.



Current State







Future State





Components of Interest (NAICS)

- 237990 Other Heavy and Civil Engineering Construction
- 237110 Water and Sewer Line and Related Structures
 Construction
- 237310 Highway, Street, and Bridge Construction
- 561621 Security Systems Services



Schedule

Item	Estimated Date
Contract Advertisement	October 2025
Notice to Proceed	April 2026
Substantial Completion	July 2026
Final Completion	October 2026



Port of Seattle Central Procurement Office

Marilynn Montenegro | Montenegro.M@portseattle.org Construction Procurement Officer, Central Procurement Office





NEW Direct Contracting Roster

To expand opportunities for small businesses, the Port's Central Procurement Office-Construction Contracting has adopted a Direct Contracting program.

Under RCW 39.04(152),a state agency or local government is authorized to contract with certified small businesses on the applicable roster for small public works projects with an estimated cost of less than \$150,000.

Eligible businesses must be certified by OMWBE as a small business, minority-owned, woman-owned, or veteran-owned business.



What is Direct Contracting?

Direct Contracting method is an alternative to competitive Small Works process.

Direct Contracting allows and agency to award to an individual contractor on the small works roster and, according to RCW 39.04.152(4)(b), negotiate a price for a public works project that is estimated to cost \$150,000 or less (without WSST).

Direct Contracting Overview



Small projects, estimated cost less than \$150,000, agencies are encouraged to and may <u>direct contract</u> with a <u>small business</u>

if there are 6 or more contractors meeting the definition of small business on the applicable roster the agency must direct contract with one of those small businesses

if there are 5 or less contractors meeting the definition of small business on the applicable roster agency may direct contract with any contractor on the applicable roster.



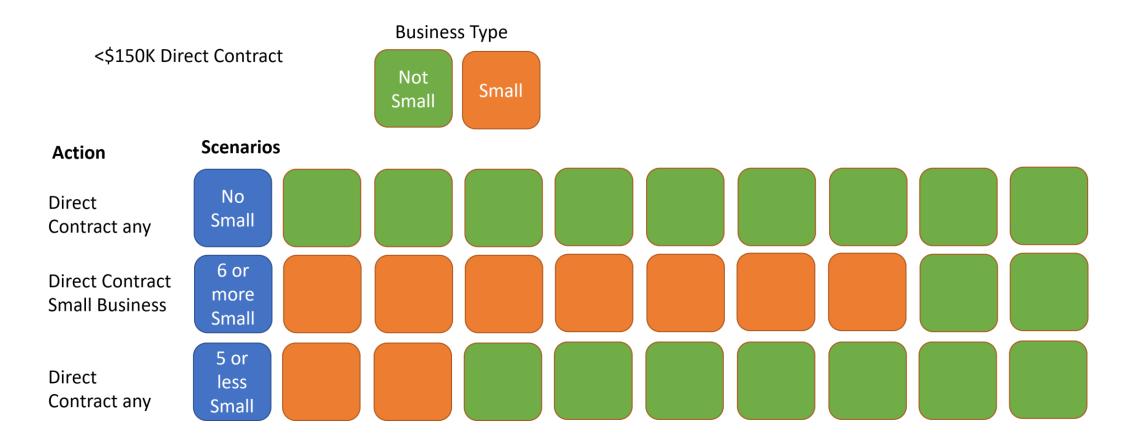
When direct contracting, utilization plans are required, and agencies must not repeat award to same contractor without documented attempt to direct contract with others on the roster.



Invitations for bids or direct contract negotiation must include, at a minimum, an estimate for the scope of work including the nature of the work to be performed as well as the materials and equipment to be furnished. Detailed plans and specifications need not be included.



3 Likely Roster Scenarios





Benefits of Direct Contracting

- Reduces the solicitation to award time significantly.
- Allows the Port to work with one Vendor.
- Provides opportunity for project/type work.
- Ideal for large Work Authorizations (\$60,000 \$150,000)
- Reduces reliance on unit priced contracts.
- Roster rotation can offer opportunities to more than one vendor.

Benefits of Direct Contracting to Vendors

✓ Lower Insurance Costs

May only need minimal requirements for insurance.

May not need insurance if less than 2 days of work when escorted.

✓ Lower or no Bond Cost

A vendor has the option of withholding 10% retainage in lieu of bond.

✓ May not need Badging

If it's a short construction time, may only need to be escorted.

No wait time for badging.

✓ Work with the Port

Help local contractors get "a shot" at work without having to compete.

Ports focus is on certified WMBE/DBE/Veteran Owned

Direct Contracting will not:

- Reduce the need for General Contractor contracts.
- Remove Job Order Contracting as an option to complete work.
- Reduce the need for HVAC, Electrical, RMM, Telecom, Mechanical & Plumbing trade specific contracts.
- Disqualify Vendors from bidding on other contracts.

How to Do Business with Port of Seattle

Register in Vendor Connect:

The Port's Procurement & Contracts information database. Vendor Connect allows firms interested in doing business with us to access a one-stop resource portal for our contracting opportunities. External users have the ability to:

- Reach Port buyers and Procurement Officers
- Receive emails about Port events and business opportunities
- View the contracting event calendar
- Market their business to Port staff and external businesses, including primes seeking subcontractors to partner with on upcoming contracts

Visit us at <u>www.portseattle.org/business/bid-opportunities</u>

Working with Sound Transit

Planes, Trains and Automobiles

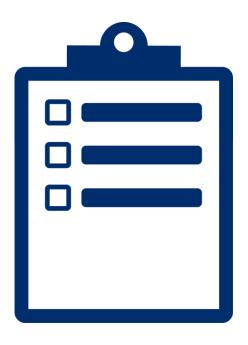


Daren Kumar Sr. Economic Development Specialist 08/27/2025



Agenda

- Types of work at Sound Transit
- Working with Sound Transit
- Next steps





Sound Transit

Vision

Enthusiastically transforming the map of Central Puget Sound. Making our transit service as iconic to our region as the Space Needle, Mount Rainier and ferries.

Mission

Connecting more people to more places to make life better and create equitable opportunities for all.

Economic development program elements

DBE Program

- Federally funded contracts
- Narrowly tailored / Disadvantaged Businesses Enterprises (DBEs)
- DBE Certification (OMWBE)

Small Business Program

- Contracts without federal funds
- Focus on Small Business inclusion
- OMWBE Certification— DBE / MBE / WBE / SEDBE / SCS / PWSBE
- LGTBQBE Certification
- King County SCS

Technical Assistance

- Tabor 100 Office Hours
- Monthly Onboarding Sessions
- Quarterly CREI-EDD Information Sessions
- Mentor Protégé in Solicitations



Leveraging opportunities between agencies

	Sound Transit	WSDOT	Port of Seattle
DBE Program	YES	YES	YES
OMWBE DBE Certification	YES	YES	YES
Small Business Program	YES	YES	YES
OMWBE Certification	YES	YES	YES
King County SCS Certification	YES	NO: Self-Certified	NO: Self-Certified
Registration System	YES: Biddingo	NO	YES: Vendor Connect
NAICS Codes	YES	YES	YES
Small Works Roster	YES: MRSC	YES: MRSC	YES: Vendor Connect
Job Order Contracts (JOCs)	YES	YES	YES
B2GNow	YES	YES	NO
Prompt Payment	YES	YES	YES
Technical Assistance Program	YES: CBMPP Tabor 100 Office Hours	YES: CBMPP & MBDA / TABOR 100 Program	YES: Port Gen & Accelerator Programs

Types of work at Sound Transit

Contracting Opportunities with Sound Transit

Materials, Technology, + Services

Architectural + Engineering

Construction

- IT
- Janitorial
- Maintenance
- Rolling Stock
- Non-Revenue Vehicles
- Equipment
- Financial Services

- Engineering Services
- Architectural Services
- Design
- Environmental
- Value Engineering
- Noise Monitoring
- Surveying
- Mapping
- Vibration Monitoring
- Estimating

- Electrical
- Plumbing
- HVAC
- Trucking
- Landscape
- Horizontal/Vertical
- Traffic Control
- Site Security
- Construction Management

Most utilized NAICS codes on ST contracts

NAICS	Work description	# Contracts	\$ Contracted
541611	Administrative Management and General Management	28	\$1.26 billion
541330	Engineering Services	25	\$1 billion
238210	Electrical Contractors and Other Wiring Installation Contractors	22	\$87.14 million
238110	Poured Concrete Foundation and Structure Contractors	19	\$807.45 million
237990	Other Heavy and Civil Engineering Construction	14	\$827.35 million



Highest amount contracted by NAICS codes

NAICS	Work description	\$ Contracted	# Contracts
541611	Administrative Management and General Management Consulting Services	\$1.26 Billion	28
541330	Engineering Services	\$1 Billion	25
237990	Other Heavy and Civil Engineering Construction	\$827.35 Million	14
238110	Poured Concrete Foundation and Structure Contractors	\$807.45 Million	19
238910	Site Preparation Contractors	\$489.93 Million	11



Working with Sound Transit

Working with Sound Transit







PERFORM



Gathering information and utilizing technical assistance opportunities



Identifying procurement and teaming opportunities



Compliance monitoring on B2Gnow





- Advanced Outreach Notices to DBEs/Small Businesses
- Attend ST events for upcoming opportunities
- Attend ST office hours at TABOR 100
- Request Technical Assistance





- Register on Biddingo
- Attend pre-proposal meetings
- Search OMWBE and King County SCS Directories
- Attend networking events





- B2Gnow compliance monitoring system
- Payment confirmations
- Monitor Prompt Payment
- Track goal attainment
- CUF reviews
- Digital utilization plan and bidders list information



Leveraging Opportunities between agencies

	Sound Transit	WSDOT	Port of Seattle
DBE Program	YES	YES	YES
OMWBE DBE Certification	YES	YES	YES
Small Business Program	YES	YES	YES
OMWBE Certification	YES	YES	YES
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Registration System	YES: Biddingo	NO	YES: Vendor Connect
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B2GNow	YES	YES	NO
Prompt Payment	YES	YES	YES
Technical Assistance Program	YES: CBMPP Tabor 100 Office Hours	YES: CBMPP & MBDA / TABOR 100 Program	YES: Port Gen & Accelerator Programs

Next steps

- Register on Biddingo!
- Attend monthly onboarding session at TABOR 100 (Sept. 4th)
- Register for upcoming events

Regional Contracting Forum (Sept. 17th)

CREI-EDD Info session (Oct. 3rd)

North Puget Sound Contracting Conference (Nov. 5th- 6th)



September 3, 2025 (Phaeng Southisombath)

September 9, 2025 (Becky Thornton)

September 23, 2025 (Shannon Kosen)

September 30, 2025 (Daren Kumar)



Thank you.



soundtransit.org







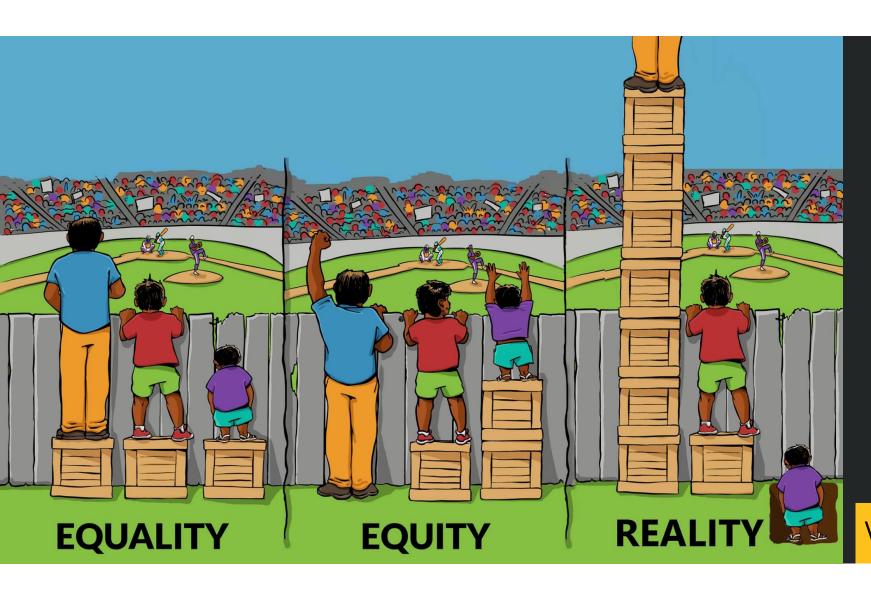


Working with the Washington State Department of Transportation

Planes, Trains and Automobiles

OFFICE OF EQUITY AND CIVIL RIGHTS
NINA JONES, ASST. DIRECTOR OF BUSINESS DIVERSTIY AND INCLUSION

August 27, 2025



REALITY Why does this work matter?

Public Works Contracts

- Highways
- Bridges
- Marine
- Rail
- Rest Areas
- Facilities

- New Construction
- Striping & Marking
- Slope Stabilization
- ADA Improvements
- Fish Barrier Removal
- Safety Improvements

- Tunnel
- Ferry Terminals
- Resurfacing
- Signing
- Rehabilitation
- Painting



Roles





- Prime Contractor
- Design-Builder
- Subcontractor
- Supplier
- Vendor
- Manufacturer
- Designer
- Consultant
- Others



Certification Contact Information

DBE Certification is issued by the Office of Minority and Women Business Enterprises (OMWBE)

WMBE's can be self-certified or may obtain certification through OMWBE.



Firms seeking to be federally certified as a DBE should contact the Office of Minority and Women Business Enterprises (OMWBE).

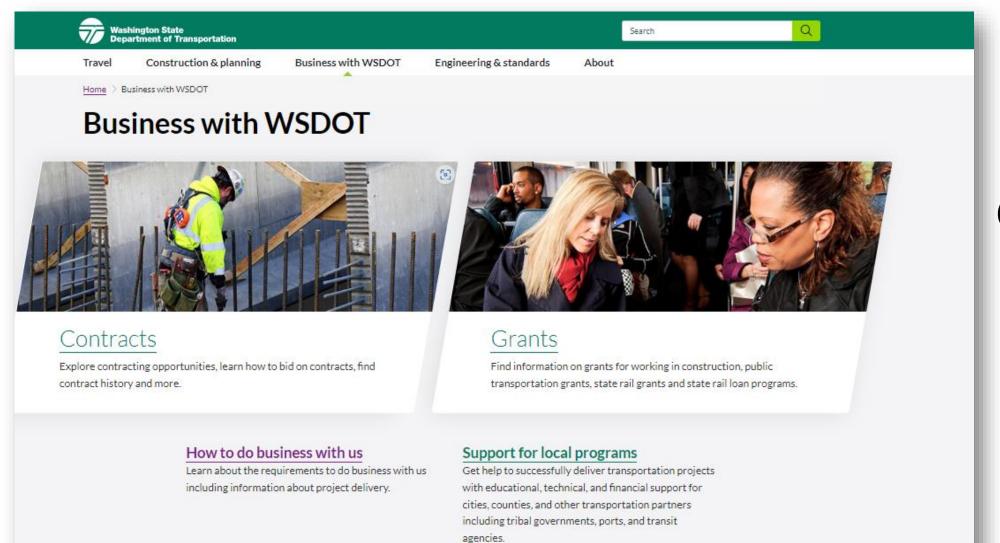
Information on the eligibility criteria, instructions and certification materials can be found at:

https://omwbe.wa.gov

Or Call: 866-208-1064



Doing Business with WSDOT



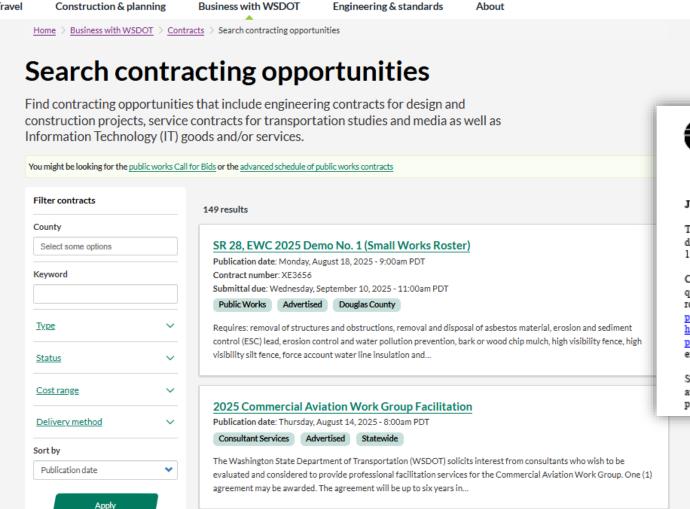
Click HERE to get started!



Call For Bids

Washington State

Department of Transportation



Search

Get help in your language

State of Washington, Thurston County

State of Washington

July 9, 2018 NOTICE TO CONTRACTORS HIGHWAY CONSTRUCTION

Bidding proposals may not be issued to bidders unless they are prequalified, except where otherwise provided in Plans and Specifications. For those contractors who are not prequali fied, application for prequalification will be submitted on DOT Form 420-010 (Standard Questionnaire and Financial Statement) and must be received by the Prequalification Analyst no less than fifteen days prior to the scheduled bid opening to receive ding proposal for that bid opening. Informational copies of plans and specifications are on file in the tronically via BidX.com until 11:00.59 am Pacific Time, on the dates shown below except where otherwise provided in the Plans and Specifications.

FEE: Project Documents will be furnished for the non-refundable fee Plus Sales Tax of:

Electronic — plans only \$10 Electronic — with proposal \$15 Paper — one volume \$35 Paper — two volumes \$50 Paper — three

volumes \$100
(Remittance may be made to the Department of Transportation Cash Receipts, Transportation Building, and P.O. Box 47305, Olympia, WA 98504-7305)
TO ORDER PLANS AND SPECIFICATIONS PLEASE GO ONLINE TO: https://www.wadot.wa.gov/business/contract-ad-

award/order-plans
Electronic Project Plans,
Specifications, Geotechnical
Reports Addenda Planholders

from participation in, be denied the benefits of, or be otherwise discriminated against under any of its federally funded programs and activities. Any person who believes his/her Title VI protection has been violated, may file a complaint with WSDOT's Office of Equal Opportunity (OEO). For additional information regarding fits VI complaint procedures and/or information regarding our mon-discrimination obligations, please contact OEOs Title VI Coordinator Larry Watkinson at

Americans with Disabilities and (ADA) Information: This material can be made available in an alternate format by email-ing the WSDOT Diversity/ADA Affairs team at wedotada@wadot. wa.gov or by calling toll free, 855-362. 4ADA(4232). Persons who are deaf or hard of hearing may make a request by calling the Washington State Relay at 711.

(360) 705-7090.

walls, paving, utilities, landscaping, demolition of existing ferry terminal facility, traffic control and other work. 52W orking days. Involves 411 items. CONTAINS MANDITORY BID AMOUNT. TYPE C PROGRESS SCH & SCH UPDATE. ALTERNATE A: Construct fishing pier. ALTERNATE B: Demolition of existing ferry terminal marine work portion. (XL-4681) (994433A)

(14W121)(9244)(11 of 6)11)(6) BID OPENING WEDNESDAY, JULY 25, 2018

1. (FERRY) CURLEW TO CANANDA FLOOD REPAIR (CL 1 or 4, \$600.000 - \$750.000) CONTAINS VOLUNTARY MSVWBE GOAL: 26% A State Project on SR 21, MP 185.00 to MP 190.20. Requires: Removing guardrail and anchors, roadway excevation, gravel borrow, CSBC, paving with HMA, installing



NOTICE TO CONTRACTORS SMALL WORKS ROSTER HIGHWAY CONSTRUCTION

January 3, 2025

The Department of Transportation is soliciting contractors interested in qualifying for placement on the department's Small Works Roster. The small works roster process as authorized by RCW 39.04.155 and WAC 468-15 may be used to secure bids for the Agency's small works projects with a total cost less than \$350,000.

Contractors that are currently Prequalified may be placed on the Small Works Roster by checking the box on their questionnaire. For contractors who are not currently prequalified, application for prequalification for small works roster shall be submitted on DOT Form 420-020 (Small Works Questionnaire). Both forms are available by emailing prequal@wsdot.wa.gov or can be printed from the WSDOT Contract Ad & Award website at prequalify. Applications for placement on the Department of Transportation Small Works Roster will be accepted by emailing prequal@wsdot.wa.gov

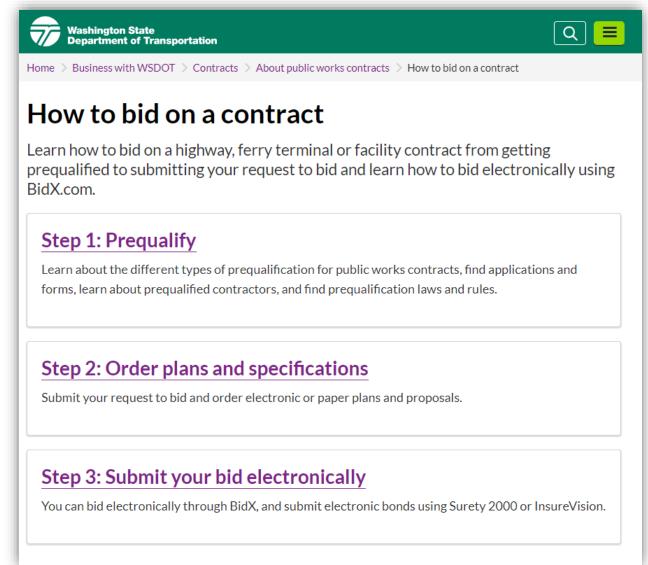
Small Works Roster projects are estimated under \$350,000 and if your company is eligible to bid the class of work, an advertisement will be faxed or emailed to your company. If you indicate you are interested in bidding on the project the contract documents will then be forwarded to your company.

WSDOT | Call for Bids



How to Bid on Contracts







Prequalification

*Prequalification ensures that our bidders can do the job!

Work Experience

- Based on completed contracts.
- Project owners rate contractors using a form.
- Project total is broken out into "classes of work."
- Only work self-performed can be used.
- Only work that is standard or above will count (no marginal comments).

Financial Resources

- Updated each year.
- Based on audited or reviewed financial statement.
- Net worth is multiplied by a factor based on the number of successfully completed past projects.





Small Works Roster

Qualifying for the Small Works Roster does not require submittal of a financial statement.



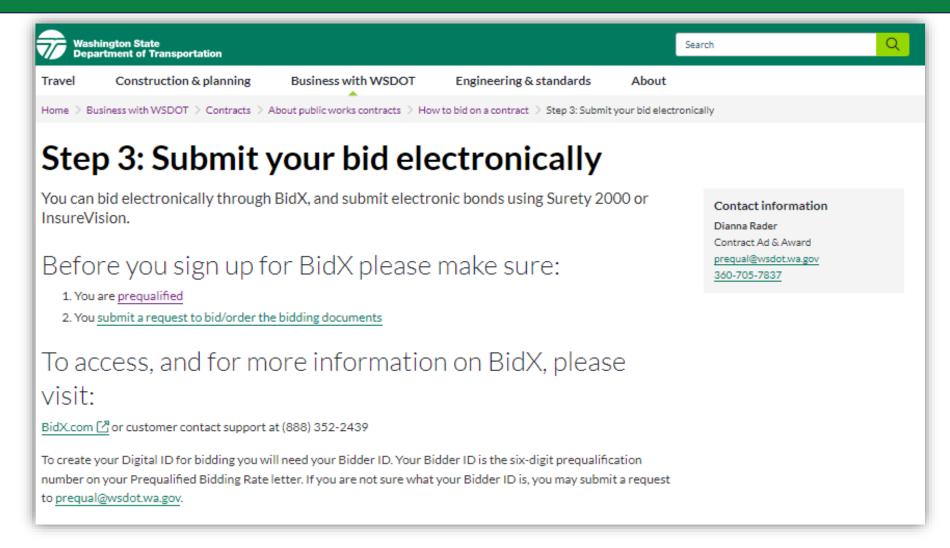
 Limited to projects estimated at \$350,000 or less

- Only those on the roster receive notice
- A good way for smaller contractors to start doing business with WSDOT

WSDOT | Small Works Roster



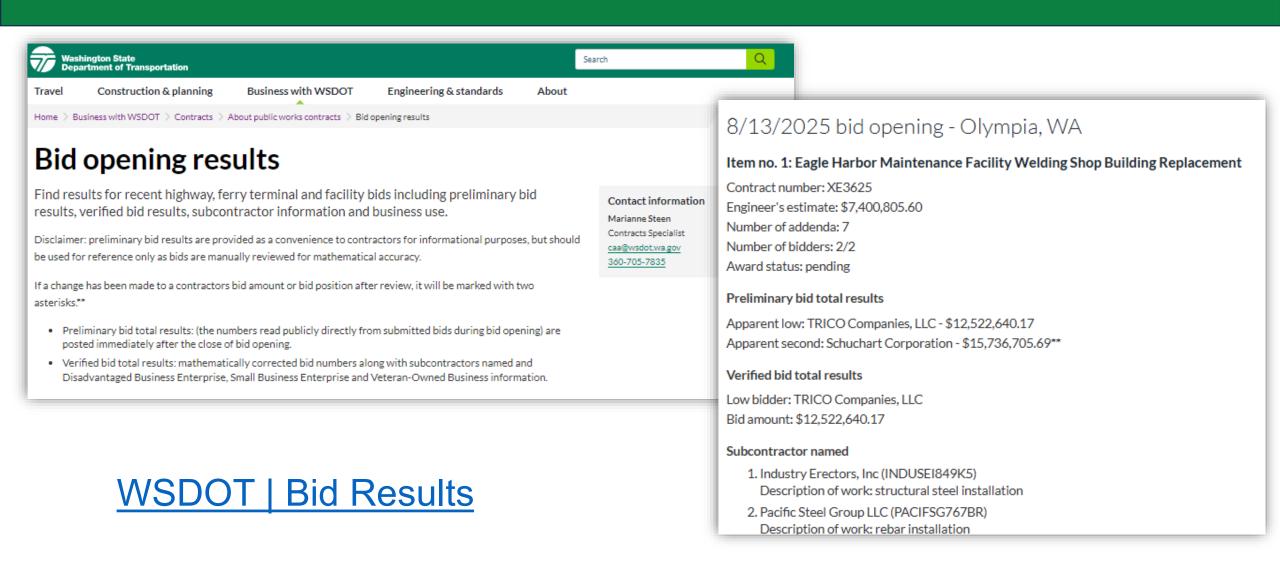
Electronic Bidding



WSDOT | Electronic Bidding

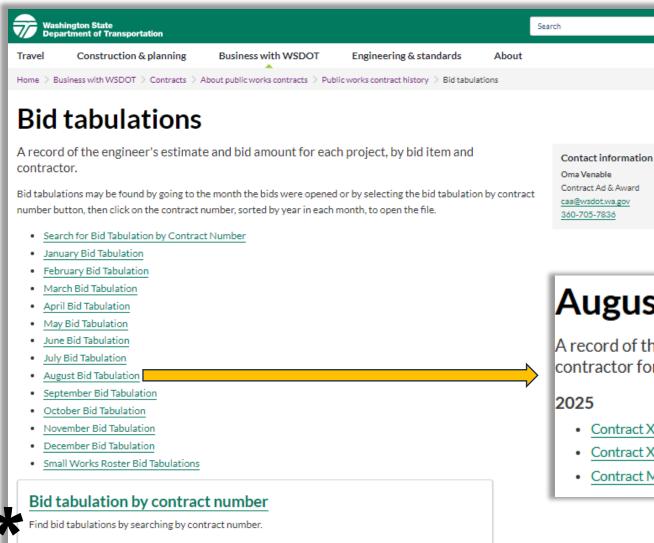


Bid Results





Bid Tabulating



WSDOT | Bid Tabulations

August bid tabulations

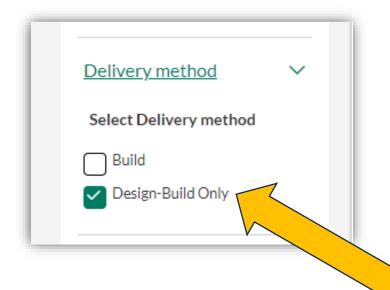
A record of the engineer's estimate and bid amount for each project, by bid item and contractor for the month of August.

2025

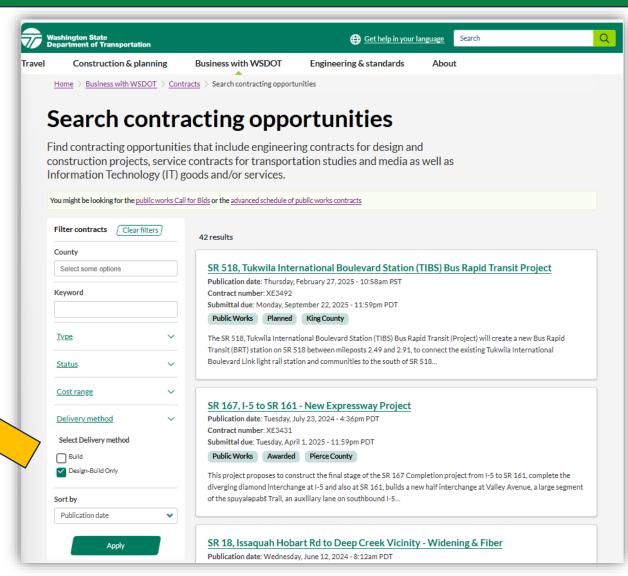
- Contract XE3625 Eagle Harbor Maintenance Facility Welding Shop Building Replacement (PDF 167KB)
- Contract XE3652 US 12, Rimrock Vicinity Emergency Repair (PDF 233KB)
- Contract MS9468 ER Transportation Management Center Relocation (PDF 132KB)



Design-Build Contracts



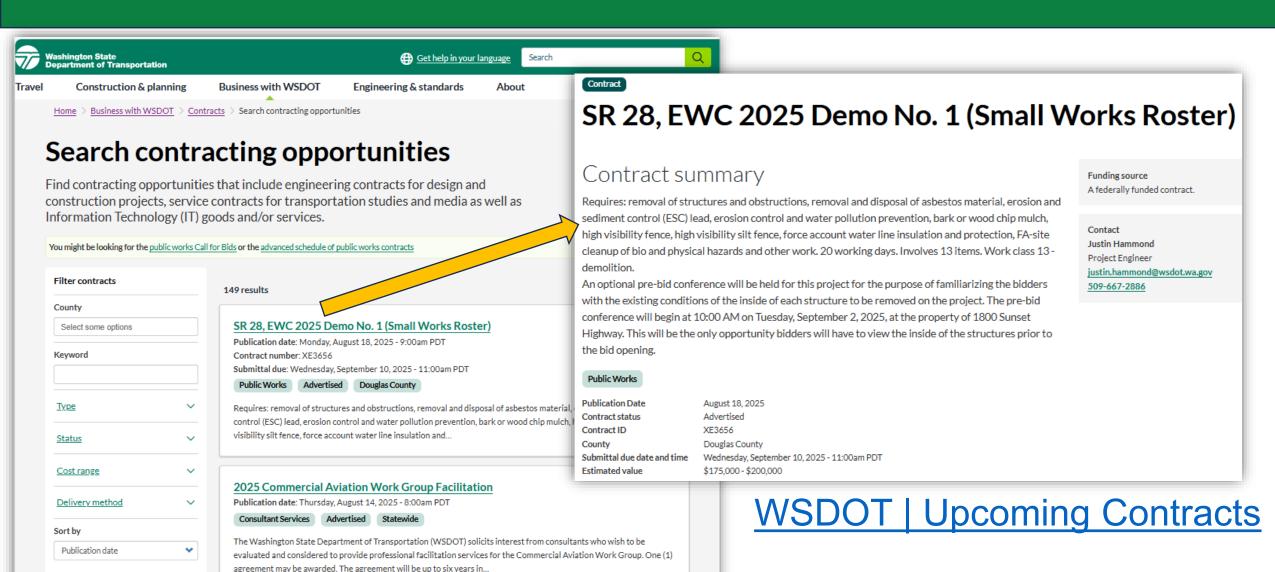
WSDOT | Design Build





Upcoming Contracts

Apply





Services Available

Disadvantaged Business Enterprise Support Services (DBESS)

No funding

Small Business Support Services (SBSS)

- Tabor 100 will be administrator
- Formerly known as Minority and Women's Business Enterprise Services (MWBESS)

Capacity Building Mentorship Program



Capacity Building Mentorship Program



OME

APPLY ▼ ABOUT ▼

CONTACT

Capacity Building Mentorship Program

Our mission is to support and build capacity for underrepresented firms to obtain contracts on transportation projects in Washington State.

APPLY

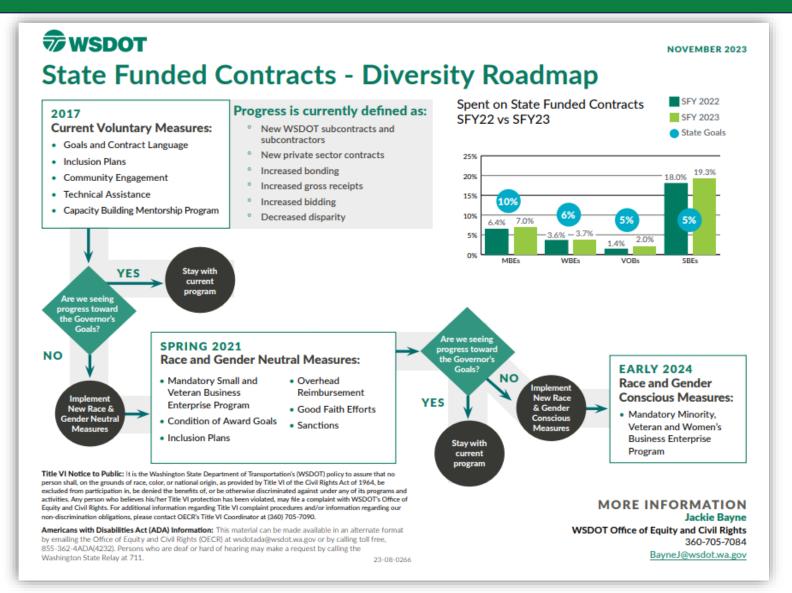


www.CapacityMentorship.com



Diversity Roadmap

Diversity Roadmap





Economic Inclusion Team

Office of Equity and Civil Rights



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Assistant Director
Business Diversity & Inclusion
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Compliance
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Andrew Olson
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Northwest Region
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nwregionoeo@wsdot.wa.gov





Economic Inclusion Team | Emails

Eastern Region: <u>ERRegionOEO@wsdot.wa.gov</u>

Headquarters (HQ): <u>HQOEO@wsdot.wa.gov</u>

North Central Region: NCRegionOEO@wsdot.wa.gov

Olympic Region: ORegionOEO@wsdot.wa.gov

South Central Region: <u>SCRegionOEO@wsdot.wa.gov</u>

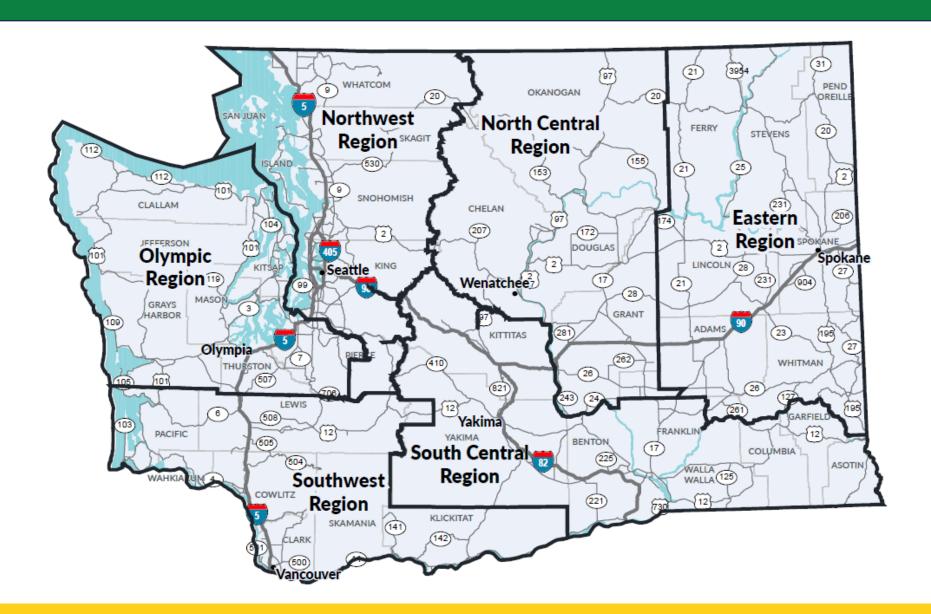
Southwest Region: <u>SWRegionOEO@wsdot.wa.gov</u>

Tribal Employment Rights (TERO): <u>TERO@wsdot.wa.gov</u>

Washington State Ferries: FerriesOEO@wsdot.wa.gov



WSDOT Regional Map





Upcoming Events & Training Opportunities





REGISTER NOW

09.17.2025

Washington Regional Contracting Forum

Celebrating 22 years of connecting small, minority, women, and veteran-owned businesses with purchasers at all levels of state and local government.

Muckleshoot Casino Resort Auburn, WA

rcfwashington.net





Resources

United States Department of Transportation (USDOT) – US Office of Civil Rights DBE Program

https://www.transportation.gov/civil-rights/disadvantaged-business-enterprise

Office of Minority Women's Business Enterprise (OMWBE) Washington

https://omwbe.wa.gov/

49 CFR Part 26

https://www.ecfr.gov/cgi-bin/text-idx?tpl=/ecfrbrowse/Title49/49cfr26 main 02.tpl

Department of Labor

www.dol.gov

WEBS | Washington's Electronic Business Solution

https://pr-webs-vendor.des.wa.gov/

Office of Equity and Civil Rights – Diverse Business Programs

https://wsdot.wa.gov/business-wsdot/equal-opportunity-contracting/diverse-business-programs

Office of Equity and Civil Rights – Weekly Announcements

Washington State Department of Transportation (govdelivery.com)



THANK YOU

Office of Equity and Civil Rights • 2025





CERTIFICATION 101

ABOUT OMWBE



Since 1983, OMWBE has helped businesses owned by minorities, women, and other underrepresented communities access contracting and procurement opportunities in state government.









CORE Services



Certification

- Certify minority and women owned businesses.
- Maintain a public directory so state agencies, primes, and educational institutions can find firms to work with.

State: 3,054Federal: 1,731Total: 3,740

Business Development

- Provides postcertification services and supports certified firms.
- Outreach to communities and small businesses.
- Linked Deposit
 Program provides
 access to reduced
 cost of capital for
 state certified firms.

Supplier Diversity

- Reports annual spend with certified businesses. Posted on our website.
- Meets with 63 state agencies, 8 higher educational institutions, and many prime contractors on their business diversity spending goal plans and best practices.

Governor's Subcabinet on Business Diversity

- Seeks statewide, bigpicture solutions to increase public spending with certified firms that are long-term and sustainable.
- Support and educate on how to improve contracting with certified firms and how to tailor efforts to be inclusive.



OMWBE certifies small businesses that are owned & controlled by minorities, women, and other disadvantaged individuals.

OMWBE certifies businesses in order to increase contracting opportunities for the certified businesses with state and local contracts.

HOW will I benefit?



- Increase your visibility to agencies, colleges, local governments, and prime contractors
- Gain access to valuable government contracts
- Network with state contracting professionals
- Join OMWBE Academy for free on demand training

Getting certified with OMWBE increases your access to state contracting opportunities. State agencies use our Certified Business Directory to find qualified minorityand women-owned small businesses to fulfil their contracting needs.

Certified Business Directory

OMWBE's Certified Business Directory helps buyers and contracting officers quickly locate and notify firms of upcoming procurement and contracting opportunities. Please select at least one certification type when you search.

CERTIFICATION Types @



FEDERAL CERTIFICATION



Airport Concession Disadvantaged Business Enterprise (ACDBE)

Small Business Enterprise (SBE)

STATE CERTIFICATION



Minority Woman Business Enterprise (MWBE)

Woman Business Enterprise (WBE)

Combination Business Enterprise (CBE)

Socially and Economically Disadvantaged Business Enterprise (SEDBE)

NEW – Public Works Small Business Enterprise (PWSBE) State Certification!

Get Certified for FREE!

Public Works
Small Business
Enterprise
(PWSBE)





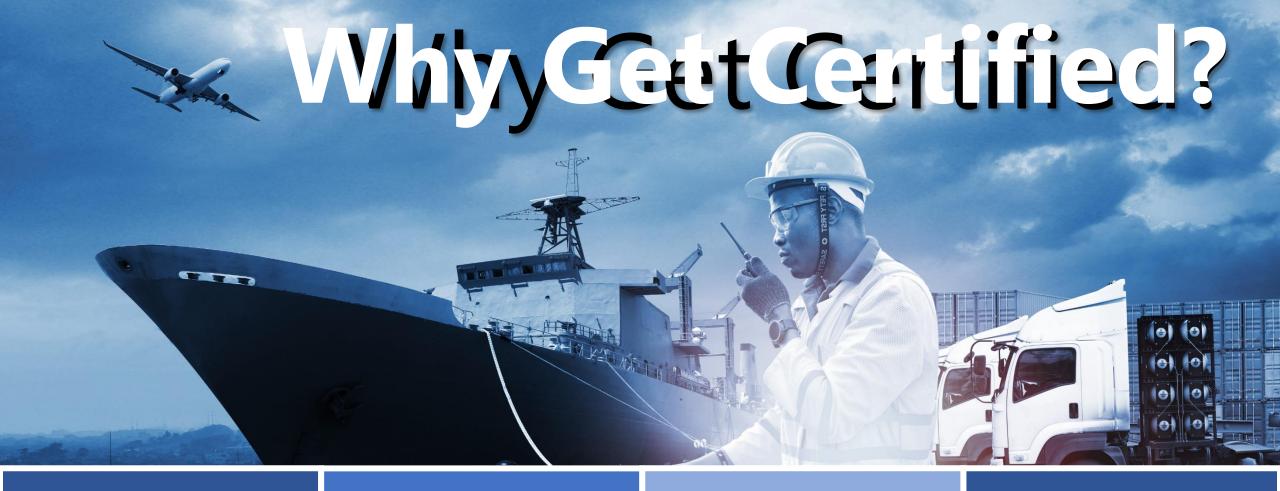
PUBLIC WORKS (%) Certification



Public Works Small Business Enterprise (PWSBE)

- OMWBE State Certification (race- and gender-neutral)
- Free access to the Statewide Small Works Roster
- Eligibility Requirements:
 - Personal Net Worth (PNW) under \$2.047 million excluding primary residence and applicant business
- Gross Receipts Under \$30.72 million based on a 3-year average
- Public works focused Public work means all work, construction, alteration, repair, or improvement. Ex: Public buildings, infrastructure





Your firm anticipates working with state agencies, local governments, school districts, and public universities.

ransportation
projects have
mandatory goals for
participation of
certified firms.

State agencies and colleges have supplier diversity goals.

Some private companies also use OMWBE's certified firms to fulfill their supplier diversity goals.



CERTIFICATION W Eligibility



BUSINESS

- Business is for-profit
- Gross receipts under \$30.72 million (3 yr. average)
- Licensed to do business in Washington State

OWNER OF BUSINESS

- Woman or minority owned
- At least 51% ownership
- Show financial investment of capital or expertise
- Need to have knowledge/experience in the field seeking certification in
- Both legal and control over the business
- Independently perform the services
- Owners must be economically disadvantaged
- Personal Net Worth of owner is under \$2.047 million

CERTIFICATION Application



Where do I start my certification application?

CREATE AN ACCOUNT ON THE CERTIFICATION PORTAL

- Visit www.omwbe.diversitycompliance.com to begin
- Select "Apply For / Renew Certification" then "Create Account"

ONLINE APPLICATION

 Choose State or Federal. Start a federal application if you want both state and federal certifications.

COMPLETE ONLINE APPLICATION AND UPLOAD DOCUMENTS





TYPES OF Documents



Affidavit of Certification

Personal and Business Taxes (3 Years)

Personal New Worth Statement

Business Formation and Operating Documents

Resume(s)

Proof of Initial Investment

List of Equipment

Application Process Jime

UP TO
60 DAYS FOR
STATE
CERTIFICATION

UP TO
90 DAYS FOR
FEDERAL
CERTIFICATION

*Federal Certification Requires and Onsite Visit

OMABEDITECTORY Of Cartifical Final Strans



Businesses that appear in the directory are currently certified with OMWBE.



Designed to help buyers and contracting officers more quickly locate certified firms for upcoming procurement and contracting opportunities.



Thank You!

Email: TechnicalAssistance@omwbe.wa.gov

Phone: (360) 644-9750

Office of Minority & Women's Business Enterprises

1110 Capitol Way S #150, Olympia, WA 98501 Phone: (360) 664-9750 | omwbe.wa.gov





Thank You!

Before you leave please fill out this 2-minute post-event survey







